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Frontier Communications Named Mitel's Top U.S. Business Partner for Sixth Consecutive Year

Recognized for Cloud Growth, Operational Excellence and Strong Technical Capabilities

OTTAWA, June 12, 2017 (GLOBE NEWSWIRE) -- Mitel® (Nasdaq:MITL) (TSX:MNW), a global leader in enterprise communications, recognized Frontier Communications Corporation (Nasdaq:FTR) as its leading U.S partner in 2016, a distinction the company has earned for a record six consecutive years. Frontier also received Mitel's Top U.S. Service Provider award.

As a Mitel-Authorized Partner for 27 years, Frontier provides Mitel solutions to business customers throughout markets in 29 states. Frontier has been a top Mitel partner since 2010, when it standardized its business customers on Mitel's voice and unified communications solutions. Frontier has also achieved Mitel Specialist status in the strategic areas of cloud communications, contact centers, and hospitality.

Frontier installs and supports Mitel customer solutions for public and private universities, hospitals, municipalities, and multi-sized businesses throughout the United States.

Quotes

"Our commitment to driving cloud growth and steady execution of the strategy around that has enabled us to more than double cloud revenue year over year," said Ken Arndt, Frontier Executive Vice President - Commercial Sales. "We look to build on that success as market demand increases and businesses embrace the benefits of cloud communications."

"Frontier consistently delivers solid growth across our portfolio, particularly in cloud, with strong operational excellence and deep technical proficiency," said Todd Abbott, Executive Vice President of Global Sales, Mitel. "As businesses continue migrating to the cloud to communicate and collaborate more effectively, and as the new era of digital transformation unfolds, Frontier will remain a valuable partner for Mitel and our customers."

Important Facts

- 1 Mitel is the [largest provider](#) of cloud business communications in the world with more than [three million cloud subscribers](#). (Source: Synergy Research Group)
- 1 Mitel was recognized as a Leader in the [Gartner Magic Quadrant for Unified Communications](#) for three consecutive years.

Related Materials

- 1 Learn more about how Mitel is giving a voice to [digital transformation](#).
- 1 Frost & Sullivan selected Mitel cloud services for a Competitive Strategy Innovation and Leadership Award. Download the report to read the [full analysis](#).

Social Media

Twitter: @FrontierBiz named Mitel's Top U.S. Business Partner for sixth consecutive year

Tags/Keywords

Cloud, Digital Transformation

About Mitel

A global market leader in enterprise communications powering more than two billion business connections, Mitel (Nasdaq:MITL) (TSX:MNW) helps businesses and service providers connect, collaborate and provide innovative services to their customers. Our innovation and communications experts serve more than 60 million business users in more than 100 countries. For more information, go to www.mitel.com and follow us on Twitter @Mitel.

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