Johnson Johnson

Free Cash Flow (Dollars in Billions)

	Full Year <u>2012*</u>	Full Year <u>2011</u>	'12 vs. '11 <u>% change</u>
Net Cash flows from operating activities	\$ 15.4	14.3	
Additions to property, plant and equipment	(2.9)	(2.9)	
Free Cash Flow	\$ 12.5	11.4	9.6%

^{*}Estimate as of January 22, 2013; Subject to change

Johnson Johnson

Reconciliation of Segment Pre-Tax Profit (Dollars in Millions)

	Full Year 2012	Full Year 2011
Adjusted earnings before provision for taxes on income	\$ 18,214	\$ 17,353
Interest expense	468	480
Other expenses not allocated to segments	468	474
Segment Pre-Tax Profit as adjusted	\$ 19,150	\$ 18,307
Adjustments allocated to segments:		
Net litigation loss	\$ (1,218)	\$ (3,310)
In-process research and development	(1,163)	(14)
Intangible asset write-downs and other adjustments	(909)	-
Synthes integration/transaction costs	(795)	(41)
DePuy ASR [™] Hip program	(110)	(521)
Restructuring	-	(656)
Segment Pre-Tax Profit as reported	\$ 14,955	\$ 13,765