

Johnson & Johnson and Subsidiaries
Condensed Consolidated Statement of Earnings

(Unaudited; in Millions Except Per Share Figures)

FIRST QUARTER

	2014		2013		Percent Increase (Decrease)
	Amount	Percent to Sales	Amount	Percent to Sales	
Sales to customers	\$ 18,115	100.0	\$ 17,505	100.0	3.5
Cost of products sold	5,455	30.1	5,554	31.7	(1.8)
Selling, marketing and administrative expenses	5,183	28.6	5,223	29.8	(0.8)
Research and development expense	1,831	10.1	1,784	10.2	2.6
In-process research and development	18	0.1	64	0.4	
Interest (income) expense, net	118	0.7	104	0.6	
Other (income) expense, net	86	0.5	515	3.0	
Earnings before provision for taxes on income	5,424	29.9	4,261	24.3	27.3
Provision for taxes on income	697	3.8	764	4.3	(8.8)
Net earnings	\$ 4,727	26.1	\$ 3,497	20.0	35.2
Net earnings per share (Diluted)	\$ 1.64		\$ 1.22		34.4
Average shares outstanding (Diluted)	2,874.7		2,858.8		
Effective tax rate	12.9 %		17.9 %		
Adjusted earnings before provision for taxes and net earnings (1)					
Earnings before provision for taxes on income	\$ 5,560	30.7	\$ 5,070	29.0	9.7
Net earnings	\$ 4,426	24.4	\$ 4,107	23.5	7.8
Net earnings per share (Diluted)	\$ 1.54		\$ 1.44		6.9
Effective tax rate	20.4 %		19.0 %		

(1) See Reconciliation of Non-GAAP Financial Measures.