

Johnson & Johnson and Subsidiaries**Supplementary Sales Data**

(Unaudited; Dollars in Millions)

THIRD QUARTER

| | 2015 | 2014 | Total | Percent Change | |
|--|------------------|---------------|----------------|----------------|---------------|
| | | | | Operations | Currency |
| Sales to customers by segment of business | | | | | |
| Consumer | | | | | |
| U.S. | \$ 1,277 | 1,173 | 8.9 % | 8.9 | - |
| International | 2,037 | 2,416 | (15.7) | 0.4 | (16.1) |
| | 3,314 | 3,589 | (7.7) | 3.1 | (10.8) |
| Pharmaceutical | | | | | |
| U.S. | 4,509 | 4,723 | (4.5) | (4.5) | - |
| International | 3,185 | 3,584 | (11.1) | 5.5 | (16.6) |
| | 7,694 | 8,307 | (7.4) | (0.3) | (7.1) |
| Medical Devices | | | | | |
| U.S. | 3,005 | 2,946 | 2.0 | 2.0 | - |
| International | 3,089 | 3,625 | (14.8) | 0.1 | (14.9) |
| | 6,094 | 6,571 | (7.3) | 0.9 | (8.2) |
| U.S. | 8,791 | 8,842 | (0.6) | (0.6) | - |
| International | 8,311 | 9,625 | (13.7) | 2.1 | (15.8) |
| Worldwide | \$ 17,102 | 18,467 | (7.4) % | 0.8 | (8.2) |

NINE MONTHS

| | 2015 | 2014 | Total | Percent Change | |
|--|------------------|---------------|----------------|----------------|--------------|
| | | | | Operations | Currency |
| | | | | | |
| | \$ 3,991 | 3,802 | 5.0 % | 5.0 | - |
| | 6,196 | 7,088 | (12.6) | 1.9 | (14.5) |
| | 10,187 | 10,890 | (6.5) | 2.9 | (9.4) |
| | | | | | |
| | 13,423 | 13,076 | 2.7 | 2.7 | - |
| | 9,943 | 11,238 | (11.5) | 4.3 | (15.8) |
| | 23,366 | 24,314 | (3.9) | 3.4 | (7.3) |
| | | | | | |
| | 8,980 | 9,300 | (3.4) | (3.4) | - |
| | 9,730 | 11,573 | (15.9) | (2.4) | (13.5) |
| | 18,710 | 20,873 | (10.4) | (2.9) | (7.5) |
| | | | | | |
| | 26,394 | 26,178 | 0.8 | 0.8 | - |
| | 25,869 | 29,899 | (13.5) | 1.1 | (14.6) |
| | \$ 52,263 | 56,077 | (6.8) % | 1.0 | (7.8) |

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(Unaudited; Dollars in Millions)

THIRD QUARTER

| | Percent Change | | | | |
|--|----------------|--------|---------|------------|----------|
| | 2015 | 2014 | Total | Operations | Currency |
| Sales to customers by geographic area | | | | | |
| U.S. | \$ 8,791 | 8,842 | (0.6) % | (0.6) | - |
| Europe | 3,802 | 4,446 | (14.5) | 2.7 | (17.2) |
| Western Hemisphere excluding U.S. | 1,463 | 1,820 | (19.6) | 2.7 | (22.3) |
| Asia-Pacific, Africa | 3,046 | 3,359 | (9.3) | 1.2 | (10.5) |
| International | 8,311 | 9,625 | (13.7) | 2.1 | (15.8) |
| Worldwide | \$ 17,102 | 18,467 | (7.4) % | 0.8 | (8.2) |

NINE MONTHS

| | Percent Change | | | | |
|--|----------------|--------|---------|------------|----------|
| | 2015 | 2014 | Total | Operations | Currency |
| | | | | | |
| | \$ 26,394 | 26,178 | 0.8 % | 0.8 | - |
| | 11,993 | 14,387 | (16.6) | 1.3 | (17.9) |
| | 4,603 | 5,378 | (14.4) | 2.6 | (17.0) |
| | 9,273 | 10,134 | (8.5) | 0.1 | (8.6) |
| | 25,869 | 29,899 | (13.5) | 1.1 | (14.6) |
| | \$ 52,263 | 56,077 | (6.8) % | 1.0 | (7.8) |