



## Network Security Provider Endace Selects NEI as Hardware and Logistics Partner to Improve Speed, Reliability and Customer Experience

### New Zealand-Based Endace Utilizes NEI's Global Logistics and Rapid Response and Replacement Services to Enhance Its World-Class Network Security Solutions

CANTON, Mass., May 17, 2010 /PRNewswire via COMTEX News Network/ -- [NEI](#) (Nasdaq: NENG), a leading provider of [application platforms](#) and [lifecycle support services](#) for software developers, OEMs and service providers worldwide, today announced that cyber security solutions provider [Endace](#) has selected NEI as its global provider of hardware appliances and customer logistics. As a result, Endace customers will now be serviced with leading-edge hardware backed by stringent QA processes, world-leading logistical support, and an improved end-to-end customer experience.

The relationship combines the engineering and innovation of two tested equipment providers, and customers benefit with highly effective cyber security solutions that protect against threats previous solutions could not see. At the same time, NEI enables Endace to provide rapid customer service within the company's newly announced tiered customer support program.

Mike Riley, Endace CEO, said, "The rapid growth in our systems business, coupled with our requirement to offer our customers a world-class level of support on a global basis, led us to NEI. By working with what we believe is the best in the field, our customers will benefit from NEI's volume production expertise, sophisticated QA systems and processes, and comprehensive support logistics, all of which are tightly aligned to the scaling requirements of our growing customer base. Additionally, NEI has shown that it has mastered the ability to handle complex builds which may, for example, involve multiple SKUs on a single platform type."

Through its support and service programs, NEI provides Endace's customers with [global logistics services](#) and fast parts replacement, including complete shipping and tracking, and [Advance Server Replacement](#) (ASR) service. Acting as Endace's shipping agent, NEI is handling the entire fulfillment process, from certification and export documentation through to direct shipment to Endace end customers worldwide.

"NEI's technology expertise and support services offer solution providers like Endace a more complete solution for application development and scalable deployment," said Jeff Hudgins, vice president of marketing at NEI. "When coupled with solutions like the S-3000 R2 server, our lifecycle management services help customers ensure that their solutions are fully supported - and that immediacy of response is guaranteed."

As part of today's announcement, Endace has chosen NEI's [S-3000 R2](#) server solution as its primary packet capture and analysis appliance. The appliance provides maximum uptime at high network speeds, which ensures that Endace's security monitoring solutions can evaluate 100 percent of network traffic at speeds up to 40 Gigabits per second.

#### About Endace

For organizations that rely on their data networks to do business, Endace provides high performance traffic analysis, latency measurement, network security and application acceleration solutions that capture, inspect and report on every single data packet up to 40Gb/s.

Our product portfolio includes high-speed packet capture technology, open development environments, multi-function network monitoring appliances and a comprehensive range of powerful yet intuitive management, measurement, alerting and analysis applications. These products provide the broadest, most capable range of packet capture technology, for any interface, speed or packet type.

We enable our customers to be confident in their service performance, traffic monitoring, information security and regulatory compliance. Based in Auckland, New Zealand, Endace also has offices in the UK, USA and Singapore. Quoted on London's AIM, the stock code is LSE: EDA.

For more information, please visit: [www.endace.com](http://www.endace.com)

#### About NEI

NEI is a leading provider of application platforms, appliances and lifecycle support services for software developers, OEMs and service providers worldwide. Through its comprehensive suite of services that include solution design, integration control, support and other value-added service capabilities, NEI enables customers to more effectively deploy, manage, service and support their solutions. Founded in 1997, NEI is headquartered in Canton, Massachusetts and trades on the NASDAQ exchange under the symbol NENG. For more information about NEI's products and services, visit [www.nei.com](http://www.nei.com).

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