
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549**

FORM 10-K/A

Amendment No. 1

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934.**

For the fiscal year ended December 31, 2003

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934.**

For the transition period from _____ to _____ Commission file number 000-24293

LMI AEROSPACE, INC.

(Exact name of Registrant as Specified in Its Charter)

Missouri
(State or Other Jurisdiction of Incorporation or Organization)

43-1309065
(IRS Employer Identification No.)

3600 Mueller Road
St. Charles, Missouri
(Address of Principal Executive Officer)

63302-0900
(Zip Code)

(Registrant's Telephone Number, Including Area Code) (636) 946-6525

Securities to be registered pursuant to Section 12(b) of the Act:
None

Securities to be registered pursuant to Section 12(g) of the Act:

(Title of Class)

Common stock, \$0.02 par value

Indicate by check mark whether registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K

Indicate by check mark whether the registrant is an accelerated filer (as defined in Exchange Act Rule 12b-2 of the Act). YES NO

The aggregate market value of the voting common equity held by non-affiliates computed by reference to the average bid and asked price of such common equity as of the last business day of the registrant's most recently completed second fiscal quarter ended June 30, 2003, was \$6,424,386. The aggregate market value of the voting common equity held by non-affiliates as of April 8, 2004 was \$7,051,156.

There were 8,181,786 total shares of common stock outstanding as of April 8, 2004.

DOCUMENTS INCORPORATED BY REFERENCE

Part III incorporates by reference portions of the Proxy Statement for the Registrant's 2004 Annual Meeting.

Explanatory Note

This Form 10-K/A ("Amendment") has been filed with the Securities and Exchange Commission ("SEC") to amend its annual report on Form 10-K for the year ended December 31, 2003, originally filed with the SEC on April 14, 2004 (the "Original Filing"). The purpose of this Amendment is to correct certain typographical errors.

The registrant has made no other changes to the Original Filing.

As required under the SEC rules, this Amendment sets forth the complete text of Parts I, II and III as amended.

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The Private Securities Litigation Reform Act of 1995 provides a “safe harbor” for forward-looking statements. The Company makes forward-looking statements in this Annual Report on Form 10-K and in the public documents that are incorporated herein by reference, which represent the Company’s expectations or beliefs about future events and financial performance. When used in this report and the documents incorporated herein by reference, the words “expect,” “believe,” “anticipate,” “goal,” “plan,” “intend,” “estimate,” “may,” “will” or similar words are intended to identify forward-looking statements. These forward-looking statements are subject to known and unknown risks, uncertainties and assumptions, including those referred to under “Risk Factors” in this Annual Report on Form 10-K and otherwise described in the Company’s periodic filings.

All predictions as to future results contain a measure of uncertainty, and accordingly, actual results could differ materially. Among the factors that could cause actual results to differ from those contemplated, projected or implied by the forward-looking statements (the order of which does not necessarily reflect their relative significance) are:

- our losses from operations in recent years, together with our inability to meet certain covenants under our loan agreement in the past, raise substantial doubt about our ability to continue as a going concern. For further information, see Note 1 (Accounting Policies) to the consolidated financial statements included in Item 8 of this report.
- the financial well-being of the Boeing Company, Lockheed Martin, Gulfstream and Cymer, orders from which comprise a majority of the Company’s consolidated revenues;
- the Company’s success in restructuring its outstanding debt;
- the effect of terrorism and other factors that adversely affect the commercial travel industry;
- difficulties with the implementation of the Company’s growth strategy, such as acquisition integration problems and unanticipated costs relating to the Company’s manufacture of new parts for its current customers and new customers;
- competitive pressures, such as pricing pressures relating to low-cost foreign labor and industry participation commitments made by the Company’s customers to foreign governments;
- changes in the quality, costs and availability of the Company’s raw materials, principally aluminum;
- the Company’s ability to stay current with technological changes, such as advancements in semiconductor and laser component technology and the development of alternative aerospace materials;
- difficulties in plant operations, and in particular, difficulties relating to the Company’s manufacturing facilities located in St. Charles, Missouri;
- governmental funding for those military programs that utilize the Company’s products;
- asserted and unasserted claims, and in particular, the Company’s ability to successfully negotiate claims relating to cost over-runs of work performed on certain customer contracts;
- changes in employee relations;
- environmental matters;
- changes in accounting principles or new accounting standards;
- compliance with laws and regulations;
- other unforeseen circumstances; and
- the risk factors described in Item 1 of this Annual Report on Form 10-K and in the Company’s other periodic filings with the Securities and Exchange Commission.

In light of these risks, uncertainties and assumptions, the forward-looking events discussed may not occur. In addition, actual results could differ materially from those suggested by the forward-looking

statements. Accordingly, investors are cautioned not to place undue reliance on the forward-looking statements. Except as required by law, the Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Investors should, however, review additional disclosures made by the Company from time to time in its periodic filings with the Securities and Exchange Commission.

This Annual Report on Form 10-K and the documents incorporated herein by reference should be read completely and with the understanding that the Company's actual future results may be materially different from what the Company expects. All forward-looking statements made by the Company in this Annual Report on Form 10-K and in the Company's other filings with the Securities and Exchange Commission are qualified by these cautionary statements.

PART I

ITEM 1. BUSINESS

General Overview

LMI Aerospace, Inc. (the "Company") is a leader in fabricating, machining, finishing and integrating formed, close tolerance aluminum and specialty alloy components and sheet metal products for use by the aerospace, technology and commercial sheet metal industries. Aerospace components manufactured by the Company include leading edge wing slats, flaps and lens assemblies; cockpit window frame assemblies; fuselage skins and supports; and passenger and cargo door frames and supports. The Company manufactures more than 20,000 aerospace components for integration into a variety of civilian and military aircraft platforms manufactured by leading original equipment manufacturers ("OEMs") and prime subcontractors ("Primes"). In addition, the Company produces components and assemblies for laser equipment used by semiconductor and medical equipment manufacturers in the technology industry. The Company also produces sheet metal products for various companies in the commercial sheet metal industry. In addition to manufacturing quality components, the Company provides its customers with value-added services related to the design, production and finishing of its components.

For most of its history, the Company's primary focus had been the manufacture and sale of components to the commercial aircraft market of the aerospace industry. In recent years, the Company has expanded its operations through a number of acquisitions. In April of 2001, the Company acquired the operating assets of Tempco Engineering Inc. and its affiliate, Hyco Precision, Inc. ("Tempco"). This acquisition expanded the Company's aerospace product line and added technology components used in the manufacture of semiconductors and medical equipment as new product lines. In May of 2002, the Company acquired Versaform Corporation and its Canadian affiliates ("Versaform"), producers of large formed metal components for the regional jet, business jet and military markets of the aerospace industry. The Company acquired the metal fabrication assets of Stretch Forming Corporation in June of 2002, an aerospace sheet metal manufacturer, which manufactures components for the military market of the aerospace industry. Finally, in October of 2002, the Company acquired the operations and certain assets of the aerospace division of Southern Stretch Forming and Fabrication, Inc., a manufacturer of aerospace sheet metal for the corporate and regional markets.

The Company was organized as a Missouri corporation in 1948. The Company's headquarters are located at 3600 Mueller Road, St. Charles, Missouri 63302.

Recent Development

On March 30, 2004, the Company and Union Planters Bank N.A. ("Union Planters") entered into a Thirteenth Amendment to Loan Agreement ("Thirteenth Amendment"), amending the Loan Agreement dated as of August 15, 1996 (the "Loan Agreement") between Leonard's Metal, Inc., the predecessor in interest to the Company, and Magna Bank, National Association, the predecessor in interest to Union Planters. The primary purposes of the Thirteenth Amendment were to (a) extend the maturity of the

Company's Revolving Line of Credit provided under the Loan Agreement ("Revolving Credit Loan") from March 31, 2004 to March 31, 2005, and (b) waive a default arising under the Loan Agreement providing for the maintenance of a minimum consolidated EBITDA amount (the "EBITDA Covenant") for the period ended December 31, 2003.

In addition, under the terms of the Thirteenth Amendment to Loan Agreement:

- The maximum principal amount of the Revolving Credit Loan was increased from \$9,088,323 to \$9,700,000 through September 30, 2004, subject to a borrowing base calculation and further subject to a newly established inventory reserve requirement and a more restrictive requirement for eligible receivables, which, notwithstanding the increased borrowing maximum amount provided by the Thirteenth Amendment, could reduce the amount of borrowing availability under the Revolving Credit Loan.
- The interest rate on the Revolving Credit Loan was changed from LIBOR plus 2.50% to Union Planters' prime rate plus 1%. Moreover, if the Company has not executed and delivered a letter of intent regarding (i) the sale of the stock or of all or substantially all of the assets of certain of its subsidiaries, and/or (ii) the procurement by the Company of debt financing providing the Company with sufficient funds to repay in full the Company's obligations to Union Planters ("Letter of Intent") on or before June 30, 2004, the interest rate on the Revolving Credit Loan will be increased to prime plus 1.5%, and further increased to prime plus 2.00% if the Company has not paid all of its obligations to Union Planters in full on or before September 30, 2004. The interest rate on Term Loan A provided under the Loan Agreement, which, as of March 30, 2004, had a total outstanding principal balance of \$9,160,714, was changed from LIBOR plus 3%, subject to a floor of 7% and a ceiling of 8.5%, to Union Planters' prime rate plus 2%, subject to a floor of 7%. The interest rate on Term Loan B provided under the Loan Agreement, which, as of March 30, 2004, had a total outstanding principal balance of \$8,773,816, was changed from LIBOR plus 3% to Union Planters' prime rate plus 2%. Moreover, if the Company has not executed and delivered a Letter of Intent on or before June 30, 2004, the interest rate on Term Loans A and B will be increased to Union Planters' prime plus 2.5% and further increased to Union Planters' prime plus 3% if the Company has not paid all of its obligations to the Buyer in full on or before September 30, 2004.
- If, by June 30, 2004, the Company does not enter into one or more Letters of Intent, a fee of \$125,000 will be payable on the earliest of March 31, 2005, the date the Company repays all of its obligations to Union Planters or the date on which Union Planters accelerates all of the Company's obligations.
- If the Company fails to pay all of its obligations in full to Union Planters by September 30, 2004, a fee of \$350,000 will be payable to Union Planters (\$100,000 on October 1, 2004 and \$250,000 on the earliest of March 31, 2005, the date the Company repays all of its obligations to Union Planters or the date on which Union Planters accelerates all of the Company's obligations).
- If the Company fails to pay all of its obligations in full to Union Planters by December 30, 2004, a fee of \$200,000 will be payable to Union Planters (\$100,000 on December 31, 2004 and \$100,000 on the earliest of March 31, 2005, the date the Company repays all of its obligations to Union Planters or the date on which Union Planters accelerates all of the Company's obligations).

Thus, increased interest rates and additional fees will apply during the remaining term of the Loan Agreement (through March 31, 2005) if the indebtedness under the Loan Agreement is not repaid in full through alternative financing and/or a sales of assets by certain prescribed dates. The Company has engaged Lincoln Partners LLC, a Chicago, Illinois based investment banking firm, to assist in these efforts.

Please see Note 8 of the Consolidated Financial Statements included as part of this Annual Report on Form 10-K for more detailed financial information relating to the Company's debt.

Business Segments

As a result of its acquisition of Tempco, the Company's business is now divided into two segments, the Sheet Metal segment and the Machining and Technology segment. The Sheet Metal segment, which is the Company's dominant segment, services the aerospace and commercial sheet metal industries and is comprised of all of the Company's subsidiaries other than Tempco. The Sheet Metal segment accounted for \$62.0 million, or 81.7%, of the Company's net sales in 2003.

The business of the Machining and Technology segment, which utilizes a machining process rather than a forming process to manufacture its product line, is conducted entirely by Tempco and serves the aerospace and technology industries. More than 50% of Tempco's revenue is derived from the medical and semiconductor technology industries. The Company originally acquired Tempco to serve as a supply arm to the Company. However, as the Tempco business evolved, it became an autonomous unit with regard to virtually all aspects of its business, which led the Company to categorize it as a distinct business segment. The Machining and Technology segment accounted for \$13.9 million, or 18.3%, of the Company's net sales in 2003.

Please see Note 15 of the Consolidated Financial Statements included as part of this Annual Report on Form 10-K for specific financial information relating to the Company's business segments.

Risk Factors

The Company's business, financial condition, results of operations and cash flows can be impacted by a number of factors, including, but not limited to, those factors set forth below and elsewhere in this Annual Report on Form 10-K, any one of which could cause the Company's actual results to vary materially from recent results or from the Company's anticipated future results.

Our recent operating losses raise substantial doubt about our ability to continue as a going concern.

The Company has incurred operating losses in recent years due to difficulties encountered on certain recent contracts and the prevailing adverse economic environment in the commercial aerospace and technology markets, which have resulted in depressed markets for the Company's products.

The continuation of or further declines in demand for the Company's products will place the Company at risk of further revenue erosion. The Company has begun restructuring efforts to reduce its cost base in an effort to improve performance. If the Company is unable to reduce costs or revenues continue to decline, it may not achieve profitability.

Our independent certified public accountants have modified their opinion to our audited financial statements for the year ended December 31, 2003 to include an emphasis paragraph, stating that our continuing losses raise substantial doubt about our ability to continue as a going concern. Our continuation as a going concern will depend upon our ability to generate or obtain sufficient cash to meet our obligations on a timely basis and ultimately to attain profitable operations. Our management has developed a plan that includes restructuring or possibly disposing of segments of our business, increasing sales and raising alternative capital. If we are unsuccessful in accomplishing any of these three tasks, our ability to continue to operate as a going concern could be in doubt. Concern about our ability to continue as a going concern may make it more difficult for us to obtain alternative funding to meet our obligations or adversely affect the terms of any alternative funding we are able to obtain. There can be no assurance that we can or will operate profitably in the future, or that we will continue as a going concern.

If the Company is unable to effectively and efficiently implement our plan to remediate a material weakness that has been identified in our internal controls and procedures, there could be a material adverse effect on our financial results.

In connection with its 2003 year-end audit, our independent certified public accountants have identified a material weakness in our internal controls and procedures relating to inventory costing and obsolescence analysis. The Company has implemented and is continuing to implement various initiatives intended to materially improve our internal controls and procedures to address this weakness. These initiatives address our

control environment, organization and staffing, policies, procedures and documentation and information systems. The implementation of these initiatives is one of our highest priorities. Our Board of Directors, in coordination with our Audit Committee, will continually assess the progress and sufficiency of these initiatives and make adjustments as necessary. However, no assurance can be given that we will be able to successfully implement our revised internal controls and procedures or that our revised controls and procedures will be effective in remedying all of these identified deficiencies in the Company's internal controls and procedures. In addition, the Company may be required to hire additional employees, and may experience higher than anticipated capital expenditures and operating expenses, during the implementation of these changes and thereafter. If the Company is unable to implement these changes effectively or efficiently, there could be a material adverse effect on our financial results. Moreover, the Company could be subject to additional regulatory oversight and our business and reputation could be harmed.

Covenant restrictions in our credit facility and other debt instruments could limit our ability to operate our business.

The Company currently maintains a credit facility with Union Planters under the terms of the Loan Agreement. This facility is secured by all of the Company's domestic property, including, but not limited to, accounts receivable, inventories, buildings, and equipment, and includes certain restrictive covenants relating to various financial measures. On March 30, 2004, the Company and Union Planters entered into the Thirteenth Amendment to Loan Agreement. The primary purposes of the Thirteenth Amendment were to (a) extend the maturity of the Company's Revolving Credit Loan under the Loan Agreement from March 31, 2004 to March 31, 2005 and (b) waive a default arising under the Loan Agreement providing for the maintenance of a minimum consolidated EBITDA amount for the period ended December 31, 2003. The Loan Agreement, as amended, provides for certain restrictive covenants, including the EBITDA Covenant.

In addition, the Company has executed a note in favor of a former owner of Versaform Corporation, now a director of the Company, in connection with the Company's purchase of Versaform. This note is secured by a pledge of 65% of the Company's interest in its Canadian subsidiary, and as part of its obligations under this note, the Company's Canadian subsidiary is subject to various restrictive covenants relating to its financial performance.

If the Company were to fail in the future to comply with the restrictive covenants in the Loan Agreement or in the promissory note, the Company's operations could be negatively impacted and its ability to take advantage of potential business opportunities as they arise could be limited. Moreover, the Company's failure to comply with these restrictive financial and other covenants could result in an event of default that, if not cured or waived, could cause the Company to be required to repay its borrowings before their due dates. If the Company were unable to make this repayment or otherwise refinance these borrowings, the Company's creditors could foreclose on the assets securing its borrowings. Although in the Thirteenth Amendment Union Planters waived the default arising from a failure of the Company to meet the EBITDA Covenant, such waiver was limited to and valid only for the specific purposes given. Union Planters is not obligated solely by reason of such waiver to agree to any additional waivers.

Please see Item 1. Business — Recent Development and Note 8 of the Consolidated Financial Statements included as part of this Annual Report on Form 10-K for more detailed financial information relating to the Company's debt.

The Company's outstanding indebtedness may adversely impact the Company's cash flow and ability to raise necessary capital.

As of December 31, 2003, the Company had a total of \$27,814,000 in outstanding long-term debt, of which \$21,583,000 matures in 2005. The Company is dependent on borrowings under the Revolving Credit Loan to fund its working capital needs. The existence of indebtedness at the current level will require that significant portions of the Company's cash flow from its business operations be used to service outstanding debt. If the Company is unable to obtain necessary financing in the future and a substantial portion of the Company's cash flow is used to service debt obligations, the Company may have limited ability to fund:

(i) working capital requirements; (ii) future acquisitions that would benefit the Company's growth strategy; (iii) capital expenditures; (iv) debt service requirements; and (v) other general business requirements.

The Thirteenth Amendment provides for an increased interest rate on borrowings thereunder and imposes certain fees and additional interest rate increases if the indebtedness under the Loan Agreement is not repaid in full through alternative financing and/or sales of certain of its business operations by certain prescribed dates. The Company has engaged Lincoln Partners LLC, a Chicago, Illinois based investment banking firm, to assist in these efforts.

Please see Item 1. Business — Recent Development and Note 8 of the Consolidated Financial Statements included as part of this Annual Report on Form 10-K for more detailed financial information relating to the Company's debt.

The Company will need to repay in full its outstanding bank debt through refinancing or sale(s) of assets.

As discussed above, the Thirteenth Amendment contemplates the Company's repayment in full of all indebtedness and other payment obligations under the Loan Agreement by March 31, 2005 or sooner through the refinancing of its indebtedness to Union Planters and/or the sale of certain of its business operations.

No assurance can be given that the Company will be able to effect such refinancing and/or sale(s) of assets to meet its obligations under the Loan Agreement. The Company's failure to do so in a timely manner will result in increased interest rates and fees during the term of the Loan Agreement, and if the Company is unable to repay in full its indebtedness to Union Planters at the maturity of the Loan Agreement, Union Planters will have the ability to foreclose on its collateral, consisting of substantially all of the U.S. assets of the Company and to pursue any or all of the other remedies available to it. In such case, no assurance can be given that the Company will be able to continue its operations.

Please see Item 1. Business — Recent Development and Note 8 of the Consolidated Financial Statements included as part of this Annual Report on Form 10-K for more detailed financial information relating to the Company's debt.

The Company's business is dependent on only a few customers.

In 2003, 55.0% of the Company's aggregate sales were dependent on relationships with four major customers: Boeing Company, Lockheed Martin Corporation, Gulfstream Aerospace Corporation and Cymer, Inc. Although a majority of the Company's sales are made pursuant to multi-year contracts, such contracts are generally terminable upon 30 days notice by the customer and typically do not require the customer to purchase any specific quantity of products. Accordingly, there can be no assurance that sales to customers that have in the past accounted for significant sales individually or as a group will continue, or if continued, will reach or exceed historical levels in any future periods. The loss of any one of these customers, or a significant reduction in the amount of orders received from any one of these customers, could cause a significant decrease in the Company's net sales and profitability. The Company anticipates that a small number of large customers will continue to dominate its sales for the foreseeable future.

The Company's business is dependent on the aerospace industry and is therefore susceptible to factors that affect that industry such as acts of terrorism and general economic factors.

The Company derives approximately 89% of its sales and operating income from the services and components sold to the aerospace industry. As a result of the events of September 11, 2001, the commercial airline industry has suffered a significant decline in operational efficiency and financial condition. Consequently, the Company experienced a decrease in orders for new commercial aircraft and replacement components. The Company is unable to predict when the financial outlook of the airline industry might rebound, or when orders for new aircraft and replacement components might increase. And, while in some instances since September 11, 2001 the Company has seen an increase in orders from certain customers, particularly producers of military and corporate and regional aircraft, the overall effect of a prolonged downturn in the commercial airline industry will be a potentially severe reduction in demand for the

Company's aerospace products. Additional acts of sabotage or terrorism or adverse results to the U.S. in its military conflicts, such as the current conflict in Iraq, would likely lead to even further reduced demand for the Company's products and services.

In addition, the Company's business is directly affected by certain characteristics and trends of the aerospace industry that affect its customers, such as (i) fluctuations in the aerospace industry's business cycle, (ii) varying fuel and labor costs, (iii) intense price competition and regulatory scrutiny, (iv) certain trends, including a possible decrease in aviation activity, a decrease in outsourcing by aircraft manufacturers or the failure of projected market growth to materialize or continue, and (v) changes in military budgeting and procurement for certain military aircraft. In the event that these characteristics and trends adversely affect customers in the aerospace industry, they would reduce the overall demand for the Company's products and services, thereby decreasing the Company's sales and operating income.

The Company may experience cost over-runs related to orders for new products and changes to existing products.

The Company generally sells its products under firm, fixed-priced contracts providing for a fixed price for the products sold by the Company, regardless of the production costs incurred by the Company. As a result, inaccurate pricing, manufacturing inefficiencies, start-up costs and other factors may result in cost over-runs and losses on contracts. The cost of production also may be adversely affected by increases in the cost of labor, materials and overhead and changing product standards. In many cases, the Company makes multi-year firm, fixed-price commitments to its customers without assurance that the Company's anticipated production costs will be achieved. In some instances, the Company has been successful in obtaining the agreement of a customer to reprice a particular product and recoup previous losses, primarily when incomplete or inaccurate engineering data or out-of-tolerance tooling has contributed to these cost over-runs. However, with respect to future claims, there can be no assurance that the Company will be successful in obtaining the necessary repricing in order to make a particular product profitable to the Company.

Risks associated with acquisitions could result in increased costs and production inefficiencies.

A key element of the Company's growth strategy has been expansion through the acquisition of complementary businesses involved in the aerospace industry and strategic acquisitions that would provide the Company with access to new industries. The Company's ability to expand by acquisition is dependent on, and may be limited by, the availability of suitable acquisition candidates and the Company's capital resources. Acquisition risks include difficulties in assimilating the operations and personnel of acquired companies, difficulties associated with new product lines and meeting new tolerance requirements, an inability to accurately price new products, the potential loss of key employees of the acquired companies, the incurrence of substantial, additional indebtedness in funding such acquisitions, and goodwill impairment. Furthermore, although the Company will investigate the business operations and assets of entities that it acquires, there may be liabilities that the Company fails or is unable to discover and for which the Company, as a successor owner or operator, may be liable. The Company evaluates acquisition opportunities from time to time, but there can be no assurance that the Company will be able to consummate acquisitions on satisfactory terms, or at all, or that it will be successful in integrating any such acquisitions into its operations. However, as indicated above, the Company's limited capital resources will significantly restrict its ability to effect strategic acquisitions.

The Company's industries are characterized by intense competition.

The Company's competitors in the aerospace industry consist of a large fragmented group of companies, including certain business units or affiliates of the Company's customers. However, the Company is unaware of any single company in the aerospace industry with which it competes in all of the Company's processes. The Company believes that competition within the aerospace industry will increase substantially as a result of industry consolidations and trends toward favoring greater outsourcing of components and reducing the number of preferred suppliers. The Company also believes that foreign aerospace manufacturers will become an increasing source of competition, due largely to foreign manufacturers' access to low-cost labor and the increased prevalence of industry participation commitments, pursuant to which domestic OEMs and Primes

agree to award production work to manufacturers from a foreign country in order to obtain orders from that country. In contrast to the aerospace industry, the Machining and Technology segment has only a few competitors for the products it produces. Certain of the Company's competitors in all of its industries have substantially greater financial, production and other resources than the Company. These competitors may have (i) the ability to adapt more quickly to changes in customer requirements and industry conditions or trends, (ii) stronger relationships with customers and suppliers, and (iii) greater name recognition than the Company. There can be no assurance that competitive pressures will not materially and adversely affect the Company's business, financial condition or results of operation.

Decreases in the availability, or increases in the cost, of the Company's raw materials would increase the Company's operating costs.

Most of the Company's components are manufactured from aluminum products. From time to time, the Company, and the aerospace components industry as a whole, has experienced shortages in the availability of aerospace quality aluminum. In addition, the Company's Machining and Technology segment utilizes materials that, in some cases, may be provided by a limited number of suppliers. Raw material shortages could inhibit the Company's ability to deliver products to its customers on a timely basis. However, there can be no assurance that the Company will be able to purchase sufficient quantities of aluminum products or other materials to meet its production needs in the future or that necessary materials will be available on satisfactory terms or at reasonable prices. Any such material shortage or price escalation would increase the Company's operating costs, which would likely reduce profits.

The Company's long-term success and growth strategy depend on its senior management and the Company's ability to attract and retain qualified personnel.

The Company is currently renegotiating written employment agreements with its senior management, which expired December 31, 2003. The Company also maintains key man life insurance policies on the lives of certain of such personnel. However, the loss of service of one or more of the Company's senior management personnel could result in a loss of leadership and an inability to successfully pursue the Company's long-term success and growth strategy.

The Company's success and future growth also depend on management's ability to attract, hire, train, integrate and retain qualified personnel in all areas of its business. Competition for such personnel is intense, and the Company's inability to adequately staff its operations with such personnel could render the Company less efficient, thereby slowing its rate of production. In addition, rising costs associated with certain employee benefits, in particular the rising costs associated with providing employee health coverage, could limit the ability of the Company to provide certain employee benefits in the future. The Company's inability to provide a competitive employee benefits package could limit the ability of the Company to recruit and retain qualified personnel.

Compliance with and changes in environmental, health and safety laws and other laws that regulate the operation of the Company's business could increase the cost of production and expose the Company to regulatory claims.

The Company's operations are subject to extensive and frequently changing federal, state and local laws and substantial regulation by government agencies, including the United States Environmental Protection Agency ("EPA"), the United States Occupational Safety and Health Administration ("OSHA") and the Federal Aviation Administration ("FAA"). Among other matters, these agencies impose requirements that regulate the operation, handling, transportation and disposal of hazardous materials generated or used by the Company during the normal course of its operations, govern the health and safety of the Company's employees and require the Company to meet certain standards and licensing requirements for aerospace components. This extensive regulatory framework imposes significant compliance burdens and risks on the Company and, as a result, may substantially affect its operational costs. In addition, the Company may become liable for the costs of removal or remediation of certain hazardous substances released on or in its facilities without regard to whether or not the Company knew of, or caused, the release of such substances.

The Company believes that it is currently in material compliance with applicable laws and regulations and is not aware of any material environmental violations at any of its current or former facilities. There can be no assurance, however, that its prior activities did not create a material environmental situation for which the Company could be responsible or that future uses or conditions (including, without limitation, changes in applicable environmental laws and regulations, or an increase in the amount of hazardous substances generated or used by the Company's operations) will not result in any material environmental liability to the Company or result in a material adverse effect to the Company's financial condition or results of operations.

The operations of the end-users of the product platforms into which the Company's components are integrated could expose the Company to product liability claims.

Although the Company assists its customers in the design of a limited number of parts, components and sub-assemblies, the Company's business may still be exposed to possible claims of personal injury, death or property damage that may result from the failure or malfunction of any component or subassembly fabricated by the Company. The Company currently has in place aviation products liability and premises insurance, which the Company believes provides coverage in amounts and on terms that are generally consistent with industry practice. The Company has not experienced any product liability claims related to its products. However, the Company may be subject to a material loss, to the extent that a claim is made against the Company that is not covered in whole or in part by insurance, which could have a material adverse effect on the Company's business, financial condition or results of operations. In addition, there can be no assurance that insurance coverages can be maintained in the future at a cost acceptable to the Company.

The Company's facilities are located in regions that suffer from natural disasters.

Several of the Company's facilities are located in regions that have an increased risk of earthquake activity, and one of the Company's facilities has experienced damage due to floods in the past. Although the Company maintains earthquake and standard blanket flood loss insurance where necessary, an earthquake, flood or other natural disaster could have a material adverse effect on the Company's business or its operating results.

The market price of the Company's common stock may be volatile.

The market price of the Company's common stock could be subject to wide fluctuations in response to quarterly variations in operating results, changes in financial estimates by security analysts, a failure of the Company to meet such estimates and other events or factors. In addition, the stock market has experienced volatility that has affected the market prices of the equity securities of many companies. The resulting changes in such market prices are often not directly related to the operating performance of such companies. Accordingly, market volatility could adversely affect the market price of the Company's common stock.

Certain provisions in the Company's charter documents may have the effect of delaying, deterring, or preventing certain potential acquisitions or a change in control of the Company.

The Company's Restated Articles of Incorporation and Amended and Restated Bylaws contain certain provisions that reduce the probability of a change of control or acquisition of the Company. These provisions include, but are not limited to, (i) the ability of the Board of Directors to issue preferred stock in one or more series with such rights, obligations and preferences as the Board of Directors may determine, without any further vote or action by the shareholders, (ii) advance notice procedures for shareholders to nominate candidates for election as directors of the Company and for shareholders to submit proposals for consideration at shareholders' meetings, (iii) the staggered election of directors, and (iv) restrictions on the ability of shareholders to call special meetings of shareholders. In addition, the Company is subject to Section 459 of the General and Business Corporation Law of Missouri, which, under certain circumstances, may prohibit a business combination between the Company and a shareholder owning 20% or more of the outstanding voting power of the Company.

Customers and Products

Customers

The Company's principal customers serviced by the Sheet Metal segment are Boeing, Lockheed Martin and Gulfstream, leading OEMs and Primes in the commercial, corporate and regional and military aircraft markets of the aerospace industry. During 2003, direct sales to these customers accounted for a total of approximately 55% of the segment's sales.

Typically, the Company conducts its aerospace business under contracts that provide for: (i) payment on a net 30 day basis; (ii) termination for convenience upon 30 days notice; (iii) reasonable manufacturing lead time for delivery of components; (iv) limitations on and specifications for the scope of work to be performed; and (v) pricing of components by quotes. In addition, these contracts are typically "requirements" contracts under which the purchaser commits to purchase all of its requirements of a particular component from the Company. Specific orders are placed with the Company on a periodic basis.

The Machining and Technology segment's principal customers are Cymer, a manufacturer of semiconductor equipment in the technology industry, and Alliant Techsystems (ATK), a defense contractor. During 2003, Cymer and Alliant Techsystems accounted for 68.5% of the Machining and Technology segment sales.

Products

The Company fabricates, machines and integrates formed, close tolerance aluminum and specialty alloy components for use by the aerospace, technology and commercial sheet metal industries. All components are fabricated from designs and specifications prepared and furnished by its customers. Because the Company manufactures thousands of components, no one component accounts for a significant portion of the Company's sales. The following table describes some of the principal products manufactured by each of the Company's segments and the models into which they are integrated:

<u>Product</u>	<u>Models</u>
Sheet Metal Segment	
Wing leading edge skins, flapskins, winglets	737 NG, G-400 and Citation X
Detail interior components	Boeing 737 Classic, 737 NG, 727, 747, 757, 767, 777 and C-130
Wing panels and floorbeams	747
Door assembly structural details	737 Classic, 737 NG, 747 and 757, Challenger 604, Regional Jet, F-16, C-130 and Business jet
Thrust reversers and engine nacelles/cowlings . . .	G-400, CL415, 737 Classic, 777 and B-52
Cockpit window frames and landing light lens assembly	737 NG, 747, 767, 777, Citation III, VII and Excel, MD-80, KC-10 and F-16
Fuselage and wing skin	Models 45 and 60, Dash-8, 717, 737 Classic, 737 NG, 747, 757, 767, 777, C-130, F-16, Sovereign, Citation, G-300, G-400 and G-500
Structural sheet metal & extruded components . .	Boeing 737 Classic, 737 NG, 727, 747, 757, 767, 777 and C-130, F-16, Gulfstream G400 and G500
Auxiliary power units	Embraer, Regional Jet and V-22 Osprey
Machining and Technology Segment	
Fans, heat exchangers, and various assemblies and components	ELS 7000, ELS 6010, and XLA 100
Housings and assemblies for gun turret	AH-64 Apache Helicopter
Various components and assemblies	IntraLase FS Laser

Please see Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations — Overview for detailed information regarding the revenues contributed by classes of products.

Manufacturing Process

The manufacturing facilities are organized by work centers focusing on a particular manufacturing process. Depending on the component, the Company utilizes either a forming process or a machining process. Each work center is staffed by a team of operators who are supported by a supervisor, lead operators and quality inspectors. Throughout each stage of the manufacturing and finishing processes, the Company collects, maintains and evaluates data, including customer design inputs, process scheduling, material inventory, labor, inspection results and completion and delivery dates. The Company's information systems employ this data to provide accurate pricing and scheduling information to its customers as well as to establish production standards used to measure internal performance.

In manufacturing some components for the Sheet Metal segment, the Company uses several forming processes to shape or "form" a "work piece" (aluminum, stainless steel or titanium sheet metal and extrusion) into components by applying pressure through impact, stretching or pressing the raw material (sheet metal or extrusion) to cause conformance to a die. The shapes may be simple with a single angle, bend or curve, or may be complex with compound contours having multiple bends and angles. Some processes incorporate heat to soften the metal prior to or during forming. Forming processes include: drop hammer, fluid cell press, sheet metal and extrusion stretch, skin stretch, stretch draw, hot joggle, brake forming, roll forming and radial draw.

Additionally, certain products manufactured by the Sheet Metal segments and virtually all of the Machining and Technology segment products are produced using close tolerance machining methods. Various metals are machined, such as stainless, aluminum, monel, kevlar, and numerous varieties of steel and castings for small to medium sized parts, in heat treated and non-heat treated conditions. Parts are processed through conventional and computer numerical control machining methods, also known as CNC, from raw material or castings up to and through assembly processes. In addition, complex machining of parts is accomplished through experience in engineering set-ups to produce intricate and close tolerances with very restricted finish requirements. Each machining facility is also set up to complete turnkey, research and development projects to better support engineering changes from customers.

Value-Added Services

In addition to the products the Company sells, each segment offers its customers various value-added services that are intended to result in both cost and time savings. These services may include the production of tooling, heat treating and aging of components, computer inspection and engineering of components, chemical milling, metal finishing, polishing and painting, assembly, prototyping and warehousing, distribution and kitting.

Backlog

The Company's backlog for each of its business segments is displayed in the following table:

	As of December 31,		
	2001	2002	2003
	(in millions)		
Sheet Metal Segment			
Total	\$46.8	\$59.2	\$42.7
Portion deliverable within 12 months.....	\$31.8	\$44.7	\$36.4
Machining and Technology Segment(1)			
Total	\$11.9	\$12.9	\$11.2
Portion deliverable within 12 months.....	\$10.5	\$12.5	\$11.0

(1) The Company acquired Tempco Engineering, which comprises the Machining and Technology segment, in April of 2001.

The Company's customers often modify purchase orders to accelerate or delay delivery dates. The level of unfilled orders at any given time during the year will be materially affected by the timing of the Company's

receipt of orders and the speed with which those orders are filled. Moreover, sales during any period may include sales which are not part of the backlog at the end of the prior period.

Raw Materials and Procurement Practices

Most of the Company's aerospace components are manufactured from aerospace quality aluminum sheet metal and extrusion. From time to time the Company, and the aerospace components industry as a whole, has experienced shortages in the availability of aerospace quality aluminum sheet metal and extrusion. Such shortages could inhibit the Company's ability to deliver products to its customers on a timely basis.

A strategy adopted by the commercial division of Boeing requires that Boeing subcontractors purchase aluminum sheet, aluminum extrusion and titanium sheet from TMX Aerospace (a Boeing-designated raw material service provider). This supply chain approach is intended to control raw material pricing and assure adequate levels of inventory for both Boeing and its supply base. Additional designated material source strategies are used by several of the Company's customers. Like the Boeing arrangement, these customers provide the Company with access to an assured supply of materials at competitive pricing.

The Company obtains its raw materials for the technology portion of its Machining and Technology segment from a variety of vendors and distributors.

The Company believes its sources of raw materials and its relationships with its suppliers are satisfactory. While the loss of any one supplier could have a material adverse effect on the Company until alternative suppliers are located and have commenced providing products, alternative suppliers exist for substantially all of the products and services purchased by the Company.

Quality Assurance and Control

The Company continually seeks to maintain high quality standards in the fabrication and processing of its products. Accordingly, the Company employs 65 full-time quality control and assurance personnel. Each work order introduced to the Company's manufacturing facilities contains an inspection plan specifying required inspection points. Quality inspectors are assigned to each work center and are trained in the testing required in connection with products passing through the assigned work center. Although a large percentage of the Company's products are 100% inspected immediately prior to shipment by a customer employee or a customer designated Company employee, Boeing has approved a sampling inspection program for certain components using statistical process control data maintained by the Company.

The Company's Quality Systems are continuously reviewed and updated to comply with the requirements of ISO9001-2000, AS9100 Revision A and Nadcap quality standards. Through this continuous improvement process we have maintained our approval by Boeing to D6-82479 as well as other customer's quality standards. This updating process has allowed certain facilities with third party registrations for ISO9001-2000, AS9100 Rev. A and Nadcap to maintain those certifications for 2004. During 2004 the Company will continue to review all procedures to ensure they meet the latest revisions to the ISO and AS standards. The Company will continue with its ongoing employee training program and use of lean manufacturing techniques to assist employees in becoming familiar with any changes in the Company's procedures. The Company has continued to develop a robust internal auditing program for each of the facilities to ensure that the training is effective and to ensure ongoing compliance to customer required standards.

Sales and Marketing

The Company has realigned its sales and marketing organization into four market sectors: Commercial Aerospace, Military Aircraft, Business/Regional Jets and Non-Aerospace (which includes sales to the technology and commercial sheet metal industries). Within these sectors, one Sales and Marketing Director, two Market Sector Directors and five Program Managers support the Company and its customers in the conduct of business. At each of the Company's facilities, customer service representatives establish and maintain an associate business relationship between customers and the Company's production and fabrication

business units with a focus on customer satisfaction. Additionally, two independent sales representatives conduct business on behalf of the Company.

A majority of the Company's sales to existing customers are awarded after receipt of a request for quotation ("RFQ"). On receipt, the RFQ is preliminarily reviewed by a team consisting of members of the Company's senior management, a program manager, an estimator and the plant manager. If the Company determines the program is adequately compatible with the Company's capabilities and objectives, a formal response is prepared by a member of the Company's estimator group. Although a substantial percentage of programs are awarded on a competitive bid basis, the Company has recognized a recent trend favoring reverse auctions for simple aerospace components.

Competition

Components for customers in the aerospace industry are provided by a large fragmented group of companies, including certain business units or affiliates of the Company's customers. The Company believes participants in the aerospace industry compete primarily with respect to delivery, price and quality. To the contrary, the Company believes that there are only a few producers of components similar to the principal technology components manufactured by the Company's Machining and Technology segment. The Company believes that engineering capability, responsiveness and price are key aspects of competition in the technology industry. In all industries in which the Company competes, certain of the Company's competitors, including business units affiliated with the Company's customers, have substantially greater financial, production and other resources than the Company. The Company has also recognized a trend by certain of its customers to outsource production to foreign countries where labor costs are significantly lower. This trend has been exacerbated by the expanded use of industry participation arrangements, pursuant to which OEMs and Primes agree to outsource certain manufacturing contract work to a foreign country in return for orders for new aircraft.

Governmental Regulations, Environmental Compliance

The Company's operations are subject to extensive and frequently changing federal, state and local laws and substantial regulation by government agencies, including the United States Environmental Protection Agency ("EPA"), the United States Occupational Safety and Health Administration ("OSHA") and the Federal Aviation Administration ("FAA"). Among other matters, these agencies impose requirements that regulate the handling, transportation and disposal of hazardous materials generated or used by the Company during the normal course of its operations, govern the health and safety of the Company's employees and require the Company to meet certain standards and licensing requirements for aerospace components. This extensive regulatory framework imposes significant compliance burdens and risks on the Company and, as a result, may substantially affect its operational costs.

In addition, the Company may become liable for the costs of removal or remediation of certain hazardous substances released on or in its facilities without regard to whether or not the Company knew of, or caused, the release of such substances. The Company believes it currently is in material compliance with applicable laws and regulations and is not aware of any material environmental violations at any of its current or former facilities. There can be no assurance, however, that its prior activities did not create a material environmental situation for which the Company could be responsible or that future uses or conditions (including, without limitation, changes in applicable environmental laws and regulation, or an increase in the amount of hazardous substances generated or used by the Company's operations) will not result in any material environmental liability to the Company or result in a material adverse effect to the Company's financial condition or results of operations.

Employees

As of December 31, 2003, the Company had 738 permanent employees, of whom 19 were engaged in executive positions, 100 were engaged in administrative positions and 619 were engaged in manufacturing operations. None of the Company's employees are subject to a collective bargaining agreement, and the

Company has not experienced any material business interruption as a result of labor disputes since it was formed. The Company believes it has an excellent relationship with its employees.

The Company strives to continuously train and educate its employees, thereby enhancing the skill and flexibility of its work force. Through the use of internally developed programs, which include formal classroom and on-the-job, hands-on training, independently developed programs, and certain Company funded tuition reimbursement programs, the Company seeks to attract, develop and retain the personnel necessary to achieve the Company's growth and profitability objectives.

In order to increase its customer focus, the Company initiated several changes in its organizational structure. The Company divided its manufacturing plants into a West Coast Region and Central Region and named Regional Vice Presidents to oversee these operations. Within the manufacturing plants, customer focused operating units were developed which expanded our expertise in customer quality requirements and manufacturing methods. At the corporate level, the Company created four market sectors; Military, Commercial, Regional/Business Jet, and Non-Aerospace. The Company also appointed a Market Sector Director for each market sector to serve as industry experts to increase work volume while continuing strategic diversification. The Company also began transitioning to a matrix organizational structure with several dual reporting relationships between corporate and plant positions in order to enhance company wide communications, provide consistency in approach, and strengthen our operation as one company.

The Company does not generally experience any seasonality in the demand for its products.

ITEM 2. PROPERTIES.

Facilities

The following table provides certain information with respect to the Company's headquarters and manufacturing centers:

Sheet Metal Segment

<u>Location</u>	<u>Principal Use</u>	<u>Square Footage</u>	<u>Interest</u>
3600 Mueller Road St. Charles, Missouri	Executive and Administrative Offices and Manufacturing Center	62,585	Owned
3030-3050 N. Hwy 94 St. Charles, Missouri	Manufacturing Center and Storage	92,736	Owned
3000-3010 N. Hwy 94 St. Charles, Missouri	Assembly and Storage	30,074	Leased(1)
101 Western Ave. So. Auburn, Washington	Manufacturing Center	79,120	Leased(2)
2629-2635 Esthner Ct. Wichita, Kansas	Manufacturing Center	31,000	Owned
2621 W. Esthner Ct. Wichita, Kansas	Administrative Offices and Storage	39,883	Leased(3)
2104 N. 170th St. E. Ave. Tulsa, Oklahoma	Finishing and Manufacturing Facility	75,000	Owned
1120 Main Parkway Catoosa, OK	Distribution Center	40,000	Leased(4)
2205 and 2215 River Hill Rd. Irving, Texas	Machining Facility	8,400	Leased(5)
6221 202nd Street #6 Langley, British Columbia Canada	Office and Manufacturing	10,835	Leased(6)

<u>Location</u>	<u>Principal Use</u>	<u>Square Footage</u>	<u>Interest</u>
1377 Speciality Drive Vista, California	Office and Manufacturing	73,554	Leased(7)
1315 S. Cleveland Street Oceanside, California	Office and Manufacturing	19,000	Leased(8)
101 Coleman Blvd. Pooler, Georgia	Distribution	38,400	Leased(9)

Machining and Technology Segment

<u>Location</u>	<u>Principal Use</u>	<u>Square Footage</u>	<u>Interest</u>
8866 Laurel Canyon Blvd. Sun Valley, California	Office and Manufacturing	26,200	Leased(10)
11011-11021 Olinda Street Sun Valley, California	Office, Manufacturing and Storage	20,320	Leased(11)

- (1) Subject to a yearly rental amount of \$120,266, expired on February 28, 2004 and is continuing on a monthly basis.
- (2) Subject to graduated yearly payments of \$353,640 to \$418,800 during the life of the lease. The lease expires in 2005, but the Company retains the option to extend the lease through June 30, 2008 at the monthly rate of \$39,090.
- (3) Subject to graduated yearly payments of \$134,196 to \$148,620 during the life of the lease. The lease expires in 2009, but the Company retains an option to extend the lease term for an additional 5 years.
- (4) Subject to yearly payments of \$109,596 expiring on August 31, 2004.
- (5) Month to month lease of \$3,750 subject to a six-month cancellation notice.
- (6) Subject to yearly payments of \$92,168 (Canadian \$), expiring September 30, 2004.
- (7) Subject to graduated yearly payments of \$334,340 to \$572,304 during the life of the lease. The lease expires on September 30, 2013, subject to the Company's option to extend the lease for two additional five year terms. The Company shall be entitled to occupy an additional 11,450 square feet of this property on October 1, 2004.
- (8) Subject to yearly payment of \$86,400, expiring on January 31, 2005. This facility is leased from Edward D. Geary, the father of Brian Geary, a director of the Company.
- (9) Subject to yearly payments of \$165,120, expiring on August 31, 2006.
- (10) Subject to yearly payments of \$172,920, expiring March 31, 2006 The landlord for this property is Starwood Company, a company beneficially owned in part by Ernest L. Star, the father of Ernest R. Star, an officer of the Company.
- (11) Subject to yearly payments of \$155,347, expiring March 31, 2006. One of the landlords for this property is a trust for the benefit of Ernest L. Star, the father of Ernest R. Star, an officer of the Company. Ernest R. Star is a co-trustee of this trust.

ITEM 3. LEGAL PROCEEDINGS.

On February 6, 2004, Versaform, a wholly-owned subsidiary of the Company acquired on May 16, 2002 was served a subpoena by the federal government.

The Subpoena relates to the time period January 1, 1999 through February 6, 2004 and was issued in connection with an investigation by certain government agencies including the Department of Defense, Office of Inspector General, Defense Criminal Investigative Service, and the Federal Bureau of Investigation. The subpoena refers to structural components Versaform manufactured for Nordam Corporation for B-52 engine

cowlings, components for auxiliary power units Versaform manufactured for Hamilton Sundstrand a United Technologies Company, and certain tools Versaform manufactured for Lockheed Martin Corporation.

The Company has not been served with any notice of any pending legal action filed by any government agency. Accordingly, the Company has no knowledge of any specific allegations of wrongdoing against Versaform by any regulatory authority.

The Company intends to cooperate fully with the federal government in connection with any investigation of this matter.

Other than noted above, the Company is not a party to any legal proceedings, other than routine claims and lawsuits arising in the ordinary course of its business. The Company does not believe such claims and lawsuits, individually or in the aggregate, will have a material adverse effect on the Company's business.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

None.

PART II

ITEM 5. MARKET FOR THE REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS.

Market Information. The Company's common stock is traded on the NASDAQ National Market under the symbol "LMIA." The following table sets forth the range of high and low bid prices for the common stock for the periods indicated during the Company's past two fiscal years:

<u>Period</u>	<u>High</u>	<u>Low</u>
Fiscal 2002		
1st quarter	4.73	3.90
2nd quarter	6.18	4.24
3rd quarter	4.44	2.20
4th quarter	2.52	1.82
Fiscal 2003		
1st quarter	3.50	1.91
2nd quarter	2.57	1.65
3rd quarter	2.45	1.72
4th quarter	2.33	1.61

The foregoing quotations reflect inter-dealer prices, without retail mark-up, mark-down or commission, and may not necessarily represent actual transactions.

Holder. As of April 2, 2004, the reported closing price for the Company's common stock was \$1.77. As of April 2, 2004, there were approximately 65 holders of record of the Company's common stock.

Dividends. The Company has not declared or paid cash dividends on any class of its common stock during the past two fiscal years and does not anticipate paying any cash dividends in the foreseeable future. The credit facility between the Company and Union Planters prohibits the Company from declaring a dividend with respect to its common stock without the financial institution's approval. The Company currently intends to retain its earnings, if any, and reinvest them in the development of its business.

Securities Authorized for Issuance Under Equity Compensation Plans. The Company's only compensation plan under which the Company's common stock is authorized for issuance to employees or directors in exchange for consideration in the form of goods and services, the Amended and Restated LMI Aerospace, Inc. 1998 Stock Option Plan, was approved by the Company's shareholders.

The following table summarizes information about our equity compensation plan as of December 31, 2003. All outstanding awards relate to the Company's common stock.

Equity Compensation Plan Information

<u>Plan Category</u>	<u>Number of Securities to be Issued upon Exercise of Outstanding Options, Warrants and Rights</u>	<u>Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights</u>	<u>Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (excluding securities reflected in column (a))</u>
	(a)	(b)	(c)
Equity compensation plans approved by security holders	396,568	\$3.28	503,432
Equity compensation plans not approved by security holders	<u>0</u>	<u>0</u>	<u>0</u>
Total	<u>396,568</u>	<u>\$3.28</u>	<u>503,432</u>

ITEM 6. SELECTED FINANCIAL DATA.

	<u>1999</u>	<u>2000</u>	<u>2001(1)</u>	<u>2002(2)</u>	<u>2003</u>
	(dollar amounts in thousands, except per share data)				
Statement of Operations Data:					
Net sales	\$ 50,054	\$ 55,658	\$ 70,823	\$ 81,349	\$ 75,855
Cost of sales	<u>41,586</u>	<u>48,255</u>	<u>54,809</u>	<u>69,185</u>	<u>67,485</u>
Gross profit	8,468	7,403	16,014	12,164	8,370
Selling, general & administrative expenses	8,517	9,135	10,194	12,931	13,423
Goodwill impairment charges	<u>—</u>	<u>—</u>	<u>—</u>	<u>5,104</u>	<u>—</u>
Income (loss) from operations	(49)	(1,732)	5,820	(5,871)	(5,053)
Interest expense	(195)	(169)	(843)	(1,495)	(1,645)
Other (expense) income, net	<u>435</u>	<u>179</u>	<u>(247)</u>	<u>(525)</u>	<u>306</u>
Income (loss) before income taxes	191	(1,722)	4,730	(7,891)	(6,392)
Provision for (benefit of) income taxes	<u>(40)</u>	<u>(603)</u>	<u>1,764</u>	<u>(691)</u>	<u>(2,411)</u>
Income (loss) before cumulative change in accounting principle	231	(1,119)	2,966	(7,200)	(3,981)
Cumulative effect of change in accounting principle, net of tax	<u>—</u>	<u>(164)</u>	<u>—</u>	<u>(1,104)</u>	<u>—</u>
Net income (loss)	<u>\$ 231</u>	<u>\$ (1,283)</u>	<u>\$ 2,966</u>	<u>\$ (8,304)</u>	<u>\$ (3,981)</u>
Amounts per common share:					
Income (loss) before cumulative effect of change in accounting principle	\$ 0.03	\$ (0.14)	\$ 0.37	\$ (0.89)	\$ (0.49)
Cumulative effect of change in accounting principle, net of tax	<u>—</u>	<u>(0.02)</u>	<u>—</u>	<u>(0.14)</u>	<u>—</u>
Net income (loss)	<u>\$ 0.03</u>	<u>\$ (0.16)</u>	<u>\$ 0.37</u>	<u>\$ (1.03)</u>	<u>\$ (0.49)</u>
Net income (loss) — assuming dilution	<u>\$ 0.03</u>	<u>\$ (0.16)</u>	<u>\$ 0.36</u>	<u>\$ (1.03)</u>	<u>\$ (0.49)</u>
Weighted average shares outstanding	8,201,805	8,190,525	8,059,682	8,077,293	8,181,786
Other Financial Data:					
Capital expenditures	\$ 4,622	\$ 2,776	\$ 3,387	\$ 2,293	\$ 1,001
Cash flow from operating activities	112	1,905	6,985	(2,042)	1,011
Cash flows from investing activities	(4,972)	(3,249)	(18,205)	(13,991)	(371)
Cash flows from financing activities	(1,177)	(2,888)	14,189	12,587	(1,412)
Gross profit margin	16.9%	13.3%	22.6%	15.0%	11.0%
Balance Sheet Data					
Cash and equivalents	\$ 5,908	\$ 1,676	\$ 4,645	\$ 1,182	\$ 441
Working capital	21,417	20,752	27,751	28,054	25,919
Total assets	54,669	49,680	68,002	77,865	70,519
Total long-term debt, excluding current portion	134	121	12,621	24,621	21,756
Stockholders' equity	44,486	42,678	45,649	37,736	33,792

- (1) Includes the operating results of Tempco Engineering subsequent to the acquisition on April 1, 2001.
- (2) Includes the operating results of Versaform subsequent to the acquisition on May 16, 2002, the results of SFC subsequent to the acquisition on June 12, 2002 and the results of SSFF subsequent to the acquisition date, September 30, 2002.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

Overview

The Company manufactures formed and machined components for use in the aerospace, technology and commercial sheet metal industries. The Company primarily sells its product to the commercial aircraft, military, corporate and regional aircraft markets, and technology markets within the aerospace and technology industries. Historically, the Company's business was primarily dependent on the commercial aircraft market, with Boeing as the Company's principal customer. In order to diversify its product and customer base, the Company implemented an acquisition and marketing strategy in the late 1990's that has broadened the number of industries to which the Company sells its components, and, within the aerospace industry, has diversified its customer base to reduce the Company's dependence on Boeing. The following table illustrates the Company's sales percentages over the last three years to its primary industries and markets.

<u>Market</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>
Commercial aircraft	51.5%	28.5%	28.7%
Corporate and regional aircraft	15.4	24.8	24.6
Military products	16.9	22.7	29.1
Technology products	7.1	14.2	10.9
Other(1)	<u>9.1</u>	<u>9.8</u>	<u>6.7</u>
Total	<u>100%</u>	<u>100%</u>	<u>100%</u>

(1) Includes commercial sheet metal and various aerospace products.

Beginning in 2001, the Company began an aggressive acquisition campaign that resulted in the consummation of four transactions through 2002. In April 2001, the Company acquired Tempco Engineering Inc. ("Tempco") and its affiliates, which expanded the Company's aerospace product line and introduced the Company to the technology industry. In 2002, the Company acquired Versaform Corporation ("Versaform") and its affiliates, as well as Stretch Forming Corporation ("SFC") and Southern Stretch Forming and Fabrication, Inc. ("SSFF"). The Versaform acquisition significantly increased the Company's presence in the corporate and regional aircraft market, while adding some military products to the Company's product line. The SFC acquisition further supplemented the Company's military product line. Finally, the Company's acquisition of SSFF increased the Company's business in the corporate and regional market.

As a result of the development of Tempco's business, the Company determined that Tempco should operate and be managed as an autonomous unit, and accordingly as a business segment separate from the Company's other businesses. The Tempco business, which sells machined components to both the aerospace and technology industries, is referred to in this discussion as the Machining and Technology segment and the Company's other businesses are referred to as the Sheet Metal segment.

Year Ended December 31, 2003 compared to Year Ended December 31, 2002

The following table provides the comparative data for 2002 and 2003 for each of the Company's segments.

	<u>2002</u>			<u>2003</u>		
	<u>Sheet Metal</u>	<u>Machining & Technology</u>	<u>Total</u>	<u>Sheet Metal</u>	<u>Machining & Technology</u>	<u>Total</u>
Net Sales	\$61.3	\$20.0	\$81.3	\$62.0	\$13.9	\$75.9
Cost of Sales	<u>54.3</u>	<u>14.9</u>	<u>69.2</u>	<u>56.0</u>	<u>11.5</u>	<u>67.5</u>
Gross Profit	7.0	5.1	12.1	6.0	2.4	8.4
S, G & A	11.3	1.6	12.9	11.8	1.7	13.5
Goodwill Impairment	<u>5.1</u>	—	<u>5.1</u>	—	—	—
Income (loss) from operations	<u>\$(9.4)</u>	<u>\$ 3.5</u>	<u>\$(5.9)</u>	<u>\$(5.8)</u>	<u>\$ 0.7</u>	<u>\$(5.1)</u>

The Sheet Metal Segment

Net Sales. Net sales for the Sheet Metal segment were \$62.0 million in 2003, up 0.8% from \$61.3 million in 2002. Net sales were augmented in 2003 by inclusion of a full year of revenue from the acquisitions of Versaform in May 2002, SFC in June 2002, and SSFF in September 2002 which were partly offset by lower Commercial, Corporate and Regional Aircraft Sales. The following table summarizes the sales of the Sheet Metal segment by the market served:

<u>Market</u>	<u>2002</u>	<u>2003</u>	<u>Difference</u>
Commercial Aircraft	\$23.0	\$21.7	\$(1.3)
Corporate & Regional Aircraft	20.0	18.7	(1.3)
Military	12.0	17.9	5.9
Other	<u>6.3</u>	<u>3.7</u>	<u>(2.6)</u>
Total	<u>\$61.3</u>	<u>\$62.0</u>	<u>\$ 0.7</u>

Net sales for use on Boeing commercial aircraft were \$21.7 million in 2003. The decline in net sales of components for Boeing commercial aircraft of \$1.3 million is principally due to reduced volume on the 757 and 767 models which generated less than 5% of the segments net sales. Net sales for the 737 were \$11.2 million in 2003 and \$11.8 million in 2002. The segment generated net sales for the 747 model of \$6.1 million in 2003, up from \$5.0 million in 2002. Boeing has announced plans to end production of the 757 model, which only contributed \$0.5 million of net sales to the segment in 2003, down from \$1.3 million in 2002. The 767 model, currently produced at historically low rates, is threatened with cancellation if the United States Air Force does not purchase a tanker version of the 767. The segment generated net sales for the 767 of \$1.4 million in 2003, down from \$2.7 million in 2002.

Net sales for the corporate and regional aircraft markets were \$18.7 million in 2003, down \$1.3 million from 2002. This reduction resulted from a decline in volume for Gulfstream product as they accounted for \$10.7 million in net sales in 2003 compared to \$14.2 million in 2002. In the third quarter of 2003, Gulfstream ceased production of aircraft for 28 days and cut production schedules, thereby reducing its demand for the segment's product. In September 2003, the segment opened a distribution facility in Savannah, Georgia, near Gulfstream's production facility and began supplying kits comprised of product both produced by the segment and purchased from other suppliers. The new facility generated only \$0.2 million in net sales during 2003 as deliveries began in November. Net sales were negatively impacted by \$0.3 million due to the start up of the distribution facility as product previously sold to the customer was provided to the distribution facility. Offsetting this decline was an increase in net sales for the Bombardier family of aircraft to \$4.8 million in 2003 from \$3.7 million in 2002. The increase in Bombardier demand was primarily driven by the Canadair Regional Jet.

Net sales of military product were \$17.9 million in 2003, up \$5.9 million. This increase is primarily attributable to shipments of product for a B-52 refurbishment program of \$3.9 million in 2003, up from \$0.7 million in 2002; net sales on Lockheed Martin aircraft, principally F-16 and C-130, of \$10.6 million, up from \$9.3 million in 2002; and a new program with GKN Aerospace which generated net sales of \$0.8 million in 2003.

Gross Profit. The Sheet Metal segment had a gross profit of \$6.0 million (9.7% of sales) in 2003, compared to \$7.0 million (11.4% of net sales) in 2002. The decline in gross profit was due to a \$1.2 million increase in the Company's inventory obsolescence and slow moving reserve in the fourth quarter based on management's evaluation of the current aerospace industry, customer requirements and inventory quantities. This reserve offset a favorable gross profit impact.

Selling, General and Administrative Expenses. Selling, general and administrative expenses ("SGA") were \$11.8 million in 2003, up from \$11.3 million in 2002. The increase primarily reflects the inclusion of the Versaform acquisition for a full year. Also included in SGA are restructuring costs of \$0.5 million in 2003. These costs were incurred as the segment executed a downsizing of the St. Charles plant. The costs incurred included severance pay, costs of moving and rearrangement and professional fees. See the financial statements for further discussion.

Goodwill Impairment. In 2002, the segment recorded an impairment charge of \$5.1 million to reflect the write off of goodwill as determined under SFAS No. 142. See Note 6 of the Consolidated Financial Statements included as part of this Annual Report on Form 10-K and "Critical Accounting Estimates" set forth later in this discussion for more information on the testing process and assumptions made by the Company. The impairment charge in 2002 removed all goodwill from the segment.

Interest Expense. Interest expense for the segment was \$0.5 million in 2003, up from \$0.4 million in 2002. Interest expense for the segment is predominantly due to a term note issued in connection with the acquisition of Versaform in May 2002. This note was issued with a three year maturity and is amortized on a seven year schedule. The balance due at the end of three years is due to be paid or payment renegotiated. The note accrues interest at LIBOR plus 3.0% and the effective rate was 4.2% at December 31, 2003. The increase in interest expense is due to twelve months of interest in 2003 compared to eight months of interest in 2002. Please see Liquidity and Capital Resources, below.

The Machining and Technology Segment

Net Sales. Net sales for the Machining and Technology Segment were \$13.9 million in 2003, down 30.5% from \$20.0 million in 2002. Declines in components for lasers and military programs contributed to the reduction in net sales.

Net sales of products used in laser equipment were \$8.2 million in 2003, down 28.1% from \$11.4 million in 2002. The segments largest customer supplies the semiconductor industry and experienced a decline in demand which resulted in lower demand for the Company's products. This decline was moderated by a slight increase in sales of products for medical lasers used in lasik eye surgery.

Net sales of military components were \$4.0 million in 2003, down 36.5% from \$6.3 million in 2002. These components are primarily used on Boeing's Apache helicopter and in guidance systems for various military applications. The sale in 2002 of Boeing's Weapon and Armament Division to Alliant Tech Systems ("ATK") disrupted normal sales volumes in 2003 as sales to the combined entities were \$3.1 million in 2003, down from \$4.4 million in 2002. This decline was due to a surge of orders in 2002 during the Afghanistan invasion, inventory adjustments at Boeing and ATK, and the competitive loss of certain components after the sale.

Gross Profit. The Machining and Technology segment generated a gross profit of \$2.4 million (17.2% of net sales) in 2003 compared to \$5.1 million (25.5% of net sales) in 2002. The rapid decline in net sales early in 2003 was managed by manufacturing certain work previously performed at suppliers, resulting in a decrease in purchased subcontract services to \$1.3 million (9.3% of net sales) in 2003 from \$2.5 million (12.5% of net sales) in 2002. Additionally, manufacturing salaries, wages and fringes reduced in total dollars but increased as

a percentage of net sales to \$5.9 million (42.4% of net sales) in 2003 from \$6.7 million (33.5% of net sales) in 2002. The decline in labor and fringe dollars is indicative of management's attempt to reduce hours and employment levels during periods of lower sales. However, these reductions did not match the rate of decline in net sales, resulting in lower productivity and gross margins. The lower revenue base also provided less benefit to cover the fixed costs related to the operations. In the fourth quarter of 2003, the Company recorded an additional \$0.3 million reserve for components determined to be obsolete or slow moving.

Selling, General and Administrative Expenses. The segment's selling, general and administrative expenses ("SGA") are comprised principally of administrative salaries and wages, professional services and fees for corporate services. SGA for 2003 were \$1.7 million (12.2% of net sales), up slightly from \$1.6 million (8.0% of net sales) in 2002. This increase is primarily attributable to increased payroll related to accounting support.

Interest Expense. Interest expense for the Machining and Technology segment is related to the term note executed to fund the purchase of Tempco Engineering. The interest rate was ninety day LIBOR plus 3.0%, subject to a floor of 7.0% and a ceiling of 8.5%. The note has been reduced using a seven year amortization schedule and was issued with a maturity date of three and one-half years (September 30, 2004), at which time the balance would be repaid or re-negotiated. Interest on this note was \$0.8 million in 2003, down from \$0.9 million in 2002 due entirely to principal reductions as the interest rate has been at the floor rate of 7.0% for the two year period. This note was included in and is now governed by the Thirteenth Amendment. Please see Liquidity and Capital Resources, below.

Consolidated Operations

Non-Operating Expenses:

Other Expense. The Company generated non-operating income of \$0.3 million from the sale of certain available for sale securities in 2003 compared to a loss of \$0.6 million in 2002.

Interest Expense. Interest expense from the revolving line of credit is not assigned to a segment as cash for the company is assigned to one account and was \$0.3 million in 2003, up from \$0.2 million in 2002 due to higher borrowing in the revolving line of credit.

Income Taxes. The income tax benefit in 2003 was \$2.4 million compared to a benefit of \$0.7 million in 2002, both due to operating losses. During 2003, the Company's effective tax rate was 37.7% compared to 8.7% in 2002. The effective tax rate in 2002 was unusually low due to the nondeductible impairment of goodwill recorded in that period. See note 11 to the Consolidated Financial Statements included as part of this Annual Report Form 10-K for further information on the Company's effective tax rate.

Year Ended December 31, 2002 compared to Year Ended December 31, 2001

The following table provides the comparative data for 2001 and 2002 for each of the Company's segments.

	2001			2002		
	Sheet Metal	Machining & Technology	Total	Sheet Metal	Machining & Technology	Total
Net Sales	\$60.5	\$10.3	\$70.8	\$61.3	\$20.0	\$81.3
Cost of Sales	46.6	8.2	54.8	54.3	14.9	69.2
Gross Profit	13.9	2.1	16.0	7.0	5.1	12.1
S, G & A	9.2	1.0	10.2	11.3	1.6	12.9
Goodwill Impairment	—	—	—	5.1	—	5.1
Income (loss) from operations	<u>\$ 4.7</u>	<u>\$ 1.1</u>	<u>\$ 5.8</u>	<u>\$(9.4)</u>	<u>\$ 3.5</u>	<u>\$(5.9)</u>

The Sheet Metal Segment

Net Sales. Net sales for the Sheet Metal segment were \$61.3 million in 2002 compared to \$60.5 million in 2001, an increase of 1.3%. The increase resulted from the Company's three acquisitions in 2002, significantly offset by reduced sales to the commercial aircraft market. The Company's acquisition of Versaform contributed \$9.4 million in net sales, primarily in the corporate and regional aircraft market. Additionally, the acquisition of SSFF contributed \$1.1 million of net sales to the corporate and regional markets in 2002. The acquisition of SFC added \$0.7 million to net sales, primarily in the military market. Excluding acquisitions, the Sheet Metal segment experienced a 17.2% decrease in net sales to \$50.1 million in 2002 from \$60.5 million in 2001. The following table summarizes the Company's Sheet Metal segment's net sales by market, with and without 2002 acquisitions:

<u>Market</u>	<u>2002 with Acquisitions</u>	<u>2002 without Acquisitions</u>	<u>2001</u>
Commercial Aircraft	\$23.0	\$22.9	\$36.6
Corporate & Regional Aircraft	20.0	12.8	11.0
Military	12.0	10.0	8.5
Other	<u>6.3</u>	<u>4.4</u>	<u>4.4</u>
Total	<u>\$61.3</u>	<u>\$50.1</u>	<u>\$60.5</u>

Because substantially all of the segment's net sales are attributable to the aerospace industry markets, the Sheet Metal segment is heavily influenced by various factors that influence the demand patterns of the Company's aerospace customers.

The events of September 11, 2001, influenced the commercial aircraft market significantly and is primarily responsible for the segment's decline in sales. Shortly after September 11, 2001, Boeing, the Company's dominant customer in the commercial aircraft market, scaled back its production rates on all of its models. As a result, sales of products used on Boeing aircraft dropped 37.4% to \$22.9 million, excluding acquisitions, in 2002 from \$36.6 million in 2001. Net sales on the 737 aircraft were \$11.8 million in 2002, down 34.8% from \$18.1 million in 2001 resulting from production rate declines and inventory management by Boeing and its subcontractors. Additionally, net sales on the 747 aircraft declined by 41.2% to \$5.0 million in 2002 from \$8.5 million in 2001 for similar reasons. The Sheet Metal segment experienced similar percentage declines on Boeing's 757, 767 and 777 aircraft. Versaform added \$0.1 million in sales to the commercial aircraft market.

The Company's net sales for corporate and regional aircraft, excluding acquisitions, increased 16.4% to \$12.8 million in 2002 from \$11.0 million in 2001. This increase was primarily attributable to new orders from Gulfstream, resulting from the closing of a Gulfstream in-house production facility. Excluding acquisitions, net sales for products used on Gulfstream aircraft were \$10.3 million in 2002, an increase of 56.1% from \$6.6 million in 2001. The increase in Gulfstream sales was partially offset by a decline in net sales to Learjet due to production rate cutbacks. Net sales to Learjet were \$0.5 million in 2002, down from \$2.0 million in 2001. Versaform contributed net sales to the corporate and regional aircraft market of \$6.1 million. Net sales for products used on Gulfstream aircraft were \$4.4 million and \$1.0 million from SSFF. Additionally, Versaform's net sales to Cessna were \$1.2 million.

Excluding acquisitions, net sales on military programs were up 14.1% to \$9.7 million in 2002 from \$8.5 million in 2001. This increase is attributable to sales to Lockheed Martin for new work on the C-130 aircraft and a combination of production rate increases and new work on the F-16. Versaform's net sales on military programs were \$1.3 million, predominantly derived from a program to refurbish nacelles on B-52 bombers.

Gross Profit. The Sheet Metal segment experienced a gross profit of \$7.0 million (11.4% of net sales) in 2002 compared to \$13.9 million (22.9% of net sales) in 2001. Versaform's gross profit was at \$2.5 million (26.6% of Versaform net sales) Excluding Versaform, the Sheet Metal segment generated a gross profit of \$4.5 million (8.7% of the net sales of the Sheet Metal segment excluding Versaform).

The decline in gross profit was caused by cost over-runs on certain new programs during 2002. The Company encountered significant difficulties with a new package of components from a military customer. Additional production difficulties were encountered on military components obtained in the Company's acquisition of SFC in June 2002. The utilization of furnished tooling on both programs created high levels of scrap and large amounts of inefficient labor, which, along with inadequate pricing, resulted in accrued losses in the production of these components of \$1.1 million on components not yet completed at year end. The Company has presented this customer with a claim for certain of these costs incurred and has requested repricing of several of the components to provide an adequate return on future deliveries. However, because management believes that the collection of this claim is not yet probable, no benefit of this claim has been recorded in 2002 (or 2003). If the Company cannot come to an agreement with this customer that is reasonably acceptable to the Company, the Company will take other measures to avoid future losses including the return of the work statement to its customer.

Additionally, the Sheet Metal segment experienced production difficulties with a new corporate and regional aircraft program it received in 2002. The difficulties resulted primarily from excessive amounts of scrap and problems with a subcontractor critical to the production of these components. These difficulties resulted in losses on completed product and expected losses of \$0.2 million of accrued losses on components in process at year end. Subsequent to year end the Company notified the customer of its intention to no longer manufacture these components. The Company may agree to provide certain forming services for these components at prices acceptable to the Company.

Selling, General and Administrative Expenses. The Sheet Metal segment incurred selling, general, and administrative expenses ("SGA") of \$11.3 million in 2002, an increase from \$9.2 million in 2001. The acquisition of Versaform and SSFF added \$2.0 million in SGA, primarily related to salaries, wages and professional fees to support the integration of the acquired business. Excluding the acquisitions, increased professional fees of \$0.4 million in 2002 offset the benefit of not amortizing goodwill under SFAS No. 142, Goodwill and Other Intangible Assets ("SFAS No. 142").

Goodwill Impairment. The segment recorded an impairment charge of \$5.1 million to reflect the write off of goodwill as determined under SFAS No. 142. See Note 6 of the Consolidated Financial Statements included as part of this Annual Report on Form 10-K and "Critical Accounting Estimates" set forth later in this discussion for more information on the testing process and assumptions made by the Company.

Interest Expense. The Sheet Metal segment incurred interest expenses of \$0.6 million in 2002, up from \$0.1 million in 2001, due to the \$12.6 million in debt incurred to finance the acquisition of Versaform and additional borrowing under the Company's revolving line of credit made in order to fund working capital needs.

The Machining and Technology Segment

Net Sales. The Machining and Technology segment had net sales of \$20.0 million in 2002, up from \$10.3 million in 2001. A portion of this increase was attributable to the fact that 2001 sales only included nine months of activity after the acquisition of Tempco in April 2001. The rest of the segment's growth resulted from an increase in sales to both the technology and aerospace industries.

Net sales to the technology industry for product used in excimer laser applications was \$11.4 million (57.0% of net sales) in 2002 compared to \$5.0 million (48.5% of net sales) in 2001. This increase was attributable to increased production demand and new product development orders from its technology customers.

Net sales to the aerospace industry were \$7.3 million. Products used in the military market increased to \$6.3 million (31.5% of net sales) for 2002 from \$3.5 million (34.0% of net sales). These sales primarily related to components used on the Apache helicopter for Boeing and its prime subcontractors, and guidance systems for various military applications for Northrop. Net sales for these programs were stronger in the first half of 2002 as the United States military was involved in the conflict in Afghanistan, but moderated in the second half of the year.

Gross Profit. Gross profit for the Machining and Technology segment was \$5.1 million (25.5% of net sales) in 2002, an increase from \$2.1 million (20.4% of net sales) in 2001. The additional volume and mix of work afforded favorable coverage of fixed costs for the segment.

Selling, General, and Administrative Expenses. Selling, general and administrative expenses increased to \$1.6 million (8.0% of net sales) in 2002 from \$1.0 million (9.7% of net sales) in 2001. This increase was primarily attributable to the inclusion of only nine months of expenses in 2001 and additional payroll of approximately \$0.2 million for new management positions created in 2002. As required by SFAS 142 "Goodwill and Other Intangible Assets," the Company conducted an annual impairment test of goodwill and ceased amortizing goodwill, a benefit of \$0.3 million in 2002. See note 6 to the Consolidated Financial Statements included as part of this Annual Report on Form 10-K.

Interest Expense. In order to finance the purchase of Tempco, the Company secured term debt in the amount of \$14.3 million bearing a variable rate of interest with a floor of 7.0% and a cap of 8.5%. Interest expense resulting from this indebtedness was \$0.9 million in 2002 compared to \$0.8 million in 2001. Only nine months of interest expense was recorded in 2001. Interest expense from 2001 to 2002 also reduced slightly as interest rates declined on this variable rate debt.

Consolidated Operations

Non-Operating Expenses:

Other Expense. Included in other, net is a charge of \$0.5 million to write down the value of available for sale securities. These securities have exposure to the aerospace industry. The value of these securities declined as the overall market declined after the events of September 11, 2001 and did not improve as difficult conditions continued to plague the commercial aerospace industry. Therefore, the Company determined the decline in value to be other than temporary and recorded an adjustment to write off the carrying value of these securities.

Income Taxes. The income tax benefit in 2002 was \$0.7 million compared to an expense of \$1.8 million in 2001 due to operating losses. During 2002, the Company's effective tax rate was 8.7% compared to 37.3% in 2001. The decrease effective tax rate is predominantly attributable to the impairment of non-deductible goodwill recorded in 2002. See note 11 to the Consolidated Financial Statements included as part of this Annual Report on Form 10-K for further information on the Company's effective tax rate.

Cumulative Effect of Change in Accounting Principle. Effective January 1, 2002, the Company adopted SFAS No. 142, under which goodwill will no longer be amortized but instead be tested for impairment. The Company completed the required transitional impairment test and recorded a \$1,767 charge (\$1,104 net of tax) for the impairment of the Sheet Metal segments goodwill as of January 1, 2002. See note 6 to the Consolidated Financial Statements included as part of this Annual Report on Form 10-K for further information.

Liquidity and Capital Resources

During the twelve-month period ended December 31, 2003, we incurred a net loss of \$4.0 million. Primarily as a result of our continuing losses and lack of liquidity our independent certified public accountants modified their opinion on our December 31, 2003 Consolidated Financial Statement to contain a paragraph wherein they expressed a substantial doubt about our ability to continue as a going concern. We have taken steps to improve our current liquidity and provide the capital necessary to fund our plan for future growth. Our efforts to raise alternative capital are discussed below.

The Company's balance of cash and equivalents was \$441,000 as of December 31, 2003 compared to a balance of \$1,182,000 at December 31, 2002. Cash flow from operating activities for 2003 was at \$1,011,000 and reflected \$4.8 million non-cash depreciation and amortization, and a reduced accounts receivable balance, which were partly offset by the Company's \$3.9 million net loss and lower accounts payable. Cash flow from operations was a use of \$2.0 million in 2002 due to the net loss of \$8.3 million, higher accounts receivable balance, and a lower income tax accrual; favorably offsetting were non-cash depreciation and amortization of

\$4.4 million, and \$6.9 million of non-cash goodwill impairment charges. Cash used for investing activities was \$371,000 in 2003 and included \$1.0 million of capital expenditures offset by proceeds from the sale of equipment and sale of a stock investment. Cash used in investing activity in 2002 of \$14.0 million reflected capital additions of \$2.3 million and \$11.7 million of investment for the acquisitions of Versaform, Stretch Forming Corporation, Southern Stretch Forming and Fabrication, and a charge for the prior year Tempco acquisition. See related note 2 to the Consolidating Financial Statements. The Company's financing activity in 2003 was a use of \$1.4 million as scheduled principal pay downs on long term and notes payable were partly offset by additional borrowings on the Company's revolving credit line. Financing activities provided \$12.6 million in 2002 and reflected the proceeds from the issuance of long-term debt to finance the acquisitions noted above.

The Company's ratio of total debt to capitalization (debt plus stockholders equity) was 45.2% as of December 31, 2003 and 44.3% as of December 31, 2002. The ratio of debt to total equity increased due to the net loss in 2003. The Company's revolving credit line at December 31, 2003 was at \$7.7 million, with an additional line capacity of \$1.4 million.

In 2003, the Company's failure to meet certain financial covenants with its primary lender resulted in a renegotiation of its Lending Agreement on January 5, 2004 and again on March 30, 2004.

On March 30, 2004, the Company and Union Planters entered into a Thirteenth Amendment to Loan Agreement, amending the Loan Agreement. The primary purposes of the Thirteenth Amendment were to (a) extend the maturity of the Company's Revolving Credit Loan provided under the Loan Agreement from March 31, 2004 to March 31, 2005, and (b) waive a default arising under the Loan Agreement of the EBITDA Covenant for the period ended December 31, 2003.

In addition, under the terms of the Thirteenth Amendment to Loan Agreement:

- The maximum principal amount of the Revolving Credit Loan was increased from \$9,088,323 to \$9,700,000 through September 30, 2004, subject to a borrowing base calculation and further subject to a newly established inventory reserve requirement and a more restrictive requirement for eligible receivables, which could reduce the amount of borrowing availability under the Revolving Credit Loan.
- The interest rate on the Revolving Credit Loan was changed from LIBOR plus 2.50% to Union Planters' prime rate plus 1%. Moreover, if the Company has not executed and delivered a letter of intent regarding (i) the sale of the stock or of all or substantially all of the assets of certain of its subsidiaries, and/or (ii) the procurement by the Company of debt financing providing the Company with sufficient funds to repay in full the Company's obligations to Union Planters ("Letter of Intent") on or before June 30, 2004, the interest rate on the Revolving Credit Loan will be increased to prime plus 1.5%, and further increased to prime plus 2.00% if the Company has not paid all of its obligations to Union Planters in full on or before September 30, 2004. The interest rate on Term Loan A provided under the Loan Agreement, which, as of March 30, 2004, had a total outstanding principal balance of \$9,160,714, was changed from LIBOR plus 3%, subject to a floor of 7% and a ceiling of 8.5%, to Union Planters' prime rate plus 2%, subject to a floor of 7%. The interest rate on Term Loan B provided under the Loan Agreement, which, as of March 30, 2004, had a total outstanding principal balance of \$8,773,816, was changed from LIBOR plus 3% to Union Planters' prime rate plus 2%. Moreover, if the Company has not executed and delivered a Letter of Intent on or before June 30, 2004, the interest rate on Term Loans A and B will be increased to Union Planters' prime plus 2.5% and further increased to Union Planters' prime plus 3% if the Company has not paid all of its obligations to the Buyer in full on or before September 30, 2004.
- If, by June 30, 2004, the Company does not enter into one or more Letters of Intent, a fee of \$125,000 will be payable on the earliest of March 31, 2005, the date the Company repays all of its obligations to Union Planters or the date on which Union Planters accelerates all of the Company's obligations.

- If the Company fails to pay all of its obligations in full to Union Planters by September 30, 2004, a fee of \$350,000 will be payable to Union Planters (\$100,000 on October 1, 2004 and \$250,000 on the earliest of March 31, 2005, the date the Company repays all of its obligations to Union Planters or the date on which Union Planters accelerates all of the Company's obligations).
- If the Company fails to pay all of its obligations in full to Union Planters by December 30, 2004, a fee of \$200,000 will be payable to Union Planters (\$100,000 on December 31, 2004 and \$100,000 on the earliest of March 31, 2005, the date the Company repays all of its obligations to Union Planters or the date on which Union Planters accelerates all of the Company's obligations).

In addition, the Company has executed a \$1,300,000 note in favor of a former owner of Versaform Corporation, now a director of the Company, in connection with the Company's purchase of Versaform. This note is secured by a pledge of 65% of the Company's interest in its Canadian subsidiary, and as part of its obligations under this note, the Company's Canadian subsidiary is subject to various restrictive covenants relating to the its financial performance. This note is payable monthly over three years and bears interest at 7.0%.

The Company has entered into various notes payable for the purchase of certain equipment. The notes are payable in monthly installments including interest ranging from 6.99% — 10.0% through November 2006. The notes payable are secured by equipment. The Company also has entered into capital lease agreements for the purchase of certain equipment. The leases are payable in monthly installments including interest ranging from 4.98% — 9.15% through August 2005.

As a result of the above described debt, the Company is required to utilize a significant portion of its cash generated from operations to meet its debt service obligations. Furthermore, if the Company were to fail in the future to comply with the restrictive covenants in the Loan Agreement or in the promissory note, Company's operations could be negatively impacted and the Company's ability to take advantage of potential business opportunities as they arise could be limited. Moreover, the Company's failure to comply with these restrictive financial and other covenants could result in a default that, if not cured or waived, could cause the Company to be required to repay its borrowings before their due dates. If the Company were unable to make this repayment or otherwise refinance these borrowings, the Company's creditors could foreclose on the assets securing its borrowings. Although in the Thirteenth Amendment Union Planters waived the default arising from a failure of the Company to meet the EBITDA Covenant, such waiver was limited to and valid only for the specific purposes given. Union Planters is not obligated solely by reason of such waiver to agree to any additional waivers.

Please see Note 8 of the Consolidated Financial Statements included as part of this Annual Report on Form 10-K and Exhibit 10.32 for more detailed financial information relating to the Company's debt.

In addition to the cash requirements for debt service, the Company anticipates that it will incur significant additional costs to meet the increased requirements of Section 404 of the Sarbanes-Oxley Act of 2002, regarding internal controls and procedures. Please see Item 9A — Controls and Procedures.

Based upon forecasted operating results and cash flows, management believes the current lending agreement is sufficient to meet its cash needs in 2004. Our management has developed a plan that includes restructuring or possibly disposing of segments of our business, increasing sales and raising alternative capital. However, the Company's losses from operations in recent years, together with its inability to meet the EBITDA Covenant and certain other covenants under the Loan Agreement, have raised substantial doubt about the Company's ability to continue as a going concern. If the Company fails to meet its covenants, fails to comply with the refinancing or sale of assets contemplated in the Loan Agreement, or is unable to fund its operations within the limits of the Loan Agreement, no assurance can be given that additional and/or replacement financing can be obtained on reasonable or acceptable terms or that the Company will be able to continue as a going concern.

Off-Balance Sheet Arrangements

The Company's off-balance sheet arrangements consist of the operating leases and capital commitments noted below.

Contractual Obligations and Commitments

The Company had the following contractual obligations and commitments for debt, capital leases and non-cancelable operating lease payments (\$ in thousands):

	<u>Total</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>Thereafter</u>
Long Term Debt	\$27,814	\$6,058	\$21,583	\$ 173	\$ —	\$ —	\$ —	\$ —
Capital Leases	11	11	—	—	—	—	—	—
Operating Leases	<u>9,474</u>	<u>2,231</u>	<u>1,859</u>	<u>1,288</u>	<u>799</u>	<u>650</u>	<u>572</u>	<u>2,075</u>
Total(1)	<u>\$37,299</u>	<u>\$8,300</u>	<u>\$23,442</u>	<u>\$1,461</u>	<u>\$799</u>	<u>\$650</u>	<u>\$572</u>	<u>\$2,075</u>

(1) The Company has not committed to any significant current or long-term purchase orders for its operations.

Critical Accounting Estimates

Certain accounting issues require management estimates and judgments for the preparation of financial statements. The Company believes that the estimates, assumptions and judgments involved in the accounting policies described below have the greatest potential impact on the Company's financial statements. Therefore, the Company considers these to be its critical accounting estimates. The Company's management has discussed the development and selection of these critical accounting estimates with the Audit Committee of the Company's Board of Directors and the Audit Committee has reviewed the Company's disclosure relating to these estimates in the "Management Discussion and Analysis." The Company's most significant estimates and judgments are listed below.

Accounts Receivable Reserves. The Company evaluates the collectibility of its accounts receivable based on a combination of factors, including historical trends and industry and general economic conditions. In circumstances where the Company is aware of a specific customer's inability to meet its financial obligations (e.g., bankruptcy filings, substantial downgrading of credit scores), a specific reserve for bad debts is recorded against amounts due to reduce the net recognized receivable to the amount the Company reasonably believes will be collected. The Company's evaluation also includes reserves for billing adjustments, pricing changes, warranty claims and disputes. If circumstances change (i.e., an unexpected material adverse change in a major customer's ability to meet its financial obligations to the Company), estimates of the recoverability of amounts due the Company could be reduced by a material amount. The Company applies this policy to its acquired businesses and makes adjustments to existing bad debt reserves based upon its evaluation.

As discussed in Note 1 to the consolidated financial statements, the Company generates a significant portion of its revenues and corresponding accounts receivable from sales to a limited number of customers in the aerospace and technology industries. If these customers experience significant adverse conditions in their industries or operations, including the continued impact of the current downturn in demand for aerospace and technology products, these customers may not be able to meet their ongoing financial obligations to the Company for prior sales or purchase additional products under the terms of existing contracts.

Inventory. The Company values its inventories at the lower of cost or market using actual cost for raw materials and average cost for finished goods and work in process. In assessing the ultimate realization of inventories, the Company makes judgments as to future demand requirements based upon customer orders in backlog, historical customer orders, customer and industry analyst estimates of aircraft production rates, and other market data available to the Company. Additionally, in the aviation industry, these future demand requirements depend on estimates of aircraft lives and the need for spare parts over the course of the aircraft life. The Company has recorded charges in recent periods due to discontinuances of product lines, losses of

customer contracts, lack of order activity, or changes in expectations of future requirements. In the fourth quarter of 2003, the Company recorded a charge of \$1.4 million based upon management's evaluation of the current aerospace industry, customer requirements, and inventory quantities.

The Company sells much of its product under fixed price arrangements. Occasionally, costs of production may exceed the market values of certain products and product families which require the Company to adjust its inventory value. In these circumstances, management is required to make estimates of costs not yet incurred to determine the ultimate cost of these products which are in work in process. Changes in the assumptions and estimates of such factors as expected scrap, costs of material, labor and outside services and the amount of labor required to complete the products may result in actual results that vary from management's estimates.

At times, the Company accepts new orders for products from its customers in which actual production costs may differ from the Company's expectations when it quoted the product.

Additionally, customers may request engineering changes or quality acceptance changes in products that may alter the cost of products produced by the Company. In these circumstances, the Company notifies the customer of these issues and seeks reimbursement for costs incurred over and above the selling price of the products and re-pricing of the product on future deliveries. The Company's inventory valuation considers the estimated recovery of these costs. Actual negotiation of the claim amounts may result in outcomes different from those estimated by the Company and may have material impacts upon the operating results of the Company. During the fourth quarter of 2002, significant cost over-runs were incurred on certain products for which the Company submitted a claim to its customer. At year-end, the Company could not estimate the probable recovery of any amounts covered by this claim. Therefore, excess inventory costs were written off and margins in 2002 were negatively impacted. Subsequent recovery of this claim could have a material impact upon future operating results of the Company.

Goodwill. In June 2001, the Financial Accounting Standards Board issued SFAS No. 142 which addresses financial accounting and reporting for acquired goodwill and other intangible assets and was adopted by the Company effective January 1, 2002. The statement requires that goodwill not be amortized but instead be tested at least annually for impairment and expensed to the extent the fair value of a reporting unit, including goodwill, is less than its carrying amount.

The Company established the value of these segments with the assistance of an outside expert that used Company provided forecasts of operations by reporting unit, independent review of the assumptions in these forecasts, evaluations of the carrying value of certain assets and liabilities, and independent appraisals of the Company's fixed assets. These forecasts required the Company to estimate future sales prices and volumes of its reporting units. The Company used its internal budgets, customer order backlog, historical customer ordering patterns, customer and industry projections of demand and other market information as well as current cost of production to estimate future cash flows. Actual results may vary significantly from the Company's projections and may result in material adjustments to the goodwill balance on the Company's financial statements.

Income Taxes. The Company accounts for income taxes under the provisions of SFAS No. 109, "Accounting for Income Taxes." The objectives of accounting for income taxes are to recognize the amount of taxes payable or refundable for the current year and deferred tax liabilities and assets for the future tax consequences of events that have been recognized in the Company's financial statements or tax returns. SFAS No. 109 also requires that deferred tax assets be reduced by a valuation allowance if it is more likely than not that some portion or all of the deferred tax asset will not be realized.

Self Insured Reserves. The Company provides health insurance for many of its employees through an insurance arrangement that requires the Company to fund all claims incurred up to certain limits. The Company purchases an insurance policy to limit the amount of claims that it will be responsible to fund on any specific claim as well as a policy that limits the total claims that the Company would be responsible to fund in a specific plan year. Since time delays occur between delivery of medical services and ultimate payment of these services, the Company is required to estimate the incurred claims that have not yet been settled by the

administrator that adjusts these claims. The administrator of the claims provides the Company information such as historical claim values, trends in medical costs, and time lags between service dates and ultimate payment dates. The Company uses this information to estimate the amount of claims that may have been incurred but are not yet reported in order to establish a liability on its financial statements.

Additionally, the Company provides workers' compensation insurance for certain of its employees that requires the Company to pay for actual losses plus an administrative fee for all claims and expenses incurred. The Company has negotiated minimum and maximum amounts that it may be required to fund with its insurance carrier. The Company is provided such information as claim losses, estimated amounts that the insurance company feels will be required to settle the claim, and estimates of time delay between injuries and notification of injuries. The Company uses this information to estimate its liability under this arrangement.

Actual claim experience under these insurance plans may vary from estimates made by the Company and could have material impacts upon its financial statements.

Related Party Transactions

In May of 2002, the Company acquired the outstanding capital stock of Versaform Corporation, a California corporation, and the capital stock of its subsidiary, 541775 B.C., Ltd., a corporation incorporated in the Province of British Columbia, Canada. At the time, 541775 B.C., Ltd. owned all of the outstanding capital stock of Versaform Canada Corporation, a corporation incorporated in the Province of British Columbia, Canada. The Company has since consolidated 541775 B.C., Ltd. and Versaform Canada Corporation with its own wholly-owned Canadian subsidiary, LMIV Holding Ltd., a corporation incorporated in the Province of British Columbia, Canada.

All of the capital stock of Versaform was owned directly by Brian Geary, an individual residing in the State of California. In June of 2002, Mr. Geary was appointed as a director of the Company. As part of the transaction pursuant to which it acquired Versaform Canada, the Company executed a non-negotiable, subordinated promissory note in favor of Mr. Geary, in the principal amount of \$1.3 million. This promissory note is payable in thirty-six monthly installments beginning on July 1, 2002, and bears interest at a rate of seven percent per annum. The note is secured by a pledge of 65% of the Company's interest in its Canadian subsidiary, and pursuant to such pledge, the Company's Canadian subsidiary is required to meet certain financial and other restrictive covenants. Also, as part of the transaction, the Company is required to pay Mr. Geary additional consideration of up to 5% of the annual net sales received under agreements between Versaform and Hamilton Sundstrand, a customer of Versaform, in excess of \$3 million.

In September 2002, the Company acquired from Mr. Geary the operations and certain of the assets of the aerospace division of SSFF, an aerospace sheet metal manufacturer based in Denton, Texas. The Company paid Mr. Geary consideration consisting of 90,000 shares of the Company's common stock for machinery and equipment, issued pursuant to a private placement conforming with the safe harbor provisions of Rule 506 of Regulations D promulgated under the Securities Act of 1933, as amended, \$115,000 cash for all inventories, and the transfer of certain equipment valued at \$60,000. Also, as part of the SSFF transaction, the Company is required to pay Mr. Geary 5% of the gross sales of specific parts to a specific customer during the period beginning on January 1, 2003 and ending on December 31, 2007, not to exceed \$500,000. Payments to Mr. Geary under this agreement for the year ended December 31, 2003 was \$55,000.

The Company negotiated each of the above transactions on an arms-length basis. Although Mr. Geary was not a director at the time of the Company's acquisition of Versaform, the Company received an opinion from an independent investment banking firm stating that the Company's acquisition of Versaform was fair from a financial point of view to the holder's of the Company's common stock. Because the Company's acquisition of SSFF occurred following Mr. Geary's appointment to the Company's Board of Directors, and because of the potential conflict of interest created by the Company's acquisition of assets from Mr. Geary, the

Company's audit committee reviewed the following specific factors relating to the Company's acquisition of SSFF:

- whether or not the potential conflict of interest arising from the Company's proposed transaction with SSFF and indirectly with Mr. Geary had been fully disclosed and revealed to the Audit Committee;
- whether or not the proposed transaction had been negotiated at arm's length;
- whether or not Mr. Geary had participated in the negotiation of the proposed transaction on behalf of the Company; and
- whether or not the terms of the proposed transaction were fair to the Company and its shareholders.

After full discussion and deliberation of these factors, the members of the Company's Audit Committee unanimously determined that all relevant facts regarding a potential conflict of interest had been fully disclosed to the Audit Committee, that the terms of the proposed transaction were fair and in the best interests of the Company and its shareholders, and that the transaction had been negotiated at arm's length, without participation by or influence of Mr. Geary with respect to the Company's interest.

The Company leases its facility located at 11011-11021 Olinda Street in Sun Valley, California from multiple landlords, one of whom is a trust for the benefit of Ernest L. Star, the father of Ernest R. Star, the General Manager of Tempco. Ernest R. Star is a co-trustee of this trust. Pursuant to the terms of the applicable lease agreement, the Company pays the owners of this property aggregate annual rent payments of \$155,347 for the lease of a facility with square footage of 20,320. In addition, the Company leases property located at 8866 Laurel Canyon Blvd. in Sun Valley, California from Starwood Company, a company beneficially owned in part by Ernest L. Star. Pursuant to the terms of the applicable lease agreement, the Company pays Starwood Company aggregate annual rent of \$172,920 for the lease of a facility having a square footage of 26,200. The leases governing the Company's occupancy of the above described properties were entered into at the time of the Company's acquisition of Tempco Engineering. Both leases were negotiated on an arms-length basis, prior to the time that Ernest R. Star became an officer of the Company.

The Company leases property located at 1315 S. Cleveland Street in Oceanside, California from Edward D. Geary, the father of Brian Geary, a member of the Company's Board of Directors. Pursuant to the applicable lease arrangement, the Company pays Edward D. Geary annual aggregate rent payments of \$86,400 for the lease of a facility with a square footage of 19,000. This lease was assumed by the Company as part of its acquisition of Versaform Corporation. This lease expires in January 2005 and it is the Company's intention to vacate the building during 2004.

Recent Accounting Pronouncements

In January 2003, the Financial Accounting Standards Board ("FASB") issued Interpretation No. 46, Consolidation of Variable Interest Entities ("FIN 46"). In general, a variable interest entity is a corporation, partnership, trust or any other legal structure used for business purposes that either (a) does not have equity investors with voting rights or (b) has equity investors that do not provide sufficient financial resources for the entity to support its activities. FIN 46 requires certain variable interest entities to be consolidated by the primary beneficiary of the entity if the investors do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties. The consolidation requirements of FIN 46 apply immediately to variable interest entities created after January 31, 2003. The Company adopted the provisions of FIN 46 effective February 1, 2003 and such adoption did not have a material impact on its consolidated financial statements since it currently has no variable interest entities. In December 2003, the FASB issued FIN 46R with respect to variable interest entities created before January 2003, which among other things, revised the implementation date to the first fiscal year or interim period ending after March 15, 2004, with the exception of special purpose entities ("SPE"). The consolidation requirements apply to all SPEs in the first fiscal year or interim period ending after December 15, 2003. The Company adopted the provisions of FIN 46R effective December 29, 2003 and such adoption did not have a material impact on its consolidated financial statements since it currently has no SPEs.

In April 2003, FASB issued Statement of Financial Accounting Standards No. 149, Amendment of Statement 133 on Derivative Instruments and Hedging Activities (“SFAS No. 149”). SFAS No. 149 amends and clarifies accounting for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities under SFAS No. 133. SFAS No. 149 is effective for contracts and hedging relationships entered into or modified after June 30, 2003. The Company adopted the provisions of SFAS No. 149 effective June 30, 2003 and such adoption did not have a material impact on its consolidated financial statements since the Company has not entered into any derivative or hedging transactions.

In May 2003, FASB issued Statement of Financial Accounting Standards No. 150, Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity (“SFAS No. 150”). SFAS No. 150 establishes standards for how an issuer classifies and measures certain financial instruments with characteristics of both debt and equity and requires an issuer to classify the following instruments as liabilities in its balance sheet:

- a financial instrument issued in the form of shares that is mandatorily redeemable and embodies an unconditional obligation that requires the issuer to redeem it by transferring its assets at a specified or determinable date or upon an event that is certain to occur;
- a financial instrument, other than an outstanding share, that embodies an obligation to repurchase the issuer’s equity shares, or is indexed to such an obligation, and requires the issuer to settle the obligation by transferring assets; and
- a financial instrument that embodies an unconditional obligation that the issuer must settle by issuing a variable number of its equity shares if the monetary value of the obligation is based solely or predominantly on (1) a fixed monetary amount, (2) variations in something other than the fair value of the issuer’s equity shares, or (3) variations inversely related to changes in the fair value of the issuer’s equity shares.

In November 2003, FASB issued FASB Staff Position No. 150-3, which deferred the effective dates for applying certain provisions of SFAS No. 150 related to mandatorily redeemable financial instruments of certain non-public entities and certain mandatorily redeemable non-controlling interests for public and non-public companies. For public entities SFAS No. 150 is effective for mandatorily redeemable financial instruments entered into or modified after May 31, 2003 and is effective for all other financial instruments as of the first interim period beginning after June 15, 2003. For mandatorily redeemable non-controlling interest that would not have to be classified as liabilities by a subsidiary under the exception in paragraph 9 of SFAS No. 150, but would be classified as liabilities by the parent, the classification and measurement provisions of SFAS No. 150 are deferred indefinitely. The measurement provisions of SFAS No. 150 are also deferred indefinitely for other mandatorily redeemable non-controlling interests that were issued before November 4, 2003. For those instruments, the measurement guidance for redeemable shares and non-controlling interests in other literature shall apply during the deferral period.

On December 17, 2003, the Staff of the SEC issued Staff Accounting Bulletin No. 104 (“SAB No. 104”), Revenue Recognition, which supersedes SAB No. 101, “Revenue Recognition in Financial Statements.” SAB No. 104’s primary purpose is to rescind accounting guidance contained in SAB No. 101 related to multiple element revenue arrangements, superseded as a result of the issuance of EITF 00-21, “Accounting for Revenue Arrangements with Multiple Deliverables.” Additionally, SAB No. 104 rescinds the SEC’s Revenue Recognition in Financial Statements Frequently Asked Questions and Answers (the FAQ) issued with SAB No. 101 that had been codified in SEC Topic 13, Revenue Recognition. Selected portions of the FAQ have been incorporated into SAB No. 104. While the wording of SAB No. 104 has changed to reflect the issuance of EITF 00-21, the revenue recognition principles of SAB No. 101 remain largely unchanged by the issuance of SAB No. 104. The adoption of SAB No. 104 did not materially affect the Company’s revenue recognition policies, nor the results of operations, financial position or cash flows.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

Market risk represents the risk of loss that may impact the consolidated financial position, results of operations or cash flows of the Company. The Company is exposed to market risk primarily due to fluctuation in interest rates. The Company does not utilize any particular strategy or instruments to manage its interest rate risk.

The Company's outstanding credit facility carries a floating interest rate that now varies based on changes to the prime rate of interest of Union Planters. Accordingly, the Company is subject to potential fluctuations in its debt service. Based on the amount of the Company's outstanding debt as of the end of the 2003 fiscal year, a hypothetical 1% change in the interest rate of the Company's outstanding credit facility would result in a change in the Company's annual interest expense of approximately \$0.3 million during the next fiscal year.

The Company's potential exposure to interest rate market risk increased during the 2002 fiscal year due to the Company's increased borrowings under its outstanding credit facility. On May 16, 2002, the Company incurred an additional \$11 million of debt as part of a term loan borrowed under its current credit facility. These funds were used by the Company to acquire Versaform Corporation, and its affiliated entities.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

The following financial statements are included in Item 8 of this report:

<u>Financial Statement</u>	<u>Page</u>
Report of Independent Certified Public Accountants	38
Report of Independent Auditor	39
Consolidated Balance Sheets as of December 31, 2002 and 2003	40
Consolidated Statements of Operations for the Years Ended December 31, 2001, 2002 and 2003 . . .	41
Consolidated Statements of Stockholders' Equity for the Years Ended December 31, 2001, 2002 and 2003	42
Consolidated Statements of Cash Flows for the Years Ended December 31, 2001, 2002 and 2003 . .	43
Notes to Consolidated Financial Statements	44
Schedule II — Valuation and Qualifying Accounts	67

REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

The Board of Directors and Stockholders
LMI Aerospace, Inc.
Saint Charles, Missouri

We have audited the accompanying consolidated balance sheet of LMI Aerospace, Inc. and subsidiaries (the "Company") as of December 31, 2003, and the related consolidated statements of operations, stockholders' equity, and cash flows for the year ended December 31, 2003. We have also audited the accompanying Schedule II, "Valuation and Qualifying Accounts." These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements and schedule are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement and schedule presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of LMI Aerospace, Inc. and subsidiaries at December 31, 2003, and the consolidated results of its operations and its cash flows for the year ended December 31, 2003, in conformity with accounting principles generally accepted in the United States of America.

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. As described in Note 1 to the consolidated financial statements, the Company has incurred substantial losses from operations in recent years. In addition, the Company is dependent on its Loan Agreement, described in Note 8, to fund its working capital needs. The Loan Agreement contains certain financial covenants with which the Company must comply, and compliance cannot be assured. These conditions raise substantial doubt about its ability to continue as a going concern. Management's plans in regards to these matters are also described in Note 1. The consolidated financial statements do not include any adjustments that might result from the outcome of this uncertainty.

Also, in our opinion, the schedule presents fairly, in all material respects, the information set forth therein.

/s/ BDO SEIDMAN, LLP

Chicago, Illinois
March 31, 2004

REPORT OF INDEPENDENT AUDITORS


The Board of Directors and Stockholders
LMI Aerospace, Inc.

We have audited the accompanying consolidated balance sheet of LMI Aerospace, Inc. (the “Company”) as of December 31, 2002, and the related consolidated statements of operations, stockholder equity, and cash flows for each of the two years in the period ended December 31, 2002. Our audit also included the financial statement schedule listed in the Index as Item 15(a). These financial statements and schedule are the responsibility of the Company’s management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of LMI Aerospace, Inc. at December 31, 2002 and the consolidated results of its operations and its cash flows for each of the two years in the period ended December 31, 2002, in conformity with accounting principles generally accepted in the United States. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

As described in Note 1 to the financial statements in 2002 the Company changed its method of accounting for goodwill.

The signature is written in a cursive, handwritten style. It reads "Ernst + Young LLP". The "E" is large and loops around the "r". The "+" is a simple plus sign. "Young" is written in a fluid cursive, and "LLP" is in a slightly more upright cursive.

St. Louis, Missouri
April 15, 2003

LMI AEROSPACE, INC.
CONSOLIDATED BALANCE SHEETS
(Amounts in thousands, except share and per share data)

	December 31	
	2002	2003
Assets		
Current assets:		
Cash and cash equivalents	\$ 1,182	\$ 441
Trade accounts receivable, net of allowance of \$334 in 2002 and \$245 in 2003	11,392	9,158
Inventories	25,181	24,159
Prepaid expenses	978	787
Deferred income taxes	1,389	2,206
Income taxes receivable	1,501	1,933
Total current assets	41,623	38,684
Property, plant, and equipment, net	25,986	22,248
Goodwill	5,653	5,653
Customer intangible assets, net	4,267	3,792
Other assets	336	142
Total assets	\$77,865	\$70,519
Liabilities and stockholders' equity		
Current liabilities:		
Accounts payable	\$ 6,107	\$ 4,570
Accrued expenses	2,846	2,126
Current installments of long-term debt and capital lease obligations	4,616	6,069
Total current liabilities	13,569	12,765
Long-term debt and capital lease obligations, less current installments	24,621	21,756
Deferred income taxes	1,939	2,206
Total long-term liabilities	26,560	23,962
Stockholders' equity:		
Common stock of \$.02 par value; authorized 28,000,000 shares; 8,736,427 shares issued in 2002 and 2003	175	175
Preferred stock; authorized 2,000,000 shares; none issued	—	—
Additional paid-in capital	26,171	26,171
Treasury stock, at cost, 554,641 shares in 2002 and 2003	(2,632)	(2,632)
Accumulated other comprehensive (loss) income	(17)	20
Retained earnings	14,039	10,058
Total stockholders' equity	37,736	33,792
Total liabilities and stockholders equity	\$77,865	\$70,519

See accompanying notes to the consolidated financial statement.

LMI AEROSPACE, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
(Amounts in thousands, except per share data)

	<u>Year ended December 31</u>		
	<u>2001</u>	<u>2002</u>	<u>2003</u>
Net sales	\$ 70,823	\$ 81,349	\$ 75,855
Cost of sales	<u>54,809</u>	<u>69,185</u>	<u>67,485</u>
Gross profit	16,014	12,164	8,370
Selling, general and administrative expenses	10,194	12,931	13,423
Goodwill impairment charges	<u>—</u>	<u>5,104</u>	<u>—</u>
Income (loss) from operations	5,820	(5,871)	(5,053)
Other income (expense):			
Interest expense	(843)	(1,495)	(1,645)
Other, net	<u>(247)</u>	<u>(525)</u>	<u>306</u>
	<u>(1,090)</u>	<u>(2,020)</u>	<u>(1,339)</u>
Income (loss) before income taxes	4,730	(7,891)	(6,392)
Provision for (benefit of) income taxes	<u>1,764</u>	<u>(691)</u>	<u>(2,411)</u>
Income (loss) before cumulative effect of change in accounting principle	2,966	(7,200)	(3,981)
Cumulative effect of change in accounting principle, net of income tax benefit of \$663 for 2002	<u>—</u>	<u>(1,104)</u>	<u>—</u>
Net income (loss)	<u>\$ 2,966</u>	<u>\$ (8,304)</u>	<u>\$ (3,981)</u>
Amounts per common share:			
Income (loss) before cumulative effect of change in accounting principle	\$ 0.37	\$ (0.89)	\$ (0.49)
Cumulative effect of change in accounting principle	<u>—</u>	<u>(0.14)</u>	<u>—</u>
Net income (loss) per common share	<u>\$ 0.37</u>	<u>\$ (1.03)</u>	<u>\$ (0.49)</u>
Net income (loss) per common share — assuming dilution	<u>\$ 0.36</u>	<u>\$ (1.03)</u>	<u>\$ (0.49)</u>
Weighted average common shares outstanding	<u>8,059,682</u>	<u>8,077,293</u>	<u>8,181,786</u>
Weighted average dilutive stock options outstanding	<u>98,444</u>	<u>—</u>	<u>—</u>

See accompanying notes to the consolidated financial statement.

LMI AEROSPACE, INC.
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY
(Amounts in thousands, except share and per share data)

	<u>Common Stock</u>	<u>Additional Paid-in Capital</u>	<u>Retained Earnings</u>	<u>Treasury Stock</u>	<u>Accumulated Other Comprehensive Income (Loss)</u>	<u>Total Stockholders' Equity</u>
Balance at December 31, 2000	\$175	\$26,164	\$19,785	\$(3,174)	\$(272)	\$42,678
Comprehensive income (loss):						
Net income	—	—	2,966	—	—	2,966
Unrealized gain on available-for-sale securities, net of income tax of \$40	—	—	—	—	67	67
Reclassification adjustment for losses realized in net income, net of income tax benefit of \$106	—	—	—	—	205	205
Comprehensive income (loss)						3,238
Exercise of options to purchase stock	—	7	—	—	—	7
Purchase of 119,000 shares of outstanding stock for treasury	—	—	—	(379)	—	(379)
Issuance of 30,928 shares of treasury stock to profit sharing/401(k) plan	—	—	(46)	151	—	105
Balance at December 31, 2001	<u>\$175</u>	<u>\$26,171</u>	<u>\$22,705</u>	<u>\$(3,402)</u>	<u>\$ —</u>	<u>\$45,649</u>
Comprehensive income (loss):						
Net income	\$ —	\$ —	\$(8,304)	\$ —	\$ —	\$(8,304)
Exchange rate (loss)	—	—	—	—	(17)	(17)
Comprehensive income (loss)						(8,321)
Issuance of stock — 90,000 shares of common stock in connection with the acquisition of SSFF	—	—	(218)	427	—	209
Purchase of 1,900 shares of outstanding stock for treasury	—	—	—	(8)	—	(8)
Exercise of options to purchase stock	—	—	(101)	196	—	95
Issuance of 32,690 shares of treasury stock to profit sharing/401(k) plan	—	—	(43)	155	—	112
Balance at December 31, 2002	<u>\$175</u>	<u>\$26,171</u>	<u>\$14,039</u>	<u>\$(2,632)</u>	<u>\$(17)</u>	<u>\$37,736</u>
Comprehensive income (loss):						
Net income	\$ —	\$ —	\$(3,981)	\$ —	\$ —	\$(3,981)
Exchange rate gain	—	—	—	—	37	37
Comprehensive income (loss)						(3,944)
Balance at December 31, 2003	<u>\$175</u>	<u>\$26,171</u>	<u>\$10,058</u>	<u>\$(2,632)</u>	<u>\$ 20</u>	<u>\$33,792</u>

See accompanying notes to the consolidated financial statement.

LMI AEROSPACE, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Amounts in thousands)

	<u>Year ended December 31</u>		
	<u>2001</u>	<u>2002</u>	<u>2003</u>
Operating activities			
Net income (loss)	\$ 2,966	\$ (8,304)	\$(3,981)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:			
Depreciation and amortization	4,208	4,433	4,793
Charges for bad debt expense	49	110	132
Charges for inventory obsolescence and valuation	739	2,599	2,549
Goodwill impairment charges	—	6,871	—
Non cash investment loss	311	643	—
Non cash loss on sale of equipment	—	—	54
Changes in operating assets and liabilities:			
Trade accounts receivable	2,761	(2,746)	2,102
Inventories	(3,567)	(3,446)	(1,527)
Prepaid expenses and other assets	(432)	(176)	128
Income taxes	349	(2,026)	(1,043)
Accounts payable	(612)	274	(1,537)
Accrued expenses	213	(274)	(659)
Net cash provided from (used by) operating activities	<u>6,985</u>	<u>(2,042)</u>	<u>1,011</u>
Investing activities			
Additions to property, plant, and equipment	(3,387)	(2,293)	(1,001)
Proceeds from sale of equipment	90	—	325
Proceeds from sale of stock investments	—	—	305
Acquisition of Versaform, net of cash acquired	—	(10,458)	—
Acquisition of Stretch Forming Corporation	—	(825)	—
Acquisition of Southern Stretch Forming and Fabrication	—	(115)	—
Acquisition of Tempco, net of cash acquired	<u>(14,908)</u>	<u>(300)</u>	<u>—</u>
Net cash used by investing activities	<u>(18,205)</u>	<u>(13,991)</u>	<u>(371)</u>
Financing activities			
Proceeds from issuance of long-term debt	14,250	11,000	—
Principal payments on long-term debt	(715)	(2,918)	(3,812)
Proceeds from equipment notes payable	1,027	—	—
Payment on notes payable	—	—	(867)
Net advances on revolver	—	4,417	3,267
Treasury stock transactions, net	(380)	(7)	—
Proceeds from exercise of stock options	7	95	—
Net cash provided from (used by) financing activities	<u>14,189</u>	<u>12,587</u>	<u>(1,412)</u>
Effect of exchange rate changes on cash	<u>—</u>	<u>(17)</u>	<u>31</u>
Net increase (decrease) in cash and cash equivalents	2,969	(3,463)	(741)
Cash and cash equivalents, beginning of year	<u>1,676</u>	<u>4,645</u>	<u>1,182</u>
Cash and cash equivalents, end of year	<u>\$ 4,645</u>	<u>\$ 1,182</u>	<u>\$ 441</u>
Supplemental Disclosures of Cash Flow Information			
Interest paid	\$ 798	\$ 1,469	\$ 1,659
Income taxes paid (refunded), net	\$ 1,294	\$ 649	\$(1,331)

See accompanying notes to the consolidated financial statement.

LMI AEROSPACE, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Dollar amounts in thousands, except share and per share data)
December 31, 2003

1. ACCOUNTING POLICIES

Description of Business

LMI Aerospace, Inc. (the "Company") fabricates, machines, and integrates formed, close tolerance aluminum and specialty alloy components for use by the aerospace, semiconductor and medical products industries. The Company is a Missouri corporation with headquarters in St. Charles, Missouri. The Company maintains facilities in St. Charles, Missouri; Seattle, Washington; Tulsa, Oklahoma; Wichita, Kansas; Irving, Texas; Sun Valley, California; Oceanside, CA; Savannah, GA; and Langley, BC.

Basis of Presentation

The accompanying consolidated financial statements have been prepared on the going concern basis which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. The Company has suffered recurring losses from operations in recent years. This factor raises substantial doubt about the Company's ability to continue as a going concern. The Company's ability to continue as a going concern is ultimately dependent on its ability to improve operating performance such that it can operate profitably, sustain positive operating cash flows and support its required financial covenants with its primary lender. Management is currently seeking alternative financing arrangements and pursuing the sale of certain assets to replace its current lender and secure additional funds. However, there is no assurance that the Company will be successful in improving its operating results, obtaining alternative financing, or consummating the sale of assets. The financial statements do not include any adjustments to reflect the possible future effects on the recoverability and classification of assets or the amounts and classification of liabilities that may result from the possible inability of the Company to continue as a going concern.

Principles of Consolidation

The accompanying financial statements include the consolidated financial position, results of operations, and cash flows of the Company and its subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

Customer and Supplier Concentration

Direct sales to the Company's largest customer accounted for 40.0%, 25.4%, and 18.6% of the Company's total revenues in 2001, 2002 and 2003, respectively. Accounts receivable balances related to direct sales to this customer were 7.8% at December 31, 2002 and 8.0% at December 31, 2003. Indirect sales to the Company's largest customer accounted for 11.0%, 8.7% and 10.0% of the Company's total sales in 2001, 2002, and 2003, respectively.

Direct sales to the Company's second largest customer accounted for 4.6%, 17.5% and 14.1% of the Company's total revenues in 2001, 2002 and 2003, and represented 21.1% and 8.6% of the accounts receivable balance at December 31, 2002 and 2003, respectively.

Direct sales to the Company's third largest customer accounted for 8.6%, 10.6% and 12.9% of the Company's total revenue in 2001, 2002 and 2003 and represented 11.2% and 7.3% of accounts receivable balance at December 31, 2002 and 2003, respectively.

The Company purchased approximately 34% and 37% of the materials used in production from three suppliers in 2002 and 2003, respectively.

LMI AEROSPACE, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make certain estimates and assumptions. These estimates and assumptions affect the reported amounts in the financial statements and accompanying notes. Actual results could differ from those estimates.

Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, amounts due from banks, and all highly liquid investment instruments with an initial maturity of three months or less.

Inventories

The Company's inventories are stated at the lower of cost or market and utilize actual costs for raw materials and an average cost for work in process and finished goods. The Company evaluates the inventory carrying value and reduces the carrying costs based on customer activity, estimated future demand, price deterioration, and other relevant information. The Company's customer demand is highly unpredictable and may fluctuate by factors beyond the Company's control. The Company therefore, maintains an inventory allowance for potential obsolete and slow moving inventories, and for gross inventory items carried at costs higher than their potential market values.

Revenue Recognition

The Company recognizes revenue when products are shipped and services are rendered, the price is fixed or determinable, and collection is reasonably assured.

Allowance for Doubtful Accounts

The allowance for doubtful accounts receivable reflects the Company's best estimate of probable losses inherent in our accounts receivable. The basis used to determine this value is derived from historical experience, specific allowances for known troubled customers, and other currently available evidence.

Property, Plant, and Equipment

Property, plant and equipment are stated at cost. Equipment under capital leases is stated at the present value of the minimum lease payments. Depreciation is calculated using the straight-line method over the estimated useful lives of the related assets. Equipment held under capital leases and leasehold improvements are amortized using the straight-line method over the shorter of the lease term or estimated useful life of the asset. Estimated useful lives for buildings and machinery and equipment are 20 years and 4 to 10 years, respectively.

Long Lived Assets

In accordance with Statement of Financial Accounting Standard (SFAS) No. 144, *Accounting for the Impairment or Disposal of Long Lived Assets*, long lived assets held and used are reviewed for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. As of December 31, 2003, there has been no impairment of long lived assets, other than as disclosed in Note 6.

LMI AEROSPACE, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Pre-Production Costs

The Company accounts for pre-production costs in accordance with (EITF) 99-5, *Accounting for Pre-Production Costs Related to Long-Term Supply Arrangements*. All design and development costs for products to be sold under long-term supply arrangements are expensed unless there is a contractual guarantee that provides for specific required payments for design and development costs.

Goodwill and Intangible Assets

Effective January 1, 2002, the Company adopted SFAS No. 142, *Goodwill and Other Intangible Assets*, (“SFAS No. 142”) under which goodwill is no longer being amortized but instead is tested upon adoption of the Statement and then at least annually for impairment and expensed to the extent the implied fair value of reporting units, including goodwill, is less than carrying value (see Note 6). Acquired intangible assets with finite lives are amortized over the useful life on a straight line basis.

Income Taxes

The Company accounts for income taxes under the provisions of SFAS No. 109, “Accounting for Income Taxes.” The objectives of accounting for income taxes are to recognize the amount of taxes payable or refundable for the current year and deferred tax liabilities and assets for the future tax consequences of events that have been recognized in the company’s financial statements or tax returns. SFAS No. 109 also requires that deferred tax assets be reduced by a valuation allowance if it is more likely than not that some portion or all of the deferred tax asset will not be realized.

Comprehensive Income

SFAS No. 130, “Reporting Comprehensive Income” (“SFAS No. 130”), requires that certain items such as foreign currency translation adjustments, unrealized gains and losses on certain investments in debt and equity securities and minimum pension liability adjustments be presented as separate components of shareholders’ equity. SFAS No. 130 defines these as items of other comprehensive income and as such must be reported in a financial statement that is displayed with the same prominence as other financial statements. Accumulated other comprehensive income, as reflected in the Consolidated Statements of Shareholders Equity, was comprised of a foreign currency translation adjustment of \$20,000 and (\$17,000) at December 31, 2003 and December 31, 2002, respectively.

Stock-Based Compensation

The Company accounts for its stock based compensation in accordance with Accounting Principles Board (APB) Opinion No. 25 and related interpretations and provides the pro forma disclosure provisions of SFAS No. 123. The Company applied APB Opinion No. 25 in accounting for its stock option plans, and accordingly, no compensation cost has been recognized for stock options granted at fair market value. Had the

LMI AEROSPACE, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Company determined compensation cost based on the fair value at the grant date under SFAS No. 123, net income and earnings per share amounts would have been as follows:

	<u>2001</u>	<u>2002</u>	<u>2003</u>
Net income (loss) as reported	\$2,966	\$(8,304)	\$(3,981)
Less: total stock based employee compensation expense determined under fair value based method, net of tax effect ..	<u>(225)</u>	<u>(208)</u>	<u>(129)</u>
Pro forma net income (loss)	<u>\$2,741</u>	<u>\$(8,512)</u>	<u>\$(4,110)</u>
Net income per common share			
As reported	\$.37	\$ (1.03)	\$ (.49)
Pro forma net income (loss)	\$.34	\$ (1.05)	\$ (.50)
Net income per common share assuming dilution:			
As reported	\$.36	\$ (1.03)	\$ (.49)
Pro forma	\$.34	\$ (1.05)	\$ (.50)

Financial Instruments

Fair values of the Company's long-term obligations approximate their carrying values.

Available-for-sale securities are stated at fair value based on quoted market prices, with the unrealized gains and losses, net of tax, reported in other comprehensive income/loss. Realized gains and losses and declines in value determined to be other-than-temporary on available-for-sale securities are included in investment income. The cost of securities sold is based on the average cost method. Interest and dividends on securities classified as available-for-sale are included in other income.

The Company's other financial instruments have fair values which approximate their respective carrying values due to their short maturities or variable rate characteristics.

Earnings per Common Share

The Company follows SFAS No. 128, *Earnings per Share*, in calculating basic and fully diluted earnings per share. Earnings per share are computed by dividing net income by the weighted average number of common shares outstanding during the applicable periods.

Recent Accounting Pronouncements

In January 2003, the Financial Accounting Standards Board ("FASB") issued Interpretation No. 46, Consolidation of Variable Interest Entities ("FIN 46"). In general, a variable interest entity is a corporation, partnership, trust or any other legal structure used for business purposes that either (a) does not have equity investors with voting rights or (b) has equity investors that do not provide sufficient financial resources for the entity to support its activities. FIN 46 requires certain variable interest entities to be consolidated by the primary beneficiary of the entity if the investors do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties. The consolidation requirements of FIN 46 apply immediately to variable interest entities created after January 31, 2003. The Company adopted the provisions of FIN 46 effective February 1, 2003 and such adoption did not have a material impact on its consolidated financial statements since it currently has no variable interest entities. In December 2003, the FASB issued FIN 46R with respect to variable interest entities created before January 2003, which among other things, revised the implementation date to the first fiscal year or interim period ending after March 15, 2004, with the exception of special purpose entities ("SPE"). The consolidation requirements apply to all SPEs in the first fiscal year or interim period ending after December 15, 2003. The Company adopted the provisions of

LMI AEROSPACE, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

FIN 46R effective December 29, 2003 and such adoption did not have a material impact on its consolidated financial statements since it currently has no SPEs.

In April 2003, FASB issued Statement of Financial Accounting Standards No. 149, Amendment of Statement 133 on Derivative Instruments and Hedging Activities (“SFAS No. 149”). SFAS No. 149 amends and clarifies accounting for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities under SFAS No. 133. SFAS No. 149 is effective for contracts and hedging relationships entered into or modified after June 30, 2003. The Company adopted the provisions of SFAS No. 149 effective June 30, 2003 and such adoption did not have a material impact on its consolidated financial statements since the Company has not entered into any derivative or hedging transactions.

In May 2003, FASB issued Statement of Financial Accounting Standards No. 150, Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity (“SFAS No. 150”). SFAS No. 150 establishes standards for how an issuer classifies and measures certain financial instruments with characteristics of both debt and equity and requires an issuer to classify the following instruments as liabilities in its balance sheet:

- a financial instrument issued in the form of shares that is mandatorily redeemable and embodies an unconditional obligation that requires the issuer to redeem it by transferring its assets at a specified or determinable date or upon an event that is certain to occur;
- a financial instrument, other than an outstanding share, that embodies an obligation to repurchase the issuer's equity shares, or is indexed to such an obligation, and requires the issuer to settle the obligation by transferring assets; and
- a financial instrument that embodies an unconditional obligation that the issuer must settle by issuing a variable number of its equity shares if the monetary value of the obligation is based solely or predominantly on (1) a fixed monetary amount, (2) variations in something other than the fair value of the issuer's equity shares, or (3) variations inversely related to changes in the fair value of the issuer's equity shares.

In November 2003, FASB issued FASB Staff Position No. 150-3, which deferred the effective dates for applying certain provisions of SFAS No. 150 related to mandatorily redeemable financial instruments of certain non-public entities and certain mandatorily redeemable non-controlling interests for public and non-public companies. For public entities SFAS No. 150 is effective for mandatorily redeemable financial instruments entered into or modified after May 31, 2003 and is effective for all other financial instruments as of the first interim period beginning after June 15, 2003. For mandatorily redeemable non-controlling interest that would not have to be classified as liabilities by a subsidiary under the exception in paragraph 9 of SFAS No. 150, but would be classified as liabilities by the parent, the classification and measurement provisions of SFAS No. 150 are deferred indefinitely. The measurement provisions of SFAS No. 150 are also deferred indefinitely for other mandatorily redeemable non-controlling interests that were issued before November 4, 2003. For those instruments, the measurement guidance for redeemable shares and non-controlling interests in other literature shall apply during the deferral period.

On December 17, 2003, the Staff of the SEC issued Staff Accounting Bulletin No. 104 (“SAB No. 104”), Revenue Recognition, which supersedes SAB No. 101, “Revenue Recognition in Financial Statements.” SAB No. 104's primary purpose is to rescind accounting guidance contained in SAB No. 101 related to multiple element revenue arrangements, superseded as a result of the issuance of EITF 00-21, “Accounting for Revenue Arrangements with Multiple Deliverables.” Additionally, SAB No. 104 rescinds the SEC's Revenue Recognition in Financial Statements Frequently Asked Questions and Answers (the FAQ) issued with SAB No. 101 that had been codified in SEC Topic 13, Revenue Recognition. Selected portions of the FAQ have been incorporated into SAB No. 104. While the wording of SAB No. 104 has changed to reflect the issuance of EITF 00-21, the revenue recognition principles of SAB No. 101 remain largely

LMI AEROSPACE, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

unchanged by the issuance of SAB No. 104. The adoption of SAB No. 104 did not materially affect the Company's revenue recognition policies, nor the results of operations, financial position or cash flows.

2. ACQUISITIONS

Tempco Engineering

On April 2, 2001, the Company acquired certain assets of Tempco Engineering, Inc. and Hyco Precision, Inc. (collectively, "Tempco"), two privately held related metal machining companies based in Southern California, for cash. The acquisition has been accounted for as a business combination, and accordingly, the results of operations were included in the Company's financial statements from the date of acquisition. Tempco produces components for photolithography equipment used in the manufacture of semiconductors, as well as components for the defense and commercial aerospace industries. The purchase price for the net assets acquired, net of acquired cash, was approximately \$15,200, which was funded through the "Tempco Term Loan" (see Note 8). The purchase also included contingent consideration of up to \$1,250 if Tempco's EBITDA, as defined, exceeds certain limits for the two years ended March 31, 2003. Tempco did not meet the financial thresholds that would have obligated the Company to pay additional consideration at the end of the contingency period, March 31, 2003. The excess of the purchase price over the fair value of net assets acquired, \$5,943, was allocated to goodwill.

Versaform

On May 16, 2002, the Company acquired all of the outstanding stock of Versaform Corporation and BC 541775, Ltd., a holding company that owned 100% of the common stock of Versaform Canada Corporation (collectively, "Versaform") for approximately \$11,787 consisting of cash of approximately \$10,487, provided by the "Versaform Term Loan" (see Note 8) and a note of \$1,300 payable to the selling shareholder. Versaform forms large sheet metal and extrusion components predominantly for the corporate, regional, and military aerospace markets from two facilities in Oceanside, California and one facility in Langley, British Columbia, Canada.

The acquisition was accounted for as a purchase business combination, and accordingly, the results of operations were included in the Company's financial statements after May 16, 2002. The cost to acquire Versaform has been allocated to the assets acquired and liabilities assumed according to their estimated fair values at the time of the acquisition as follows:

Working capital	\$ 400
Property, plant, and equipment	3,179
Assumed long-term liabilities	(871)
Customer-related intangible	3,975
Goodwill (nondeductible)	<u>5,104</u>
	<u>\$11,787</u>

The intangible asset relates to acquired customer relationships and is being amortized over 15 years on a straight line basis. Based on the terms of the purchase agreement, the Company is obligated to pay additional consideration if sales to a specific customer exceed certain annual thresholds over the three years following the acquisition. As of December 31, 2002 and 2003, sales to the specific customer did not meet these thresholds and is not expected to meet the thresholds for the remainder of the three year contingency period. The purchase agreement allows for certain adjustments to the purchase price for claims in excess of \$100. The Company has filed a claim for reimbursement of certain liabilities existing at the closing date. This claim was settled for \$265 during the third quarter of 2003 and paid to the Company in October 2003. Versaform's sales were approximately \$12,000 in 2001.

LMI AEROSPACE, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Southern Stretch Forming and Fabrication, Inc.

On September 30, 2002, the Company acquired certain assets of Southern Stretch Forming and Fabrication, Inc. (“SSFF”). The former owner of Versaform, currently a director of the Company, held a 50% interest in SSFF. Following the Company’s acquisition of Versaform, the director purchased the remaining 50% interest in SSFF and sold SSFF to the Company. (See related party transactions at Note 12) The assets consisted primarily of inventory, machinery and equipment. The acquisition was accounted for as a purchase business combination, and accordingly, the related results of operations have been included in the consolidated statement of operations after September 30, 2002. The purchase price of \$444, which includes the assumption of debt and direct costs of the transaction, consisted of \$235 in cash and 90,000 shares of LMI common stock, with a market value of \$209.

The cost to acquire these assets has been allocated to the assets according to their fair values and consisted of inventory of \$115 and equipment and machinery of \$718 and assumed liabilities of \$389. Net sales for SSFF for 2001 were approximately \$3,820, of which approximately \$1,739 were to the Company.

Stretch Forming Corporation

On June 12, 2002, the Company acquired certain assets of Stretch Forming Corporation (“SFC”), based in Southern California. The purchase price of \$861 was allocated to the assets acquired based on their fair value and consisted of working capital of \$465, equipment of \$66 and an intangible asset of \$329 related to production backlog, to be amortized over 3 years on a straight line basis.

3. TREASURY STOCK TRANSACTIONS

The Board of Directors authorized the Company to repurchase shares of its common stock and place these shares in a Treasury Stock account for use at management’s discretion. The Company purchased 1,900 shares in 2002 in the open market at prices ranging from \$4.48 to \$2.00 per share. In addition, the Company issued 32,690 shares in 2002 in conjunction with the exercise of certain employees’ options, as well as contributions to and purchases by the Company’s benefit plans. These transactions were recorded at cost in stockholders’ equity. A portion of the consideration for SSFF consisted of 90,000 shares of treasury stock recorded at fair value. There was no treasury stock activity in 2003 as the Company did not purchase or issue any treasury shares.

4. INVENTORIES

Inventories consist of the following:

	<u>2002</u>	<u>2003</u>
Raw materials	\$ 4,469	\$ 3,989
Work in process	5,576	5,479
Finished goods	<u>15,136</u>	<u>14,691</u>
Total Inventories	<u>\$25,181</u>	<u>\$24,159</u>

Includes reserves for obsolete and slow moving inventory of \$407 and \$2,173; and a reserve for lower of cost or market of \$1,958 and \$647 for 2002 and 2003, respectively.

LMI AEROSPACE, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

5. PROPERTY, PLANT, AND EQUIPMENT

Property, plant, and equipment consist of the following:

	<u>2002</u>	<u>2003</u>
Land.....	\$ 705	\$ 705
Buildings	12,689	12,795
Machinery and equipment.....	36,493	36,652
Leasehold and improvements	918	927
Software and other	1,608	2,038
Construction in progress	<u>552</u>	<u>301</u>
Total Gross Property, Plant & Equipment	52,965	53,418
Less accumulated depreciation	<u>26,979</u>	<u>31,170</u>
Total Net Property, Plant & Equipment	<u>\$25,986</u>	<u>\$22,248</u>

Depreciation expense (including amortization expense on software) recorded by the Company totaled \$3,730, \$4,284 and \$4,366 for 2001, 2002 and 2003, respectively.

6. GOODWILL AND INTANGIBLES

As required by SFAS No. 142, the Company performed the initial phase of its transitional impairment test as of January 1, 2002 during the first six months following adoption and determined that its reporting segments constitute reporting units. Additionally, the Company determined that the carrying value of its Sheet Metal segment exceeded its fair value.

The initial phase of the transitional test indicated potential impairment of the Sheet Metal segment's goodwill with a carrying value of \$1,767 reflecting the current industry conditions and estimates of aerospace industry spending in the foreseeable future. The Company engaged valuation experts to assist in performing a review of the fair value of the Sheet Metal segment's tangible and intangible assets, including goodwill, as of January 1, 2002. Based upon the valuation completed in the fourth quarter of 2002, relying primarily on a discounted cash flow valuation technique, the Company recorded a \$1,767 charge (\$1,104 net of tax) for the impairment of the Sheet Metal segment's goodwill. The charge is reflected as the cumulative effect of adopting the new accounting standard as of January 1, 2002.

In the fourth quarter 2002, the Company performed the required annual impairment test under SFAS No. 142. The initial phase of the required annual test indicated potential impairment of the Sheet Metal segment's goodwill with a carrying value of \$5,104, all of which related to the May 2002 acquisition of Versaform. These impairment indicators arose from poor operating performance at the other operations in the Sheet Metal segment reflecting further deterioration in the industry conditions and estimates of aerospace industry spending in the foreseeable future. The Company engaged valuation experts to assist in performing a review of the fair value of the Sheet Metal segment's tangible and intangible assets, including goodwill, as of October 1, 2002. Based upon the valuation, relying primarily on a discounted cash flow valuation technique, the Company recorded a \$5,104 charge as a component of operating income in the fourth quarter of 2002.

In the fourth quarter of 2003, the Company performed the required annual impairment test under SFAS No. 142, and concluded that the remaining Goodwill balance, which relates to the Machining and Technology Segment only, was not further impaired.

LMI AEROSPACE, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The changes in the carrying amount of goodwill for the fiscal years ended 2001, 2002, and 2003 were as follows:

	<u>2001</u>	<u>2002</u>	<u>2003</u>
Beginning of the year	\$1,888	\$ 7,420	\$5,653
Additions	5,943	5,104	—
Amortization	(411)	—	—
Impairment:			
Cumulative effect of accounting change	—	(1,767)	—
Annual impairment assessment	—	(5,104)	—
End of the year	<u>\$7,420</u>	<u>\$ 5,653</u>	<u>\$5,653</u>

Goodwill remaining at December 31, 2003 relates to the Machining and Technology segment.

Prior to the adoption of SFAS No. 142, amortization expense was recorded for goodwill. The following table sets forth a reconciliation of net income and earnings per share information for fiscal years 2001, 2002 and 2003 adjusted for non-amortization provisions of SFAS No. 142.

	<u>Year Ended December 31</u>		
	<u>2001</u>	<u>2002</u>	<u>2003</u>
Reported net income (loss)	\$2,966	\$(8,304)	\$(3,981)
Goodwill amortization	411	—	—
Adjusted net income (loss)	<u>\$3,377</u>	<u>\$(8,304)</u>	<u>\$(3,981)</u>
Earnings (loss) per share — basic	\$.37	\$ (1.03)	\$ (.49)
Goodwill amortization expense, net of tax05	—	—
Adjusted earnings per share — basic	<u>\$.42</u>	<u>\$ (1.03)</u>	<u>\$ (.49)</u>
Reported earnings (loss) per share — diluted	\$.36	\$ (1.03)	\$ (.49)
Goodwill amortization expense, net of tax05	—	—
Adjusted earnings per share — diluted	<u>\$.41</u>	<u>\$ (1.03)</u>	<u>\$ (.49)</u>

Customer Related Intangibles

The carrying amount of customer related intangibles for the years ended December 31, 2002 and 2003 were as follows (there were no customer related intangibles prior to 2002):

	<u>Gross Amount</u>	<u>Accumulated Amortization</u>	<u>Useful Life</u>
Versaform	\$3,975	\$ 66	15 years
Stretch Forming Corp.	419	61	3.5 years
December 31, 2002	<u>\$4,394</u>	<u>\$127</u>	
Versaform	\$3,975	\$332	
Stretch Forming Corp.	329	180	
December 31, 2003	<u>\$4,304</u>	<u>\$512</u>	

Customer related intangibles amortization expense for the calendar years 2001, 2002 and 2003 were \$0, \$127 and \$385, respectively.

LMI AEROSPACE, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

7. ACCRUED LIABILITIES

Accrued liabilities include the following:

	December 31	
	2002	2003
Accrued Payroll	\$ 358	\$ 187
Accrued Vacation & Holiday	1,118	902
Accrued Employee Benefits	542	444
Accrued Property Taxes	152	221
Accrued Legal & Accounting	110	195
Accrued Commissions	128	38
Accrued Interest	59	30
Other	379	109
Total	<u>\$2,846</u>	<u>\$2,126</u>

8. LONG-TERM DEBT AND REVOLVING LINE OF CREDIT

Long-term debt consists of the following:

	December 31	
	2002	2003
Term Loans:		
Tempco	\$11,705	\$ 9,670
Versaform	10,738	9,167
Revolving Line of Credit	4,417	7,684
Note payable to Director, principal and interest payable monthly at 7%	1,003	614
Notes payable, principal and interest payable monthly, at fixed rates, ranging from 6.99% to 10.0%	1,212	679
Capital lease obligations	162	11
	\$29,237	\$27,825
Less current installments	4,616	6,069
Total	<u>\$24,621</u>	<u>\$21,756</u>

The Company has a loan agreement (“Loan Agreement”) with Union Planters Bank, NA. The Loan Agreement consists of a revolving line of credit (“Revolver”), a term loan to finance the purchase of Tempco (“Tempco Term Loan”), and a term loan to finance the purchase of Versaform (“Versaform Term Loan”). The Company’s Loan Agreement is secured by all the domestic assets of the Company and requires compliance with certain non-financial and financial covenants including minimum levels of EBITDA and tangible net worth.

On January 5, 2004 the Company’s extended its Loan Agreement to March 31, 2004, received a waiver for certain non financial covenants, and agreed to a fee of \$75. Subsequently, on March 30, 2004, the Company and Union Planters Bank N.A. (“Union Planters”) entered into a Thirteenth Amendment to Loan Agreement (“Thirteenth Amendment”), amending the Loan Agreement dated as of August 15, 1996 (the “Loan Agreement”) between Leonard’s Metal, Inc., the predecessor in interest to the Company, and Magna Bank, National Association., the predecessor in interest to Union Planters. The primary purposes of the Thirteenth Amendment were to (a) extend the maturity of the Company’s Revolving Line of Credit provided under the Loan Agreement (“Revolving Credit Loan”) from March 31, 2004 to March 31, 2005, and

LMI AEROSPACE, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(b) waive a default arising under the Loan Agreement providing for the maintenance of a minimum consolidated EBITDA amount for the period ended December 31, 2003.

In addition, under the terms of the Thirteenth Amendment to Loan Agreement:

- The maximum principal amount of the Revolving Credit Loan was increased from approximately \$9,088 to \$9,700 through September 30, 2004, subject to a borrowing base calculation and further subject to a newly established inventory reserve requirement and a more restrictive requirement for eligible receivables, which, notwithstanding the increased borrowing maximum amount provided by the Thirteenth Amendment, could reduce the amount of borrowing availability under the Revolving Credit Loan.
- The interest rate on the Revolving Credit Loan was changed from LIBOR plus 2.50% to Union Planters' prime rate plus 1%. Moreover, if the Company has not executed and delivered a letter of intent regarding (i) the sale of the stock or of all or substantially all of the assets of certain of its subsidiaries, and/or (ii) the procurement by the Company of debt financing providing the Company with sufficient funds to repay in full the Company's obligations to Union Planters ("Letter of Intent") on or before June 30, 2004, the interest rate on the Revolving Credit Loan will be increased to prime plus 1.5%, and further increased to prime plus 2.00% if the Company has not paid all of its obligations to Union Planters in full on or before September 30, 2004. The interest rate on Term Loan A provided under the Loan Agreement, which, as of March 30, 2004, had a total outstanding principal balance of approximately \$9,161, was changed from LIBOR plus 3%, subject to a floor of 7% and a ceiling of 8.5%, to Union Planters' prime rate plus 2%, subject to a floor of 7%. The interest rate on Term Loan B provided under the Loan Agreement, which, as of March 30, 2004, had a total outstanding principal balance of approximately \$8,774, was changed from LIBOR plus 3% to Union Planters' prime rate plus 2%. Moreover, if the Company has not executed and delivered a Letter of Intent on or before June 30, 2004, the interest rate on Term Loans A and B will be increased to Union Planters' prime plus 2.5% and further increased to Union Planters' prime plus 3% if the Company has not paid all of its obligations to the Buyer in full on or before September 30, 2004.
- If, by June 30, 2004, the Company does not enter into one or more Letters of Intent, a fee of \$125 will be payable on the earliest of March 31, 2005, the date the Company repays all of its obligations to Union Planters or the date on which Union Planters accelerates all of the Company's obligations.
- If the Company fails to pay all of its obligations in full to Union Planters by September 30, 2004, a fee of \$350 will be payable to Union Planters (\$100 on October 1, 2004 and \$250 on the earliest of March 31, 2005, the date the Company repays all of its obligations to Union Planters or the date on which Union Planters accelerates all of the Company's obligations).
- If the Company fails to pay all of its obligations in full to Union Planters by December 30, 2004, a fee of \$200 will be payable to Union Planters (\$100 on December 31, 2004 and \$100 on the earliest of March 31, 2005, the date the Company repays all of its obligations to Union Planters or the date on which Union Planters accelerates all of the Company's obligations).

Thus, increased interest rates and additional fees will apply during the remaining term of the Loan Agreement (through March 31, 2005) if the indebtedness under the Loan Agreement is not repaid in full through alternative financing and/or sales of assets by certain prescribed dates. The Company has engaged Lincoln Partners LLC, a Chicago, Illinois based investment banking firm, to assist in these efforts.

At December 31, 2003, the Company's Revolver allowed for a \$9,088 line of credit, subject to a borrowing base calculation, to fund various corporate needs. Interest was payable monthly based on a ninety day LIBOR plus 2.25% and was 3.67% at December 31, 2003. The Company had \$7,684 outstanding on this line at December 31, 2003. This facility was amended in January 2004 to extend maturities to March 31, 2004

LMI AEROSPACE, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

and included an increase in interest to LIBOR plus 2.5%. On March 30, 2004, the Company further amended the Loan Agreement to extend the Revolver maturity to March 31, 2005 and establish the Revolver line at \$9,700 until September 30, 2004, and \$9,000 thereafter, each subject to a borrowing base. The Revolver interest was amended to prime plus 1% with possible adjustments as described above. The credit facility prohibits the payment of cash dividends on common stock without the prior written consent of Union Planters Bank.

The Company borrowed \$14,250 (Tempco Term Loan) on April 2, 2001 to finance the Tempco acquisition. The Tempco Term Loan required monthly principal and interest payments over three years using a seven year amortization and bearing interest at ninety day LIBOR plus 3%, subject to a cap of 8.5% and a floor of 7.0%. The interest rate was 7.0% at December 31, 2003. On March 30, 2004 the Company amended this note establishing a maturity of March 31, 2005 and interest at prime plus 2% with possible adjustments as described above.

The Versaform Term Loan was issued for \$11,000 on May 15, 2002. The Versaform Term Loan required monthly principal and interest payments over three years using a seven year amortization and bears interest at the ninety day LIBOR plus 3%. The interest rate was 4.2% at December 31, 2003. On March 30, 2004 the Company amended this note increasing interest to prime plus 2% with possible adjustments as described above.

The Company entered into a note payable for \$1,300 with the prior owner of Versaform in connection with the acquisition. The prior owner has since become a member of the board of directors of the Company. This note is payable monthly over three years and bears interest at 7.0%. This note is secured by 65% of the stock of the Company's Canadian subsidiary.

The Company entered into various notes payable for the purchase of certain equipment. The notes are payable in monthly installments including interest ranging from 6.99% — 10.0% through November 2006. The notes payable are secured by equipment.

The Company entered into capital lease agreements for the purchase of certain equipment. The leases are payable in monthly installments including interest ranging from 4.98% — 9.15% through August 2005.

The aggregate maturities of long-term debt as of December 31, 2003 are as follows:

Year ending December 31:

2004		\$ 6,069
2005		21,583
2006		173
Thereafter		<u>—</u>
Total		<u><u>\$27,825</u></u>

LMI AEROSPACE, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

9. LEASES

The Company leases certain facilities and equipment under various non-cancelable operating lease agreements which expire at various dates through 2013. At December 31, 2003, the future minimum lease payments under operating leases with initial non-cancelable terms in excess of one year are as follows:

Year ending December 31:

2004	\$2,231
2005	1,859
2006	1,288
2007	799
2008	650
Thereafter	<u>2,647</u>
Total	<u>\$9,474</u>

Rent expense totaled \$1,354, \$2,107 and \$2,701 in 2001, 2002 and 2003, respectively.

10. DEFINED CONTRIBUTION PLANS

The Company has a noncontributory profit sharing plan and a contributory 401(k) plan which covers substantially all full-time employees. Employees are eligible to participate in both plans after reaching 1,000 hours of accredited service. Contributions to the profit sharing plan are at the discretion of management and become fully vested after seven years. Contributions by the Company to the profit sharing plan totaled \$121, \$0 and \$0 for 2001, 2002 and 2003 respectively. Contributions by the Company to the 401(k) plan, which are fully vested to the employees immediately upon contribution, are based upon a percentage of employee contributions, up to a maximum of \$675 dollars per employee (dollars not in thousands). The Company's contributions to the 401(k) plan totaled \$86, \$229 and \$191, for 2001, 2002 and 2003 respectively. In addition, at December 31, 2003, the Company had 600,000 common shares of its stock reserved for contributions to the 401 (k) plan.

11. STOCK OPTIONS

The Company's 1998 Employee Stock Option Plan provides options for up to 900,000 shares to be granted to key employees at exercise prices greater than or equal to the fair market value per share on the date the option is granted. Options issued under the Plan are at the discretion of management and may be in the form of Incentive Stock Options or Non-Qualified Stock Options. Vesting periods range from 0 to 4 years.

At December 31, 2003, a total of 1,157,822 shares of authorized and unissued common stock were reserved for issuance of stock awards and options granted or authorized to be granted.

	2001		2002		2003	
	Number of Shares	Weighted Average Exercise Price	Number of Shares	Weighted Average Exercise Price	Number of Shares	Weighted Average Exercise Price
Options outstanding at beginning of year	404,235	3.62	470,295	3.09	500,475	3.41
Granted	146,700	2.38	89,500	4.76	28,500	2.10
Exercised	(2,005)	2.75	(40,645)	2.31	—	—
Canceled/expired	<u>(78,635)</u>	<u>4.38</u>	<u>(18,675)</u>	<u>4.23</u>	<u>(132,407)</u>	<u>3.52</u>
Options outstanding at end of year	<u>470,295</u>	<u>3.09</u>	<u>500,475</u>	<u>3.41</u>	<u>396,568</u>	<u>3.28</u>

LMI AEROSPACE, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

<u>Range of Exercise Prices</u>	<u>Number of Outstanding Options</u>	<u>Weighted Average Remaining Contractual Life</u>	<u>Weighted Average Exercise Price</u>	<u>Number Exercisable</u>	<u>Weighted Average Exercise Price</u>
\$2.00 - \$3.00	272,443	6.84	2.54	255,368	2.57
\$3.01 - \$5.00	60,300	6.58	4.34	58,650	4.34
\$5.01 - \$6.06	<u>63,825</u>	<u>6.67</u>	<u>5.46</u>	<u>62,950</u>	<u>5.46</u>
Total	<u>396,568</u>	<u>6.78</u>	<u>3.28</u>	<u>376,968</u>	<u>3.33</u>

The number of vested options exercisable and the related range of exercise prices at December 31, 2001, 2002, and 2003 were: 276,170 shares, with a range of exercise prices from \$2.00 to \$5.93; 404,200 shares, with a range of exercise prices from \$2.00 to \$6.06; and 376,968 shares, with a range of exercise prices from \$2.00 to \$6.06 respectively.

The fair value for options was estimated at the date of grant using a Black-Scholes option pricing model with the following weighted-average assumptions for 2001, 2002 and 2003, respectively: risk-free interest rates of 4.78%, 3.36% and 3.86%; dividend yields of 0%, 0% and 0%; volatility factors of the expected market price of the Company's common stock of 104%, 83% and 73%; and a weighted average expected life of the option of six years for 2001, 2002 and 2003. The weighted average fair value of options granted during 2001, 2002 and 2003 was \$1.96, \$3.40 and \$2.10, respectively. The weighted average remaining life of outstanding options as of December 31, 2003 was 6.78 years.

The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options which have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility. Because the Company's employee stock options have characteristics significantly different from those of traded options and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of its employee stock options.

12. INCOME TAXES

The temporary differences between the tax basis of assets and liabilities and their financial reporting amounts that give rise to the deferred tax assets and liabilities are as follows:

	<u>2002</u>	<u>2003</u>
Deferred tax assets:		
Accrued vacation	\$ 295	\$ 264
Inventory	828	1,122
State tax credits	129	129
Goodwill	466	314
Net operating loss carry forward	—	288
Other	<u>138</u>	<u>89</u>
Total deferred tax assets	1,856	2,206
Deferred tax liabilities:		
Depreciation	(2,399)	(2,206)
Other	<u>(7)</u>	<u>—</u>
Total deferred tax liabilities	<u>(2,406)</u>	<u>(2,206)</u>
Net deferred tax liability	<u>\$ (550)</u>	<u>\$ —</u>

LMI AEROSPACE, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The Company's income tax provision (benefit) attributable to income before income taxes and cumulative effect of change in accounting principle consisted of the following for the year ended December 31:

	<u>2001</u>	<u>2002</u>	<u>2003</u>
Federal:			
Current	\$1,820	\$(171)	\$(1,988)
Deferred	<u>(188)</u>	<u>(468)</u>	<u>(250)</u>
	1,632	(639)	(2,238)
Canadian:			
Current	—	22	39
Deferred	<u>—</u>	<u>—</u>	<u>32</u>
	—	22	71
State:			
Current	150	(50)	(201)
Deferred	<u>(18)</u>	<u>(24)</u>	<u>(43)</u>
	<u>132</u>	<u>(74)</u>	<u>(244)</u>
Provision (benefit) for income taxes	<u><u>\$1,764</u></u>	<u><u>\$(691)</u></u>	<u><u>\$(2,411)</u></u>

The reconciliation of income tax computed at the U.S. federal statutory tax rates to income tax expense attributable to income before cumulative effect of change in accounting principle is as follows:

	<u>2001</u>	<u>2002</u>	<u>2003</u>
Federal taxes (benefit)	\$1,608	\$(2,683)	\$(2,173)
State and local taxes, net of federal benefit	140	(74)	(224)
Non-deductible goodwill	—	1,758	124
Valuation allowance for capital loss on available for sale securities	—	241	(114)
Other	<u>16</u>	<u>67</u>	<u>(24)</u>
Provision (benefit) for income taxes	<u><u>\$1,764</u></u>	<u><u>\$(691)</u></u>	<u><u>\$(2,411)</u></u>

Remaining net operating loss carry-forward is immaterial.

13. RELATED PARTY TRANSACTIONS

In May 2002, the Company entered into certain acquisition transactions with Brian Geary, a director of the Company, related to the Versaform and SSFF acquisitions (See Note 2 for further description of these acquisitions). As a part of the acquisition of Versaform, the consideration included a note payable of \$1,300 to Mr. Geary (the then sole shareholder of Versaform) which bears interest at 7% and is payable in monthly installments through May 2005. In addition, a relative of Mr. Geary retained ownership of a building and property where Versaform operates and leases the facility to the Company for approximately \$86 per year. This lease expires in January 2005 and it is the intention of the Company to vacate during 2004.

Prior to his appointment as a director of the Company, Mr. Geary owned 50% of SSFF. Subsequently, Mr. Geary purchased the remaining 50% of SSFF and sold the entity to the Company. Prior to approving the purchase of SSFF, the Company's Audit Committee, at the request of the Board of Directors, considered the potential conflict of interest regarding the acquisition of SSFF. The Audit Committee concluded that the above transaction was negotiated on an arms length basis, consummated on terms generally similar to those prevailing with unrelated third parties, and were fair and in the best interest of the Company and its shareholders.

LMI AEROSPACE, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The Company leases the two Tempco operating facilities from entities in which a relative of Ernest Star, a member of the Company's Board of Directors, is a principal beneficiary. The leases governing the Company's occupancy of these facilities were entered into at the time of the Tempco acquisition, prior to Mr. Star's appointment as a Director, and were negotiated on an arms length basis at terms generally similar to those prevailing with unrelated third parties.

14. COMMITMENTS AND CONTINGENCIES

On February 6, 2004, Versaform, a wholly-owned subsidiary of the Company acquired on May 16, 2002, was served a subpoena by the federal government.

The Subpoena relates to the time period January 1, 1999 through February 6, 2004 and was issued in connection with an investigation by certain government agencies including the Department of Defense, Office of Inspector General, Defense Criminal Investigative Service, and the Federal Bureau of Investigation. The subpoena refers to structural components Versaform manufactured for Nordam Corporation for B-52 engine cowlings, components for auxiliary power units Versaform manufactured for Hamilton Sundstrand a United Technologies Company, and certain tools Versaform manufactured for Lockheed Martin Corporation.

The Company has not been served with any notice of any pending legal action filed by any government agency. Accordingly, the Company has no knowledge of any specific allegations of wrongdoing against Versaform by any regulatory authority.

The Company intends to cooperate fully with the federal government in connection with any investigation of this matter.

Other than noted above, the Company is not a party to any legal proceedings, other than routine claims and lawsuits arising in the ordinary course of its business. The Company does not believe such claims and lawsuits, individually or in the aggregate, will have a material adverse effect on the Company's business.

15. BUSINESS SEGMENT INFORMATION

As set forth in the criteria of statement of SFAS No. 131, *Disclosures about Segments of an Enterprise and Related Information*, the Company is organized into two reportable segments: Sheet Metal and Machining and Technology. The Sheet Metal segment fabricates, finishes, and integrates close tolerance aluminum and specialty alloy components primarily for the aerospace industry. The Machining and Technology segment machines close tolerance aluminum and specialty alloy components for the aerospace, semiconductor, and medical products industries.

During 2002, the Company determined that its Machining and Technology met the definition of a reportable segment in accordance with SFAS No. 131 given its management reporting structure and differences in products and customers. Prior period reporting has been restated to conform to the new segment reporting.

The accounting policies of the segments are the same as those described in Note 1. Sales between segments are insignificant. Corporate assets, liabilities, and expenses related to the Company's corporate offices are allocated to the segments, except for income taxes. The table below presents information about

LMI AEROSPACE, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

reported segments for years ended December 31, on the basis used internally to evaluate segment performance (Machining and Technology results are presented beginning April, 2001, the date of acquisition):

	<u>December 31</u>		
	<u>2001</u>	<u>2002</u>	<u>2003</u>
Net sales:			
Sheet Metal.....	\$60,552	\$ 61,397	\$61,969
Machining and Technology	<u>10,271</u>	<u>19,952</u>	<u>13,886</u>
	<u>\$70,823</u>	<u>\$ 81,349</u>	<u>\$75,855</u>
Income (loss) before income taxes:			
Sheet Metal.....	\$ 4,353	\$(10,465)	\$(6,354)
Machining and Technology	<u>377</u>	<u>2,574</u>	<u>(38)</u>
	<u>\$ 4,730</u>	<u>\$ (7,891)</u>	<u>\$(6,392)</u>
Interest Expense:			
Sheet Metal.....	\$ 64	\$ 591	\$ 885
Machining and Technology	<u>779</u>	<u>904</u>	<u>760</u>
	<u>\$ 843</u>	<u>\$ 1,495</u>	<u>\$ 1,645</u>
Capital expenditures:			
Sheet Metal.....	\$ 2,615	\$ 1,496	\$ 771
Machining and Technology	<u>123</u>	<u>277</u>	<u>83</u>
Corporate.....	<u>649</u>	<u>520</u>	<u>147</u>
	<u>\$ 3,387</u>	<u>\$ 2,293</u>	<u>\$ 1,001</u>
Depreciation and amortization:			
Sheet Metal.....	\$ 3,665	\$ 4,062	\$ 4,399
Machining and Technology	<u>543</u>	<u>371</u>	<u>394</u>
	<u>\$ 4,208</u>	<u>\$ 4,433</u>	<u>\$ 4,793</u>
Goodwill:			
Sheet Metal.....	\$ 1,767	\$ —	\$ —
Machining and Technology	<u>5,653</u>	<u>5,653</u>	<u>5,653</u>
	<u>\$ 7,420</u>	<u>\$ 5,653</u>	<u>\$ 5,653</u>
Total Assets:			
Sheet Metal.....	\$44,770	\$ 56,690	\$49,896
Machining and Technology	<u>15,942</u>	<u>16,319</u>	<u>15,016</u>
Corporate.....	<u>7,290</u>	<u>4,856</u>	<u>5,607</u>
	<u>\$68,002</u>	<u>\$ 77,865</u>	<u>\$70,519</u>

16. RESTRUCTURING CHARGES

The Company adopted SFAS No. 146, Accounting for Costs Associated with Exit and Disposal Activities, in 2003. SFAS No. 146 requires companies to recognize costs associated with exit and disposal activities when they are incurred rather than at the date of commitment to an exit or disposal plan. Costs covered include lease termination, costs to consolidate facilities and certain employee severance costs that are associated with a restructuring, discontinued operation, plant closing or other exit or disposal activity,

On July 23, 2003, the Company announced the details of a restructuring plan to reduce operating expenses and increase efficiencies at its St. Charles, Missouri location which included a reduction of work

LMI AEROSPACE, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

force of approximately 60 people, the exit of two leased facilities, and relocation of a significant amount of its manufacturing equipment. In December 2003, the Company announced an additional restructuring program at the Wichita, Kansas plant, including a staged reduction in workforce of approximately 60 employees, and the sale of an LMI-owned building and excess equipment. The Wichita restructuring program is scheduled to occur over a five month period during which the Company plans to transfer from its Wichita facility all extrusion stretch work to its Auburn, Washington and Vista, California locations and its milling work packages to its Tulsa, Oklahoma and Auburn, Washington facilities and plans to transfer its high pressure forming work currently produced in Auburn to the Wichita, Kansas plant. Employee severance costs for the Wichita plant restructuring will be paid upon completion of service term in 2004 and, therefore were not accrued in 2003 per SFAS No. 146. The costs of these restructuring plans as of December 31, 2003 were \$527 incurred as follows: \$348 for moving and relocation, \$118 for consulting services, and \$61 for severance costs. The Company expects to incur restructuring costs for both of these programs of \$434 in the first quarter of 2004 and \$910 for the total year ended December 31, 2004. Total cumulative costs for both programs over both years are estimated at \$1,437. All restructuring costs are attributable to the Sheet Metal Segment and are classified as Selling, General and Administrative expenses.

17. QUARTERLY FINANCIAL DATA (UN-AUDITED)

	<u>First(1)</u>	<u>Second</u>	<u>Third</u>	<u>Fourth</u>
2002				
Net sales	\$17,908	\$20,355	\$21,258	\$21,828
Gross profit	3,806	4,097	3,532	729
Income (loss) before cumulative effect of change in accounting principle	464	462	(420)	(7,706)
Cumulative effect of change in accounting principle, net of tax ..	(1,104)	—	—	—
Net income (loss) after accounting changes	<u>\$ (640)</u>	<u>\$ 462</u>	<u>\$ (420)</u>	<u>\$ (7,706)</u>
Amounts per common share:				
Net income (loss)	<u>\$ (0.08)</u>	<u>\$ 0.06</u>	<u>\$ (0.05)</u>	<u>\$ (0.94)</u>
Net income (loss) — assuming dilution	<u>\$ (0.08)</u>	<u>\$ 0.06</u>	<u>\$ (0.05)</u>	<u>\$ (0.94)</u>

(1) First quarter 2002 results have been restated to reflect the cumulative effect of change in accounting principle related to the adoption of SFAS no. 142.

	<u>First</u>	<u>Second</u>	<u>Third</u>	<u>Fourth(2)</u>
2002				
Net sales	\$20,842	\$18,865	\$17,566	\$18,582
Gross profit	2,220	2,429	2,743	978
Net income (loss)	<u>\$ (957)</u>	<u>\$ (740)</u>	<u>\$ (644)</u>	<u>\$ (1,640)</u>
Amounts per common share:				
Net income (loss)	<u>\$ (.11)</u>	<u>\$ (.09)</u>	<u>\$ (.08)</u>	<u>\$ (.20)</u>
Net income (loss) — assuming dilution	<u>\$ (.11)</u>	<u>\$ (.09)</u>	<u>\$ (.08)</u>	<u>\$ (.20)</u>

(2) In the fourth quarter of 2003, Management increased the Company's reserves for obsolescence and slow moving inventory by \$1,421 based on an evaluation of the current market place and customer buying patterns.

LMI AEROSPACE, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

18. FOURTH QUARTER ADJUSTMENTS

The fourth quarters of 2002 and 2003 include significant adjustments to increase inventory reserves totaling \$1,958 and \$1,421, respectively. In the fourth quarter of 2002, management established a reserve for lower of cost or market (“LOCOM”) to reduce the inventory carrying value by \$1,958 due to production inefficiencies. This reserve has a current balance of \$647 at December 31, 2003.

The Company also performed an in-depth analysis of inventory obsolescence and slow moving products at the end of the fourth quarter of 2003. This analysis was based on the current markets for the Company’s products and the change in the buying patterns of the Company’s major customers. The result of this analysis was the recording in the fourth quarter 2003 of an additional obsolescence reserve of \$1,421. The Company’s reserve for obsolescence and slow moving products totaled \$2,173 at December 31, 2003.

The total for both the reserve for obsolescence and slow moving products and the reserve for LOCOM was \$2,364 and \$2,820, for December 31, 2002 and December 31, 2003, respectively.

LMI AEROSPACE, INC.
SCHEDULE II — VALUATION AND QUALIFYING ACCOUNTS
(Dollar amounts in thousands)
December 31, 2003

	<u>Beginning Balance</u>	<u>Additions</u>			<u>Deductions</u>	<u>Ending Balance</u>
		<u>Charge to Cost/ Expense (c)</u>	<u>Acquisitions (a)</u>	<u>Other Charge to Cost/ Expense (b)</u>	<u>Write-offs Net of Recoveries</u>	
Reserve for Accounts Receivable						
Year ended December 31, 2001.....	\$ 50	\$ 49	\$ —	\$ —	\$ 35	\$ 64
Year ended December 31, 2002.....	64	110	220	—	60	334
Year ended December 31, 2003.....	334	132	—	—	221	245
Reserve for Inventory						
Year ended December 31, 2001.....	\$ —	\$ 739	\$313	\$ —	\$739	\$ 313
Year ended December 31, 2002.....	313	641	—	1,958	548	2,364
Year ended December 31, 2003.....	2,364	2,549	—	(1,311)	782	2,820

- (a) Includes effects of business acquisitions, Tempco — April 2001, Versaform — May 2002, Stretch Forming Corporation — June 2002, and Southern Stretch Forming — September 2002.
- (b) During year ended December 2002, due to production inefficiencies, the Company established a reserve for lower of cost or market (LOCOM) of \$1,958. In the year ended December 2003, improved efficiencies and price increases on selected products resulted in a reduced requirement of \$1,311 of this reserve.
- (c) In the fourth quarter of 2003, Management increased the Company's reserves for obsolescence and slow moving inventory by \$1,421 based on an evaluation of the current market place and customer buying patterns.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

On September 22, 2003, Ernst & Young, LLP informed the Company that Ernst & Young was resigning as the Company's independent accountants, effective upon the completion of the quarterly review of the Company's fiscal quarter ended September 30, 2003. Ernst & Young's resignation became effective on November 14, 2003.

The reports of Ernst & Young on the financial statements of the Company for the past two fiscal years contained no adverse opinion or disclaimer of opinion and were not qualified or modified as to uncertainty, audit scope, or accounting principles.

In connection with its audit for each of the two most recent fiscal years and through November 14, 2003, the date of Ernst & Young's resignation, there had been no disagreements with Ernst & Young on any matter of accounting principles or practices, financial statement disclosures or auditing scope or procedure, which disagreements, if not resolved to the satisfaction of Ernst & Young, would have caused Ernst & Young to make reference thereto in their report in the financial statements for such years.

During the 2001 and 2002 fiscal years, and through November 14, 2003, the dates of Ernst & Young's resignation, there have been no reportable events as defined in Registration S-K, Item 304(a)(1)(v).

Effective as of December 29, 2003, BDO Seidman, LLP accepted engagement to serve as the Company's Independent Certified Public Accountants. The Company's Audit Committee selected, and its Board of

Directors ratified the appointment of, BDO Seidman, LLP to serve as the Company's Independent Certified Public Accountants.

During the Company's two most recent fiscal years ended December 31, 2001 and 2002, and through December 29, 2003, the Company did not consult with BDO Seidman, LLP with respect to the application of accounting principles to a specified transaction, either contemplated or proposed, or the type of audit opinion that might be rendered on the Company's financial statements, or any matter that was either the subject of a disagreement or a reportable event.

ITEM 9A. CONTROLS AND PROCEDURES.

As of end of the fiscal quarter ended December 31, 2003, the Company's Chief Executive Officer and Chief Financial Officer carried out an evaluation with the participation of other members of the Company's management as they deemed appropriate, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934). Based upon and on the date of the end of the Company's last fiscal quarter, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective in all material respects in ensuring that material information required to be disclosed in periodic reports the Company files with the Securities and Exchange Commission is recorded, processed, summarized and reported in a timely manner.

This portion of our Annual report is our disclosure of the conclusions of our management, including our Chief Executive Officer and Chief Financial Officer, regarding the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report, based on management's evaluation of those disclosure controls and procedures. You should read this disclosure in conjunction with the certifications attached as Exhibit 31.1 and 31.2 to this annual report for a more complete understanding of the topics presented.

In connection with its 2003 year-end audit, our independent certified public accountant has identified a material weakness relating to our internal controls and procedures. While we are in the process of implementing a more effective system of controls and procedures, we have instituted controls, procedures and other changes to ensure that information required to be disclosed in this annual report on Form 10-K has been recorded, processed, summarized and reported accurately.

The incremental steps that we have taken as a result of the aforementioned control deficiencies to ensure that all material information about our company is accurately disclosed in this report included the application of additional methods and techniques to evaluate the accuracy of inventory costing and adequacy of inventory reserves.

Based in part on the steps listed above, our Chief Executive Officer and our Chief Financial Officer have concluded that our disclosure controls and procedures are effective to ensure that information we are required to disclose in reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported accurately within the time periods specified in Securities and Exchange Commission rules and forms.

In addition, in order to address further the deficiencies described above and to improve our internal disclosure and control procedures for future periods, we will:

1. Review, select and implement available improvements to information systems for inventory accounting;
2. Perform a review of internal controls and procedures in connection with Section 404 of Sarbanes Oxley legislative requirements;
3. Perform more detailed quarterly reconciliations and analysis of the company's inventory accounts related to its distributors;

4. Continue to enhance staffing to provide sufficient resources to accomplish the foregoing objectives.

These steps will constitute significant changes in internal controls. We will continue to evaluate the effectiveness of our disclosure controls and internal controls and procedures on an ongoing basis, and will take further action as appropriate.

No significant changes were made in the Company's internal controls or in other factors that could significantly affect these controls during the fourth quarter.

PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS.

The information contained under the caption “Information About the Nominees and Current Directors” and “Section 16(a) Beneficial Ownership Reporting Compliance” in the Company’s definitive proxy statement to be filed pursuant to Regulation 14A for the Company’s 2004 Annual Meeting of Shareholders, which involves the election of directors, is incorporated herein by this reference.

The following is a list of the current executive officers of the Company, their ages, their positions with the Company, and their principal occupations for at least the past five years.

<u>Name</u>	<u>Age</u>	<u>Position</u>
Ronald S. Saks	60	Chief Executive Officer, President and Director
Robert Grah	49	Vice President — Central Region
Brian Olsen	44	Vice President — West Region
Lawrence E. Dickinson	44	Chief Financial Officer and Secretary

Set forth below are biographies of each executive officer of the Company.

Ronald S. Saks has served as Chief Executive Officer and President and as a director of the Company since 1984. Prior to his employment with the Company, Mr. Saks was an Executive Vice President with Associated Transports, Inc. for eight years and was a Tax Manager with Peat Marwick Mitchell & Co., now known as KPMG Peat Marwick LLP, for the eight years prior thereto. Mr. Saks obtained his Bachelor’s degree in Business Administration from Washington University in 1966. He also studied engineering at the Massachusetts Institute of Technology, and completed an executive education program at Stanford University. Mr. Saks is a Certified Public Accountant.

Robert T. Grah joined the Company in 1984 as Production Control Manager. Mr. Grah has held various management positions with the Company, including Purchasing and Contracts Manager, Maintenance Manager, Facilities Manager, General Manager of LMI Finishing, Inc., and was promoted to his current position as Vice President — Central Region in December 2002. Prior to joining the Company, Mr. Grah was a supervisor for Associated Transports, Inc., and a manager for Beneficial Finance. Mr. Grah’s education has included Florissant Valley Community College, and numerous continuing education courses in management, total preventative maintenance, and various environmental and technical subjects.

Lawrence E. Dickinson has been the Chief Financial Officer of the Company since 1993. He served as a Financial Analyst and Controller for LaBarge, Inc. from 1984 to 1993 and as a Cost Accountant with Monsanto from 1981 to 1984. Mr. Dickinson received his Bachelor’s degree in Accounting from the University of Alabama and received his Master’s degree in Business Administration from Washington University in 1994.

Brian Olsen graduated from the University of Washington with a BA in Business Administration in 1982. He concentrated in marketing and finance. From 1982 through 1997, Mr. Olsen worked for Tramco/BF Goodrich, a transport category aircraft repair and maintenance facility. Mr. Olsen began as their Director of Marketing and became Chief Operating Officer in 1987. In 1988, Tramco was purchased by BF Goodrich. Mr. Olsen was appointed General Manager of the division and served in that capacity from 1992 to 1997. Mr. Olsen served as president of a small marine manufacturing and service company from 1997 to 2000. Mr. Olsen then managed two divisions of Milgard Manufacturing, a window manufacturing company owned by Masco Corporation from 2000 to 2002. Mr. Olsen joined LMI as a Market Sector Director in 2002 and then became the Vice President — West Region in October of 2003.

ITEM 11. EXECUTIVE COMPENSATION.

The information contained under the captions “Directors Compensation,” “Executive Compensation,” “Option/SAR Grants in Last Fiscal Year,” “Aggregated Option/SAR Exercises in Last Fiscal Year and

Fiscal Year-End Option SAR Values,” “Employment Arrangements with Named Officers”, and “Compensation Committee Report” in the Company’s definitive proxy statement to be filed pursuant to Regulation 14A for the Company’s 2004 Annual Meeting of Shareholders, which involves the election of directors, is incorporated herein by this reference.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT.

The information contained under the caption “Security Ownership of Certain Beneficial Owners” and “Security Ownership of Management” in the Company’s definitive proxy statement to be filed pursuant to Regulation 14A for the Company’s 2004 Annual Meeting of Shareholders, which involves the election of directors, is incorporated herein by this reference.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS.

The information contained under the caption “Certain Transactions” in the Company’s definitive proxy statement to be filed pursuant to Regulation 14A for the Company’s 2004 Annual Meeting of Shareholders, which involves the election of directors, is incorporated herein by this reference.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES.

The information contained under the caption “Fees Billed by Independent Public Accountants” in the Company’s definitive proxy statement to be filed pursuant to Regulation 14A for the Company’s 2004 Annual Meeting of Shareholders, which involves the election of directors, is incorporated herein by this reference.

PART IV

ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K.

- (a) 1. For a list of the Consolidated Financial Statements of the Company included as part of this report, see the index at Item 8.
2. Other than Schedule II — Valuation and Qualifying Accounts, all schedules have been omitted as the required information is not present in sufficient amounts or the required information is included elsewhere in the Consolidated Financial Statement or notes thereto.
3. Exhibits:
See Exhibit Index (each management contract or compensatory plan or arrangement listed therein is identified).
- (b) Reports on Form 8-K:
 - (i) On November 17, 2003, the Company filed a Report on Form 8-K, announcing third quarter results.
 - (ii) On November 18, 2003, the Company filed a Report on Form 8-K, announcing the effectiveness of the resignation of Ernst & Young, LLP as the Company’s independent accountants.
 - (iii) On December 4, 2003, the Company filed a Report on Form 8-K, announcing the Company’s entry into a long-term contract with Bombardier, and the appointment of two independent directors of the Company’s Board of Directors.
 - (iv) On December 11, 2003, the Company filed a Report on Form 8-K, announcing the restructuring plans of its facilities located in Wichita, Kansas.
 - (v) On December 28, 2003, the Company filed a report on Form 8-K, announcing the appointment of BDO Seidman, LLP to serve as the Company’s independent accountants.

- (c) Exhibits:
See Exhibit Index
- (d) All schedules have been omitted as the required information is not present in sufficient amounts or the required information is included elsewhere in the Consolidated Financial Statement or notes thereto.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, in the County of St. Charles and State of Missouri on the 6th day of May, 2004.

LMI AEROSPACE, INC.

By: /s/ RONALD S. SAKS
 Ronald S. Saks
 President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities indicated on the 6th day of May, 2004.

 /s/ RONALD S. SAKS
 Ronald S. Saks
 President and Chief Executive Officer

 /s/ LAWRENCE E. DICKINSON
 Lawrence E. Dickinson
 Chief Financial Officer and Secretary

EXHIBIT INDEX

<u>Exhibit Number</u>	<u>Description</u>
2.1	Asset Purchase Agreement by and among Tempco Engineering, Inc. and Hyco Precision, Inc., the shareholders of Tempco Engineering, Inc. and Hyco Precision, Inc. and Metal Corporation, dated as of March 28, 2001, filed as Exhibit 2.1 to the Registrant's Form 8K filed April 17, 2001 and incorporated herein by reference.
2.2	Stock Purchase Agreement between LMI Aerospace, Inc. and Brian Geary dated as of May 15, 2002, filed as Exhibit 2.1 to the Registrant's Form 8-K filed May 16, 2002 and incorporated herein by reference.
3.1	Restated Articles of the Registrant previously filed as Exhibit 3.1 to the Registrant's Form S-1 (File No. 333-51357) dated as of June 29, 1998 (the "Form S-1") and incorporated herein by reference.
3.2	Amended and Restated By-Laws of the Registrant previously filed as Exhibit 3.2 to the Form S-1 and incorporated herein by reference.
3.3	Amendment to Restated Articles of Incorporation dated as of July 9, 2001 filed as Exhibit 3.3 to the Registrant's Form 10-K filed April 1, 2002, and incorporated herein by reference.
4.1	Form of the Registrant's Common Stock Certificate previously filed as Exhibit 4.1 to the Form S-1 and incorporated herein by reference.
10.1+	Employment Agreement, dated January 1, 1997, between the Registrant and Ronald S. Saks, as previously filed as Exhibit 10.2 to the Form S-1 and incorporated herein by reference.
10.2	Lease Agreement, dated November 25, 1991, between the Registrant and Roy R. Thoele and Madonna J. Thoele, including all amendments (Leased premises at 3000 Highway 94 North), previously filed as Exhibit 10.8 to the Form S-1 and incorporated herein by reference.
10.3	Lease Agreement, dated June 28, 1988, between the Registrant and J & R Sales, including all amendments (Leased premises at 204 H Street), previously filed as Exhibit 10.9 to the Form S-1 and incorporated herein by reference.
10.4	Lease Agreement, dated May 6, 1997, between the Registrant and Victor Enterprises, LLC, including all amendments (Leased premises at 101 Western Avenue S), previously filed as Exhibit 10.10 to the Form S-1 and incorporated herein by reference.
10.5	Lease Agreement, dated February 1, 1995, between the Registrant and RFS Investments (Leased premises at 2621 West Esthner Court) previously filed as Exhibit 10.11 to the Form S-1 and incorporated herein by reference.
10.6+	Profit Sharing and Savings Plan and Trust, including amendments nos. 1 through 6, previously filed as Exhibit 10.12 to the Form S-1 and incorporated herein by reference.
10.7	Loan Agreement between the Registrant and Magna Bank, N.A. dated August 15, 1996, including amendments nos. 1 through 3, previously filed as Exhibit 10.13 to the Form S-1 and incorporated herein by reference.
10.8	Indenture of Trust and Loan Agreement, both with the Industrial Development Authority of St. Charles County, Missouri and dated as of September 1, 1990 previously filed as Exhibit 10.14 to the Form S-1 and incorporated herein by reference.
10.9	General Terms Agreement, Special Terms Agreement and Warranty Agreements, between the Registrant and Boeing Seattle previously filed as Exhibit 10.15 to the Form S-1 and incorporated herein by reference.
10.10	Form of Master Order Agreement covering Boeing 777 and 747 Programs and Master Order Agreement covering Boeing 737 Leading Edge Program, both between the Registrant and Boeing North American, previously filed as Exhibit 10.16 to the Form S-1 and incorporated herein by reference.
10.11	Form of Contract between the Registrant and Boeing Wichita previously filed as Exhibit 10.17 to the Form S-1 and incorporated herein by reference.
10.12	General Conditions (Fixed Price — Non-Governmental) for the G-14/F100 Program, General Conditions for the Wing Stub/Lower 45 Program Boeing Model 767 Commercial Aircraft and Form of Master Agreement, all with Vought previously filed as Exhibit 10.18 to the Form S-1 and incorporated herein by reference.
10.13+	Amended and Restated 1998 Stock Option Plan, previously filed as Exhibit 10.37 to the Registrant's Form S-8 (File No. 333-38090) dated as of May 24, 2000 and incorporated herein by reference.

<u>Exhibit Number</u>	<u>Description</u>
10.14	General Terms Agreement between Boeing Company and Leonard's Metal, Inc. with Special Business Provision attached, previously filed as Exhibit 10.15 to the Registrant's Form 10-Q dated as of November 16, 1998 and incorporated herein by reference.
10.15	Lease Agreement between Mother Goose Corporation and Precise Machine Partners L.L.P. (Leased premises at 2205 and 2215 River Hill Road, Irving, Texas) dated August 25, 1998, previously filed as Exhibit 10.24 to the Registrant's Form 10-K for the fiscal year ended December 31, 1999, and incorporated herein by reference.
10.16+	Employment Agreement effective as of January 1, 2000, between LMI Aerospace, Inc. and Lawrence E. Dickinson, previously filed as Exhibit 10.32 to the Form 10-K for the fiscal year ended December 31, 2000, and incorporated herein by reference.
10.17	Fourth Amendment to Loan Agreement dated as of October 30, 2000, previously filed as Exhibit 10.37 to the Registrant's Form 8-K dated December 26, 2000 and incorporated herein by reference.
10.19	Fifth Amendment to and Restatement of Loan Agreement dated as of April 2, 2001, previously filed as Exhibit 10.1 to the Registrant's Form 10-Q dated August 9, 2001, and incorporated herein by reference.
10.20	Sixth Amendment to Loan Agreement dated as of October 30, 2001, filed as Exhibit 10.2 to the Registrant's Form 10-Q dated November 14, 2001, and incorporated herein by reference.
10.21	Business Reformation Agreement between Leonard's Metal, Inc. and Lockheed Martin Aeronautics Company dated September 21, 2001, filed as Exhibit 10.1 to the Registrant's Form 10-Q dated November 14, 2001, and incorporated by reference.
10.22	Lease dated April 2, 2001 by and between Peter Holz and Anna L. Holz Trustees of the Peter and Anna L. Holz Trust dated 2/8/89, as to an undivided one-half interest, and Ernest R Star and Linda Ann Zoetl, Trustees under the Ernest L. Star and Elizabeth H. Star 1978 Trust dated August 25, 1978, as to an undivided one-half interest and Metal Corporation, filed as Exhibit 10.27 to the Registrant's Form 10-K for the fiscal year ended December 31, 2001, and incorporated herein by reference.
10.23	Lease dated April 2, 2001, between Tempco Engineering, Inc. and Metal Corporation, filed as Exhibit 10.28 to the Registrant's Form 10-K for the fiscal year ended December 31, 2001, and incorporated herein by reference.
10.24+	Employment Agreement Effective as of January 1, 2002 between LMI Aerospace, Inc. and Robert T. Grah, filed as Exhibit 10.29 to the Registrant's Form 10-K for the fiscal year ended December 31, 2001, and incorporated herein by reference.
10.25+	Employment Agreement Effective as of January 1, 2002 between LMI Aerospace, Inc. and Duane Hahn, filed as Exhibit 10.30 to the Registrant's Form 10-K for the fiscal year ended December 31, 2001, and incorporated herein by reference.
10.26	Seventh Amendment to and Restatement of Loan Agreement dated November 30, 2001, filed as Exhibit 10.1 to the Registrant's Form 10-Q filed May 15, 2002 and incorporated herein by reference.
10.27	Eighth Amendment to and Restatement of Loan Agreement dated May 15, 2002, filed as Exhibit 10.1 to the Registrant's Form 8-K filed May 16, 2002 and incorporated herein by reference.
10.28	Ninth Amendment to Loan Agreement dated June 30, 2002, filed as Exhibit 10.1 to the Registrant's Form 10-Q filed August 14, 2002 and incorporated herein by reference.
10.29	Tenth Amendment to Loan Agreement dated November 13, 2002, filed as Exhibit 10 to the Registrant's Form 10-Q filed August 14, 2002 and incorporated herein by reference.
10.30	Eleventh Amendment to Loan Agreement dated April 15, 2003, filed as Exhibit 10.1 to the Registrant's Form 8-K filed April 23, 2003 and incorporated herein by reference.
10.31	Twelfth Amendment to Loan Agreement dated January 5, 2004, filed as Exhibit 10 to the Registrant's Form 8-K filed January 6, 2004 and incorporated herein by reference.
10.32	Thirteenth Amendment to Loan Agreement dated March 30, 2004, filed as Exhibit 10.1 to the Registrant's Form 8-K filed March 31, 2004 and incorporated herein by reference.

<u>Exhibit Number</u>	<u>Description</u>
10.33	Multi-year contract between Leonard's Metal, Inc. and Gulfstream Aerospace dated September 3, 2003, filed as Exhibit 10.1 to the Registrant's Form 8-K filed September 12, 2003 and incorporated herein by reference.
10.34	Special Business Provisions Agreement between Leonard's Metal, Inc. and Boeing Company dated March 20, 2003, filed as Exhibit 10.2 to the Registrant's Form 8-K filed September 12, 2003 and incorporated herein by reference.
10.35	General Terms Agreement between Leonard's Metal, Inc. and the Boeing Company, filed as Exhibit 10.3 to the Registrant's Form 8-K filed September 12, 2003 and incorporated herein by reference.
10.36.1	Net Industrial lease between Nonar Enterprises and Versaform Corporation, dated as of September 12, 2003, filed as Exhibit 10.1 to the Registrant's Form 10-Q filed November 14, 2003 and incorporated herein by reference.
14.1	Code of Business Conduct and Ethics (filed herewith).
21.1	List of Subsidiaries of the Registrant (filed herewith).
23.1	Consent of BDO Seidman, LLP (filed herewith).
23.2	Consent of Ernst & Young, LLP (filed herewith).
31.1	Rule 13a-14(a) Certification of Ronald S. Saks, President and Chief Executive Officer (filed herewith).
31.2	Rule 13a-14(a) Certification of Lawrence E. Dickinson, Chief Financial Officer (filed herewith).
32	Section 1350 Certification (filed herewith).

+ Management contract or compensatory plan or arrangement required to be filed as exhibit to this report.