INTEGRA LIFESCIENCES HOLDINGS CORP

FORM 10-Q (Quarterly Report)

Filed 11/14/2001 For Period Ending 9/30/2001

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Industry Biotechnology & Drugs

Sector Healthcare

Fiscal Year 12/31



SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2001

COMMISSION FILE NUMBER 0-26224

INTEGRA LIFESCIENCES HOLDINGS CORPORATION

(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

DELAWARE

51-0317849

(STATE OR OTHER JURISDICTION OF IDENTIFICATION NO.)

(I.R.S. EMPLOYER INCORPORATION OR ORGANIZATION)

311 ENTERPRISE DRIVE
PLAINSBORO, NEW JERSEY
(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)

08536

(ZIP CODE)

(609) 275-0500

(REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE)

INDICATE BY CHECK MARK WHETHER THE REGISTRANT: (1)

HAS FILED ALL REPORTS REQUIRED TO BE FILED BY SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934 DURING THE PRECEDING 12 MONTHS (OR FOR SUCH SHORTER PERIOD THAT THE REGISTRANT WAS REQUIRED TO FILE SUCH REPORTS), AND (2) HAS BEEN SUBJECT TO SUCH FILING REQUIREMENTS FOR THE PAST 90 DAYS.

➤ - YES □ - NO

AS OF NOVEMBER 9, 2001 THE REGISTRANT HAD OUTSTANDING 25,688,281 SHARES OF COMMON STOCK, \$.01 PAR VALUE.

INTEGRA LIFESCIENCES HOLDINGS CORPORATION

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INTEGRA LIFESCIENCES HOLDINGS CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (UNAUDITED)

In thousands, except per share amounts	Sep	tember 30, 2001	December 3 2000	31,
ASSETS				
Current Assets:				
Cash and cash equivalents	\$	59,333	\$ 14,	086
Short-term investments		4,074	1,0	052
Accounts receivable, net of allowances of \$1,566 and \$1,003		14,454		087
Inventories		24,113		508
Prepaid expenses and other current assets		2,517		484
Total current assets		104,491	46,	217
Noncurrent investments		58,913		
Property, plant, and equipment, net		11,567		599
Goodwill and other intangible assets, net		29,191		299
Other assets		2,394		399
Total assets	\$	206,556	\$ 86,	514
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current Liabilities:				
Short-term debt	\$		\$ 8,	872
Accounts payable, trade		3,698	3,	363
Income taxes payable		1,621	1,	200
Customer advances and deposits		4,080	;	823
Deferred revenue		1,018	1,	675
Accrued expenses and other current liabilities		6,619	5,	107
Total current liabilities		17,036	21,0	040
Long-term debt			4,	758
Deferred revenue		4,173	4,	728
Deferred income taxes		2,407	1,	788
Other liabilities		375		419
Total liabilities	_	23,991	32,	733
Commitments and contingencies				
Stockholders' Equity:				
Preferred stock; \$0.01 par value; 15,000 authorized shares; 0 and 100 Series B Convertible shares issued and outstanding at September 30, 2001 and December 31, 2000, respectively; 54 Series C Convertible shares issued and outstanding at September 30, 2001 and December 31, 2000, \$6,210				
including a 10% annual cumulative dividend liquidation preference		1		2
Common stock; \$0.01 par value; 60,000 authorized shares; 25,650 and 17,334 issued and outstanding at September 30, 2001 and December 31, 2000, respectively		256		173
Additional paid-in capital		279,862	160,	134
Treasury stock, at cost; 6 and 20 shares at September 30, 2001 and December 31, 2000, respectively		(51)		180
Other		(44)		(66)
Accumulated other comprehensive loss		(233)		553
Accumulated deficit		(97,226)	(105,	729
Total stockholders' equity		182,565	53,	781
Total liabilities and stockholders' equity	\$	206,556	\$ 86,	514

The accompanying notes are an integral part of the consolidated financial statements

INTEGRA LIFESCIENCES HOLDINGS CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(In thousands, except per share amounts)

		Three Months Ended September 30,			Nine Month Septembe	er 30,	
		2001		2000		2001	2000
REVENUES							
Product sales	\$	22,319	\$	17,084	\$	63,988 \$	
Other revenue		1,431		2,697		4,366	5,155
Total revenues		23,750		19,781		68,354	51,398
COSTS AND EXPENSES							
Cost of product sales		9,153		7,504		26,057	21,403
Research and development		2,172		1,843		6,082	5,737
Selling and marketing		5,148		4,148		15,168	11,001
General and administrative		2,757		3,640		9,280	11,271
Amortization		784		663		2,193	1,813
Total costs and expenses		20,014		17,798		58,780	51,225
Operating income		3,736		1,983		9,574	173
Interest income (expense), net		556		(204)	364	(372)
Gain on disposition of product line				`	,		1,146
Other income (expense), net		96		45		(117)	177
Income before income taxes		4,388		1,824		9,821	1,124
Income tax expense		365		80		1,040	303
In case a hafana antura adina maita m							
Income before extraordinary item and cumulative effect of accounting change		4,023		1,744		8,781	921
Extraordinary loss, net of income tax benefit		(243)	`	1,/44		(243)	821
Cumulative effect of accounting change		(243))			(243)	
Cumulative effect of accounting change							(470)
Net income	\$	3,780	\$	1,744	_\$_	8,538 \$	351
Earnings (loss) per share:							
Basic net income (loss) per share before extraordinary item and	¢	0.15	Φ	0.08	¢	0.36 \$	(0.26)
cumulative effect of accounting change Basic net income (loss) per share	\$ \$	0.13		0.08		0.35 \$. ,
Basic net income (loss) per snare	Ф	0.14	Ф	0.08	Ф	U.33 \$	(0.28)
Diluted net income (loss) per share before extraordinary item and							
cumulative effect of accounting change	\$	0.14	\$	0.07	\$	0.32 \$	(0.26)
Diluted net income (loss) per share	\$	0.13	\$	0.07	\$	0.31 \$	(0.28)
Weighted average common shares outstanding:							
Basic		25,585		17,439		21,816	17,335
Diluted		28,472		19,534		25,996	17,335

The accompanying notes are an integral part of the consolidated financial statements

INTEGRA LIFESCIENCES HOLDINGS CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(In thousands)

		inded 30,		
		2001		2000
OPERATING ACTIVITIES:				
Net income	\$	8,538	\$	351
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:				
Depreciation and amortization		4,559		3,868
Loss (gain) on sale of product line and investments		94		(1,316)
Loss on early extinguishment of debt		256		
Other, net.		71		(98)
Changes in assets and liabilities, net of business acquisitions:				
Accounts receivable		(834)		(2,698)
Inventories		(6,738)		(2,439)
Prepaid expenses and other current assets		(830)		(17)
Non-current assets		934		(1,459)
Accounts payable, accrued expenses and other liabilities		1,721		2,237
Customer advances and deposits		3,257		(2,102)
Deferred revenue		(2,001)		176
Net cash provided by (used in) operating activities		9,027		(3,497)
INVESTING ACTIVITIES:				
Proceeds from sale of product line and other assets				1,600
Proceeds from sale/maturity of investments		2,000		13,081
Purchases of available-for-sale investments		(63,622)		(12,423)
Cash used in business acquisition, net of cash acquired		(6,143)		(15,552)
Purchases of property and equipment		(1,957)		(2,683)
Net cash used in investing activities		(69,722)		(15,977)
FINANCING ACTIVITIES:				,
Net proceeds from revolving credit facility		(3,147)		2,581
Repayments of term loan		(7,705)		(1,625)
Repayment of note payable		(2,986)		
Proceeds from sale of preferred stock				5,375
Proceeds from issuance of common stock		114,185		5,000
Proceeds from stock option and warrant exercises		5,473		2,122
Treasury stock reissued (purchased)		95		(170)
Collection of related party note receivable				35
Preferred dividends paid				(60)
Net cash provided by financing activities		105,915		13,258
Effect of exchange rate changes on cash and cash equivalents		27		(74)
Net increase (decrease) in cash and cash equivalents		45,247		(6,290)
Cash and cash equivalents at beginning of period	_	14,086		19,301
Cash and cash equivalents at end of period	\$	59,333	\$	13,011
Non-cash investing and financing activities:				
Common stock issued in settlement of obligation	\$		\$	641
Business acquisition costs accrued in liabilities				634
Note issued in a business acquisition				2,654

The accompanying notes are an integral part of the consolidated financial statements

INTEGRA LIFESCIENCES HOLDINGS CORPORATION AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

1. BASIS OF PRESENTATION

In the opinion of management, the September 30 unaudited consolidated financial statements contain all adjustments (consisting only of normal recurring accruals) which the Company considers necessary for a fair presentation of the financial position and results of operations of the Company. Operating results for the periods ended September 30, 2001 are not necessarily indicative of the results to be expected for the entire year. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, including disclosures of contingent assets and liabilities and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

As of December 31, 2000, the Company had provided a \$44.8 million valuation allowance against its consolidated deferred tax asset due to the uncertainty of its realization. Because the Company has generated taxable income during recent quarters, management is continuing to reassess the potential realizability of this asset through the generation of future taxable income. The recognition of the deferred tax asset could affect the Company's income tax provision in the near term.

These unaudited consolidated financial statements should be read in conjunction with the Company's consolidated financial statements for the year ended December 31, 2000 included in the Company's Annual Report on Form 10-K/A.

Certain prior year amounts have been reclassified to conform with the current year's presentation.

2. ACQUISITIONS

On April 27, 2001, the Company acquired Satelec Medical, a subsidiary of the Satelec-Pierre Rolland group, for \$3.8 million in cash. Satelec Medical, based in France, manufactures and markets the Dissectron® ultrasonic surgical aspirator console and a line of related handpieces. The Dissectron® product has United States FDA 510(k) clearance for neurosurgical applications and CE Mark Certification in the European Union. Revenues of the acquired business were approximately \$1.5 million in 2000.

On April 4, 2001, the Company acquired GMSmbH, the German manufacturer of the LICOX® Brain Tissue Oxygen Monitoring System, for \$2.9 million. The purchase price consisted of \$2.3 million in cash paid at closing, the forgiveness of \$0.2 million in notes receivable from GMSmbH, and \$0.4 million of future minimum royalty payments to the seller. Prior to the acquisition, the Company's Integra NeuroSciences division had exclusive marketing rights to the LICOX® products in the United States and certain other markets. Revenues of the acquired business were approximately \$1.2 million in 2000, consisting primarily of sales of the LICOX® products in Germany and to various international distributors, including Integra.

These acquisitions have been accounted for using the purchase method of accounting, and the results of operations of the acquired businesses have been included in the consolidated financial statements since their respective dates of acquisition. The preliminary allocation of the purchase price for these acquisitions resulted in approximately \$6.4 million of acquired intangible assets and residual goodwill, which are being amortized on a straight-line basis over lives ranging from 5 to 15 years.

The following unaudited pro forma financial information assumes that the acquisitions had occurred as of the beginning of each period (in thousands, except per share data):

		For the Nine Months 2001	Ended Sep	otember 30, 2000
Total revenue	\$	68,768	\$	53,396
Net income before extraordinary item and accounting change		8,576		357
Net income (loss)		8,333		(113)
Net income (loss) per share before extraordinary item and accounting change	е			
Basic	\$	0.35	\$	(0.28)
Diluted	\$	0.31	\$	(0.28)
Net income (loss) per share				
Basic	\$	0.34	\$	(0.31)
Diluted	\$	0.30	\$	(0.31)

The pro forma results do not necessarily represent results that would have occurred if the acquisition had taken place on the basis assumed above, nor are they indicative of the results of future combined operations.

3. NEW ACCOUNTING PRONOUNCEMENTS

In October 2001, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets (Statement 144). Statement 144 supercedes Statement of Financial Accounting Standards No 121 Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of (Statement 121). Statement 144 applies to all long-lived assets, including discontinued operations, and consequently amends Accounting Principles Board Opinion No. 30, Reporting Results of Operations Reporting the Effects of Disposal of a Segment of a Business (APB 30).

Statement 144 develops one accounting model, based on the model in Statement 121, for long-lived assets that are to be disposed of by sale, as well as addresses the principal implementation issues. Statement 144 requires that long-lived assets that are to be disposed of by sale be measured at the lower of book value or fair value less cost to sell. That requirement eliminates APB 30's requirement that discontinued operations be measured at net realizable value or that entities include under "discontinued operations" in the financial statements amounts for operating losses that have not yet occurred. Additionally, Statement 144 expands the scope of discontinued operations to include all components of an entity with operations that (i) can be distinguished from the rest of the entity and (ii) will be eliminated from the ongoing operations of the entity in a disposal transaction. Statement 144 will be effective for Integra on January 1, 2002. Management is currently assessing the impact that Statement 144 will have on the Company's financial statements.

In July 2001, the FASB issued Statement of Financial Accounting Standards No. 143, *Accounting for Asset Retirement Obligations* (Statement 143). Statement 143 addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. This Statement requires that the fair value of a liability for an asset retirement obligation be recognized in the period in which it is incurred if a reasonable estimate of fair value can be made. The associated asset retirement costs are capitalized as part of the carrying amount of the long-lived asset. Statement 143 will be effective for Integra on January 1, 2003. Upon adoption of the Statement, transition amounts for existing asset retirement obligation liabilities, asset retirement costs, and accumulated depreciation will be recognized using a cumulative-effect approach. Management is currently assessing the impact that Statement 143 may have on the Company's financial statements.

In July 2001, the FASB issued Statements of Financial Accounting Standards No. 141, *Business Combinations* (Statement 141), and No. 142, *Goodwill and Other Intangible Assets* (Statement 142). These Statements change the accounting for business combinations, goodwill, and intangible assets. Statement 141 eliminates the pooling-of-interests method of accounting for business combinations except for qualifying business combinations that were initiated prior to July 1, 2001. Statement 141 further clarifies the criteria to recognize intangible assets separately from goodwill. The requirements of Statement 141 are effective for any business combination that is completed after June 30, 2001.

Under Statement 142, goodwill and indefinite lived intangible assets are no longer amortized but are reviewed annually (or more frequently if impairment indicators arise) for impairment. Separable intangible assets that are not deemed to have an indefinite life will continue to be amortized over their useful lives. Goodwill and intangible assets acquired prior to July 1, 2001 will continue to be amortized through December 31, 2001 for all calendar year companies. After December 31, 2001, such goodwill and indefinite lived intangible assets will cease being amortized. Management's initial assessment of the implementation of Statement 142 is that it will reduce amortization expense by approximately \$1 million per year.

In December 1999 (as amended in March 2000 and June 2000) the staff of the Securities and Exchange Commission (SEC) issued Staff Accounting Bulletin 101, Revenue Recognition (the "SAB"). As the result of the adoption of the SAB, the Company recorded a \$470,000 cumulative effect of an accounting change to defer a portion of a nonrefundable, up-front fee received and recorded in other revenue in 1998. The cumulative effect of this accounting change was measured and recorded as of January 1, 2000.

In June 1998, the Financial Accounting Standards Board issued Statement No. 133, "Accounting for Derivative Instruments and Hedging Activities." Statement No. 133, as amended by Statement No. 138 "Accounting for Certain Derivative Instruments and Certain Hedging Activities," requires companies to recognize all derivatives as either assets or liabilities in the balance sheet and measure such instruments at fair value. The Company's adoption of Statement No. 133 as of January 1, 2001 did not have a material impact on the Company's results of operations or financial position.

4. INCOME (LOSS) PER SHARE

Basic and diluted net income (loss) per share for the periods ended September 30 were as follows:

(In thousands, except per share amounts)

(in thousands, except per share amounts)	Three Months Ended September 30,			Nine Months Septembe		
		2001	2000	2001	2000	
Basic net income (loss) per share:						
Income before extraordinary item and cumulative effect of accounting change	\$	4,023 \$	1,744 \$	8,781 \$	821	
Dividends on preferred stock		(135)	(405)	(891)	(1,080)	
Beneficial conversion feature preferred stock					(4,170)	
Income (loss) before extraordinary item and cumulative effect of accounting change applicable to common stock	\$	3,888 \$	1,339 \$	7,890 \$	(4,429)	
Basic net income (loss) per share before extraordinary item and cumulative effect						
of accounting change	\$	0.15 \$	0.08 \$	0.36 \$	(0.26)	
Net income	\$	3,780 \$	1,744 \$	8,538 \$	351	
Dividends on preferred stock		(135)	(405)	(891)	(1,080)	
Beneficial conversion feature preferred stock					(4,170)	
Net income (loss) applicable to common stock	\$	3,645 \$	1,339 \$	7,647 \$	(4,899)	
Basic net income (loss) per share	\$	0.14 \$	0.08 \$	0.35 \$	(0.28)	
Weighted average common shares outstanding for basic earnings per share		25,585	17,439	21,816	17,335	
Diluted net income (loss) per share:						
Income before extraordinary item and						
cumulative effect of accounting change	\$	4,023 \$	1,744 \$	8,781 \$	821	
Dividends on preferred stock		(135)	(405)	(405)	(1,080)	
Beneficial conversion feature preferred stock		<u></u>			(4,170)	
Income (loss) before extraordinary item and cumulative effect of accounting						
change applicable to common stock	\$	3,888 \$	1,339 \$	8,376 \$	(4,429)	
Diluted net income (loss) per share before extraordinary item and cumulative	Φ.	0.14 0	0.07. 0	0.22 0	(0.06)	
effect of accounting change	\$	0.14 \$	0.07 \$	0.32 \$	(0.26)	
N	Ф	2. 7 00	1.711	0.520 #	251	
Net income	\$	3,780 \$	1,744 \$	8,538 \$	351	
Dividends on preferred stock		(135)	(405)	(405)	(1,080)	
Beneficial conversion feature preferred stock	<u></u>				(4,170)	
Net income (loss) applicable to common stock	\$	3,645 \$	1,339 \$	8,133 \$	(4,899)	
Diluted net income (loss) per share	\$	0.13 \$	0.07 \$	0.31 \$	(0.28)	
Weighted average common shares outstanding for basic earnings per share		25,585	17,439	21,816	17,335	
Effect of dilutive securities:				4 507		
Assumed conversion of Series B Preferred Stock				1,697		
Stock options		2,680	1,841	2,276		
Stock purchase warrants		207	254	207	17.007	
Weighted average common shares outstanding for diluted earnings per share	_	28,472	19,534	25,996	17,335	

Shares of common stock issuable through exercise or conversion of the following dilutive securities were not included in the computation of diluted net income (loss) per share for each period because their effect would have been antidilutive:

(In thousands)

	Three Month Septembe		Nine Months September	
	2001	2000	2001	2000
Stock options	54	181	54	3,695
Stock purchase warrants				551
Convertible preferred stock	600	3,468	600	3,468
Total	654	3,649	654	7,714

In connection with the issuance of 54,000 shares of Series C Preferred and common stock warrants in March 2000, the Company reflected a \$4.2 million nonrecurring, non-cash dividend related to the beneficial conversion feature of the Series C Preferred in the calculation of net loss per share applicable to common stock for the nine month period ended September 30, 2000. The beneficial conversion feature is based upon the excess of the price of the underlying common stock as compared to the fixed conversion price of the Series C Preferred, after taking into account the value assigned to the common stock warrants.

5. COMPREHENSIVE INCOME (LOSS)

Comprehensive income (loss) for the periods ended September 30 was as follows:

(In thousands)

	Three Months Ended September 30,			Nine Months Ende September 30,				
		2001		2000		2001		2000
Net income	\$	3,780	\$	1,744	\$	8,538	\$	351
Foreign currency translation adjustment		696		(385)	(49)	,	(723)
Unrealized gain (loss) on investments		262		(55))	274		62
Reclassification for other than temporary decline in value of available for sale securities						95		
Comprehensive income (loss)	\$	4,738	\$	1,304	\$	8,858	\$	(310)

6. INVENTORIES

Inventories consist of the following:

(In thousands)

	-	ember 30, 2001	De	cember 31, 2000
Raw materials	\$	7,264	\$	5,805
Work-in process		3,924		3,825
Finished goods		12,925		6,878
	\$	24,113	\$	16,508

7. DEBT

In August 2001, the Company repaid in full \$7.9 million of outstanding bank loans and terminated its \$4.0 million revolving credit facility with Fleet Capital Corporation. In connection with the prepayment of the loans and the termination of the credit facility, the Company recorded an extraordinary loss on the early extinguishment of debt of \$215,000, net of \$11,000 of taxes.

In September 2001, the Company repaid in full \$1.4 million of outstanding notes payable and recorded an extraordinary loss on the early extinguishment of debt of \$28,000, net of \$2,000 of taxes.

At September 30, 2001, the Company had no debt outstanding.

8. STOCKHOLDERS' EQUITY

In March 2001, warrants to purchase 240,000 shares of common stock at \$3.82 per share were exercised, for which the Company received proceeds of \$916,800.

On June 26, 2001, all of the holders of the Company's Series B Preferred stock converted their 100,000 shares of Series B Preferred Stock into 2,617,800 shares of common stock.

In August 2001, the Company issued 4,747,500 shares of common stock at \$25.50 per share in a follow-on public offering. The net proceeds generated by the offering, after estimated expenses, are expected to be approximately \$113 million.

9. SEGMENT AND GEOGRAPHIC REPORTING

The Company's reportable business segments consist of the Integra NeuroSciences division, which is a leading provider of implants, devices and monitors used in neurosurgery, neurotrauma, and related critical care, and the Integra LifeSciences division, which develops and manufactures a variety of medical products and devices, including products based on the Company's proprietary tissue regeneration technology, which are used to treat soft-tissue and orthopedic conditions. Integra NeuroSciences sells primarily through a direct sales organization, and Integra LifeSciences sells primarily through strategic alliances. The Company has reclassified certain items within its segments to conform to the current methodology for determining segment profitability. These reclassifications were not material and did not change the basic nature of the business segments. Selected financial information on the Company's business segments is reported below:

		Integra Neuro- Sciences	Integra Life Sciences (in thousands)			Total Reportable Segments
Three months ended September 30, 2001						
Product sales	\$	16,073	\$	6,246	\$	22,319
Total revenue		16,351		7,399		23,750
Operating expenses		12,800		5,008		17,808
Operating income		3,551		2,391		5,942
•						
Depreciation included in segment operating expenses		573		282		855
Three months ended September 30, 2000						
Product sales	\$	12,013	\$	5,071	\$	17,084
Total revenue	Ψ	12,291	Ψ	7,490	Ψ	19,781
Operating expenses		10,222		4,820		15,042
Operating income		2,069		2,670		4,739
		,		,		,
Depreciation included in segment operating expenses		410		285		695
Nine months ended September 30, 2001						
Product sales	\$	46,320	\$	17,668	\$	63,988
Total revenue		47,154		21,200		68,354
Operating expenses		36,448		14,877		51,325
Operating income		10,706		6,323		17,029
				224		
Depreciation included in segment operating expenses		1,363		801		2,164
Nine months and ad Sentember 20, 2000						
Nine months ended September 30, 2000 Product sales	\$	31,971	\$	14 272	\$	16 242
rioduct sales	Ф	31,9/1	Þ	14,272	Ф	46,243

Total revenue	32,805	18,593	51,398
Operating expenses	28,029	14,425	42,454
Operating income	4,776	4,168	8,944
Depreciation included in segment operating expenses	969	896	1,865

A reconciliation of the amounts reported for total reportable segments to the consolidated financial statements is as follows:

	Three Montl Septemb			Ended · 30,	
	 2001 200		2001		2000
	 	(in thou	ısands)		
Operating expenses:					
Total reportable segments	\$ 17,808 \$	15,042	\$	51,325 \$	42,454
Plus: Corporate general and administrative expenses	1,422	2,093		5,262	6,958
Amortization	784	663		2,193	1,813
Consolidated total operating expenses	\$ 20,014 \$	17,798	\$	58,780 \$	51,225
Operating income:					
Total reportable segments	\$ 5,942 \$	4,739	\$	17,029 \$	8,944
Less: Corporate general and administrative expenses	1,422	2,093		5,262	6,958
Amortization	784	663		2,193	1,813
Consolidated operating income	\$ 3,736 \$	1,983	\$	9,574 \$	173

Product sales consisted of the following:

	Three Months September		Nine Months September		
	2001	2000	2001	2000	
	 	(in thousan	ds)		
Integra NeuroSciences:					
Neuro intensive care unit	\$ 6,957 \$	6,190 \$	20,449 \$	17,271	
Neuro operating room.	9,116	5,823	25,871	14,700	
Total product sales	16,073	12,013	46,320	31,971	
Integra LifeSciences:					
Private label products.	4,034	2,952	10,753	8,386	
Distributed products.	2,212	2,119	6,915	5,886	
Total product sales	6,246	5,071	17,668	14,272	
Consolidated product sales	\$ 22,319 \$	17,084 \$	63,988 \$	46,243	

Product sales by major geographic area are summarized below:

	 United States	Europe	 Asia Pacific	 Other Foreign	 Total
(in thousands)					
Three months ended September 30, 2001	\$ 17,387	\$ 2,780	\$ 1,149	\$ 1,003	\$ 22,319
Three months ended September 30, 2000	13,176	1,983	1,214	711	17,084
Nine months ended September 30, 2001	49,722	7,648	3,691	2,927	63,988
Nine months ended September 30, 2000	35,983	4,923	3,535	1,802	46,243

10. LEGAL MATTERS

In July 1996, the Company filed a patent infringement lawsuit in the United States District Court for the Southern District of California (the "Court") against Merck KGaA, a German corporation, Scripps Research Institute, a California nonprofit corporation, and David A. Cheresh, Ph.D., a research scientist with Scripps, seeking damages and injunctive relief. The complaint charged, among other things, that the defendant Merck KGaA willfully and deliberately induced, and continues to willfully and deliberately induce, defendants Scripps Research Institute and Dr. Cheresh to infringe certain of the Company's patents. These patents are part of a group of patents granted to The Burnham Institute and licensed by the Company that are based on the interaction between a family of cell surface proteins called integrins and the arginine-glycine-aspartic acid ("RGD") peptide sequence found in many extracellular matrix proteins. The defendants filed a countersuit asking for an award of defendants' reasonable attorney fees.

This case went to trial in February 2000, and in March, 2000, a jury returned a unanimous verdict for the Company, finding that Merck KGaA had willfully infringed and induced the infringement of our patents, and awarded \$15,000,000 in damages. The Court dismissed Scripps and Dr. Cheresh from the case.

In October, 2000, the Court entered judgment in the Company's favor and against Merck KGaA in the case. In entering the judgment, the Court also granted the Company pre-judgment interest of approximately \$1,350,000, bringing the total amount to approximately \$16,350,000, plus post-judgment interest. Merck KGaA filed various post-trial motions requesting a judgment as a matter of law notwithstanding the verdict or a new trial, in each case regarding infringement, invalidity, and damages. In September 2001, the Court entered orders in favor of the Company and against Merck KGaA on the final post-judgment motions in the case, and denied Merck KGaA's motions for judgment as a matter of law and for a new trial.

Merck KGaA has notified Integra and the court that it will appeal various decisions of the Court. Post-judgment interest continues to accrue at the rate of approximately \$20,000 per week. Integra has not recorded any gain in connection with this favorable judgment.

The Company is also subject to other claims and lawsuits in the ordinary course of our business, including claims by employees and with respect to our products. In the opinion of management, these other claims are not expected, individually or in the aggregate, to result in a material adverse effect on the Company's results of operations, financial condition, or cash flows. Our financial statements do not reflect any material amounts related to possible unfavorable outcomes of the matters above or others. However, it is possible that these contingencies could materially affect our results of operations, financial position and cash flows in a particular period.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the our consolidated financial statements, the notes thereto and the other financial information included elsewhere in this report and in our 2000 Annual Report on Form 10-K/A filed with the Securities and Exchange Commission.

OVERVIEW

Integra develops, manufactures and markets medical devices, implants and biomaterials for the neurosurgical, orthopedic and soft tissue repair markets. Our operations consist of:

- Integra NeuroSciences, which is a leading provider of implants, devices, and monitors used in neurosurgery, neurotrauma, and related critical care; and
- Integra LifeSciences, which develops and manufactures a variety of medical products and devices, including products based on our
 proprietary tissue regeneration technology which are used to treat soft tissue and orthopedic conditions.

Integra NeuroSciences sells primarily through a direct sales organization and Integra LifeSciences sells primarily through strategic alliances.

Certain items within our business segments have been reclassified to conform to the current methodology for determining segment profitability. These reclassifications were not material and did not change the basic nature of the business segments.

RECENT ACQUISITIONS

On April 27, 2001, we acquired Satelec Medical, a subsidiary of the Satelec-Pierre Rolland group, for \$3.8 million in cash. Satelec Medical, based in France, manufactures and markets the Dissectron® ultrasonic surgical aspirator console and a line of related handpieces. The Dissectron® product has United States FDA 510(k) clearance for neurosurgical applications and CE Mark Certification in the European Union. Revenues of the acquired business were approximately \$1.5 million in 2000.

On April 4, 2001, we acquired GMSmbH, the German manufacturer of the LICOX® Brain Tissue Oxygen Monitoring System, for \$2.9 million. The purchase price consisted of \$2.3 million in cash paid at closing, the forgiveness of \$0.2 million in notes receivable from GMSmbH, and \$0.4 million of future minimum royalty payments to the seller. Prior to the acquisition, the Company's Integra NeuroSciences division had exclusive marketing rights to the LICOX® products in the United States and certain other markets. Revenues of the acquired business were approximately \$1.2 million in 2000, consisting primarily of sales of the LICOX products in Germany and to various international distributors, including Integra.

On April 6, 2000, we purchased the Selector® Ultrasonic Aspirator, RugglesTM hand-held neurosurgical instruments and Spembly® Medical cryosurgery product lines, including certain assets and liabilities, from NMT Medical, Inc. for \$11.6 million in cash.

On January 17, 2000, we purchased the business, including certain assets and liabilities, of Clinical Neuro Systems, Inc. for \$6.8 million. CNS designs, manufactures and sells neurosurgical external ventricular drainage systems, including catheters and drainage bags, as well as cranial access kits. The purchase price of the CNS business consisted of \$4.0 million in cash and a \$2.8 million 5% secured promissory note issued to the seller, which has been fully repaid.

These acquisitions have been accounted for using the purchase method of accounting, and our consolidated financial statements include the results of operations of the acquired businesses since their respective dates of acquisition. As a result of these acquisitions, segment financial results for the three and nine months ended September 30, 2001 and 2000 may not be directly comparable.

RESULTS OF OPERATIONS

Comparison of Three Months Ended September 30, 2001 to Three Months Ended September 30, 2000

Product Sales and Gross Margins on Product Sales:

	Three Months Ende 2001	d September 30, 2000
	(in thousa	ands)
Integra NeuroSciences:		
Neuro intensive care unit	\$ 6,957 \$	6,190
Neuro operating room	9,116	5,823
Total product sales	16,073	12,013
Cost of product sales	6,282	4,889
Gross margin on product sales	9,791	7,124
Gross margin percentage	61 %	59 %
Integra LifeSciences:		
Private label products	4,034	2,952
Distributed products	2,212	2,119
Total product sales	6,246	5,071
Cost of product sales	2,871	2,615
Gross margin on product sales	3,375	2,456
Gross margin percentage	54 %	48 %
Consolidated:		
Product sales	\$ 22,319	\$ 17,084
Consolidated gross margin percentage	59 %	56 %

In the third quarter of 2001, total revenues increased \$4.0 million, or 20%, over the third quarter of 2000 to \$23.8 million. Revenue growth was led by a \$5.2 million increase in product sales to \$22.3 million, a 31% increase over the third quarter of 2000. Included in this increase was \$0.6 million in sales of products acquired in the second quarter of this year. Sales in the Integra NeuroSciences division increased \$4.1 million to \$16.1 million in the third quarter of 2001, and included \$0.6 million in sales of acquired products. Contributing to the strong growth in the Integra NeuroSciences division were sales of the DuraGen® Dural Graft Matrix and the Selector® Integra Ultrasonic Aspirator for the ablation of cranial tumors. The gross margin on product sales increased two percentage points to 61% in the third quarter of 2001 through an improved sales mix of higher margin products. Integra NeuroSciences' gross margin on product sales was reduced by approximately 1% related to a provision recorded a gainst certain slow moving products in the third quarter of 2001.

Future product sales in the Integra NeuroSciences division are expected to benefit from growth in the division's existing product lines, including recently launched products such as the LICOX® Brain Tissue Oxygen Monitoring System, the Ventrix® True Tech Tunneling Catheter for intracranial pressure monitoring, and the NeuraGenTM Nerve Guide for the repair of damaged peripheral nerves.

Sales of Integra LifeSciences division products increased \$1.1 million to \$6.2 million in the third quarter of 2001 primarily because of growth in the Company's private label products. Sales of private label products can vary significantly from quarter to quarter based upon demand from our strategic marketing partners. Overall, we have had strong year-over-year growth in sales of these products, as demonstrated by the 24% year-to-date growth in the Integra LifeSciences division over the nine months ended September 30, 2000. Gross margin on Integra LifeSciences' product sales increased from 48% in the third quarter of 2000 to 54% in the third quarter of 2001 primarily due to a significant improvement in capacity utilization.

Other revenue, which consists of development funding from strategic partners and government grants, royalty income, and license and distribution revenues, decreased by \$1.3 million to \$1.4 million in the third quarter of 2001. Other revenue in the third quarter of 2000 included \$1.5 million of event related payments from the achievement of specific contract goals and the licensing of technology.

Research and development expenses were as follows:

	Three Months Ended September 30,			
	2001 2000			
	 (in thousands)			
Integra NeuroSciences	\$ 817 \$	647		
Integra LifeSciences	1,355	1,196		
Total	\$ 2,172 \$	1,843		

The future allocation and timing of research and development expenditures between segments and programs will vary depending on various factors, including the timing and outcome of pre-clinical and clinical results, changing competitive conditions, continued program funding levels, potential funding opportunities and determinations with respect to the commercial potential of the Company's technologies.

Selling and marketing expenses were as follows:

	Three Months Ended September 30,			
		2001	2000	
		(in thousand	ds)	
Integra NeuroSciences	\$	4,775 \$	3,535	
Integra LifeSciences		373	613	
Total	\$	5,148 \$	4,148	

Integra NeuroSciences selling and marketing expenses increased \$1.2 million as compared to the third quarter of 2000 to \$4.8 million primarily because of the increase in the size of the direct sales force in the United States throughout 2000 and into 2001 from 18 to 44 neurospecialists. Sales and marketing expenses are expected to continue to increase in the future from the planned expansion of our domestic sales force by an additional 15 to 20 neurospecialists by the end of 2002 and the building of a direct sales and marketing infrastructure in Europe.

Within the Integra LifeSciences division, product sales and marketing activities are primarily the responsibility of our strategic marketing partners and distributors. The \$0.2 million decrease in Integra LifeSciences' sales and marketing expenses to \$0.4 million in the third quarter of 2001 reflects lower distributor selling costs.

General and administrative expenses were as follows:

	Three Months Ended September 30,					
		2001	2000			
		(in thousands)				
Integra NeuroSciences	\$	926 \$	1,151			
Integra LifeSciences		409	396			
Corporate		1,422	2,093			
Total	\$	2,757 \$	3,640			

The \$0.2 million decrease in Integra NeuroSciences' general and administrative expenses was primarily related to headcount reductions in 2001 and consulting costs incurred in 2000 related to the CNS acquisition.

The \$0.7 million decrease in corporate general and administrative expenses was primarily the result of decreased legal fees. Beginning in 2002, we anticipate that corporate general and administrative expenses will increase as a result of higher legal fees associated with the expected appeal by Merck KGaA of the favorable judgment we received in our litigation with Merck KGaA (see Note 10 to the financial statements).

Interest income (expense), net includes the following:

	T	Three Months Ended September 30,				
	200	01	2000			
	(in thousands)					
Interest income	\$	684 \$	123			
Interest expense		(128)	(327)			
Total	\$	556 \$	(204)			

The increase in interest income of \$0.6 million in the third quarter of 2001 is primarily the result of the interest earned on the approximately \$113 million of cash raised in our public offering of common stock in August 2001.

Interest expense decreased \$0.2 million in the third quarter of 2001 because all outstanding debt was repaid during the quarter.

The provision for income taxes increased \$0.3 million in the third quarter of 2001 to \$0.4 million, which brings the effective tax rate for the year-to-date period to approximately 11%. The decrease in the effective rate as compared to the third quarter of 2000 is the result of greater taxable income generated in 2001 in jurisdictions where we have net operating loss carryforwards available to offset this taxable income.

In the third quarter of 2001, we reported an extraordinary loss of \$243,000, net of \$13,000 of taxes, on the early extinguishment of all outstanding debt. The debt repaid included \$7.9 million of outstanding bank loans and \$1.4 million payable under the terms of a promissory note.

Net income for the third quarter of 2001 was \$3.8 million, or \$0.13 per diluted share, and included a \$0.01 per share extraordinary loss from the early retirement of debt. Net income for the third quarter of 2000 was \$1.7 million, or \$0.07 per share.

Because we have generated taxable income in recent quarters, we are currently assessing the realizability of unrecognized deferred tax assets related to approximately \$70 million in net operating loss carryforwards ("NOL's"). If these NOL's are recognized, we expect that our effective tax rate would approximate 32% going forward. However, this would not change our actual cash tax rate, which is expected to remain in the 10% to 15% range through the year 2003. Because the recognition of the NOL's could affect our income tax provision in the near term, we supplementally disclose pro forma full-taxed earnings. Pro forma fully-taxed earnings are calculated by applying an assumed effective tax rate of 32% to actual pre-tax results in lieu of our actual current effective tax rate of 11%.

On a pro forma fully-taxed basis, we reported third quarter 2001 earnings of \$2.8 million, or \$0.09 per diluted share, including a \$0.01 per share extraordinary loss on the early retirement of debt. This compares to pro forma fully-taxed earnings of \$1.2 million, or \$0.04 per diluted share, in the third quarter of 2000. The calculation of pro forma fully-taxed earnings is shown below:

	Pe	e Month eriod September 30
	2001	2000
Income before income taxes	\$ 4,388	8 \$ 1,824
Less: Pre-tax extraordinary loss	(25)	6)
Income before income taxes and after extraordinary items	4,132	2 1,824
Pro forma provision for income taxes at 32% effective rate	1,322	2 584
Pro forma fully-taxed net income	2,810	0 1,240
Preferred stock dividends used to compute diluted earnings per share	(13:	5) (405)
Pro forma fully-taxed net income (loss) applicable to common stockholders used to compute diluted earnings per share	\$ 2,673	\$ 835
Diluted pro forma fully-taxed earnings (loss) per share	\$ 0.09	9 \$ 0.04
Diluted weighted average common shares outstanding	28,472	2 19,534

Product Sales and Gross Margins on Product Sales:

	Nine Months Ended September 30,			
		2001	2000	
		(in thousands)		
Integra NeuroSciences:				
Neuro intensive care unit	\$	20,449 \$	17,271	
Neuro operating room		25,871	14,700	
Total product sales		46,320	31,971	
Cost of product sales		17,671	13,884	
Gross margin on product sales		28,649	18,087	
Gross margin percentage		62 %	57 %	
Integra LifeSciences:		10.752	0.206	
Private label products		10,753	8,386	
Distributed products		6,915	5,886	
Total product sales		17,668	14,272	
Cost of product sales		8,386	7,519	
Gross margin on product sales		9,282	6,753	
Gross margin percentage		53 %	47 %	
Consolidated:				
Product sales	\$	63,988	46,243	
Consolidated gross margin percentage		59 %	54 %	

Nine Mantha Ended Contomber 20

For the nine months ended September 30, 2001, total revenues increased \$17.0 million, or 33%, over the nine month period ended September 30, 2000 to \$68.4 million. Revenue growth was led by a \$17.7 million increase in product sales to \$64.0 million, a 38% increase over the nine month period ended September 30, 2000. Included in this increase was \$1.0 million in sales of products acquired in the second quarter of 2001 and an additional three months of sales of product lines acquired from NMT Medical in April 2000. Sales in the Integra NeuroSciences division increased \$14.3 million to \$46.3 million for the nine months ended September 30, 2001, and included \$1.0 million in sales of products acquired in the second quarter of 2001 and an additional three months of sales of product lines acquired from NMT Medical in April 2000. Contributing to the strong growth in the Integra NeuroSciences division were sales of the DuraGen® Dural Graft Matrix, our line of intracranial monitoring and drainage products for the neuro intensive care unit, and the Selector® Integra Ultrasonic Aspirator for the ablation of cranial tumors. For the nine month periods ended September 30, 2000, Integra NeuroSciences' reported gross margin on product sales was reduced by one percentage point relating to fair value inventory purchase accounting adjustments recorded in connection with acquisitions. As compared to the adjusted gross margin of 58% for the nine month period ended September 30, 2000, gross margin on product sales increased four percentage points to 62% for the nine months ended September 30, 2001 through an improved sales mix of higher margin products.

Sales of Integra LifeSciences division products increased \$3.4 million to \$17.7 million for the nine month period ended September 30, 2001 from higher sales of both private label and distributed products. This increase included an additional three months of sales of a product line acquired from NMT Medical in April 2000. For the nine months ended September 30, 2000, Integra LifeSciences' reported gross margin on product sales was reduced by one percentage point relating to fair value inventory purchase accounting adjustments recorded in connection with an acquisition. As compared to the adjusted gross margin of 48% for the nine month period ended September 30, 2000, gross margin on product sales increased five percentage points to 53% for the nine months ended September 30, 2001 primarily as a result of increased capacity utilization.

Other revenue, which decreased by \$0.7 million to \$4.4 million for the nine months ended September 30, 2001, consisted of \$3.0 million of research and development funding from strategic partners and government grants, \$0.9 million of royalty income, and \$0.5 million of license and distribution revenues. Other revenue in 2000 included \$1.5 million of event related payments from the achievement of specific contract goals and the licensing of technology.

Research and development expenses were as follows:

	Nine Months Ended September 30,				
	2001 2000				
	(in thousands)				
Integra NeuroSciences	\$	2,217 \$	1,885		
Integra LifeSciences		3,865	3,852		
Total	\$	6,082 \$	5,737		

The \$0.3 million increase in Integra NeuroSciences' research and development expenses to \$2.2 million for the nine months ended September 30, 2001 was primarily related to development activities for the NeuraGenTM Nerve Guide, which received FDA approval in June 2001.

Selling and marketing expenses were as follows:

	Nine Months Ended September 30,				
	20	2001 2000			
		(in thousands)			
Integra LifeSciences	\$	13,797 \$	9,017		
Integra LifeSciences		1,371	1,984		
Total	\$	15,168 \$	11,001		

Integra NeuroSciences selling and marketing expenses increased \$4.8 million to \$13.8 million for the nine months ended September 30, 2001 primarily because of the increase in the size of the direct sales force in the United States.

The \$0.6 million decrease in Integra LifeSciences' sales and marketing expenses to \$1.4 million for the nine months ended September 30, 2001 reflects lower distributor selling costs.

General and administrative expenses were as follows:

	Ni	Nine Months Ended September 30,			
	20	001	2000		
		(in thousands)			
Integra NeuroSciences	\$	2,763 \$	3,243		
Integra LifeSciences		1,255	1,070		
Corporate		5,262	6,958		
Total	\$	9,280 \$	11,271		

The \$0.5 million decrease in Integra NeuroSciences' general and administrative expenses was primarily related to headcount reductions and decreased bad debt expenses recorded in 2001 and consulting costs incurred in 2000 related to the CNS acquisition.

The \$0.2 million increase in Integra LifeSciences' general and administrative expenses was primarily related to increased headcount.

The \$1.7 million decrease in corporate general and administrative expenses was primarily the result of decreased legal fees and headcount reductions.

Amortization expense increased \$0.4 million because of intangible asset amortization from the acquisitions of Satelec Medical and GMS in the second quarter of 2001 and from an additional three months of amortization recorded in 2001 from the acquisition of product lines from NMT Medical in April 2000.

Interest income (expense), net includes the following:

	Nine Months Ended September 30,			
	200	2001 2000		
	(in thousands)			
Interest income	\$	999 \$	555	
Interest expense		(635)	(927)	
Total	\$	364 \$	(372)	

The increase in interest income of \$0.4 million for the nine months ended September 30, 2001 is the result of the interest earned on the approximately \$113 million of cash raised in our public offering of common stock in August 2001, offset by the effects of lower average interest rates in 2001 as compared to the nine months ended September 30, 2000.

Interest expense decreased \$0.3 million for the nine months ended September 30, 2001 primarily because of the repayment of all outstanding debt during the third quarter of 2001. Lower average interest rates in 2001 as compared to the nine months ended September 30, 2000 also contributed to the decrease.

Other income (expense), net includes the following:

	Nine Months Ended September 30,			
		2001		2000
	(in thousands)			
Other than temporary decline in available for sale securities	\$	(95)	\$	
Gain on sale of available for sale securities				176
Other, net		(22)		1
Total	\$	(117)	\$	177

The provision for income taxes increased \$0.7 million for the nine months ended September 30, 2001 to \$1.0 million, which brings the effective tax rate for the year-to-date period to approximately 11%.

In connection with the adoption of Securities and Exchange Commission Staff Accounting Bulletin 101, *Revenue Recognition* (the "SAB") in 2000, we recorded a \$470,000 cumulative effect of an accounting change to defer a portion of a nonrefundable, up-front fee received and recorded in other revenue in 1998. The cumulative effect of this accounting change was measured and recorded as of January 1, 2000.

Net income for the nine months ended September 30, 2001 was \$8.5 million, or \$0.31 per diluted share, and included a \$0.01 per share extraordinary loss from the early retirement of debt. Net income for the nine month period ended September 31, 2000 was \$0.4 million, or a \$0.28 loss per diluted share after the effect of preferred stock dividends and a \$4.2 million beneficial conversion feature associated with the issuance of convertible preferred stock and common stock warrants in March 2000. The beneficial conversion feature is based upon the excess of the price of the underlying common stock as compared to the fixed conversion price of the convertible preferred stock, after taking into account the value assigned to the warrants.

INTERNATIONAL PRODUCT SALES AND OPERATIONS

For the nine months ended September 30, 2001, sales to customers outside the United States totaled \$14.3 million, or 22% of consolidated product sales, of which approximately 54% were to Europe. Approximately \$5.0 million of these sales to customers outside the United States were generated in foreign currencies from our foreign-based subsidiaries in England, Germany and France. Our international sales and operations are subject to the risk of foreign currency fluctuations, both in terms of exchange risk related to transactions conducted in foreign currencies and the price of our products in those markets for which sales are denominated in the U.S. dollar.

For the nine months ended September 30, 2000, sales to customers outside the United States totaled \$10.3 million, or 22% of consolidated product sales, of which approximately 48% were to Europe. Approximately \$2.2 million of these sales to customers outside the United States were generated in foreign currencies from our foreign-based subsidiary in England.

We acquired operations in Germany and France with the acquisitions of GMS and Satelec Medical in April 2001 and, in the third quarter of 2001, transferred the manufacturing of the acquired Satelec products to our Andover, UK facility. Additionally, we are in the process of building our direct European sales force in England, France and Germany.

LIQUIDITY AND CAPITAL RESOURCES

To date, we have generated significant cumulative operating losses. Historically, we have funded our operations primarily through private and public offerings of equity securities, product revenues, research and collaboration funding, borrowings under a revolving credit line and cash acquired in connection with business acquisitions and dispositions. Recently, we have substantially reduced our cash burn rate and, for the nine months ended September 30, 2001, we generated positive operating cash flows of \$9.0 million. Operating cash flows were reduced by a \$6.7 million use of cash due to inventory growth. Inventory levels have grown during 2001 as part of a planned build-up of certain product lines in connection with new product launches and specific sales promotion programs and in advance of changes in the manufacturing of certain product lines to ensure that there are no sales disruptions during the transition.

At September 30, 2001, we had cash, cash equivalents and current and non-current investments totaling approximately \$122.3 million. Investments consist almost entirely of highly-liquid, interest bearing debt securities.

Our principal uses of funds during the nine months ended September 30, 2001 were \$13.8 million for debt repayments, \$6.1 million for business acquisitions, and \$2.0 million for purchases of property and equipment. Principal sources of funds were approximately \$119.8 million from the issuance of common stock and \$9.0 million of positive operating cash flow.

On August 13, 2001, we issued 4,747,500 shares of common stock in a public offering at \$25.50 per share. The net proceeds generated by the offering, after estimated expenses, are expected to approximate \$113 million.

With the proceeds from the public offering of common stock, we repaid all outstanding debt, including \$7.9 million of bank loans and \$1.4 million payable under the terms of a promissory note, in the third quarter of 2001. Additionally, we terminated our term loan and \$4.0 million revolving credit facility with Fleet Capital Corporation in August 2001. At September 30, 2001, we had no debt outstanding.

OTHER MATTERS

At December 31, 2000, we had provided a \$44.8 million valuation allowance against our consolidated deferred tax asset due to the uncertainty of its realization. Because we have generated taxable income during recent quarters, we are continuing to reassess the potential realizability of this asset through the generation of future taxable income. The recognition of the deferred tax asset could affect our income tax provision in the near term.

FORWARD-LOOKING STATEMENTS

We have made statements in this report, including statements under "Management's Discussion and Analysis of Financial Condition and Results of Operations" which constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements are subject to a number of risks, uncertainties and assumptions about the Company, including those described under "Risk Factors" in our Annual Report on Form 10-K/A for the year ended December 31, 2000 filed with the Securities and Exchange Commission. In light of these risks and uncertainties, the forward-looking events and circumstances discussed in this report may not occur and actual results could differ materially from those anticipated or implied in the forward-looking statements.

You can identify these forward-looking statements by forward-looking words such as "believe," "may," "could," "will," "estimate," "continue," "anticipate," "intend," "seek," "plan," "expect," "should," "would" and similar expressions in this report.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

In July 1996, we filed a patent infringement lawsuit in the United States District Court for the Southern District of California (the "Court") against Merck KGaA, a German corporation, Scripps Research Institute, a California nonprofit corporation, and David A. Cheresh, Ph.D., a research scientist with Scripps, seeking damages and injunctive relief. The complaint charged, among other things, that the defendant Merck KGaA willfully and deliberately induced, and continues to willfully and deliberately induce, defendants Scripps Research Institute and Dr. Cheresh to infringe certain of our patents. These patents are part of a group of patents granted to The Burnham Institute and licensed by Integra that are based on the interaction between a family of cell surface proteins called integrins and the arginine-glycine-aspartic acid ("RGD") peptide sequence found in many extracellular matrix proteins. The defendants filed a countersuit asking for an award of defendants' reasonable attorney fees.

This case went to trial in February 2000, and in March, 2000, a jury returned a unanimous verdict for the Company, finding that Merck KGaA had willfully infringed and induced the infringement of our patents, and awarded \$15,000,000 in damages. The Court dismissed Scripps and Dr. Cheresh from the case.

In October, 2000, the Court entered judgment in our favor and against Merck KGaA in the case. In entering the judgment, the Court also granted us pre-judgment interest of approximately \$1,350,000, bringing the total amount to approximately \$16,350,000, plus post-judgment interest. Merck KGaA filed various post-trial motions requesting a judgment as a matter of law notwithstanding the verdict or a new trial, in each case regarding infringement, invalidity and damages. In September 2001, the Court entered orders in favor of Integra and against Merck KGaA on the final post-judgment motions in the case and denied Merck KGaA's motions for judgment as a matter of law and for a new trial.

Merck KGaA has notified Integra and the Court that it will appeal various decisions of the Court. Post-judgment interest continues to accrue at the rate of approximately \$20,000 per week. Integra has not recorded any gain in connection with this favorable judgment.

We are also subject to other claims and lawsuits in the ordinary course of our business, including claims by employees and with respect to our products. In our opinion, these other claims are not expected, individually or in the aggregate, to result in a material adverse effect on our results of operations, financial condition, or cash flows. Our financial statements do not reflect any material amounts related to possible unfavorable outcomes of the matters above or others. However, it is possible that these contingencies could materially affect our results of operations, financial position and cash flows in a particular period.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

None

(b) Reports on Form 8-K

We filed with the Securities and Exchange Commission a Report on Form 8-K dated August 2, 2001 (and subsequently amended) with respect to our financial results for the second quarter of 2001 that were reported in a press release.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

INTEGRA LIFESCIENCES HOLDINGS CORPORATION

Date: November 14, 2001 /s/ Stuart M. Essig

Stuart M. Essig

President and Chief Executive Officer

Date: November 14, 2001 /s/ David B. Holtz

David B. Holtz

Senior Vice President, Finance and

Treasurer

End of Filing

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