

# **KULICKE & SOFFA INDUSTRIES INC**

### FORM 8-K (Current report filing)

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Industry Semiconductor Equipment & Testing

Sector Technology

Fiscal Year 10/01



# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

washington, D.C. 20349	
FORM 8-K	
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CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of report (Date of earliest event reported): May 3, 2017

#### KULICKE AND SOFFA INDUSTRIES, INC.

(Exact name of registrant as specified in its charter)

Pennsylvania (State or Other Jurisdiction of Incorporation)

000-00121 (Commission File Number) 23-1498399 (I.R.S. Employer Identification No.)

23A Serangoon North Avenue 5, #01-01 K&S Corporate Headquarters,
Singapore
(Address of Principal Executive Offices)

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

554369

(Zip Code)

Registrant's telephone number, including area code: (215) 784-6000

N/A (Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Rule 12b	by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. []

#### Item 2.02 Results of Operations and Financial Condition.

On May 3, 2017, Kulicke and Soffa Industries, Inc. (the "Company") issued a press release announcing its financial results for its second fiscal quarter ended April 1, 2017. A copy of this press release is furnished as Exhibit 99.1 to this report, and is incorporated by reference into this Item 2.02 as if fully set forth herein.

The information in this report, furnished under "Item 2.02 Results of Operations and Financial Condition," shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No. Description

99.1 Press Release dated May 3, 2017

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

KULICKE AND SOFFA INDUSTRIES, INC.

Date: May 3, 2017 By: /s/ Jonathan H. Chou

Name: Jonathan H. Chou

Title: Executive Vice President and Chief Financial Officer

#### EXHIBIT INDEX

Exhibit No. Description

99.1 Press Release dated May 3, 2017



#### K&S Corporate Headquarters Kulicke & Soffa Pte Ltd 23A Serangoon North Ave 5

#01-01, Singapore 554369

+65-6880-9600 main +65-6880-9580 fax www.kns.com Co. Regn. No. 199902120H

#### **Kulicke & Soffa Reports Second Quarter 2017 Results**

Singapore – May 3, 2017 – Kulicke and Soffa Industries, Inc. (NASDAQ: KLIC) ("Kulicke & Soffa", "K&S" or the "Company") today announced results for its second fiscal quarter ended April 1, 2017.

#### **Quarterly Results**

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	Fiscal Q2 2017	Change vs. Fiscal Q2 2016	Change vs. Fiscal Q1 2017
Net Revenue	\$199.6 million	up 27.6%	up 33.4%
Gross Profit	\$90.3 million	up 29.6%	up 32.2%
Gross Margin	45.2%	up 70 bps	down 50 bps
Income from Operations	\$32.6 million	up 178.5%	up 88.7%
Operating Margin	16.3%	up 880 bps	up 480 bps
Net Income	\$29.0 million	up 470.7%	up 86.4%
Net Margin	14.5%	up 1120 bps	up 410 bps
EPS – Diluted	\$0.40	up 471.4%	up 81.8%

Dr. Fusen Chen, Kulicke & Soffa's President and Chief Executive Officer, stated, "Automotive, industrial, mobile, LED, and IOT related wireless-connectivity applications are all driving the strong level of current demand in our business. The higher level of wire bonding, wedge bonding and expendable tools demand highlights the pervasive nature of our core business during the current period of industry capacity expansion."

#### **Second Quarter Fiscal 2017 Key Product Trends**

- Ball bonder equipment net revenue increased by 46.1% over the December quarter.
- Wedge bonder equipment net revenue increased by 5.5% over the December quarter.

#### **Second Quarter Fiscal 2017 Financial Highlights**

- Net revenue of \$199.6 million.
- Gross margin of 45.2%.
- Net income of \$29.0 million or \$0.40 per share.
- Cash, cash equivalents and short-term investments were \$574.2 million as of April 1, 2017.

#### **Third Quarter Fiscal 2017 Outlook**

The Company currently expects net revenue in the third fiscal quarter of 2017 ending July 1, 2017 to be approximately \$235 million to \$245 million.

Looking forward, Dr. Fusen Chen commented, "Our highly-targeted market strategy has improved our competitiveness, diversification and financial performance. Our execution on feature development supports this focused strategy and is anticipated to continue driving long-term value creation."

#### **Earnings Conference Call Details**

A conference call to discuss these results will be held today, May 3, 2017, beginning at 8:00 am (EDT). To access the conference call, interested parties may call +1-877-407-8037 or internationally +1-201-689-8037. The call will also be available by live webcast at investor.kns.com.

A replay will be available from approximately one hour after the completion of the call through February 9, 2017 by calling toll-free +1-877-660-6853 or internationally +1-201-612-7415 and using the replay ID number of 13659373. A webcast replay will also be available at investor.kns.com.

#### About Kulicke & Soffa

Kulicke & Soffa (NASDAQ: KLIC) is a leading provider of semiconductor packaging and electronic assembly solutions supporting the global automotive, consumer, communications, computing and industrial segments. As a pioneer in the semiconductor space, K&S has provided customers with market leading packaging solutions for decades. In recent years, K&S has expanded its product offerings through strategic acquisitions and organic development, adding advanced packaging, electronics assembly, wedge bonding and a broader range of expendable tools to its core offerings. Combined with its extensive expertise in process technology and focus on development, K&S is well positioned to help customers meet the challenges of packaging and assembling the next-generation of electronic devices (<a href="https://www.kns.com">www.kns.com</a>).

#### Caution Concerning Results and Forward Looking Statements

In addition to historical statements, this press release contains statements relating to future events and our future results. These statements are "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995, and include, but are not limited to, statements that relate to our future revenue, sustained, increasing, continuing or strengthening demand for our products, replacement demand, our research and development efforts, our ability to control costs, and our ability to identify and realize new growth opportunities within segments, such as automotive and industrial as well as surrounding technology adoption such as system in package and advanced packaging techniques. While these forward-looking statements represent our judgments and future expectations concerning our business, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to: the risk that customer orders already received may be postponed or canceled, generally without charges; the risk that anticipated customer orders may not materialize; the risk that our suppliers may not be able to meet our demands on a timely basis; the volatility in the demand for semiconductors and our products and services; the risk that identified market opportunities may not grow or developed as we anticipated; volatile global economic conditions, which could result in, among other things, sharply lower demand for products containing semiconductors and for the Company's products, and disruption of capital and credit markets; the risk of failure to successfully manage our operations; the possibility that we may need to impair the carrying value of goodwill and/or intangibles established in connection with one or more of our prior acquisitions; acts of terrorism and violence; risks, such as changes in trade regulations, currency fluctuations, political instability and war, which may be associated with a substantial non-U.S. customer and supplier base and substantial non-U.S. manufacturing operations; and the factors listed or discussed in Kulicke and Soffa Industries, Inc. 2016 Annual Report on Form 10-K and our other filings with the Securities and Exchange Commission. Kulicke and Soffa Industries, Inc. is under no obligation to (and expressly disclaims any obligation to) update or alter its forward-looking statements whether as a result of new information, future events or otherwise.

#### **Contacts:**

#### Kulicke & Soffa Industries, Inc.

Joseph Elgindy Investor Relations & Strategic Initiatives

P: +1-215-784-7500 F: +1-215-784-6180

## KULICKE & SOFFA INDUSTRIES, INC. CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS

(In thousands, except per share and employee data) (Unaudited)

		Three months ended			Six months ended			
	Al	oril 1, 2017		April 2, 2016	A	April 1, 2017	A	pril 2, 2016
Net revenue	\$	199,613	\$	156,400	\$	349,252	\$	264,934
Cost of sales		109,322		86,753		190,643		144,866
Gross profit		90,291		69,647		158,609		120,068
Operating expenses:								
Selling, general and administrative		31,033		33,788		59,042		58,152
Research and development		25,020		22,439		46,525		46,633
Amortization of intangible assets		1,521		1,665		3,044		3,331
Restructuring		112		46		112		1,948
Total operating expenses		57,686		57,938		108,723		110,064
Income from operations		32,605		11,709		49,886		10,004
Other income (expense):								
Interest income		1,579		701		2,751		1,323
Interest expense		(261)		(276)		(523)		(549)
Income before income taxes		33,923		12,134		52,114		10,778
Income tax expense		4,882		7,045		7,490		5,780
Net income	\$	29,041	\$	5,089	\$	44,624	\$	4,998
Net income per share:								
Basic	\$	0.41	\$	0.07	\$	0.63	\$	0.07
Diluted	\$	0.40	\$	0.07	\$	0.62	\$	0.07
Weighted average shares outstanding:								
Basic		70,964		70,389		70,909		70,563
Diluted		72,270		70,634		72,039		70,801
		Three mo	nths	ended		Six mon	ths end	ed
Supplemental financial data:	Ap	ril 1, 2017		April 2, 2016	A	pril 1, 2017	A	pril 2, 2016
Depreciation and amortization	\$	3,831	\$		\$	7,775		8,202
Capital expenditures		15,877		1,522		18,106		2,916
Equity-based compensation expense:				,		, , , , , , , , , , , , , , , , , , ,		
Cost of sales		106		97		247		225
Selling, general and administrative		2,450		1,460		5,184		690
Research and development		522		416		1,249		1,120
Total equity-based compensation expense	\$	3,078	\$	1,973	\$	6,680	\$	2,035

	As of		
	 April 1, 2017 April 2, 20		
Backlog of orders <sup>1</sup>	\$ 181,201	\$ 130,549	,
Number of employees	3,340	2,639	,

<sup>1.</sup> Represents customer purchase commitments. While the Company believes these orders are firm, they are generally cancellable by customers without penalty.

# KULICKE & SOFFA INDUSTRIES, INC. CONSOLIDATED CONDENSED BALANCE SHEETS (In thousands) (Unaudited)

		As of		
		April 1, 2017		October 1, 2016
ASSETS			-	
CURRENT ASSETS				
Cash and cash equivalents	\$	435,203	\$	423,907
Short-term investments		139,000		124,000
Accounts and other receivable, net of allowance for doubtful accounts of \$25 and \$506 respectively		169,748		130,455
Inventories, net		98,685		87,295
Prepaid expenses and other current assets		16,672		15,285
TOTAL CURRENT ASSETS		859,308		780,942
Property, plant and equipment, net		65,725		50,342
Goodwill		81,272		81,272
Intangible assets		47,766		50,810
Deferred income taxes		16,681		16,822
Equity investments		1,312		_
Other assets		2,010		2,256
TOTAL ASSETS	\$	1,074,074	\$	982,444
LIABILITIES AND SHAREHOLDERS' EQUITY	J			
CURRENT LIABILITIES  EIABILITIES AND SHAREHOLDERS EQUIT	L			
Accounts payable	\$	80,570	\$	41,813
Accrued expenses and other current liabilities	Ψ	66,850	Ψ	63,954
Income taxes payable		9,006		12,830
TOTAL CURRENT LIABILITIES		156,426		118,597
TOTAL COMMENT EMPERIES		130,120		110,557
Financing obligation		15,965		16,701
Deferred income taxes		32,936		27,697
Other liabilities		14,102		12,931
TOTAL LIABILITIES		219,429		175,926
SHAREHOLDERS' EQUITY				
Common stock, no par value		505,003		498,676
Treasury stock, at cost		(139,407)		(139,407)
Retained earnings		494,599		449,975
Accumulated other comprehensive loss		(5,550)		(2,726)
TOTAL SHAREHOLDERS' EQUITY		854,645		806,518
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	1,074,074	\$	982,444

# KULICKE & SOFFA INDUSTRIES, INC. CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

Three months ended			Six months ended				
- 1	April 1, 2017		April 2, 2016		April 1, 2017		April 2, 2016
\$	12,929	\$	(8,673)	\$	42,978	\$	(979)
	(153,740)		(180)		(32,399)		(1,792)
	(785)		(1,668)		(643)		(14,093)
	(627)		(421)		1,360		243
	(142,223)		(10,942)		11,296		(16,621)
	577,426		492,935		423,907		498,614
\$	435,203	\$	481,993	\$	435,203	\$	481,993
	139,000		_		139,000		_
	574,203		481,993		574,203		481,993
	\$	April 1, 2017  \$ 12,929 (153,740) (785) (627) (142,223) 577,426 \$ 435,203	April 1, 2017 \$ 12,929 \$ (153,740)	\$ 12,929 \$ (8,673) (153,740) (180) (785) (1,668) (627) (421) (142,223) (10,942) 577,426 492,935 \$ 435,203 \$ 481,993	April 1, 2017	April 1, 2017         April 2, 2016         April 1, 2017           \$ 12,929         \$ (8,673)         \$ 42,978           (153,740)         (180)         (32,399)           (785)         (1,668)         (643)           (627)         (421)         1,360           (142,223)         (10,942)         11,296           577,426         492,935         423,907           \$ 435,203         \$ 481,993         \$ 435,203           139,000         —         139,000	April 1, 2017         April 2, 2016         April 1, 2017           \$ 12,929         \$ (8,673)         \$ 42,978         \$           (153,740)         (180)         (32,399)           (785)         (1,668)         (643)           (627)         (421)         1,360           (142,223)         (10,942)         11,296           577,426         492,935         423,907           \$ 435,203         \$ 481,993         \$ 435,203           \$ 139,000         —         139,000