

Johnson & Johnson and Subsidiaries
Supplementary Sales Data

(Unaudited; Dollars in Millions)

	SECOND QUARTER				
	2017	2016	Total	Percent Change	
				Operations	Currency
Sales to customers by segment of business					
Consumer					
U.S.	\$ 1,487	1,384	7.4 %	7.4	-
International	1,991	2,035	(2.2)	(1.1)	(1.1)
	3,478	3,419	1.7	2.3	(0.6)
Pharmaceutical					
U.S.	5,010	5,144	(2.6)	(2.6)	-
International	3,625	3,510	3.3	6.1	(2.8)
	8,635	8,654	(0.2)	1.0	(1.2)
Medical Devices					
U.S.	3,229	3,044	6.1	6.1	-
International	3,497	3,365	3.9	5.8	(1.9)
	6,726	6,409	4.9	5.9	(1.0)
U.S.	9,726	9,572	1.6	1.6	-
International	9,113	8,910	2.3	4.4	(2.1)
Worldwide	\$ 18,839	18,482	1.9 %	2.9	(1.0)

	SIX MONTHS				
	2017	2016	Total	Percent Change	
				Operations	Currency
	\$ 2,901	2,742	5.8 %	5.8	-
	3,805	3,872	(1.7)	(1.3)	(0.4)
	6,706	6,614	1.4	1.6	(0.2)
	9,882	10,081	(2.0)	(2.0)	-
	6,998	6,751	3.7	5.9	(2.2)
	16,880	16,832	0.3	1.2	(0.9)
	6,321	6,070	4.1	4.1	-
	6,698	6,448	3.9	5.3	(1.4)
	13,019	12,518	4.0	4.7	(0.7)
	19,104	18,893	1.1	1.1	-
	17,501	17,071	2.5	4.0	(1.5)
	\$ 36,605	35,964	1.8 %	2.5	(0.7)

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	SECOND QUARTER				
	2017	2016	Total	Percent Change	
				Operations	Currency
Sales to customers by geographic area					
U.S.	\$ 9,726	9,572	1.6 %	1.6	-
Europe	4,232	4,090	3.5	6.7	(3.2)
Western Hemisphere excluding U.S.	1,499	1,542	(2.8)	(2.7)	(0.1)
Asia-Pacific, Africa	3,382	3,278	3.2	4.9	(1.7)
International	9,113	8,910	2.3	4.4	(2.1)
Worldwide	\$ 18,839	18,482	1.9 %	2.9	(1.0)

	SIX MONTHS				
	2017	2016	Total	Percent Change	
				Operations	Currency
	\$ 19,104	18,893	1.1 %	1.1	-
	8,090	7,937	1.9	5.4	(3.5)
	2,953	2,873	2.8	(0.2)	3.0
	6,458	6,261	3.1	4.1	(1.0)
	17,501	17,071	2.5	4.0	(1.5)
	\$ 36,605	35,964	1.8 %	2.5	(0.7)