

Johnson & Johnson and Subsidiaries
Supplementary Sales Data

	FIRST QUARTER				
	2017	2016	Total	Percent Change	
				Operations	Currency
(Unaudited; Dollars in Millions)					
Sales to customers by segment of business					
Consumer					
U.S.	\$ 1,414	1,358	4.1 %	4.1	-
International	1,814	1,837	(1.3)	(1.6)	0.3
	3,228	3,195	1.0	0.8	0.2
Pharmaceutical					
U.S.	4,872	4,937	(1.3)	(1.3)	-
International	3,373	3,241	4.1	5.6	(1.5)
	8,245	8,178	0.8	1.4	(0.6)
Medical Devices					
U.S.	3,092	3,026	2.2	2.2	-
International	3,201	3,083	3.8	4.7	(0.9)
	6,293	6,109	3.0	3.4	(0.4)
U.S.	9,378	9,321	0.6	0.6	-
International	8,388	8,161	2.8	3.6	(0.8)
Worldwide	\$ 17,766	17,482	1.6 %	2.0	(0.4)

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			Percent Change		
	2017	2016	Total	Operations	Currency
Sales to customers by geographic area					
U.S.	\$ 9,378	9,321	0.6 %	0.6	-
Europe	3,858	3,847	0.3	4.2	(3.9)
Western Hemisphere excluding U.S.	1,454	1,331	9.2	2.5	6.7
Asia-Pacific, Africa	3,076	2,983	3.1	3.4	(0.3)
International	8,388	8,161	2.8	3.6	(0.8)
Worldwide	\$ 17,766	17,482	1.6 %	2.0	(0.4)