



Ingersoll Rand Businesses Trane and Schlage Partner With Green Builder Media to Showcase "Right Now" Smart Home Technology

Trane and Schlage innovations including Nexia™ Home Intelligence Showcased at International Builders Show

Orlando, Fla., (Feb. 9, 2012) – Builders can truly create the home of the future right now, thanks to the latest innovations from two leading home industry brands – Trane, a leading manufacturer of heating and air conditioning systems, and Schlage, America's most trusted name in security¹ and most used residential door lock brand by builders². Trane and Schlage, both businesses of Ingersoll Rand, are committed to providing energy-efficient and sustainable products to help home builders satisfy and exceed homeowner's growing demands to reduce their impact on the planet while increasing their home's safety, comfort and efficiency. Enter Nexia™ Home Intelligence, a smart home automation system that leverages the advanced technologies of Trane and Schlage, featured at the International Builders' Show (IBS) in the Orlando Convention Center lounge #W1129, Feb 8-11.

Nexia Home Intelligence: capturing builders' and homeowners' attention

Nexia enables consumers to remotely manage features and functions of their home, including door locks, heating and cooling, video surveillance, lights, shades and energy usage via any Web-enabled computer and most smart phones.

Leading homebuilders such as Lennar Homes have already noted the edge Nexia gives them in the competitive marketplace, adding the system to its *Everything Included* program. "Buying a new home has never been more advantageous to the buyer. Not only are new home prices affordable, but the addition of energy and technology features such as Nexia Home Intelligence makes buying new versus old a smart choice," said Lennar's David J. Kaiserman, president Lennar Ventures.

Nexia Home Intelligence also captured the attention of Green Builder Media, which selected Nexia to be included as one of the green and intelligent products for its VISION House® in INNOVENTIONS at Epcot® opening in early spring 2012. The VISION House® exhibit showcases a variety of solutions on how to keep homes secure, comfortable and green through technology and innovation. Visitors touring VISION House® will experience the ability to adjust their high-efficiency heating and cooling system through the Trane® ComfortLink™ II Control, which can help manage their energy costs as well as the ability to use their mobile devices to check on the security of their home.

"Through this dynamic home industry collaboration, we offer builders real-world products that enable them to create homes consumers once thought were impossible or far off in the distant future. Guests from around the world can now experience how these products can make people's lives easier and more comfortable while protecting the home and the environment," said John Evans, president of Residential Security at Ingersoll Rand.

New Schlage alarmed lock also featured at IBS

Also featured at IBS is the first and only residential door lock with a built-in alarm, which combines the security of a strong, secure lock with the added safeguard of a sensor alarm that sounds the moment there is activity at the door. This new Schlage offering means homebuilders can provide their customers peace of mind.

Specifically engineered to detect vibration and motion at first contact with a door or handle, the alarmed lock enables homeowners to select alert settings and sensitivity levels within three alarm modes. In Forced Entry Alert mode, the alarm sounds if a significant force pushes against a door, such as when someone is attempting to kick it in. In Tamper Alert, it sounds when the doorknob or lever is disturbed, making it perfect for monitoring a main or secondary door. In Activity Alert, the alarm offers greater safety by sounding when a door opens or closes, making it ideal for monitoring whether a small child or elderly parent is trying to open the door.

With the introduction of the alarmed lock, Schlage is also launching four different functions specifically for the builder market, giving builders access to a broader range of alarmed products to offer their customers, and to serve various needs in new construction. These include interior passage, keyed entry, hall/closet interior handleset functions, as well as keypad levers that allow consumers to enjoy the convenience of the keypad with the addition of an audible alarm sensor to alert them of activity at the lock.

The alarmed lock ultimately gives homebuilders a new cost-effective way to address homeowners' security and comfort needs in a way that won't gouge their pocketbooks. Instead of having a security system and monthly fee, homeowners can be alerted

with a customized security solution right at the door.

Free cameras and more: special IBS promotions

During IBS, Schlage is giving away Schlage Home Indoor cameras to the first 125 visitors to lounge #W1129 each morning, so consumers can experience home automation through Nexia Home Intelligence and test drive the new video recording functionality featured at the show.

Visitors to the Trane and Schlage lounge are also invited to take part in a Facebook promotion after the show to celebrate the recent launch of Nexia Home Intelligence. Five Schlage® Home Security Kits will be given away each day from February 13-17 on the Nexia Home Intelligence Facebook page.

For more information about Nexia and monthly service details, visit www.nexiahome.com. For information on the Trane ComfortLink II Control, visit www.trane.com. For information about the Schlage alarmed locks, visit www.alarm.schlage.com.

¹Research Now, independent research report funded by Ingersoll Rand Co., 2011

²Builder Magazine, 1998-2011

About Ingersoll Rand

Ingersoll Rand (NYSE: IR) is a world leader in creating and sustaining safe, comfortable and efficient environments in commercial, residential and industrial markets. Our people and our family of brands—including Club Car®, Ingersoll Rand®, Schlage®, Thermo King® and Trane®—work together to enhance the quality and comfort of air in homes and buildings, transport and protect food and perishables, secure homes and commercial properties, and increase industrial productivity and efficiency. Schlage is the leader in security devices, trusted for 90 years, spanning both the commercial and residential markets. Ingersoll Rand is a \$14 billion global business committed to sustainable business practices within our company and for our customers. For more information, visit www.ingersollrand.com or www.schlage.com.

About Green Builder Media

Green Builder™ Media, LLC is the leading media company in North America focused on green building and sustainable living. With a comprehensive suite of print and digital media solutions, demonstration projects, case studies, online training, and live events, Green Builder Media assists building professionals in preparing themselves for the new green economy and helps homeowners understand how to live more sustainably. For more information about sponsorships, contact Sara Gutterman at sara@greenbuildermag.com. For more information about Green Builder Media, visit www.greenbuildermag.com or contact Heather Wallace at heather@greenbuildermag.com.

About INNOVENTIONS at Epcot®

INNOVENTIONS is located in the heart of Epcot® at the Walt Disney World® Resort in Lake Buena Vista, Florida. Creativity and imagination abound as guests celebrate, inspiration and the innovations that improve their lives and expand their horizons. Hands-on, interactive exhibits allow children and adults to be immersed into ideas that inform, entertain and inspire. For more information about INNOVENTIONS, visit www.innoventions.disney.com

About VISION House in Innoventions

VISION House, a green home exhibit is located in INNOVENTIONS at Epcot® at the Walt Disney World® Resort. Inspired by Green Builder Media's VISION House demonstration home series, the experiential exhibit highlights the major themes of whole-home automation, energy efficiency, water conservation, indoor environment quality, multi-generational design, and durability. Visitors learn that each house is a set of interactive systems, and that proper management of those systems will maximize comfort and minimize operational costs. VISION House at INNOVENTIONS is a joint collaboration between Green Builder Media and its VISION House sponsors; Siemens, GM, Ingersoll Rand, Armstrong, Boral, Hanwa, Kohler, Panasonic, and Pella.

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