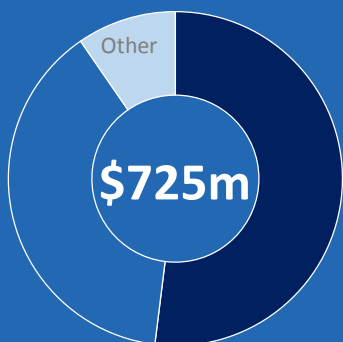


We are a *global specialty ingredients provider* with strong cash delivery, an attractive EBITDA profile and \$725m of revenue in 2016.

Innophos provides specialty ingredients that deliver far-reaching, versatile benefits for the Food, Health, Nutrition and Industrial markets. We leverage our expertise in the science and technology of blending and formulating phosphate, mineral and botanical based ingredients to help our customers offer products that are tastier, healthier, more sustainable, nutritious and economical.

2016 Revenue



38%

Industrial Specialties

\$725m

52%

Food, Health & Nutrition

Market Leading Positions in the Food, Health, Nutrition & Industrial Specialties Markets

Delivering Growth Across Key Metrics Despite Topline Pressure

+82%

2016
\$48 million

2015 \$26 million
Net Income

+3%

2016
\$122 million

2015 \$118 million
Adjusted EBITDA*

+41%

2016
\$139 million

2015 \$99 million
Cash from Operations

+53%

2016
\$103 million

2015 \$67 million
Free Cash Flow*

*For GAAP to non-GAAP reconciliations, please see the tables in the Company's full year 2016 Earnings Results Press Release available at www.innophos.com



Managing the Present, Planning for the Future

Strategic transformation is underway to strengthen the foundation and drive profitable growth.



- Advancing three strategic pillars
- Strengthening our foundation
- Pursuing 'Vision 2022' strategy
 - Strengthen the core
 - Pursue growth via acquisitions in Food, Health and Nutrition markets
 - Forge strategic partnerships
 - Continuous improvement

2022
VISION

Technology Underpinned Portfolio

Phosphates have a broad range of functionalities and can be found in everyday food & beverages.



Texture and leavening



Binding and hydration



Fluidity, protein dispersion



Mineral content, flavor

Minerals, botanicals and enzymes delivering nutritional and dietary supplement benefits via custom formulations and blends.



Dietary supplements



Mineral fortification



Sports supplements



Meal replacements

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