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## Ingersoll Rand Hosts Environmental Defense Fund Climate Corps Fellows for Third Consecutive Year to Strengthen the Energy-Efficiency Business Case

*MBA students will conduct projects aimed at lowering the company's carbon footprint, reducing energy usage and identifying customers' sustainability needs*

**Charlotte, N.C., June 06, 2012** – [Ingersoll-Rand plc](#) (NYSE:IR), a world leader in creating and sustaining safe, comfortable and efficient environments, will participate for the third consecutive year in the [Environmental Defense Fund \(EDF\) Climate Corps](#), an innovative summer fellowship program. Ingersoll Rand's Center for Energy Efficiency and Sustainability (CEES) will host D. Chad Reed, an MBA graduate of Johns Hopkins University, and Deepak Jose, an MBA student from George Washington University. Both EDF fellows will work on projects that build the business case for energy efficiency.

Working out of Ingersoll Rand's Davidson, N.C. corporate center, Reed will survey customers to identify their sustainability needs; evaluate the business case for increasing the number of employees with LEED® Professional and Certified Environmental Manager (CEM) credentials; and develop case study analyses of volunteer Green Teams. Jose will identify, prioritize and implement selected projects for Ingersoll Rand's Trane facility in Tyler, Texas. The goal is to boost the efficiency of energy-consuming processes in primary manufacturing and other functional areas and prepare for ISO5001 and SEP certification. Both fellows will also continue to participate in some of Ingersoll Rand's energy audit projects.

EDF Climate Corps places specially trained MBA students in leading companies to develop practical, actionable energy efficiency plans. This collaborative program provides fellows with hands-on experience, enables companies to connect with universities on the forefront of research and technology, and helps build bridges between business and environmental interests. Fellows are methodically matched with companies and work on projects that address energy efficiency, sustainability and business challenges.

"We are pleased to be working with Ingersoll Rand for the third consecutive year," said Victoria Mills, Managing Director at EDF. "Building on the findings of previous EDF Climate Corps fellows, the company is now leveraging the program to develop energy efficiency projects that can deliver systemic and lasting reductions in energy costs and greenhouse gas reductions."

In 2011, as part of Ingersoll Rand's expanded energy audit program, two EDF Climate Corps fellows tackled projects focused on HVAC, compressed air systems, process heating, and other manufacturing processes. They identified potential savings of 5 million kilowatt hours (kWh) of energy, 4,000 metric tons (t) of carbon dioxide (CO<sub>2</sub>) emissions, and a total savings of \$1.6 million over the lifetime of the projects.

"EDF Climate Corps fellows are making an important contribution to our overall sustainability strategy by bringing a fresh outlook, excellent educational credentials and a proactive approach to the advancement of energy efficiency," said W. Scott Tew, executive director, CEES. "We are progressing from analysis to action as each year's fellows advance the work of their predecessors. In addition to the environmental improvements in our own operations, we benefit from supporting EDF in its efforts to engage corporate America in managing energy more effectively."

Since the EDF Climate Corps program began in 2008, fellows have helped business and industry uncover efficiencies in lighting, computer equipment and heating and cooling systems that can:

- Cut 1.6 billion kWh hours of electricity use and 27 million therms of natural gas annually, equivalent to the annual energy use of 88,000 homes;
- Avoid more than 1 million t of CO<sub>2</sub> emissions annually, equivalent to the annual emissions of 200,000 passenger vehicles; and
- Save \$1 billion in net operational costs over the project lifetimes.

Ingersoll Rand operates more than 70 manufacturing sites worldwide and has a goal to reduce energy use by 25 percent by 2019 as part of the U.S. Department of Energy's Save Energy Now Leader program.

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### About EDF Climate Corps

EDF Climate Corps ([edfclimatecorps.org](http://edfclimatecorps.org)) places specially trained MBA and MPA students in companies, cities and universities to build the business case for energy efficiency. During the course of a 10-12 week summer engagement, EDF Climate Corps fellows analyze energy-saving opportunities and develop custom energy-efficiency investment plans that cut costs and carbon emissions. [Sign up](#) to receive emails about EDF Climate Corps or see [facebook.com/EDFClimateCorps](https://facebook.com/EDFClimateCorps) and [twitter.com/EDFCC](https://twitter.com/EDFCC).

### About Ingersoll Rand

Ingersoll Rand (NYSE:IR) is a world leader in creating and sustaining safe, comfortable and efficient environments in commercial, residential and industrial markets. Our people and our family of brands—including Club Car®, Ingersoll Rand®, Schlage®, Thermo King® and Trane®—work together to enhance the quality and comfort of air in homes and buildings, transport and protect food and perishables, secure homes and commercial properties, and increase industrial productivity and efficiency. We are a \$14 billion global business committed to sustainable business practices within our company and for our customers. For more information, visit [www.ingersollrand.com](http://www.ingersollrand.com).

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