

# INTEGRA LIFESCIENCES HOLDINGS CORP

## FORM 8-K (Current report filing)

Filed 12/11/17 for the Period Ending 12/11/17

Address	311 ENTERPRISE DRIVE PLAINSBORO, NJ, 08536
Telephone	6092750500
CIK	0000917520
Symbol	IART
SIC Code	3826 - Laboratory Analytical Instruments
Industry	Medical Equipment, Supplies & Distribution
Sector	Healthcare
Fiscal Year	12/31

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**

Pursuant to Section 13 or 15(d) of  
the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): December 11, 2017

**INTEGRA LIFESCIENCES HOLDINGS CORPORATION**

(Exact name of Registrant as specified in its charter)

Delaware	0-26224	51-0317849
(State or other jurisdiction of incorporation or organization)	(Commission File Number)	(I.R.S. Employer Identification No.)

311 Enterprise Drive  
Plainsboro, NJ 08536  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (609) 275-0500

Not Applicable  
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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**ITEM 7.01 Regulation FD Disclosure**

On December 11, 2017, Integra LifeSciences Holdings Corporation (the “Company”) issued a press release regarding the Company’s hosting of an Investor Day meeting with analysts and institutional investors in New York City on December 11, 2017, beginning at 8:00 a.m. EST, which is attached hereto as Exhibit 99.1. Members of the Company’s executive leadership team will discuss the Company’s financial performance and outlook, including:

- Reaffirming 2017 financial guidance as provided on October 26, 2017, including:
  - Full-year 2017 revenue in the range of \$1.165 billion to \$1.175 billion, which includes about 4% organic growth
  - Full-year 2017 adjusted earnings per share in the range of \$1.83 to \$1.87;
- Providing 2018 preliminary revenue estimate in the range of \$1.46 billion to \$1.48 billion, which includes about 5% organic growth;
- Reaffirming 2018 adjusted earnings per share in the range of \$2.25 to \$2.35, consistent with preliminary estimates provided on October 26, 2017; and
- Establishing five-year financial targets of approximately \$2 billion in revenue and an adjusted EBITDA margin range of 28% to 30%.

The information furnished in this Item 7.01, including Exhibit 99.1, shall not be deemed to be “filed” for purposes of Section 18 of the Exchange Act, or otherwise subject to the liabilities of that section, unless the Company specifically states that the information is to be considered “filed” under the Exchange Act or incorporates it by reference into a filing under the Exchange Act or the Securities Act of 1933, as amended.

**Item 9.01 FINANCIAL STATEMENTS AND EXHIBITS****(d) Exhibits**

99.1 [Press Release, dated December 11, 2017, issued by Integra LifeSciences Holdings Corporation](#)

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

INTEGRA LIFESCIENCES HOLDINGS CORPORATION

Date: December 11, 2017

By: /s/ Glenn G. Coleman

Glenn G. Coleman

Title: Corporate Vice President and Chief Financial Officer

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## EXHIBIT INDEX

<u>Exhibit No.</u>	<u>Description</u>
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99.1	<a href="#">Press Release, dated December 11, 2017, issued by Integra LifeSciences Holdings Corporation</a>
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## Integra LifeSciences Hosts Investor Day 2017 New York City

PLAINSBORO, New Jersey, December 11, 2017 (GLOBE NEWSWIRE) -- [Integra LifeSciences Holdings Corporation](#) (NASDAQ: IART), a leading global medical technology company, today will host an Investor Day meeting with analysts and institutional investors in New York City, beginning at 8:00 a.m. EST. Members of Integra's executive leadership team will discuss the company's financial performance and outlook.

Highlights of today's conference include:

- Reaffirming 2017 financial guidance as provided on October 26, 2017, including:
  - Full-year 2017 revenue in the range of \$1.165 billion to \$1.175 billion, which includes about 4% organic growth
  - Full-year 2017 adjusted earnings per share in the range of \$1.83 to \$1.87
- Providing 2018 preliminary revenue estimate in the range of \$1.46 billion to \$1.48 billion, which includes about 5% organic growth
- Reaffirming 2018 adjusted earnings per share in the range of \$2.25 to \$2.35, consistent with preliminary estimates provided on October 26, 2017
- Establishing five-year financial targets of approximately \$2 billion in revenue and an adjusted EBITDA margin range of 28% to 30%

The company will host a livestream of the presentation and conference materials are available through the [Investors](#) section of Integra's website at [www.integralife.com](http://www.integralife.com). A replay of the conference will be archived on the company website.

### **About Integra LifeSciences**

Integra LifeSciences (NASDAQ: IART) is dedicated to limiting uncertainty for clinicians, so they can concentrate on providing the best patient care. Integra offers innovative solutions, including leading plastic and regenerative technologies, in specialty surgical solutions and orthopedics and tissue technologies. For more information, please visit [www.integralife.com](http://www.integralife.com).

This news release and statements made at the upcoming conference contain information that includes or is based on forward-looking statements within the meaning of the federal securities law that are subject to various risks and uncertainties that could cause our actual results to differ materially from those expressed or implied in such statements. Such factors include, but are not limited to: weakening of economic conditions that could adversely affect the level of demand for our products; our ability to integrate acquisitions; pricing pressures generally, including cost-containment measures that could adversely affect the price of or demand for our products; difficulties or delays in manufacturing; changes in foreign exchange markets; legislative and regulatory actions; the difficulty of predicting the timing or outcome of product development efforts and regulatory agency approvals or actions, if any; changes in reimbursement level from third-party payors; a significant increase in product liability claims; the impact of federal legislation to reform the United States healthcare system; changes in financial markets; changes in the competitive environment; and our ability to realize anticipated

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operational and manufacturing efficiencies. Additional information concerning these and other factors is contained in our filings with the U.S. Securities and Exchange Commission, including our Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. These forward-looking statements are made based upon our current expectations and we undertake no duty to update them or any of the information contained in this news release and the conference materials.

Certain non-GAAP financial measures are included in this news release and the conference materials. Unless otherwise noted, all references to gross margin, SG&A, EBITDA and EPS refer to adjusted measures. A reconciliation of these non-GAAP financial measures to the most comparable GAAP measures is provided in the appendix of the “Third Quarter 2017 Earnings Call Presentation” available on our website, [www.integralife.com](http://www.integralife.com).

Additionally, please refer to the Current Report on Form 8-K that we filed on October 26, 2017, where we provide explanations for why management believes that the presentation of these non-GAAP financial measures provides useful information to investors regarding Integra’s financial condition and results of operations.

All references to “2017E” in this news release and the conference materials represent the Company’s estimate for 2017 full year results as provided in guidance on October 26, 2017. Where ranges were given, the midpoint of the range or rounding to the nearest full percentage is used in this release and the conference materials.

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