

INTERNAP®

Supplemental Data Sheet ⁽¹⁾
Unaudited, (Dollars in Millions)
As of June 30, 2011

		1Q10	2Q10	3Q10	4Q10	1Q11	2Q11
Revenue Mix	Data center services	\$ 33.7	\$ 31.2	\$ 31.5	\$ 31.8	\$ 31.5	\$ 32.5
	IP services	29.6	29.3	28.8	28.2	27.9	27.9
	Total	\$ 63.4	\$ 60.5	\$ 60.3	\$ 60.0	\$ 59.4	\$ 60.4
Segment Profit ⁽²⁾	Data center services	\$ 10.7	\$ 11.4	\$ 11.1	\$ 12.2	\$ 13.0	\$ 12.7
	IP services	18.6	17.9	17.6	17.2	17.4	17.1
	Total	\$ 29.3	\$ 29.3	\$ 28.7	\$ 29.4	\$ 30.4	\$ 29.8
Segment Margin ⁽²⁾	Data center services	31.7%	36.6%	35.3%	38.5%	41.3%	39.2%
	IP services	62.8%	60.9%	61.2%	61.1%	62.3%	61.2%
	Total	46.2%	48.3%	47.7%	49.1%	51.1%	49.4%
Cash and cash equivalents		\$ 81.1	\$ 76.1	\$ 68.3	\$ 59.6	\$ 46.3	\$ 40.1
Less: Capital lease obligations		19.9	20.4	20.4	20.2	29.3	29.2
Less: Funded debt ⁽³⁾		20.0	20.0	20.0	19.3	19.1	18.9
Equals: Cash Net of Debt		\$ 41.2	\$ 35.7	\$ 27.9	\$ 20.1	\$ (2.1)	\$ (8.0)
Investments in marketable securities:							
Short-term		\$ 6.9	\$ 2.7	\$ -	\$ -	\$ -	\$ -
Cash from Operations		\$ 8.3	\$ 15.3	\$ 4.5	\$ 11.5	\$ 0.1	\$ 4.6
Less: Capital Expenditures		3.9	24.6	14.7	19.0	12.7	10.5
Equals: Free Cash Flow		\$ 4.4	\$ (9.3)	\$ (10.2)	\$ (7.5)	\$ (12.6)	\$ (5.9)
Customers ⁽⁴⁾		2,855	2,807	2,767	2,740	2,733	2,714
Total Revenue Churn ⁽⁵⁾	Total	1.8%	2.8%	1.9%	1.7%	1.3%	1.4%
Data Centers ⁽⁶⁾	# of Company controlled	9	9	10	9	9	9
	# of Partner	40	29	28	28	28	28
Data Center Square Footage	Net Sellable	196,000	181,000	205,000	199,000	204,000	203,000
	Customer Occupied	150,000	134,000	136,000	136,000	139,000	146,000
	Customer Utilization	77%	74%	66%	68%	68%	72%

Notes:

(1) We provide this information as of the "last updated" date above and make no commitment to subsequently update the information.

You are encouraged to read our most recent reports on Form 10-K and Form 10-Q for a full explanation of our financial data and results.

(2) Segment Profit and Segment Margin are non-GAAP measures. Reconciliations between GAAP information and non-GAAP information are available on Internap's Web site under the Investor Services heading.

(3) Funded debt includes notes payable, revolving credit agreement and term loan, net of discount.

(4) Customer count excludes standalone flow control platform ("FCP") customers and only counts customers billing in the last month of the quarter.

(5) Monthly revenue churn data includes the proactive churn of less profitable customer contracts from our partner sites.

(6) In 3Q10, we opened a new company-controlled facility in Santa Clara, CA. In the 4Q10, we decommissioned a 2,000 sq. ft. data center in Seattle, WA.