



Supplemental Data Sheet ⁽¹⁾

Unaudited (Dollars in Millions)
As of December 31, 2012

		1Q11	2Q11	3Q11	4Q11	1Q12	2Q12	3Q12	4Q12
Revenue Mix	Data center services	\$ 31.5	\$ 32.5	\$ 34.1	\$ 35.3	\$ 39.9	\$ 41.5	\$ 42.1	\$ 43.7
	IP services	27.9	27.9	27.9	27.5	27.1	27.2	26.0	26.0
	Total	\$ 59.4	\$ 60.4	\$ 62.0	\$ 62.8	\$ 67.0	\$ 68.7	\$ 68.1	\$ 69.7
Segment Profit ⁽²⁾	Data center services	\$ 13.0	\$ 12.7	\$ 13.6	\$ 15.2	\$ 19.0	\$ 18.8	\$ 18.6	\$ 20.3
	IP services	17.4	17.1	17.6	17.7	16.9	17.2	16.0	15.9
	Total	\$ 30.4	\$ 29.8	\$ 31.2	\$ 32.9	\$ 35.9	\$ 36.0	\$ 34.6	\$ 36.2
Segment Margin ⁽²⁾	Data center services	41.3%	39.2%	40.0%	42.9%	47.5%	45.4%	44.1%	46.4%
	IP services	62.3%	61.2%	63.1%	64.5%	62.4%	63.3%	61.4%	61.0%
	Total	51.1%	49.4%	50.4%	52.4%	53.5%	52.5%	50.7%	51.8%
Cash and cash equivalents		\$ 46.3	\$ 40.1	\$ 34.3	\$ 29.8	\$ 30.8	\$ 27.6	\$ 26.4	\$ 28.6
Less: Capital lease obligations		29.3	29.2	37.3	41.1	48.2	47.6	49.5	48.6
Less: Funded debt ⁽³⁾		19.1	18.9	18.6	58.3	58.7	71.6	88.1	95.4
Equals: Cash Net of Debt		\$ (2.1)	\$ (8.0)	\$ (21.6)	\$ (69.6)	\$ (76.1)	\$ (91.6)	\$ (111.2)	\$ (115.4)
Cash from Operations		\$ 0.1	\$ 4.6	\$ 22.3	\$ 1.6	\$ 18.5	\$ 6.6	\$ 7.8	\$ 10.9
Less: Capital Expenditures		12.7	10.5	27.8	17.7	16.8	22.7	25.1	10.3
Equals: Free Cash Flow		\$ (12.6)	\$ (5.9)	\$ (5.5)	\$ (16.1)	\$ 1.7	\$ (16.1)	\$ (17.3)	\$ 0.6
Customers ⁽⁴⁾		2,733	2,714	2,737	3,700	3,700	3,700	3,700	3,700
Total Revenue Churn	Total	1.3%	1.4%	1.0%	1.7%	1.5%	1.2%	1.3%	1.5%
Data Centers ⁽⁵⁾	# of Company controlled	9	9	9	10	10	10	11	11
	# of Partner	28	28	28	28	32	32	32	32
Data Center Square Footage									
	Partner								
	Net Sellable	63,000	62,000	61,000	61,000	67,000	64,000	64,000	64,000
	Customer Occupied	52,000	52,000	52,000	51,000	56,000	53,000	51,000	51,000
	Utilization	83%	84%	85%	84%	84%	83%	80%	80%
	Company-controlled								
	Net Sellable	141,000	141,000	141,000	159,000	159,000	159,000	179,000	185,000
	Customer Occupied	85,000	88,000	91,000	92,000	93,000	97,000	102,000	105,000
	Customer Utilization	60%	62%	65%	58%	58%	61%	57%	57%
	Total								
	Net Sellable	204,000	203,000	202,000	220,000	226,000	223,000	243,000	249,000
	Customer Occupied	137,000	140,000	143,000	143,000	149,000	150,000	153,000	156,000
	Customer Utilization	67%	69%	71%	65%	66%	67%	63%	63%

Notes:

(1) We provide this information as of the "last updated" date above and make no commitment to subsequently update the information.

You are encouraged to read our most recent reports on Form 10-K and Form 10-Q for a full explanation of our financial data and results.

(2) Segment Profit and Segment Margin are non-GAAP measures. Reconciliations between GAAP information and non-GAAP information are available on Internap's Web site under the Investor Services heading.

(3) Funded debt includes notes payable, revolving credit agreement and term loan, net of discount.

(4) Customer count excludes standalone flow control platform ("FCP") customers and only counts customers billing in the last month of the quarter. 4Q11 and future quarters include approximate number of Voxel hosting customers.

(5) In 4Q11, we opened a new company-controlled facility in Dallas, TX. In 3Q12, we opened a new company-controlled facility in Los Angeles, CA.