



December 5, 2016

## Mitel Appoints Pierre-Jean Châlon as SVP of APAC Sales

### Industry Leader Joins Mitel to Grow Market Share Across Region

SINGAPORE, Dec. 05, 2016 (GLOBE NEWSWIRE) -- Mitel® (Nasdaq:MITL) (TSX:MNW), a global leader in real-time business, cloud and mobile-first communications, announced today the appointment of Pierre-Jean Châlon to lead its business in the APAC region. Based in Singapore, Châlon will oversee all business and operations for Mitel leveraging over 25 years in the Asia Pacific and global telecommunications industry.

A photo accompanying this announcement is available at <http://www.globenewswire.com/NewsRoom/AttachmentNg/1efbb88b-9eca-46aa-bd35-36413065ff25>.

Reporting to Graham Bevington, Mitel's Chief Sales Officer, Châlon will play a key leadership role in expanding the company's market presence and customer base in the APAC region, as businesses globally explore options to migrate from premises-based to cloud solutions.

Châlon joins Mitel from SONUS Networks and has previously held senior sales management roles based out of Singapore, Hong Kong and Japan with Motorola, Alcatel and Green Packet. He brings a comprehensive understanding of sales and marketing activities for the industry within the APAC region, as well as extensive experience growing both top and bottom line in leading-edge technology markets.

#### Quotes

"The experience Pierre-Jean brings to the APAC team is significant and very relevant to our market strategy," said Graham Bevington. "Pierre-Jean has proven ability to grow top and bottom line in leading-edge technology industries and his leadership will help Mitel's growth in APAC."

"The need to communicate and collaborate more efficiently than ever is integral to fast-moving businesses across Asia," said Châlon. "Mitel has a proven history of helping companies of all sizes leverage the most advanced unified communications, cloud and collaboration technologies as firms move from the past to the future."

#### About Mitel

A global market leader in enterprise and mobile communications powering more than 2 billion business connections and 2 billion mobile subscribers every day, Mitel (Nasdaq:MITL) (TSX:MNW) helps businesses and mobile carriers connect, collaborate and provide innovative services to their customers. Our innovation and communications experts serve more than 60 million business users in more than 100 countries, and 130 mobile service providers including 15 of the top 20 mobile carriers in the world. That makes us unique, and the only company able to provide a bridge between enterprise and mobile customers. For more information, go to [www.mitel.com](http://www.mitel.com) and follow us on Twitter @Mitel.

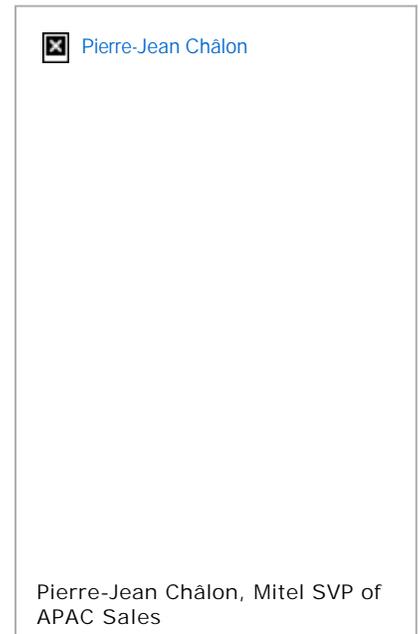
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Contact Information

Media - Americas



Camille Beasley

469-212-0433

[camille.beasley@mitel.com](mailto:camille.beasley@mitel.com)

Media - EMEA/AP

Duncan Miller

+44 (0) 1291 612 646

[duncan.miller@mitel.com](mailto:duncan.miller@mitel.com)

Investors

Michael McCarthy

469-574-8134

[michael.mccarthy@mitel.com](mailto:michael.mccarthy@mitel.com)

Industry Analysts

Denise Hogberg

469-212-0434

[denise.hogberg@mitel.com](mailto:denise.hogberg@mitel.com)

 Primary Logo

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