

**Johnson & Johnson and Subsidiaries**
**Supplementary Sales Data**

(Unaudited; Dollars in Millions)

	SECOND QUARTER				
	2011	2010	Percent Change		
			Total	Operations	Currency
<b>Sales to customers by segment of business</b>					
Consumer					
U.S.	\$ 1,339	1,463	(8.5) %	(8.5)	-
International	2,454	2,184	12.4	2.8	9.6
	<b>3,793</b>	<b>3,647</b>	4.0	(1.8)	5.8
Pharmaceutical					
U.S.	3,239	3,110	4.1	4.1	-
International	2,994	2,443	22.6	10.7	11.9
	<b>6,233</b>	<b>5,553</b>	12.2	7.0	5.2
Med Devices & Diagnostics					
U.S.	2,869	2,865	0.1	0.1	-
International	3,702	3,265	13.4	2.2	11.2
	<b>6,571</b>	<b>6,130</b>	7.2	1.3	5.9
U.S.	7,447	7,438	0.1	0.1	-
International	9,150	7,892	15.9	4.9	11.0
Worldwide	<b>\$ 16,597</b>	<b>15,330</b>	8.3 %	2.6	5.7

	SIX MONTHS				
	2011	2010	Percent Change		
			Total	Operations	Currency
<b>Sales to customers by segment of business</b>					
Consumer					
U.S.	\$ 2,684	3,023	(11.2) %	(11.2)	-
International	4,791	4,390	9.1	2.6	6.5
	<b>7,475</b>	<b>7,413</b>	0.8	(3.0)	3.8
Pharmaceutical					
U.S.	6,630	6,316	5.0	5.0	-
International	5,662	4,875	16.1	8.9	7.2
	<b>12,292</b>	<b>11,191</b>	9.8	6.7	3.1
Med Devices & Diagnostics					
U.S.	5,741	5,751	(0.2)	(0.2)	-
International	7,262	6,606	9.9	2.5	7.4
	<b>13,003</b>	<b>12,357</b>	5.2	1.3	3.9
U.S.	15,055	15,090	(0.2)	(0.2)	-
International	17,715	15,871	11.6	4.6	7.0
Worldwide	<b>\$ 32,770</b>	<b>30,961</b>	5.8 %	2.2	3.6

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	SECOND QUARTER				
	2011	2010	Percent Change		
			Total	Operations	Currency
<b>Sales to customers by geographic area</b>					
U.S.	\$ 7,447	7,438	0.1 %	0.1	-
Europe	4,543	3,832	18.6	5.4	13.2
Western Hemisphere excluding U.S.	1,543	1,375	12.2	5.3	6.9
Asia-Pacific, Africa	3,064	2,685	14.1	4.2	9.9
International	9,150	7,892	15.9	4.9	11.0
Worldwide	\$ 16,597	15,330	8.3 %	2.6	5.7

	SIX MONTHS				
	2011	2010	Percent Change		
			Total	Operations	Currency
U.S.	\$ 15,055	15,090	(0.2) %	(0.2)	-
Europe	8,726	7,934	10.0	3.6	6.4
Western Hemisphere excluding U.S.	2,979	2,655	12.2	6.2	6.0
Asia-Pacific, Africa	6,010	5,282	13.8	5.2	8.6
International	17,715	15,871	11.6	4.6	7.0
Worldwide	\$ 32,770	30,961	5.8 %	2.2	3.6