

Johnson & Johnson and Subsidiaries
Supplementary Sales Data

(Unaudited; Dollars in Millions)

	FOURTH QUARTER				
	2014	2013	Percent Change		
			Total	Operations	Currency
Sales to customers by segment of business					
Consumer					
U.S.	\$ 1,294	1,263	2.5 %	2.5	-
International	2,312	2,490	(7.1)	0.1	(7.2)
	3,606	3,753	(3.9)	0.9	(4.8)
Pharmaceutical					
U.S.	4,356	3,551	22.7	22.7	-
International	3,643	3,745	(2.7)	5.8	(8.5)
	7,999	7,296	9.6	13.9	(4.3)
Medical Devices					
U.S.	2,954	3,200	(7.7)	(7.7)	-
International	3,695	4,106	(10.0)	(2.3)	(7.7)
	6,649	7,306	(9.0)	(4.7)	(4.3)
U.S.	8,604	8,014	7.4	7.4	-
International	9,650	10,341	(6.7)	1.2	(7.9)
Worldwide	\$ 18,254	18,355	(0.6) %	3.9	(4.5)

	TWELVE MONTHS				
	2014	2013	Percent Change		
			Total	Operations	Currency
Sales to customers by segment of business					
Consumer					
U.S.	\$ 5,096	5,162	(1.3) %	(1.3)	-
International	9,400	9,535	(1.4)	2.3	(3.7)
	14,496	14,697	(1.4)	1.0	(2.4)
Pharmaceutical					
U.S.	17,432	13,948	25.0	25.0	-
International	14,881	14,177	5.0	8.3	(3.3)
	32,313	28,125	14.9	16.5	(1.6)
Medical Devices					
U.S.	12,254	12,800	(4.3)	(4.3)	-
International	15,268	15,690	(2.7)	0.5	(3.2)
	27,522	28,490	(3.4)	(1.6)	(1.8)
U.S.	34,782	31,910	9.0	9.0	-
International	39,549	39,402	0.4	3.7	(3.3)
Worldwide	\$ 74,331	71,312	4.2 %	6.1	(1.9)

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	FOURTH QUARTER				
	2014	2013	Percent Change		
			Total	Operations	Currency
Sales to customers by geographic area					
U.S.	\$ 8,604	8,014	7.4 %	7.4	-
Europe	4,560	4,968	(8.2)	0.6	(8.8)
Western Hemisphere excluding U.S.	1,782	1,891	(5.8)	3.9	(9.7)
Asia-Pacific, Africa	3,308	3,482	(5.0)	0.6	(5.6)
International	9,650	10,341	(6.7)	1.2	(7.9)
Worldwide	\$ 18,254	18,355	(0.6) %	3.9	(4.5)

	TWELVE MONTHS				
	2014	2013	Percent Change		
			Total	Operations	Currency
U.S.	\$ 34,782	31,910	9.0 %	9.0	-
Europe	18,947	18,599	1.9	2.6	(0.7)
Western Hemisphere excluding U.S.	7,160	7,421	(3.5)	5.2	(8.7)
Asia-Pacific, Africa	13,442	13,382	0.4	4.4	(4.0)
International	39,549	39,402	0.4	3.7	(3.3)
Worldwide	\$ 74,331	71,312	4.2 %	6.1	(1.9)