



October 5, 2016

## **Numerex Partners with Sensile Technologies for iTank Solution**

### **Distribution Exclusivity in U.S. for Intrinsically Safe Device Expands Market**

ATLANTA, Oct. 05, 2016 (GLOBE NEWSWIRE) -- Numerex Corp (NASDAQ:NMRX), a leading provider of enterprise solutions enabling the Internet of Things (IoT), today announced their partnership with Sensile Technologies, a leading provider of solutions for remote monitoring of tanks and meters for the oil & gas industry, to distribute exclusively in North America the intrinsically safe NetrIS<sup>®</sup> 3G tank monitoring device for hazardous liquids, particularly propane. NetrIS 3G is the latest addition to the Numerex device portfolio as part of the cloud based iTank offering, a managed solution that enables bulk liquid distributors to monitor tank capacity levels and optimize tanker distribution routes, realizing significant bottom line savings and improved ROI.

In order to meet market requirements in North America, the NetrIS 3G recently received [PTCRB certification](#). The PTCRB was established in 1997 as the wireless device certification forum by North American Mobile Network Operators (MNO). Obtaining PTCRB Certification on a mobile device ensures compliance with 3GPP network standards within the PTCRB Operators' networks. Consequently, PTCRB Operators may block devices from their network if they are not PTCRB certified.

Reports from the propane industry estimate that the tank level monitoring systems market is expected to reach \$859 million by 2020, and some of the biggest demand comes from propane retailers. Two of the main reasons for needing an intrinsically safe solution among propane retailers are safety and homeowner assurance, due to the higher flammable risk associated with propane.

Shu Gan, Numerex Chief Marketing Officer commented, "There are three major things propane distributors all want: safety, efficiency, and affordability. The Numerex iTank solution, when used in conjunction with the NetrIS 3G device for propane monitoring, helps accomplish this as well as eliminating overhead, reducing truck rolls, and satisfying customer needs. We're excited about having this new use case for the iTank solution".

In addition, intrinsically safe iTank for propane use is also IECEx and ATEX certified. IECEx and ATEX are, respectively, the international and the European Directives concerning equipment and protective systems intended for use in potentially explosive atmospheres. NetrIS 3G's level of certification makes it one of the safest devices available today.

Jean-Marc Uehlinger, Sensile Technologies Chief Technical Officer added, "Our development teams' unique expertise in hazardous area and telecom regulations was key to the certification of the NetrIS 3G."

For more information, go to [www.numerex.com/itank](http://www.numerex.com/itank).

### **About Numerex**

Numerex Corp. (NASDAQ:NMRX) is a leading provider of managed enterprise solutions enabling the Internet of Things (IoT). The Company's solutions produce new revenue streams or create operating efficiencies for its customers. Numerex provides its technology and services through its integrated platforms, which are generally sold on a subscription basis. The Company offers a portfolio of managed end-to-end IoT solutions including smart devices, network connectivity and service applications capable of addressing the needs of a wide spectrum of vertical markets and industrial customers. The Company's mission is to empower enterprise operations with world-class, managed IoT solutions that are simple, innovative, scalable, and secure. Numerex is ISO 27001 information security-certified, highlighting the Company's focus on data security, service reliability and around-the-clock support of its customers. For additional information, please visit [www.numerex.com](http://www.numerex.com).

### **About Sensile Technologies**

Sensile Technologies is a leading provider of solutions for remote monitoring of meters and tank levels for the oil and gas

industry. Founded in 1999 and based in Morges, Switzerland, Sensile Technologies has extensive experience in high-quality product development and production as well as reliable service and support. We are an innovative company with 3 world premieres under our belt. All of our products are Swiss made and explosion-proof certified. Leading oil and gas companies rely on our autonomous, robust, and easily installed systems, with more than 60,000 in place on tanks in over 50 countries. We have experience managing projects for over 10,000 facilities and a global network of highly-qualified technicians and local partners.

*Statements contained in this press release concerning Numerex that are not historical fact are "forward-looking" statements and involve important risks and uncertainties. Such risks and uncertainties, which are detailed in Numerex's filings with the Securities and Exchange Commission, could cause Numerex's results to differ materially from current expectations as expressed in this press release. These forward-looking statements speak only as of the date of this press release, and Numerex assumes no duty to update forward-looking statement.*

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