



InnerWorkings

InnerWorkings Announces Three New Enterprise Print Management Contracts

Ferguson, Payless and SiriusXM select InnerWorkings for outsourced print procurement services

CHICAGO, Jun 24, 2010 (BUSINESS WIRE) -- InnerWorkings, Inc. (Nasdaq:INWK), a leading provider of managed print and promotional solutions, announced today three long term enterprise print management contracts. These new clients include:

- Ferguson Enterprises, Inc. - a diversified wholesale distributor of plumbing, HVAC/R, waterworks, fire protection and Industrial products with more than \$9 billion in annual sales.
- Payless ShoeSource, Inc. - the largest specialty family footwear retailer in the Western Hemisphere.
- SiriusXM - America's satellite radio company.

Eric Belcher, CEO of InnerWorkings said, "We are very pleased to have added Payless, Ferguson and SiriusXM to our growing client roster. As is evident from the diversity of these businesses, InnerWorkings' solutions are beneficial to any company that utilizes printed products. The broad applicability of our solutions, coupled with the massive addressable print market, is one of the reasons we are as excited as we've ever been about the opportunity in front of InnerWorkings."

InfoTrends Research estimates that U.S. corporations will spend over \$100 billion with external commercial print suppliers in 2010 and that print remains a top spend category at many organizations.

"Reducing indirect costs and driving operational efficiency remain top priorities for today's executive management teams," said Chris Bondy, Group Director and Analyst at InfoTrends Research. "Print management solutions such as those provided by InnerWorkings present a viable means of reducing this large, often overlooked and under-managed, area of corporate spend."

About InnerWorkings, Inc.

InnerWorkings, Inc. (Nasdaq: [INWK](#) - [News](#)) is a leading global provider of managed print and promotional solutions to corporate clients across a wide range of industries. With proprietary technology, an extensive supplier network and deep domain expertise, the Company procures, manages and delivers printed materials and promotional products as part of a comprehensive outsourced enterprise solution. The Company also owns and operates the online business printing site, Inkchaser.com (www.inkchaser.com). InnerWorkings is based in Chicago with 23 offices in the United States and the United Kingdom. For more information visit: www.inwk.com.

Forward-Looking Statements

This release contains statements relating to future results. These statements are forward-looking statements under the federal securities laws. We can give no assurance that any future results discussed in these statements will be achieved. Any forward looking statements represent our views only as of today and should not be relied upon as representing our views as of any subsequent date. These statements are subject to a variety of risks and uncertainties that could cause our actual results to differ materially from the statements contained in this release. For a discussion of important factors that could affect our actual results, please refer to our SEC filings, including the "Risk Factors" section of the Form 10-K we filed with the SEC.

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