

MARTIN MARIETTA MATERIALS, INC.

Non-GAAP Financial Measures

(Dollars in millions)

The Corporation presents the increases in consolidated net sales and cement business shipments, excluding net sales and shipments attributable to the California cement business which was divested in September 2015, from the prior-year quarter. Management presents these measures, as they present the growth in net sales and cement shipments on a comparable basis. The following presents the calculations of the measures:

	Three Months Ended June 30,	
	2016	2015
Consolidated net sales	\$ 915.4	\$ 850.2
Less: Net sales attributable to California cement business:		
Cement	-	(33.9)
Aggregates	-	(0.3)
Less: Net sales attributable to California cement business	-	(34.2)
Consolidated net sales excluding net sales attributable to the California cement business	<u>\$ 915.4</u>	<u>\$ 816.0</u>
Increase in net sales excluding net sales attributable to the California cement business	<u>12%</u>	

	Three Months Ended June 30,	
	2016	2015
<i>(shipments in thousands of tons)</i>		
Cement shipments	854	1,203
Less: Cement shipments attributable to California cement business	-	(367)
Cement shipments excluding shipments attributable to the California cement business	<u>854</u>	<u>836</u>
Increase in cement shipments, excluding shipments attributable to the California cement business	<u>2.2%</u>	