



Ingersoll Rand Discusses the Value of Corporate Energy-Efficiency Initiatives at Green Building Focus 2011 Event

John W. Conover IV and Lou Ronsivalli to address the conference as part of Ingersoll Rand's "58,000 Acts of Green Around the Globe" Initiative to Celebrate Earth Day 2011

Charlotte, N.C., April 19, 2011 - [Ingersoll Rand \(NYSE:IR\)](#), a world leader in creating and sustaining safe, comfortable and efficient environments, will present to more than 1,000 attendees at the East Coast Regional Green Building Focus Conference & EXPO in Charlotte, N.C., on April 20-21.

During the two-day event - in which top green building experts, researchers and educators discuss the latest international trends and technologies driving sustainable development - John W. Conover IV, chairman of [Ingersoll Rand's External Sustainability Advisory Council](#) and senior vice president of Ingersoll Rand, will discuss key steps that companies can take to help maximize the value of their energy efficiency and sustainability programs.

His presentation, "[Unlocking the Benefits of Energy Efficiency](#)," is based on the results of a recent global C-level executive report on energy efficiency and sustainability. The study, commissioned by the [Center for Energy Efficiency and Sustainability \(CEES\) at Ingersoll Rand](#) and conducted by *The Economist* Intelligence Unit, highlights the gaps in perception between CEOs and other senior executives, and how these gaps can hamper the success of corporate energy-efficiency initiatives. Conover will also discuss the sustainability opportunities provided through better building management.

In addition, Lou Ronsivalli, global service offers leader at Ingersoll Rand, will discuss energy efficiency and sustainability for commercial buildings in a panel entitled, *Design, Development & Financial Incentives for High Performance Buildings*.

As a premier sponsor of the East Coast Regional Green Building Focus Conference & EXPO, Ingersoll Rand will have a discussion booth # 310 in the Charlotte Conference Center. The full conference agenda is located [here](#).

Ingersoll Rand's "58,000 Acts of Green Around the Globe"

These speaking engagements are part of Ingersoll Rand's Earth Day initiative to improve the safety and health of local communities, reduce waste, decrease energy usage and help lower the company's carbon footprint. The initiative - "58,000 Acts of Green Around the Globe" - is a commitment and contribution to the international Earth Day Network's 2011 goal of "A Billion Acts of Green." Some of Ingersoll Rand's activities include:

- **Davidson, North Carolina:** Employees at the five Davidson buildings will compete in a "Bloom Challenge" - a friendly competition to determine which team can plant the most flowers and beautify the offices' grounds.
- **Sao Paulo, Brazil:** Employees will participate in a seminar to learn more about sustainable habits. They also will mark this month's release of the Trane variable water flow technology, used in chilled water systems. The product is an example of the company's commitment to sustainable solutions that create safe, comfortable and efficient environments.
- **Galway, Ireland:** Employees here are co-launching three new bike shelters throughout the city. Employees are also celebrating an increase in their biking and carpooling to work, thereby reducing the company's overall carbon footprint.
- **Minneapolis, Minnesota:** Three local offices will respectively organize a neighborhood cleanup, an educational recycling event that challenges employees to sort recycled items from trash and celebrate the adoption and cleanup of a local park

"Our employees offer ingenuity, passion and practical know-how for improving the sustainability of our communities," said Conover. "This year, our employees are aspiring to 58,000 'acts of green' - one act for each Ingersoll Rand employee - to reinforce our commitment to the planet."

In addition, employees from Asia, Europe, India, Latin America, the Middle East and North America are registering their individual 2011 Personal Sustainability Commitments in a company blog to better share best practices and create a groundswell of grassroots enthusiasm. More information on Earth Day 2011 and the achievements of local events organized by

Ingersoll Rand is available at www.cees.ingersollrand.com

Along with using sustainable business practices and providing products and services that enable customers to achieve their sustainability objectives, Ingersoll Rand has set and publicly announced [aggressive sustainability goals](#). For example, Ingersoll Rand plans to reduce its rate of energy use by 25 percent by 2019.

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About Ingersoll Rand

Ingersoll Rand (NYSE:IR) is a world leader in creating and sustaining safe, comfortable and efficient environments in commercial, residential and industrial markets. Our people and our family of brands - including Club Car(R), Hussmann(R), Ingersoll Rand(R), Schlage(R), Thermo King(R) and Trane(R) - work together to enhance the quality and comfort of air in homes and buildings, transport and protect food and perishables, secure homes and commercial properties, and increase industrial productivity and efficiency. The Center for Energy Efficiency and Sustainability at Ingersoll Rand is a global group of experts dedicated to integrating best practices for the long-term use of energy and other resources. Ingersoll Rand is a \$14 billion global business committed to sustainable business practices within our company and for our customers. For more information, visit www.ingersollrand.com.

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