# Johnson Johnson

### REPORTED SALES vs. PRIOR PERIOD \$MM

	THIRD QUARTER					NINE MONTHS					
				% Change				_	% Change		
	<u>2007</u>	<u>2006</u>	Reported	Operational (1)	Currency	<u>2007</u>	<u>2006</u>	Reported	Operational (1)	Currency	
PHARMACEUTICAL SEGMENT (2)											
PHARMACEUTICAL SEGMENT											
ACIPHEX/PARIET											
US	159	146	8.4%	8.4%	-	479	438	9.3%	9.3%	-	
Intl	179	161	11.6%	4.0%	7.6%	531	483	9.9%	3.4%	6.5%	
WW	338	307	10.1%	6.1%	4.0%	1,010	921	9.7%	6.3%	3.4%	
Anti-Psychotics (3)											
US	674	635	6.3%	6.3%	_	2,037	1,788	13.9%	13.9%	_	
Intl	488	433	12.8%	5.6%	7.2%	1,440	1,334	7.9%	1.8%	6.1%	
WW	1,162	1,068	8.9%	6.0%	2.9%	3,477	3,122	11.4%	8.8%	2.6%	
****	1,102	1,000	0.570	0.070	2.570	3,477	0,122	11.470	0.070	2.070	
CONCERTA											
US	177	179	-1.2%	-1.2%	-	576	547	5.3%	5.3%	-	
Intl	54	41	34.0%	24.8%	9.2%	163	125	30.5%	22.4%	8.1%	
WW	231	220	5.3%	3.6%	1.7%	739	672	10.0%	8.5%	1.5%	
DURAGESIC						1					
US	107	138	-23.0%	-23.0%	_	319	369	-13.8%	-13.8%	_	
Intl	202	204	-0.7%	-6.5%	5.8%	581	633	-8.2%	-13.2%	5.0%	
WW	309	342	-9.7%	-13.2%	3.5%	900	1,002	-10.2%	-13.4%	3.2%	
		012	0.770	10.270	0.070		1,002	10.270	10.170	0.270	
EPREX/PROCRIT											
US	380	522	-27.1%	-27.1%	-	1,359	1,573	-13.6%	-13.6%	-	
Intl	302	276	9.0%	1.0%	8.0%	898	819	9.6%	2.2%	7.4%	
WW	682	798	-14.6%	-17.4%	2.8%	2,257	2,392	-5.6%	-8.1%	2.5%	
Hormonal Contraceptives											
US	166	210	-21.2%	-21.2%	-	516	597	-13.7%	-13.7%	-	
Intl	67	60	11.9%	4.1%	7.8%	194	175	11.3%	5.0%	6.3%	
WW	233	270	-13.9%	-15.6%	1.7%	710	772	-8.0%	-9.4%	1.4%	
LEVA CLUM (FLOVIM)											
<u>LEVAQUIN/FLOXIN</u> US	352	334	5.4%	5.4%		1,155	1,048	10.2%	10.2%		
Intl	19	13	46.2%	42.9%	3.8%	59	43	37.2%	36.5%	0.7%	
WW	371	347	6.9%	6.8%	0.1%	1,214	1,091	11.2%		0.7%	
VVVV	3/1	341	0.9%	0.0%	0.176	1,214	1,091	11.270	11.2%	-	
REMICADE											
US	648	602	7.5%	7.5%	-	1,873	1,763	6.3%	6.3%	-	
Intl	171	174	-1.4%	-1.4%	-	546	470	16.1%	16.1%	-	
WW	819	776	5.5%	5.5%	-	2,419	2,233	8.3%	8.3%	-	
TOPAMAX											
US US	498	435	14.4%	14.4%	_	1,471	1,200	22.5%	22.5%	_	
Intl	115	98	17.5%	9.7%	7.8%	330	298	10.9%	4.0%	6.9%	
WW	613	533	15.0%	13.6%	1.4%	1,801	1,498	20.2%	18.8%	1.4%	
****	013	555	10.070	10.070	1.470	1,001	1,430	20.270	10.070	1.470	
<u>Other</u>											
US	604	640	-5.6%	-5.6%	-	1,874	1,901	-1.4%	-1.4%	-	
Intl	737	580	27.1%	18.1%	9.0%	2,068	1,713	20.7%	13.1%	7.6%	
WW	1,341	1,220	9.9%	5.6%	4.3%	3,942	3,614	9.1%	5.5%	3.6%	
Total Pharmaceutical											
US	3,765	3,841	-2.0%	-2.0%	-	11,659	11,224	3.9%	3.9%	-	
Intl	2,334	2,040	14.4%	7.2%	7.2%	6,810	6,093	11.8%	5.6%	6.2%	
WW	6,099	5,881	3.7%	1.2%	2.5%	18,469	17,317	6.7%	4.5%	2.2%	
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<sup>&</sup>lt;sup>(1)</sup> Operational growth excludes the effect of currency

<sup>(2)</sup> Select areas (unaudited)

<sup>(3)</sup> Includes Risperdal, Risperdal Consta & Invega

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	<u>2007</u>	2006	Reported	Operational (1)	Currency	<u>2007</u>	2006	Reported	Operational (1)	Currency	
MEDICAL DEVICES AND DIAGNOSTICS(2)											
Cordis											
US	373	502	-25.6%	-25.6%	-	1,194	1,569	-23.9%	-23.9%	-	
Intl	404	481	-16.3%	-20.7%	4.4%	1,363	1,557	-12.5%	-15.8%	3.3%	
WW	777	983	-21.0%	-23.1%	2.1%	2,557	3,126	-18.2%	-19.9%	1.7%	
DePuy											
US US	636	605	5.2%	5.2%	_	1,977	1,892	4.5%	4.5%	_	
Intl	450	366	22.9%	14.6%	8.3%	1,401	1,153	21.5%	13.9%	7.6%	
WW	1,086	971	11.9%	8.8%	3.1%	3,378	3,045	10.9%	8.0%	2.9%	
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<u>Ethicon</u>											
US	349	326	7.2%	7.2%	-	1,043	943	10.6%	10.6%	-	
Intl	528	470	12.1%	4.7%	7.4%	1,605	1,443	11.2%	4.8%	6.4%	
WW	877	796	10.1%	5.7%	4.4%	2,648	2,386	11.0%	7.1%	3.9%	
Ethicon Endo-Surgery											
US	440	416	5.8%	5.8%	-	1,311	1,212	8.2%	8.2%	-	
Intl	482	409	17.7%	10.9%	6.8%	1,459	1,264	15.4%	9.4%	6.0%	
WW	922	825	11.7%	8.3%	3.4%	2,770	2,476	11.9%	8.9%	3.0%	
LifeScan											
US	321	278	15.3%	15.3%	_	923	857	7.7%	7.7%	_	
Intl	264	227	16.8%	9.0%	7.8%	807	675	19.6%	12.5%	7.1%	
WW	585	505	16.0%	12.5%	3.5%	1,730	1,532	13.0%	9.9%	3.1%	
Ortho-Clinical Diagnostics	040	404	40.70/	40.70/		050	500	4.4.00/	44.00/		
US	219	184	18.7%	18.7%	- 5.00/	653	568	14.9%	14.9%	4.00/	
Intl WW	185 404	176 360	5.4% 12.2%	-0.2% 9.5%	5.6% 2.7%	550	530 1,098	3.7% 9.5%	-1.2% 7.2%	4.9% 2.3%	
***************************************	404	300	12.270	9.5%	2.170	1,203	1,090	9.5%	1.270	2.3%	
Total Vision Care											
US	214	185	15.1%	15.1%	-	622	541	15.0%	15.0%	-	
Intl	363	308	18.5%	15.7%	2.8%	1,021	867	17.8%	16.1%	1.7%	
WW	577	493	17.2%	15.5%	1.7%	1,643	1,408	16.7%	15.7%	1.0%	
Other											
US	17	13	30.8%	30.8%	-	49	37	32.4%	32.4%	-	
Intl	3	4	-25.0%	-28.0%	3.0%	8	8	-	-2.5%	2.5%	
WW	20	17	17.6%	16.9%	0.7%	57	45	26.7%	26.0%	0.7%	
Total Medical Devices and Diagnostics											
US	2,569	2,509	2.4%	2.4%	_	7,772	7,619	2.0%	2.0%	_	
Intl	2,679	2,441	9.8%	3.7%	6.1%	8,214	7,497	9.6%	4.3%	5.3%	
WW	5,248	4,950	6.0%	3.0%	3.0%	15,986	15,116	5.8%	3.2%	2.6%	
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CONSUMER SEGMENT (2) (3)											
Skin Care											
US	311	265	17.2%	17.2%	-	1,006	863	16.5%	16.5%	-	
Intl	426	370	15.1%	7.9%	7.2%	1,252	1,085	15.4%	9.0%	6.4%	
WW	737	635	16.0%	11.8%	4.2%	2,258	1,948	15.9%	12.3%	3.6%	
Baby & Kids Care											
US	113	102	10.3%	10.3%	-	328	302	8.5%	8.5%	-	
Intl	398	349	14.2%	6.4%	7.8%	1,117	977	14.4%	8.0%	6.4%	
WW	511	451	13.3%	7.3%	6.0%	1,445	1,279	13.0%	8.1%	4.9%	
<u>Oral Care</u>											
US	211	58	265.3%	265.3%	-	600	178	236.7%	236.7%	-	
Intl	185	38	383.5%	376.1%	7.4%	509	115	342.2%	336.4%	5.8%	
WW	396	96	312.3%	309.3%	3.0%	1,109	293	278.1%	275.8%	2.3%	
OTC/Nutritionals											
US	653	481	36.0%	36.0%	_	1,892	1,340	41.3%	41.3%	_	
Intl	611	218	179.9%	172.5%	7.4%	1,835	645	184.4%	177.7%	6.7%	
WW	1,264	699	80.9%	78.6%	2.3%	3,727	1,985	87.8%	85.6%	2.2%	
Women's Health											
US	149	151	-1.4%	-1.4%	-	475	448	6.1%	6.1%	-	
Intl	312	281	11.2%	3.0%	8.2%	870	798	9.0%	2.2%	6.8%	
WW	461	432	6.8%	1.5%	5.3%	1,345	1,246	8.0%	3.7%	4.3%	
Other											
US	154	81	90.1%	90.1%	-	481	260	85.0%	85.0%	-	
Intl	100	62	61.3%	53.3%	8.0%	318	198	60.6%	54.4%	6.2%	
WW	254	143	77.6%	74.2%	3.4%	799	458	74.5%	71.8%	2.7%	
Total Consumer											
US	1,591	1,138	39.8%	39.8%	-	4,782	3,391	41.0%	41.0%	-	
Intl	2,032	1,318	54.2%	46.5%	7.7%	5,901	3,818	54.6%	48.1%	6.5%	
WW	3,623	2,456	47.5%	43.4%	4.1%	10,683	7,209	48.2%	44.8%	3.4%	

<sup>&</sup>lt;sup>(1)</sup> Operational growth excludes the effect of currency

<sup>(2)</sup> Select areas (unaudited)

<sup>(3) 2007</sup> Includes sales from acquisition of PCH