

LAM RESEARCH CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(in thousands, except per share data and percentages)
(unaudited)

| | Three Months Ended | | | Nine Months Ended | |
|------------------------------------------------------|--------------------|----------------------|-------------------|-------------------|--------------------|
| | March 28, 2004 | December 28, 2003 | March 30, 2003 | March 28, 2004 | March 30, 2003 |
| Total revenue | \$ 231,128 | \$ 191,508 | \$ 187,059 | \$ 606,374 | \$ 569,148 |
| Cost of goods sold | 125,337 | 105,372 | 111,838 | 336,179 | 342,744 |
| Cost of goods sold - restructuring recoveries | (322) | (1,079) | - | (1,651) | (301) |
| Total cost of goods sold | 125,015 | 104,293 | 111,838 | 334,528 | 342,443 |
| Gross margin | 106,113 | 87,215 | 75,221 | 271,846 | 226,705 |
| Gross margin as a percent of revenue | 45.9% | 45.5% | 40.2% | 44.8% | 39.8% |
| Research and development | 42,914 | 39,078 | 38,981 | 120,518 | 120,102 |
| Selling, general and administrative | 37,218 | 34,141 | 33,245 | 105,352 | 98,319 |
| Restructuring charges, net | 1,317 | 5,948 | 4,043 | 8,327 | 6,096 |
| Total operating expenses | 81,449 | 79,167 | 76,269 | 234,197 | 224,517 |
| Operating income (loss) | 24,664 | 8,048 | (1,048) | 37,649 | 2,188 |
| Other income (expense): | | | | | |
| Loss on equity derivative contracts in Company stock | - | - | - | - | (16,407) |
| Other income, net | 877 | 473 | 2,110 | 2,794 | 4,437 |
| Income (loss) before income taxes | 25,541 | 8,521 | 1,062 | 40,443 | (9,782) |
| Income tax expense | 6,385 | 2,130 | 265 | 10,110 | 1,656 |
| Net income (loss) | <u>\$ 19,156</u> | <u>\$ 6,391</u> | <u>\$ 797</u> | <u>\$ 30,333</u> | <u>\$ (11,438)</u> |
| Net income (loss) per share: | | | | | |
| Basic | \$ 0.14 | \$ 0.05 | \$ 0.01 | \$ 0.23 | \$ (0.09) |
| Diluted (1) | <u>\$ 0.13</u> | <u>\$ 0.05</u> | <u>\$ 0.01</u> | <u>\$ 0.22</u> | <u>\$ (0.09)</u> |
| Number of shares used in per share calculations: | | | | | |
| Basic | <u>133,251</u> | <u>131,020</u> | <u>125,988</u> | <u>130,893</u> | <u>126,110</u> |
| Diluted (1) | <u>147,365</u> | <u>139,658</u> | <u>129,550</u> | <u>138,527</u> | <u>126,110</u> |

(1) The following table provides a reconciliation of the denominator of the basic and diluted computations for net income (loss) per share:

| | (in thousands) | | | |
|---------------------------------------------------------|----------------|----------------|----------------|----------------|
| Basic average shares outstanding | 133,251 | 131,020 | 125,988 | 130,893 |
| Employee stock plans | 6,958 | 8,107 | 3,562 | 7,238 |
| Warrant | 479 | 531 | - | 396 |
| Assumed conversion of convertible subordinated 4% notes | <u>6,677</u> | <u>-</u> | <u>-</u> | <u>-</u> |
| Diluted average shares outstanding | <u>147,365</u> | <u>139,658</u> | <u>129,550</u> | <u>138,527</u> |
| | | | | |
| | | | | |

Employee stock options, warrant and assumed conversion of convertible 4% and 5% notes were excluded from diluted net income per share calculations for the nine months ended March 30, 2003, because the effect was antidilutive due to the net loss for the period. Employee stock options, warrant and assumed conversion of convertible 4% notes were excluded from diluted net income per share calculations in other periods because the effect would have been antidilutive. Diluted net income per share for the three months ended March 28, 2004, includes the assumed conversion of the convertible 4% notes. Accordingly, interest expense, net of taxes, of \$0.4 million must be added back to net income for computing diluted earnings per share.

LAM RESEARCH CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(in thousands)

| | March 28, 2004 <u>(unaudited)</u> | December 28, 2003 <u>(unaudited)</u> | June 29, 2003 <u>(1)</u> |
|---------------------------------------------------|-----------------------------------------|--------------------------------------------|--------------------------------|
| Assets: | | | |
| Cash, cash equivalents and short-term investments | \$ 633,070 | \$ 586,009 | \$ 507,413 |
| Accounts receivable, net | 179,606 | 114,811 | 107,602 |
| Inventories | 110,746 | 98,836 | 112,016 |
| Other current assets | 147,440 | 142,817 | 145,745 |
| Total current assets | <u>1,070,862</u> | <u>942,473</u> | <u>872,776</u> |
| Property and equipment, net | 37,477 | 40,067 | 48,771 |
| Restricted cash | 118,468 | 118,468 | 118,468 |
| Other assets | 143,887 | 146,896 | 158,260 |
| Total assets | <u>\$ 1,370,694</u> | <u>\$ 1,247,904</u> | <u>\$ 1,198,275</u> |
| Liabilities and stockholders' equity: | | | |
| Current liabilities | \$ 300,069 | \$ 209,093 | \$ 216,982 |
| Long-term debt and other liabilities | \$ 322,944 | \$ 322,555 | \$ 332,209 |
| Stockholders' equity | 747,681 | 716,256 | 649,084 |
| Total liabilities and stockholders' equity | <u>\$ 1,370,694</u> | <u>\$ 1,247,904</u> | <u>\$ 1,198,275</u> |

(1) Derived from audited financial statements

**Reconciliation of U.S. GAAP Net Income to Ongoing Net Income
(in thousands, except per share data and percentages)**

| | Three Months Ended | |
|---------------------------------------------------------|---------------------------|------------------------------|
| | March 28, 2004 | December 28, 2003 |
| U.S. GAAP net income | \$ 19,156 | \$ 6,391 |
| Pre-tax restructuring recoveries - cost of goods sold | (322) | (1,079) |
| Pre-tax net restructuring charges - operating expenses | 1,317 | 5,948 |
| Tax benefit on net restructuring charges | (249) | (1,217) |
| Ongoing net income | <u>\$ 19,902</u> | <u>\$ 10,043</u> |
| Ongoing net income per diluted share | <u>\$ 0.14</u> | <u>\$ 0.07</u> |
| Number of shares used for diluted per share calculation | 147,365 | 139,658 |
| Income tax rate | 25% | 25% |

**Reconciliation of U.S. GAAP Gross Margin, Operating Expenses and Operating Income to
Ongoing Gross Margin, Operating Expenses and Operating Income
(in thousands)**

| | Three Months Ended | |
|------------------------------------------------|---------------------------|------------------------------|
| | March 28, 2004 | December 28, 2003 |
| U.S. GAAP gross margin | \$ 106,113 | \$ 87,215 |
| Restructuring recoveries - cost of goods sold | (322) | (1,079) |
| Ongoing gross margin | <u>\$ 105,791</u> | <u>\$ 86,136</u> |
| U.S. GAAP operating expenses | \$ 81,449 | \$ 79,167 |
| Net restructuring charges - operating expenses | (1,317) | (5,948) |
| Ongoing operating expenses | <u>\$ 80,132</u> | <u>\$ 73,219</u> |
| Ongoing operating income | <u>\$ 25,659</u> | <u>\$ 12,917</u> |