

Johnson & Johnson and Subsidiaries
Supplementary Sales Data

	FIRST QUARTER				
	2018	2017	Total	Percent Change Operations	Currency
(Unaudited; Dollars in Millions)					
Sales to customers by segment of business					
Consumer					
U.S.	\$ 1,436	1,414	1.6 %	1.6	-
International	1,962	1,814	8.2	1.2	7.0
	3,398	3,228	5.3	1.3	4.0
Pharmaceutical					
U.S.	5,354	4,872	9.9	9.9	-
International	4,490	3,373	33.1	22.5	10.6
	9,844	8,245	19.4	15.1	4.3
Medical Devices					
U.S.	3,161	3,092	2.2	2.2	-
International	3,606	3,201	12.7	4.2	8.5
	6,767	6,293	7.5	3.2	4.3
U.S.	9,951	9,378	6.1	6.1	-
International	10,058	8,388	19.9	10.9	9.0
Worldwide	\$ 20,009	17,766	12.6 %	8.4	4.2

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	FIRST QUARTER					
	(Unaudited; Dollars in Millions)	2018	2017	Total	Percent Change	
					Operations	Currency
Sales to customers by geographic area						
U.S.	\$	9,951	9,378	6.1 %	6.1	-
Europe		4,797	3,858	24.3	10.0	14.3
Western Hemisphere excluding U.S.		1,567	1,454	7.8	7.2	0.6
Asia-Pacific, Africa		3,694	3,076	20.1	13.7	6.4
International		10,058	8,388	19.9	10.9	9.0
Worldwide	\$	20,009	17,766	12.6 %	8.4	4.2