



Law Firm Selects Mitel for Virtualized Voice

Mitel's Virtual MCD Solution Enables IT to Control Communications Infrastructure Across Eight Locations Through Their Data Center

OTTAWA, Jan. 11, 2012 (GLOBE NEWSWIRE) -- Mitel® (Nasdaq:MITL), a leading provider of unified communications and collaboration (UCC) software solutions, today announced that law firm Pite Duncan LLP has selected Mitel's Freedom Architecture, including its vMCD, vMAS and vUCA software, to power its communications infrastructure. Of the solutions evaluated, only Mitel was able to deliver the advanced functionality Pite Duncan required in a completely virtualized network environment. As a result, Pite Duncan's IT department can control their communications infrastructure for hundreds of end users across eight locations in the United States. Additional information on Mitel virtualized voice solutions can be found at <http://www.mitel.com/virtualization>.

"As a law firm, communications is by far the most important application we support, so we were looking for a solution that would knock our end users' socks off while still giving IT superior management and control," said Mathew Colona, IT manager at Pite Duncan. "At the same time, virtualization has been a tremendous boon for us, enabling the firm to reduce its server rack space and better control the services we deliver throughout the organization. As a result, we needed outstanding UC capabilities that could be managed as a virtual application. Of the vendors we evaluated, only Mitel met these requirements."

Pite Duncan LLP's Mitel solution incorporates the following elements:

- Virtual Mitel Communications Director is the industry's first fully virtualized voice processing software application and a virtual telephony services platform that provides IP-PBX features for small to large enterprises.
- Virtual Mitel Applications Suite delivers capabilities such as unified messaging, voice mail, speech-enabled auto-attendant, mobility, teleworking and sophisticated audio and web conferencing in a single- or multi-application deployment.
- Virtual Mitel Border Gateway enables secure deployment of multiple services in a number of network edge configurations, allowing Mitel IP PBX platforms and application servers to work seamlessly behind a company firewall. In this instance, the Mitel Border Gateway was deployed on a VMWare server, and extends unified communications capabilities over the Internet to the firm's remote workers.
- Virtual Unified Communicator Advanced gives control over business communications, and allows real-time access to everyone in the organization, on or off the premises, with user and phone presence information that makes every phone call or instant message (IM) count.

"Once again, our Freedom Architecture has demonstrated its ability to adapt directly to our customers' needs, delivering best-in-class functionality in a deployment scenario that maps to what the customer already has in place," said Stephen Beamish, vice president, Corporate Marketing and Business Development for Mitel. "Mitel's ability to deliver advanced UC solutions as a virtual application on industry standard servers is a great differentiator for us."

About Mitel

Mitel (Nasdaq:MITL) is a global provider of business communications and collaboration software and services. Mitel's Freedom architecture provides the flexibility and simplicity organizations need to support today's dynamic work environment. Through a single cloud-ready software stream, Mitel delivers a powerful suite of advanced communications and collaboration capabilities that provides freedom from walled garden architectures and enables organizations to implement best-of-breed solutions on any network; extends the "in-office" experience anywhere, on any device; and offers choice of commercial options to fit business needs. For more information, visit: <http://www.mitel.com>

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