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PCM Named One of 2016 Tech Elite Solution Providers by CRN®

Tech Elite 250 list recognizes IT solution providers with deep technical expertise and premier certifications

EL SEGUNDO, Calif., April 04, 2016 (GLOBE NEWSWIRE) -- PCM, Inc. (NASDAQ:PCMI) announced today that [CRN®](#), a brand of [The Channel Company](#), has named PCM to its 2016 Tech Elite 250 list. This annual list honors an exclusive group of North American IT solution providers that have earned the highest number of advanced technical certifications from leading technology vendors.

To compile the annual list, The Channel Company's research group and CRN editors work together to identify the most customer-beneficial technical certifications in the North American IT channel. Companies who have obtained these elite designations—which enable solution providers to deliver premium products, services and customer support—are then selected from a pool of online applicants.

PCM's deep technical expertise is sustained through continuous investments in training and certifications. This consistent effort allows PCM to enjoy strong relationships with the world's leading technology companies and maintain best in class certifications including Cisco Gold, Microsoft Gold, Intel Platinum, HP Platinum and many others. PCM's brand promise, "The Right Technology Delivered" underscores its belief in maintaining the highest level of technology expertise to serve each customer's needs.

"The solution providers selected for our annual Tech Elite 250 list have demonstrated a commitment to excellence and gained strong industry credibility by earning some of the most difficult IT certifications available from top technology vendors," said Robert Faletra, CEO, The Channel Company. "Attainment of these exclusive certifications strengthens the channel as a whole by invigorating partnerships and enabling the delivery of exceptional customer service. We congratulate each of these organizations and look forward to their continued success."

"Partnerships and certifications enable us to serve our customer's needs from the desktop to the data center and into the cloud," said Frank Khulusi, Chairman and CEO, PCM. "PCM's commitment to on-going education and training, coupled with its commitment to "Wow" our customers through an unsurpassed customer experience bring the right ingredients together to consistently earn our customers business. This philosophy has allowed PCM to grow at a rate far outpacing the technology market and deepen our relationships with partners and customers alike."

Coverage of the Tech Elite 250 will be featured in the April issue of CRN, and online at www.crn.com.

About PCM, Inc.

PCM, Inc., through its wholly-owned subsidiaries, is a leading technology solutions provider to small and medium sized businesses, mid-market and enterprise customers, government and educational institutions and individual consumers. Including pro forma results from our acquisition of En Pointe in April 2015, we generated over \$1.7 billion in revenue in 2014. For more information please visit investor.pcm.com or call (310) 354-5600.

About the Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. www.thechannelco.com

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