

INTERNAP®

Supplemental Data Sheet ⁽¹⁾
 Unaudited (Dollars in Millions)
 As of September 30, 2011

		1Q10	2Q10	3Q10	4Q10	1Q11	2Q11	3Q11
Revenue Mix	Data center services	\$ 33.7	\$ 31.2	\$ 31.5	\$ 31.8	\$ 31.5	\$ 32.5	\$ 34.1
	IP services	29.6	29.3	28.8	28.2	27.9	27.9	27.9
	Total	\$ 63.4	\$ 60.5	\$ 60.3	\$ 60.0	\$ 59.4	\$ 60.4	\$ 62.0
Segment Profit ⁽²⁾	Data center services	\$ 10.7	\$ 11.4	\$ 11.1	\$ 12.2	\$ 13.0	\$ 12.7	\$ 13.6
	IP services	18.6	17.9	17.6	17.2	17.4	17.1	17.6
	Total	\$ 29.3	\$ 29.3	\$ 28.7	\$ 29.4	\$ 30.4	\$ 29.8	\$ 31.2
Segment Margin ⁽²⁾	Data center services	31.7%	36.6%	35.3%	38.5%	41.3%	39.2%	40.0%
	IP services	62.8%	60.9%	61.2%	61.1%	62.3%	61.2%	63.1%
	Total	46.2%	48.3%	47.7%	49.1%	51.1%	49.4%	50.4%
Cash and cash equivalents		\$ 81.1	\$ 76.1	\$ 68.3	\$ 59.6	\$ 46.3	\$ 40.1	\$ 34.3
Less: Capital lease obligations		19.9	20.4	20.4	20.2	29.3	29.2	37.3
Less: Funded debt ⁽³⁾		20.0	20.0	20.0	19.3	19.1	18.9	18.6
Equals: Net Cash (Debt)		\$ 41.2	\$ 35.7	\$ 27.9	\$ 20.1	\$ (2.1)	\$ (8.0)	\$ (21.6)
Investments in marketable securities:								
Short-term		\$ 6.9	\$ 2.7	\$ -	\$ -	\$ -	\$ -	\$ -
Cash from Operations		\$ 8.3	\$ 15.3	\$ 4.5	\$ 11.5	\$ 0.1	\$ 4.6	\$ 22.3
Less: Capital Expenditures		3.9	24.6	14.7	19.0	12.7	10.5	27.8
Equals: Free Cash Flow		\$ 4.4	\$ (9.3)	\$ (10.2)	\$ (7.5)	\$ (12.6)	\$ (5.9)	\$ (5.5)
Customers ⁽⁴⁾		2,855	2,807	2,767	2,740	2,733	2,714	2,737
Total Revenue Churn ⁽⁵⁾	Total	1.8%	2.8%	1.9%	1.7%	1.3%	1.4%	1.0%
Data Centers ⁽⁶⁾	# of Company controlled	9	9	10	9	9	9	9
	# of Partner	40	29	28	28	28	28	28
Data Center Square Footage ⁽⁷⁾								
	Partner							
	Net Sellable	89,000	69,000	68,000	64,000	63,000	62,000	61,000
	Customer Occupied	75,000	59,000	57,000	54,000	52,000	52,000	52,000
	Utilization	84%	86%	84%	84%	83%	84%	85%
	Company-controlled							
	Net Sellable	107,000	110,000	137,000	134,000	141,000	141,000	141,000
	Customer Occupied	73,000	75,000	78,000	82,000	85,000	88,000	91,000
	Customer Utilization	68%	68%	57%	61%	60%	62%	65%
	Net Sellable	196,000	179,000	205,000	198,000	204,000	203,000	202,000
	Customer Occupied	148,000	134,000	135,000	136,000	137,000	140,000	143,000
	Customer Utilization	77%	74%	66%	69%	67%	69%	71%
Prior Reporting								
	Partner							
	Net Sellable	89,000	70,000	68,000	64,000	63,000	62,000	
	Customer Occupied	76,000	59,000	58,000	54,000	53,000	55,000	
	Utilization	85%	84%	85%	84%	84%	89%	
	Company-controlled							
	Net Sellable	107,000	111,000	137,000	135,000	141,000	141,000	
	Customer Occupied	74,000	75,000	78,000	82,000	86,000	91,000	
	Customer Utilization	69%	68%	57%	61%	61%	65%	
	Net Sellable	196,000	181,000	205,000	199,000	204,000	203,000	
	Customer Occupied	150,000	134,000	136,000	136,000	139,000	146,000	
	Customer Utilization	77%	74%	66%	68%	68%	72%	

Notes:

(1) We provide this information as of the "last updated" date above and make no commitment to subsequently update the information. You are encouraged to read our most recent reports on Form 10-K and Form 10-Q for a full explanation of our financial data and results.

(2) Segment Profit and Segment Margin are non-GAAP measures. Reconciliations between GAAP information and non-GAAP information are available on Internap's Web site under the Investor Services heading.

(3) Funded debt includes notes payable, revolving credit agreement and term loan, net of discount.

(4) Customer count excludes standalone flow control platform ("FCP") customers and only counts customers billing in the last month of the quarter.

(5) Monthly revenue churn data includes the proactive churn of less profitable customer contracts from our partner sites.

(6) In 3Q10, we opened a new company-controlled facility in Santa Clara, CA. In the 4Q10, we decommissioned a 2,000 sq. ft. data center in Seattle, WA.

(7) In addition to day to day system-based tracking, we periodically audit square footage data center occupancy and capacity counts.

Prior Reporting reflects reported capacity and occupancy prior to our most recent assessment.