



## **Nelnet Executives to Present at Banc of America Securities Investment Conference**

LINCOLN, Neb., Sep 14, 2004 /PRNewswire-FirstCall via COMTEX/ -- Nelnet, Inc. (NYSE: NNI) today announced that Steve Butterfield, Vice Chairman and Co-Chief Executive Officer, and Terry Heimes, Chief Financial Officer, will present at the Banc of America Securities' 34th Annual Investment Conference on Thursday, September 23, 2004. Their remarks are scheduled to begin at 11:30 a.m. (Eastern) at The Ritz-Carlton Hotel in San Francisco, California and will be available live via Web cast at [www.nelnetinvestors.net](http://www.nelnetinvestors.net). A replay of the Web cast will also be available at [www.nelnetinvestors.net](http://www.nelnetinvestors.net) until Friday, October 8, 2004 at 2:00 p.m. (Eastern).

Nelnet is one of the leading education finance companies in the United States and is focused on providing quality student loan products and services to students and schools nationwide. With over \$13 billion in total assets, Nelnet originates in excess of \$3 billion for itself and its service partners annually, and its servicing software is used by approximately 35 clients, including Nelnet, to service nearly \$50 billion in student loans. Nelnet ranks among the nation's leaders in terms of total student loan assets.

Nelnet offers a broad range of student loan and financial services and technology-based products, including student loan origination and lending, guarantee servicing, and a suite of software solutions. Our products are designed to simplify the student loan process by automating financial aid delivery, loan processing, and funds disbursement. Our services help to facilitate and streamline education finance for all involved in the industry, including student and parent borrowers, lenders, financial aid officers, guaranty agencies, governmental agencies, servicers, and the capital markets.

(code #: nnig)

SOURCE Nelnet, Inc.

media, Sheila Odom, +1-402-458-2329, or investors, Cheryl Watson, +1-317-469-2064, both of Nelnet, Inc.

<http://www.nelnetinvestors.net>

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