

Johnson & Johnson and Subsidiaries
Condensed Consolidated Statement of Earnings

(Unaudited; in Millions Except Per Share Figures)

FOURTH QUARTER

	2012		2011		Percent Increase (Decrease)
	Amount	Percent to Sales	Amount	Percent to Sales	
Sales to customers	\$ 17,558	100.0	\$ 16,255	100.0	8.0
Cost of products sold	6,003	34.2	5,338	32.8	12.5
Selling, marketing and administrative expenses	5,661	32.2	5,458	33.6	3.7
Research and development expense	2,331	13.3	2,155	13.3	8.2
In-process research and development	55	0.3	-	-	
Interest (income) expense, net	89	0.5	148	0.9	
Other (income) expense, net	319	1.8	2,858	17.6	
Restructuring (income) expense, net	-	-	(20)	(0.1)	
Earnings before provision for taxes on income	3,100	17.7	318	1.9	874.8
Provision for taxes on income	533	3.1	100	0.6	433.0
Net earnings	2,567	14.6	218	1.3	1,077.5
Add: Net loss attributable to noncontrolling interest	-	-	-	-	
Net earnings attributable to Johnson & Johnson	\$ 2,567	14.6	\$ 218	1.3	1,077.5
Net earnings per share attributable to Johnson & Johnson (Diluted)	\$ 0.91		\$ 0.08		1,037.5
Average shares outstanding (Diluted)	2,833.4		2,768.9		
Effective tax rate	17.2 %		31.4 %		

Adjusted earnings before provision for taxes and net earnings attributable to Johnson & Johnson (1)					
Earnings before provision for taxes on income	\$ 4,115	23.4	\$ 3,657	22.5	12.5
Net earnings attributable to Johnson & Johnson	\$ 3,376	19.2	\$ 3,129	19.2	7.9
Net earnings per share attributable to Johnson & Johnson (Diluted)	\$ 1.19		\$ 1.13		5.3
Effective tax rate	18.0 %		14.4 %		

(1) See Reconciliation of Non-GAAP Financial Measures.

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TWELVE MONTHS

	2012		2011		Percent Increase (Decrease)
	Amount	Percent to Sales	Amount	Percent to Sales	
Sales to customers	\$ 67,224	100.0	\$ 65,030	100.0	3.4
Cost of products sold	21,658	32.2	20,360	31.3	6.4
Selling, marketing and administrative expenses	20,869	31.0	20,969	32.3	(0.5)
Research and development expense	7,665	11.4	7,548	11.6	1.6
In-process research and development	1,163	1.7	-	-	
Interest (income) expense, net	468	0.7	480	0.7	
Other (income) expense, net	1,626	2.5	2,743	4.2	
Restructuring (income) expense, net	-	-	569	0.9	
Earnings before provision for taxes on income	13,775	20.5	12,361	19.0	11.4
Provision for taxes on income	3,261	4.9	2,689	4.1	21.3
Net earnings	10,514	15.6	9,672	14.9	8.7
Add: Net loss attributable to noncontrolling interest	339	0.5	-	-	
Net earnings attributable to Johnson & Johnson	\$ 10,853	16.1	\$ 9,672	14.9	12.2
Net earnings per share attributable to Johnson & Johnson (Diluted)	\$ 3.86		\$ 3.49		10.6
Average shares outstanding (Diluted)	2,812.6		2,775.3		
Effective tax rate	23.7 %		21.8 %		
Adjusted earnings before provision for taxes and net earnings attributable to Johnson & Johnson (1)					
Earnings before provision for taxes on income	\$ 18,214	27.1	\$ 17,353	26.7	5.0
Net earnings attributable to Johnson & Johnson	\$ 14,345	21.3	\$ 13,867	21.3	3.4
Net earnings per share attributable to Johnson & Johnson (Diluted)	\$ 5.10		\$ 5.00		2.0
Effective tax rate	21.2 %		20.1 %		

(1) See Reconciliation of Non-GAAP Financial Measures.