

IAC/INTERACTIVECORP

FORM 8-K (Current report filing)

Filed 07/18/17 for the Period Ending 07/18/17

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| Address | 555 WEST 18TH STREET NEW YORK, NY 10011 |
| Telephone | 2123147300 |
| CIK | 0000891103 |
| Symbol | IAC |
| SIC Code | 5990 - Retail Stores, Not Elsewhere Classified |
| Industry | Internet Services |
| Sector | Technology |
| Fiscal Year | 12/31 |

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 8-K

**CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): July 18, 2017

IAC/INTERACTIVECORP

(Exact name of registrant as specified in charter)

Delaware
(State or other jurisdiction
of incorporation)

0-20570
(Commission
File Number)

59-2712887
(IRS Employer
Identification No.)

555 West 18th Street, New York, NY
(Address of principal executive offices)

10011
(Zip Code)

Registrant's telephone number, including area code: **(212) 314-7300**

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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ITEM 8.01. Other Events

Following the sale of The Princeton Review, by Match Group, Inc. ("Match Group"), a subsidiary of IAC/InterActiveCorp ("IAC" or the "Company"), on March 31, 2017, the Company moved the results of The Princeton Review from its Match Group segment to its Other segment. While the results of The Princeton Review are reflected as a discontinued operation in Match Group's standalone consolidated financial statements, these results did not meet the threshold to be reflected as a discontinued operation in the Company's consolidated financial statements. This Current Report on Form 8-K is being filed primarily to reflect this change in segments.

In addition, in this Current Report on Form 8-K the Company has:

- updated the disclosures related to recent accounting pronouncements that were included in its Form 10-Q for the Quarter Ended March 31, 2017, which was filed on May 8, 2017, including to reflect its adoption of ASU No. 2016-09, *Compensation-Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting*, effective January 1, 2017;
- reflected the reclassification of certain operating expenses in each of the years in the three year period ended December 31, 2016 to conform to the presentation in its Form 10-Q for the Quarter Ended March 31, 2017; and
- included as a subsequent event, the Company's announcement, on May 1, 2017, that it had entered into a definitive agreement with Angie's List, Inc. ("Angie's List") to combine the businesses in the Company's HomeAdvisor segment and Angie's List under a new publicly traded company to be called ANGI Homeservices Inc. The Company will own between approximately 87% and 90% of the economic interest (on a fully diluted basis) and approximately 98% of the total voting power of ANGI Homeservices Inc. common stock. This transaction, which is subject to the satisfaction of customary closing conditions, including the approval by Angie's List stockholders, is expected to close in the fourth quarter of 2017. This event was previously reported on a Current Report on Form 8-K dated May 1, 2017.

The following items of the 2016 Form 10-K are being updated retrospectively to reflect the above-mentioned changes:

1. Part II—Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations
2. Part II—Item 8. Consolidated Financial Statements and Supplementary Data:
 - Consolidated Statement of Operations
 - Consolidated Statement of Cash Flows
 - Note 1—Organization
 - Note 2—Summary of Significant Accounting Policies
 - Note 5—Goodwill and Intangibles Assets
 - Note 14—Segment Information
 - Note 22—Guarantor and Non-Guarantor Financial Information
 - Note 24—Subsequent Event

The above sections, as updated, are included in Exhibit 99.1 to this Current Report on Form 8-K and are incorporated herein by reference. This Current Report on Form 8-K should be read in conjunction with the 2016 Form 10-K, provided that the foregoing sections supersede the corresponding sections included in "Management's Discussion and Analysis of Financial Condition and Results of Operations," and "Consolidated Financial Statements and Supplementary Data" contained in the 2016 Form 10-K. More current information is contained in the Company's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2017 as filed with the SEC.

ITEM 9.01. Financial Statements and Exhibits

| Exhibit No. | Description |
|----------------------|--|
| 23.1 | Consent of Ernst & Young LLP |
| 99.1 | Portions of the 2016 Form 10-K: Part II—Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations Part II—Item 8. Consolidated Financial Statements and Supplementary Data |
| 101.INS XBRL | Instance |
| 101.SCH XBRL | Taxonomy Extension Schema |
| 101.CAL XBRL | Taxonomy Extension Calculation |
| 101.DEF XBRL | Taxonomy Extension Definition |
| 101.LAB XBRL | Taxonomy Extension Labels |
| 101.PRE XBRL | Taxonomy Extension Presentation |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

IAC/InterActiveCorp

/s/ GLENN H. SCHIFFMAN

By:

Name: Glenn H. Schiffman

Title: *Executive Vice President and Chief Financial Officer*

Date: July 18, 2017

CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in the following registration statements (and any amendments thereto) of IAC/InterActiveCorp of our report dated February 28, 2017 (except for Notes 1, 2, 5, 14, 22 and 24, as to which the date is July 18, 2017), with respect to the consolidated financial statements and schedule of IAC/InterActiveCorp for the year ended December 31, 2016, included in this Current Report (Form 8-K).

COMMISSION FILE NO.:

Form S-8, No. 333-127410
Form S-8, No. 333-127411
Form S-4, No. 333-124303
Form S-8, No. 333-146940
Form S-8, No. 333-154875
Form S-8, No. 333-174538
Form S-8, No. 333-192186

/s/ ERNST & YOUNG LLP

New York, New York
July 18, 2017

PART II

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

Key Terms:

When the following terms appear in this report, they have the meanings indicated below:

Reportable Segments:

- **Match Group** - is the world's leading provider of dating products, operating a portfolio of over 45 brands, including Match, Tinder, PlentyOfFish and OkCupid.
- **HomeAdvisor** - is a leading global home services digital marketplace that helps connect consumers with home professionals.
- **Video** - consists primarily of Vimeo, Electus, CollegeHumor, Notional, IAC Films and Daily Burn.
- **Applications** - consists of **Consumer**, which includes our direct-to-consumer downloadable desktop applications, including Apalon, which houses our mobile operations, and SlimWare, which houses our downloadable desktop software and services operations; and **Partnerships**, which includes our business-to-business partnership operations.
- **Publishing** - consists of **Premium Brands**, which includes About.com, Dictionary.com, Investopedia and The Daily Beast; and **Ask & Other**, which primarily includes Ask.com, CityGrid and, for periods prior to its sale on June 30, 2016, ASKfm.
- **Other** - consists of The Princeton Review (see "2017 Developments" below), as well as ShoeBuy and PriceRunner, for periods prior to their sales on December 30, 2016 and March 18, 2016, respectively.

Operating metrics:

Match Group

- **North America** - consists of the financial results and metrics for customers located in the United States and Canada.
- **International** - consists of the financial results and metrics for customers located outside of the United States and Canada.
- **Direct Revenue** - is revenue that is directly received from an end user of its products.
- **Average PMC** - is calculated by summing the number of paid members, or paid member count ("PMC"), at the end of each day in the relevant measurement period and dividing it by the number of calendar days in that period. PMC as of any given time represents the number of users with a paid membership at that time.
- **Average Revenue per Paying User ("ARPPU")** - is Direct Revenue from members in the relevant measurement period (whether in the form of subscription payments or à la carte payments) divided by the Average PMC in such period divided by the number of calendar days in such period. This definition has been updated in the fourth quarter of 2016 to exclude non-subscriber Direct Revenue and previously reported ARPPU has been adjusted to conform to this definition.

HomeAdvisor

- **Domestic business** - includes the HomeAdvisor branded marketplace service and its owned affiliates in the United States. It excludes other domestic operating subsidiaries within the segment.
- **European business** - includes the HomeAdvisor branded marketplace service and its owned affiliates in Europe.

- **Service Requests** - are fully completed and submitted customer service requests.
- **Paying Service Professionals ("Paying SPs")** - are the number of service professionals that had an active membership and/or paid for consumer matches in the last month of the period.

Video

- **Vimeo ending subscribers** - are the number of subscribers to Vimeo's Creator Platform with a Plus, Pro or Business subscription at the end of the period.

Operating costs and expenses:

- **Cost of revenue** - consists primarily of traffic acquisition costs and includes (i) payments made to partners who distribute our Partnerships customized browser-based applications and who integrate our paid listings into their websites and (ii) fees paid to Apple and Google related to the distribution and the facilitation of in-app purchases of product features. These payments include amounts based on revenue share and other arrangements. Cost of revenue also includes ShoeBuy's cost of products sold and shipping and handling costs, production costs related to media produced by Electus and other businesses within our Video segment, expenses associated with the operation of the Company's data centers, consisting compensation (including stock-based compensation) and other employee-related costs, hosting fees, credit card processing fees, content acquisition costs and rent.
- **Selling and marketing expense** - consists primarily of advertising expenditures and compensation (including stock-based compensation) and other employee-related costs for personnel engaged in selling and marketing and sales support functions. Advertising expenditures include online marketing, including fees paid to search engines and third parties that distribute our Consumer downloadable desktop applications, offline marketing, which is primarily television advertising, and partner-related payments to those who direct traffic to the Match Group brands.
- **General and administrative expense** - consists primarily of compensation (including stock-based compensation) and other employee-related costs for personnel engaged in executive management, finance, legal, tax, human resources and customer service functions (except for Match Group which includes customer service costs within cost of revenue), acquisition-related contingent consideration fair value adjustments (described below), fees for professional services and facilities costs.
- **Product development expense** - consists primarily of compensation (including stock-based compensation) and other employee-related costs, to the extent that they are not capitalized, for personnel engaged in the design, development, testing and enhancement of product offerings and related technology.
- **Acquisition-related contingent consideration fair value adjustments** - relate to the portion of the purchase price (of certain acquisitions) that is contingent upon the future operating performance of the acquired company. The amounts ultimately paid are generally dependent upon earnings performance and/or operating metrics as stipulated in the relevant purchase agreements. The fair value of the liability is estimated at the date of acquisition and adjusted each reporting period until the liability is settled. If the payment date of the liability is longer than one year, the amount is initially recorded net of a discount, which is amortized as an expense each period. In a period where the acquired company is expected to perform better than the previous estimate, the liability will be increased resulting in additional expense; and in a period when the acquired company is expected to perform worse than the previous estimate, the liability will be decreased resulting in income. The year-over-year impact can be significant, for example, if there is income in one period and expense in the other period.

Long-term debt:

- **2012 Senior Notes** - IAC's 4.75% Senior Notes due December 15, 2022, with interest payable each June 15 and December 15, which commenced on June 15, 2013, a portion of which were exchanged for the 2015 Match Group Senior Notes (described below) on November 16, 2015.
- **2013 Senior Notes** - IAC's 4.875% Senior Notes due November 30, 2018, with interest payable each May 30 and November 30, which commenced on May 30, 2014.
- **Match Exchange Offer** - Match Group exchanged \$445 million of 2015 Match Group Senior Notes for a substantially like amount of 2012 Senior Notes on November 16, 2015.

- **2015 Match Group Senior Notes** - Match Group's 6.75% Senior Notes due December 15, 2022, with interest payable each June 15 and December 15, which commenced on June 15, 2016, and which were issued in exchange for 2012 Senior Notes on November 16, 2015.
- **Match Group Term Loan** - an \$800 million, seven-year term loan entered into by Match Group on November 16, 2015. On March 31, 2016, a \$10 million principal payment was made. On June 1, 2016, Match Group issued \$400 million of 6.375% Senior Notes (described below). The proceeds from the offering were used to prepay a portion of the \$790 million of indebtedness outstanding under the Match Group Term Loan. On December 8, 2016, a \$40 million principal payment was made. In addition, the outstanding balance was repriced at LIBOR plus 3.25%, with a LIBOR floor of 0.75%. The outstanding balance of the Match Group Term Loan as of December 31, 2016 is \$350 million.
- **2016 Match Group Senior Notes** - Match Group's 6.375% Senior Notes due June 1, 2024, with interest payable each June 1 and December 1, which commenced on December 1, 2016, and which were issued on June 1, 2016.
- **Liberty Bonds** - 5% New York City Industrial Development Agency Liberty Bonds due September 1, 2035. The Liberty Bonds were redeemed on September 1, 2015.

Non-GAAP financial measure:

- **Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization ("Adjusted EBITDA")** - is a Non-GAAP financial measure. See "IAC's Principles of Financial Reporting" for the definition of Adjusted EBITDA.

MANAGEMENT OVERVIEW

IAC is a leading media and Internet company comprised of widely known consumer brands, such as HomeAdvisor, Vimeo, Dictionary.com, The Daily Beast, Investopedia, and Match Group's online dating portfolio, which includes Match, Tinder, PlentyOfFish and OkCupid.

Sources of Revenue

Match Group's revenue is primarily derived directly from users in the form of recurring membership fees, which typically provide unlimited access to a bundle of features for a specific period of time, and the balances from à la carte features, where users pay a fee for a specific action or event; with additional revenue generated from online advertisers who pay to reach our large audiences.

HomeAdvisor's revenue is derived primarily from fees paid by members of its network of services professionals for consumer matches and memberships.

A significant portion of the revenue from our Applications and Publishing segments is derived from online advertising, most of which is attributable to our services agreement with Google Inc. ("Google"). The Company's service agreement became effective on April 1, 2016, following the expiration of the previous services agreement. The services agreement expires on March 31, 2020; however, the Company may choose to terminate the agreement effective March 31, 2019. The services agreement requires that we comply with certain guidelines promulgated by Google. Google may generally unilaterally update its policies and guidelines without advance notice; which could in turn require modifications to, or prohibit and/or render obsolete certain of our products, services and/or business practices, which could be costly to address or otherwise have an adverse effect on our business, financial condition and results of operations. For the years ended December 31, 2016, 2015 and 2014, revenue earned from Google was \$824.4 million, \$1.3 billion and \$1.4 billion, respectively. For the years ended December 31, 2016, 2015 and 2014, Google revenue represents 87% and 73%; 94% and 83%; and 97% and 83%, of Applications and Publishing revenue, respectively.

The revenue earned by our Video segment is derived from media production and distribution, subscriptions and advertising.

The Princeton Review's revenue is primarily earned from fees received directly from students for in-person and online test preparation classes, access to online test preparation materials and individual tutoring services. ShoeBuy's revenue was derived principally from merchandise sales. PriceRunner's revenue was derived principally from advertising.

Strategic Partnerships, Advertiser Relationships and Online Advertising

A meaningful portion of the Company's revenue is attributable to the services agreement with Google described above. For the years ended December 31, 2016, 2015 and 2014, revenue earned from Google represents 26%, 40% and 45%, respectively, of our consolidated revenue.

We pay traffic acquisition costs, which consist of payments made to partners who distribute our Partnerships customized browser-based applications, integrate our paid listings into their websites and fees related to the distribution and facilitation of in-app purchases of product features. We also pay to market and distribute our services on third-party distribution channels, such as search engines and social media websites. In addition, some of our businesses manage affiliate programs, pursuant to which we pay commissions and fees to third parties based on revenue earned. These distribution channels might also offer their own products and services, as well as those of other third parties, which compete with those we offer.

We market and offer our products and services directly to consumers through branded websites and subscriptions, allowing consumers to transact directly with us in a convenient manner. We have made, and expect to continue to make, substantial investments in online and offline advertising to build our brands and drive traffic to our websites and consumers and advertisers to our businesses.

The cost of acquiring new consumers through online and offline third-party distribution channels has increased, particularly in the case of online channels, as Internet commerce continues to grow and competition in the markets in which IAC's businesses operate increases.

2017 Developments

On May 1, 2017, the Company announced that it has entered into a definitive agreement with Angie's List, Inc. ("Angie's List") to combine the businesses in the HomeAdvisor segment and Angie's List under a new publicly traded company to be called ANGI Homeservices Inc. IAC will own between approximately 87% and 90% of the economic interest (on a fully diluted basis) and approximately 98% of the total voting power of ANGI Homeservices Inc. common stock. This transaction, which is subject to the satisfaction of customary closing conditions, including the approval by Angie's List stockholders, is expected to take place in the fourth quarter of 2017.

On March 31, 2017, Match Group sold its non-dating business, consisting of The Princeton Review. The non-dating business does not meet the threshold to be reflected as a discontinued operation at the IAC level. The Company has moved the non-dating business to its "Other" segment.

2016 Developments

During 2016, the Company:

- repurchased 6.3 million shares of common stock at an average price of \$49.98 per share, or \$315.3 million in aggregate; and
- redeemed and repurchased \$109.8 million of its 2013 Senior Notes and repurchased \$16.6 million of its 2012 Senior Notes.

On December 30, 2016, ShoeBuy, which was part of the Other segment, was sold for approximately \$70.0 million resulting in a pre-tax gain of \$37.5 million.

On December 8, 2016, Match Group made a \$40 million principal payment on the Match Group Term Loan. In addition, the remaining outstanding balance of \$350 million was repriced at LIBOR plus 3.25%, with a LIBOR floor of 0.75%. The previous interest charged on the Match Group Term Loan was LIBOR plus 4.50%, with a LIBOR floor of 1.00%.

On November 3, 2016, HomeAdvisor acquired a controlling interest in MyHammer Holding AG ("MyHammer"), the leading home services marketplace in Germany.

On June 30, 2016, ASKfm, which was part of the Publishing segment, was sold resulting in a pre-tax loss of \$3.8 million.

On June 1, 2016, Match Group issued \$400 million aggregate principal amount of 6.375% Senior Notes due June 1, 2024. The proceeds were used to prepay a portion of the Match Group Term Loan.

On May 2, 2016, Vimeo, which is part of the Video segment, acquired VHX, a platform for premium over-the-top subscription video channels.

On March 18, 2016, PriceRunner, which was part of the Other segment, was sold for \$96.6 million resulting in a pre-tax gain of \$12.0 million.

2016 Consolidated Results

In 2016, the Company's revenue decreased 3% and operating income declined \$212.2 million to a loss of \$32.6 million ; however, the Company delivered 3% Adjusted EBITDA growth. Revenue declined due primarily to significant decreases from Publishing and Applications, partially offset by strong growth at Match Group and HomeAdvisor. The operating income decline, despite higher Adjusted EBITDA, was due primarily to increases of \$261.3 million in goodwill impairment charges, \$9.5 million in depreciation and a change of \$18.0 million in acquisition-related contingent consideration fair value adjustments, partially offset by a decrease of \$60.5 million in amortization of intangibles. The increase in goodwill impairment charges is due to the write-off of goodwill of \$275.4 million at Publishing in the current year period compared to the write-off of goodwill of \$14.1 million at ShoeBuy in the prior year period. The change in acquisition-related contingent consideration fair value adjustments reflects expense in the current year period of \$2.6 million versus income of \$15.5 million in the prior year period. The decrease in amortization of intangibles was due primarily to a reduction in impairment charges during the year. The Company recorded in 2016 an impairment charge of \$11.6 million compared to an impairment charge in 2015 of \$88.0 million all related to certain Publishing indefinite-lived trade names. The Adjusted EBITDA increase was primarily driven by strong growth from Match Group and HomeAdvisor and reduced losses from Video, partially offset by declines of \$95.4 million and \$52.0 million from Publishing and Applications, respectively.

Other events affecting year-over-year comparability include:

- (i) sales of businesses in 2016:
 - PriceRunner on March 18, 2016 (reflected in the Other segment);
 - ASKfm on June 30, 2016 (reflected in the Publishing segment); and
 - ShoeBuy on December 30, 2016 (reflected in the Other segment).
- (ii) acquisitions in 2015:
 - Eureka on April 24, 2015 (reflected in the Match Group segment); and
 - PlentyOffish on October 28, 2015 (reflected in the Match Group segment).
- (iii) acquisitions in 2014:
 - the ValueClick O&O website businesses on January 10, 2014 (reflected in the Publishing segment, except for PriceRunner which was reflected in the Other segment);
 - SlimWare on April 1, 2014 (reflected in the Applications segment);
 - The Princeton Review on August 1, 2014 (reflected in the Other segment);
 - LoveScout24 (formerly known as FriendScout24) on August 31, 2014 (reflected in the Match Group segment); and
 - Apalon on November 3, 2014 (reflected in the Applications segment).
- (iv) costs of \$4.9 million, \$16.8 million and \$4.9 million in 2016, 2015 and 2014, respectively, related to the consolidation and streamlining of technology systems and European operations at the Match Group segment. This project is complete as of December 31, 2016.
- (v) restructuring charges in 2016 of \$15.6 million and \$2.6 million at the Publishing and Applications segments, respectively, related to an effort to manage overall costs resulting from significant declines in revenue from the new Google contract, which was effective April 1, 2016, as well as declines from certain other legacy businesses.

Results of Operations for the Years Ended December 31, 2016, 2015 and 2014**Revenue**

| | Years Ended December 31, | | | | | | 2014 |
|---------------------------|--------------------------|-------------|----------|--------------|------------|----------|--------------|
| | 2016 | \$ Change | % Change | 2015 | \$ Change | % Change | |
| | (Dollars in thousands) | | | | | | |
| Match Group | \$ 1,118,110 | \$ 208,405 | 23 % | \$ 909,705 | \$ 73,247 | 9 % | \$ 836,458 |
| HomeAdvisor | 498,890 | 137,689 | 38 % | 361,201 | 77,660 | 27 % | 283,541 |
| Video | 228,649 | 15,332 | 7 % | 213,317 | 30,863 | 17 % | 182,454 |
| Applications | 604,140 | (156,608) | (21)% | 760,748 | (15,959) | (2)% | 776,707 |
| Publishing | 407,313 | (284,373) | (41)% | 691,686 | (99,863) | (13)% | 791,549 |
| Other | 283,365 | (11,456) | (4)% | 294,821 | 55,177 | 23 % | 239,644 |
| Inter-segment elimination | (585) | (40) | (7)% | (545) | 261 | 33 % | (806) |
| Total | \$ 3,139,882 | \$ (91,051) | (3)% | \$ 3,230,933 | \$ 121,386 | 4 % | \$ 3,109,547 |

For the year ended December 31, 2016 compared to the year ended December 31, 2015

Match Group revenue increased 23% driven by higher Average PMC at both North America and International, up 22% and 46%, respectively, due primarily to growth in paying members at Tinder and the contribution from the 2015 acquisition of PlentyOfFish. This revenue growth was partially offset by a 6% decline in ARPPU. North America and International ARPPU decreased 5% and 7%, respectively, due primarily to the continued mix shift towards lower ARPPU brands, including Tinder and PlentyOfFish, which have lower price points compared to Match Group's more established brands. North America ARPPU decline was partially offset by an increase in mix-adjusted rates.

HomeAdvisor revenue increased 38% due primarily to 44% growth at the Domestic business and 18% growth at the European business. Domestic business revenue growth was driven by a 41% increase in Paying SPs to 143,000 and a 34% increase in Service Requests to 13.2 million. Revenue growth at the European business was driven by organic growth across all regions as well as the acquisition of a controlling interest in MyHammer on November 3, 2016.

Video revenue increased 7% due primarily to growth at Electus, Vimeo and Daily Burn, partially offset by lower revenue from IAC Films as the prior year benefited from the release of the movie *While We're Young*. Vimeo had ending subscribers of 0.8 million, an increase of 14%, compared to the prior year,

Applications revenue decreased 21% due to a 39% decline in Partnerships and a 12% decline in Consumer. Partnerships revenue decreased due primarily to the loss of certain partners. The Consumer decline was driven by lower search revenue from our downloadable desktop applications due primarily to lower monetization, partially offset by strong growth at Apalon and SlimWare, which together comprised 12% of total Applications revenue in 2016.

Publishing revenue decreased 41% due to 54% lower Ask & Other revenue and 25% lower Premium Brands revenue. Ask & Other revenue decreased due to a decline in revenue at Ask.com primarily as a result of the new Google contract, which became effective April 1, 2016, as well as declines from certain other legacy businesses. Premium Brands revenue decreased due primarily to declines in paid search traffic at About.com, mainly attributable to the new Google contract, partially offset by strong growth at Investopedia and The Daily Beast.

Other revenue decreased 4% due to the sale of PriceRunner on March 18, 2016 and a 6% decrease in revenue at The Princeton Review, partially offset by growth at ShoeBuy. The decrease in revenue at The Princeton Review is primarily due to fewer in-person SAT test preparation courses and in-person tutoring sessions, partially offset by an increase in online and self-paced services.

For the year ended December 31, 2015 compared to the year ended December 31, 2014

Match Group revenue increased 9%, or 15% excluding the effects of foreign exchange, driven by an 8% growth in Direct revenue. Direct revenue growth was primarily driven by higher Average PMC at both North America and International, up 13% and 31%, respectively, due mainly to Tinder, partially offset by 9% lower ARPPU due to brand mix shifts and foreign exchange effects. Excluding foreign exchange effects, International Direct revenue would have increased 21%.

See "IAC's Principles of Financial Reporting" for a discussion and reconciliation of effects of foreign exchange on Match Group revenue.

HomeAdvisor revenue increased 27% due primarily to 43% growth at the Domestic business, partially offset by declines at the European business due primarily to the restructuring of certain European operations in the fourth quarter of 2014. Domestic business revenue growth was driven by 49% higher Service Requests to 102,000 and a 46% increase in Paying SPs to 9.8 million.

Video revenue grew 17% due primarily to strong growth at Vimeo, which had ending subscribers of 0.7 million, an increase of 19%, compared to the prior year, and Daily Burn and Electus.

Applications revenue decreased 2% due to a 27% decline in Partnerships, partially offset by 16% growth in Consumer. Consumer growth was driven by higher revenue from our downloadable desktop applications, including SlimWare, and a full year contribution from Apalon, our mobile applications business, which was acquired on November 3, 2014.

Publishing revenue decreased 13% due to 31% lower Ask & Other revenue, partially offset by 29% higher Premium Brands revenue. Ask & Other revenue decreased primarily to a decline in revenue at Ask.com and certain legacy businesses. Premium Brands revenue increased due primarily to strong growth at About.com and Investopedia.

Other revenue increased 23% due to higher revenue at The Princeton Review principally due to its full year inclusion following its acquisition on August 1, 2014, partially offset by lower revenue at PriceRunner.

Cost of revenue

| | Years Ended December 31, | | | | | | |
|----------------------------|--------------------------|------------|----------|-----------|------------|----------|-----------|
| | 2016 | \$ Change | % Change | 2015 | \$ Change | % Change | 2014 |
| | (Dollars in thousands) | | | | | | |
| Cost of revenue | \$755,730 | \$(22,431) | (3)% | \$778,161 | \$(82,043) | (10)% | \$860,204 |
| As a percentage of revenue | 24% | | | 24% | | | 28% |

For the year ended December 31, 2016 compared to the year ended December 31, 2015

Cost of revenue in 2016 decreased from 2015 due to decreases of \$54.7 million from Applications and \$47.0 million from Publishing, partially offset by increases of \$61.3 million from Match Group, \$7.7 million from Video, \$7.1 million from Other and \$2.9 million from HomeAdvisor.

- The Applications decrease was due primarily to a reduction of \$52.0 million in traffic acquisition costs driven by a decline in revenue at Partnerships.
- The Publishing decrease was due primarily to reductions of \$40.0 million in traffic acquisition costs and \$4.6 million in content costs driven by a decline in revenue at Ask.com and certain legacy businesses, partially offset by \$9.2 million in restructuring charges in the current year period related to vacating a data center facility and severance costs in connection with a reduction in workforce.
- The Match Group increase was due primarily to a significant increase in in-app purchase fees across multiple brands, including Tinder, and the 2015 acquisitions of PlentyOfFish and Eureka.
- The Video increase was due primarily to a net increase in production costs at our media and video businesses and an increase in hosting fees related to Vimeo's subscription growth, increased video plays and expanded On Demand catalog. These increases were partially offset by a reduction in investment in content costs at Vimeo in 2016.
- The Other increase was due primarily to an increase in cost of products sold at ShoeBuy due to increased sales, partially offset by a mix shift to higher margin online products from in-person courses at The Princeton Review and the sale of PriceRunner.
- The HomeAdvisor increase was due primarily to an increase of \$1.9 million in credit card processing fees due to higher revenue and an increase of \$0.6 million in traffic acquisition costs principally at the domestic business.

For the year ended December 31, 2015 compared to the year ended December 31, 2014

Cost of revenue in 2015 decreased from 2014 due to decreases of \$87.8 million from Publishing and \$65.3 million from Applications, partially offset by increases of \$39.6 million from Match Group, \$20.0 million from Other and \$10.4 million from Video.

- The Publishing decrease was due primarily to a reduction of \$87.1 million in traffic acquisition costs at Ask & Other driven primarily by a decline in revenue at Ask.com.
- The Applications decrease was due primarily to a reduction of \$72.2 million in traffic acquisition costs driven by a decline in revenue at Partnerships.
- The Match Group increase was due primarily to a significant increase in in-app purchase fees given that its native mobile apps were largely introduced in the second quarter of 2014 and higher hosting fees driven by growth in users and product features.
- The Other increase was due primarily to the full year contribution from the acquisition of The Princeton Review.
- The Video increase was due primarily to increases in hosting fees and content costs related to Vimeo's expanded On Demand catalog.

Selling and marketing expense

| | Years Ended December 31, | | | | | | 2014 |
|-------------------------------|--------------------------|-------------|----------|-------------|-----------|----------|-------------|
| | 2016 | \$ Change | % Change | 2015 | \$ Change | % Change | |
| | (Dollars in thousands) | | | | | | |
| Selling and marketing expense | \$1,247,097 | \$(101,196) | (8)% | \$1,348,293 | \$198,688 | 17% | \$1,149,605 |
| As a percentage of revenue | 40% | | | 42% | | | 37% |

For the year ended December 31, 2016 compared to the year ended December 31, 2015

Selling and marketing expense in 2016 decreased from 2015 due to decreases of \$130.2 million from Publishing, \$40.1 million from Applications and \$11.1 million from Video, partially offset by an increase of \$80.5 million from HomeAdvisor.

- The Publishing decrease was due primarily to a reduction of \$132.6 million in online marketing, resulting from a decline in revenue, partially offset by \$3.1 million in restructuring charges in the current year period related to severance costs in connection with a reduction in workforce.
- The Applications decrease was due primarily to a decline of \$37.5 million in online marketing, principally related to lower anticipated search revenue from our downloadable desktop applications at Consumer.
- The Video decrease was due primarily to a reduction of \$8.9 million in online marketing driven primarily by Vimeo.
- The HomeAdvisor increase was due primarily to higher online and offline marketing of \$51.2 million and an increase of \$27.5 million in compensation due primarily to an increase in the sales force at the domestic business.

For the year ended December 31, 2015 compared to the year ended December 31, 2014

Selling and marketing expense in 2015 increased from 2014 due to increases of \$64.6 million from HomeAdvisor, \$56.6 million from Publishing, \$41.0 million from Applications, \$18.1 million from Match Group and \$15.6 million from Video.

- The HomeAdvisor increase was due primarily to increases of \$41.5 million in offline and online marketing and \$19.3 million in compensation due, in part, to an increase in the sales force at the domestic business.
- The Publishing increase was due primarily to an increase of \$54.8 million in online marketing across Premium Brands, including About.com, partially offset by declines at Ask.com.

- The Applications increase was due primarily to an increase of \$38.1 million in online marketing, which was primarily related to a significant increase in new downloadable desktop applications at Consumer.
- The Match Group increase was due primarily to the full year contribution from the 2014 acquisition of LoveScout24, an increase in stock-based compensation and from the 2015 acquisition of Eureka.
- The Video increase was due primarily to an increase of \$13.3 million in online marketing driven primarily by Vimeo.

General and administrative expense

| | Years Ended December 31, | | | | | | 2014 |
|------------------------------------|--------------------------|-----------|----------|-----------|-----------|----------|-----------|
| | 2016 | \$ Change | % Change | 2015 | \$ Change | % Change | |
| | (Dollars in thousands) | | | | | | |
| General and administrative expense | \$530,446 | \$18,391 | 4% | \$512,055 | \$78,686 | 18% | \$433,369 |
| As a percentage of revenue | 17% | | | 16% | | | 14% |

For the year ended December 31, 2016 compared to the year ended December 31, 2015

General and administrative expense in 2016 increased from 2015 due to increases of \$22.4 million from HomeAdvisor, \$12.6 million from Match Group and \$10.5 million from Applications, partially offset by decreases of \$14.1 million from Publishing, \$10.9 million from Other and \$3.3 million from Corporate.

- The HomeAdvisor increase was due primarily to higher compensation due, in part, to increased headcount at the domestic business, an increase in bad debt expense due to higher domestic revenue, an increase in software maintenance costs and \$2.1 million in transaction-related costs in the current year period.
- The Match Group increase was due primarily to an increase of \$7.5 million in compensation, an increase of \$4.0 million in office rent due to growth in the business and a decrease in income of \$1.9 million in acquisition-related contingent consideration fair value adjustments. The increase in compensation is due to an increase in headcount from both recent acquisitions and existing business growth, partially offset by a decrease in stock-based compensation expense due primarily to the inclusion in 2015 of a modification charge related to certain equity awards, partially offset by the issuance of new equity awards since the prior year.
- The Applications increase was due primarily to a change of \$13.8 million in acquisition-related contingent consideration fair value adjustments, which was due to expense of \$12.0 million in the current year period versus income of \$1.8 million in the prior year period, partially offset by a decrease in compensation due, in part, to a decrease in headcount related to a reduction in workforce that took place in the first half of 2016.
- The Publishing decrease was due primarily to the sale of ASKfm and a decrease in bad debt expense, partially offset by \$2.3 million in restructuring charges in the current year period primarily related to severance costs in connection with a reduction in workforce.
- The Other decrease was due primarily to decreases in consulting expenses and non-income tax related items at The Princeton Review.
- The Corporate decrease was due primarily to a decrease in stock-based compensation expense resulting from the inclusion in 2015 of a modification charge and a greater number of awards being forfeited in the current year compared to the prior year, partially offset by the issuance of new equity awards in 2016.

For the year ended December 31, 2015 compared to the year ended December 31, 2014

General and administrative expense in 2015 increased from 2014 due to increases of \$33.9 million from Match Group, \$25.4 million from Other, \$11.7 million from Corporate and \$6.7 million from HomeAdvisor.

- The Match Group increase was due primarily to an increase of \$19.6 million in stock-based compensation expense due to the modification of certain awards in 2015 and the issuance of equity awards since 2014, and an increase of \$3.3 million in costs, including severance, in 2015 related to the consolidation and streamlining of technology systems and

European operations, partially offset by a \$3.9 million benefit in 2014 related to the expiration of the statute of limitations for a non-income tax matter.

- The Other increase was due primarily to the full year contribution from the acquisition of The Princeton Review.
- The Corporate increase was due primarily to an increase in stock-based compensation expense as a result of a higher number of forfeited awards in 2014 and the modification of certain awards in 2015.
- The HomeAdvisor increase was due primarily to an increase in compensation as a result of increased headcount in the domestic business, an increase in bad debt expense due to higher domestic revenue and an increase in outsourced customer service expenses in the domestic business.

Product development expense

| | Years Ended December 31, | | | | | | 2014 |
|-----------------------------|--------------------------|-----------|----------|-----------|-----------|----------|-----------|
| | 2016 | \$ Change | % Change | 2015 | \$ Change | % Change | |
| | (Dollars in thousands) | | | | | | |
| Product development expense | \$212,765 | \$16,142 | 8% | \$196,623 | \$28,063 | 17% | \$168,560 |
| As a percentage of revenue | 7% | | | 6% | | | 5% |

For the year ended December 31, 2016 compared to the year ended December 31, 2015

Product development expense in 2016 increased from 2015 due to increases of \$14.1 million from Match Group, \$3.3 million from Video and \$2.3 million from Publishing, partially offset by a decrease of \$6.6 million from Applications.

- The Match Group increase was primarily related to an increase of \$7.4 million in stock-based compensation expense, increased headcount at Tinder, and the 2015 acquisitions of PlentyOfFish and Eureka. The increase in stock-based compensation expense was due primarily to the issuance of new equity awards and a net increase in expense associated with the modification of certain equity awards since the prior year period.
- The Video increase was due primarily to an increase in compensation at Vimeo due, in part, to increased headcount.
- The Publishing increase was due primarily to \$1.2 million in restructuring charges related to severance costs in connection with a reduction in workforce.
- The Applications decrease was due primarily to a decrease of \$4.4 million in compensation due, in part, to a decrease in headcount related to a reduction in workforce that took place in the first half of 2016.

For the year ended December 31, 2015 compared to the year ended December 31, 2014

Product development expense in 2015 increased from 2014 due to increases of \$18.1 million from Match Group, \$5.9 million from HomeAdvisor and \$3.5 million from Video.

- The Match Group increase was due primarily to increased compensation at existing businesses and from acquisitions, as well as \$4.0 million in severance expense in 2015, primarily incurred in the first half of 2015, related to the consolidation and streamlining of technology systems and European operations.
- The HomeAdvisor increase was primarily related to an increase in compensation in the domestic business due, in part, to increased headcount.
- The Video increase was due primarily to an increase in compensation at Vimeo due, in part, to increased headcount.

Depreciation

| | Years Ended December 31, | | | | | | |
|----------------------------|--------------------------|-----------|----------|----------|-----------|----------|----------|
| | 2016 | \$ Change | % Change | 2015 | \$ Change | % Change | 2014 |
| | (Dollars in thousands) | | | | | | |
| Depreciation | \$71,676 | \$9,471 | 15% | \$62,205 | \$1,049 | 2% | \$61,156 |
| As a percentage of revenue | 2% | | | 2% | | | 2% |

For the year ended December 31, 2016 compared to the year ended December 31, 2015

Depreciation in 2016 increased from 2015 due primarily to acquisitions and capital expenditures, partially offset by certain fixed assets becoming fully depreciated.

For the year ended December 31, 2015 compared to the year ended December 31, 2014

Depreciation in 2015 increased from 2014 due primarily to the acquisition of The Princeton Review and capital expenditures, partially offset by certain fixed assets becoming fully depreciated.

Operating income (loss)

| | Years Ended December 31, | | | | | | |
|----------------------------|--------------------------|--------------|----------|------------|--------------|----------|------------|
| | 2016 | \$ Change | % Change | 2015 | \$ Change | % Change | 2014 |
| | (Dollars in thousands) | | | | | | |
| Match Group | \$ 315,549 | \$ 102,568 | 48 % | \$ 212,981 | \$ (40,744) | (16)% | \$ 253,725 |
| HomeAdvisor | 35,343 | 28,891 | 448 % | 6,452 | 5,391 | 509 % | 1,061 |
| Video | (27,656) | 11,100 | 29 % | (38,756) | 4,590 | 11 % | (43,346) |
| Applications | 109,663 | (65,482) | (37)% | 175,145 | (3,815) | (2)% | 178,960 |
| Publishing | (334,417) | (307,725) | (1,153)% | (26,692) | (137,215) | NM | 110,523 |
| Other | (11,678) | 16,933 | 59 % | (28,611) | (11,561) | (68)% | (17,050) |
| Corporate | (119,429) | 1,502 | 1 % | (120,931) | (15,785) | (15)% | (105,146) |
| Total | \$ (32,625) | \$ (212,213) | NM | \$ 179,588 | \$ (199,139) | (53)% | \$ 378,727 |
| As a percentage of revenue | (1)% | | | 6% | | | 12% |

NM = not meaningful

For the year ended December 31, 2016 compared to the year ended December 31, 2015

Operating income in 2016 decreased to a loss from 2015 despite an increase of \$15.4 million in Adjusted EBITDA described below, due primarily to increases of \$261.3 million in goodwill impairment charges, \$9.5 million in depreciation and a change of \$18.0 million in acquisition-related contingent consideration fair value adjustments, partially offset by a decrease of \$60.5 million in amortization of intangibles. The increase in goodwill impairment charges is due to the write-off of goodwill of \$275.4 million at Publishing in the current year period compared to the write-off of goodwill of \$14.1 million at ShoeBuy in the prior year period. The goodwill impairment charge at Publishing was driven by the impact from the new Google contract, traffic trends and monetization challenges and the corresponding impact on the current estimate of fair value. The goodwill impairment charge was recorded in the second quarter of 2016. The change in acquisition-related contingent consideration fair value adjustments was primarily the result of expense in the current year period of \$2.6 million versus income of \$15.5 million in the prior year period. The decrease in amortization of intangibles was due primarily to a reduction in impairment charges during the year, partially offset by \$23.3 million in amortization related to a change in classification of a Publishing trade name from an indefinite-lived intangible asset to a definite-lived intangible asset, effective April 1, 2016. The Company recorded an impairment charge in 2016 of \$11.6 million compared to an impairment charge in 2015 of \$88.0 million all related to certain Publishing indefinite-lived trade names.

For a detailed description of the Publishing goodwill and indefinite-lived intangible asset impairments, see "Note 2—Summary of Significant Accounting Policies" to the consolidated financial statements included in "Item 8—Consolidated Financial Statements and Supplementary Data."

At December 31, 2016, there was \$177.9 million of unrecognized compensation cost, net of estimated forfeitures, related to all equity-based awards, which is expected to be recognized over a weighted average period of approximately 2.6 years.

For the year ended December 31, 2015 compared to the year ended December 31, 2014

Operating income in 2015 decreased from 2014 due to the decrease of \$58.3 million in Adjusted EBITDA described below and increases of \$82.0 million in amortization of intangibles, \$45.8 million in stock-based compensation expense and a \$14.1 million goodwill impairment charge at ShoeBuy, partially offset by an increase in income of \$2.1 million in changes from acquisition-related contingent consideration fair value adjustments compared to 2014. The increase in amortization of intangibles was due primarily to an \$88.0 million impairment charge related to certain trade names of certain Ask & Other direct marketing brands, including Ask.com. The impairment charge reflected the impact of Google ecosystem changes that have impacted our ability to market, the effect of the reduced revenue share on mobile under the terms of the services agreement with Google, and the shift in focus to higher margin businesses in Publishing's Premium Brands. The combined impact of these factors has reduced the forecasted revenue and profits for these brands and the impairment charge reflected the resultant reduction in fair value. The increase in stock-based compensation expense was due primarily to the modification of certain equity awards in 2015, a higher number of forfeited awards in 2014 and issuance of equity awards since 2014. The goodwill impairment charge at ShoeBuy was due to increased investment and the seasonal effect of high inventory levels as of October 1, 2015, the date of our 2015 annual assessment.

Adjusted EBITDA

| | Years Ended December 31, | | | | | | 2014 |
|----------------------------|--------------------------|------------|----------|------------|-------------|----------|------------|
| | 2016 | \$ Change | % Change | 2015 | \$ Change | % Change | |
| (Dollars in thousands) | | | | | | | |
| Match Group | \$ 403,380 | \$ 118,826 | 42 % | \$ 284,554 | \$ (4,733) | (2)% | \$ 289,287 |
| HomeAdvisor | 48,546 | 30,017 | 162 % | 18,529 | 828 | 5 % | 17,701 |
| Video | (21,247) | 17,137 | 45 % | (38,384) | 1,532 | 4 % | (39,916) |
| Applications | 132,276 | (51,982) | (28)% | 184,258 | (1,934) | (1)% | 186,192 |
| Publishing | (7,571) | (95,359) | NM | 87,788 | (63,172) | (42)% | 150,960 |
| Other | 1,802 | (2,932) | (62)% | 4,734 | 7,439 | NM | (2,705) |
| Corporate | (55,967) | (278) | — % | (55,689) | 1,754 | 3 % | (57,443) |
| Total | \$ 501,219 | \$ 15,429 | 3 % | \$ 485,790 | \$ (58,286) | (11)% | \$ 544,076 |
| As a percentage of revenue | 16% | | | 15% | | | 17% |

For a reconciliation of operating income (loss) for the Company's reportable segments and net (loss) earnings attributable to IAC's shareholders to Adjusted EBITDA, see "Note 14—Segment Information" to the consolidated financial statements included in "Item 8—Consolidated Financial Statements and Supplementary Data."

For the year ended December 31, 2016 compared to the year ended December 31, 2015

Match Group Adjusted EBITDA increased 42% due primarily to higher revenue and a decrease in selling and marketing expense as a percentage of revenue as the product mix continues to shift towards brands with lower marketing spend, partially offset by an increase in cost of revenue driven by a significant increase in in-app purchase fees. Additionally, there are \$11.8 million of lower costs in the current year period related to the consolidation and streamlining of technology systems and European operations (\$4.9 million in 2016 compared to \$16.8 million in 2015).

HomeAdvisor Adjusted EBITDA increased 162% due primarily to higher revenue, partially offset by an increased investment in online and offline marketing and \$2.1 million in transaction-related costs. Adjusted EBITDA was further impacted by higher compensation due primarily to increased headcount and an increase in bad debt expense due to higher domestic revenue.

Video Adjusted EBITDA loss improved 45% due primarily to reduced losses at Vimeo and Daily Burn and increased profits at Electus.

Applications Adjusted EBITDA decreased 28% due primarily to lower revenue, partially offset by decreases in cost of revenue and selling and marketing expense. Adjusted EBITDA was further impacted by \$2.6 million in restructuring charges.

Publishing Adjusted EBITDA declined to a loss in the current year period due primarily to lower revenue and \$15.6 million in restructuring charges related to vacating a data center and severance costs during 2016 in an effort to manage costs (\$9.2 million in cost of revenue, \$3.1 million in selling and marketing expense, \$2.3 million in general and administrative expense and \$1.2 million in product development expense). Adjusted EBITDA was further impacted by decreases in selling and marketing expense, cost of revenue and general and administrative expense exclusive of the restructuring charges.

Other Adjusted EBITDA decreased 62% due to the sale of PriceRunner in the first quarter of 2016, partially offset by profits from The Princeton Review in 2016 and improved Adjusted EBITDA at ShoeBuy resulting from increased revenue.

Corporate Adjusted EBITDA loss was flat compared to 2015.

For the year ended December 31, 2015 compared to the year ended December 31, 2014

Match Group Adjusted EBITDA decreased 2% despite the increase in revenue due primarily to \$16.8 million of costs in 2015 related to the consolidation and streamlining of technology systems and European operations, an increase in cost of revenue and \$3.9 million benefit in 2014 related to the expiration of the statute of limitations for a non-income tax matter.

HomeAdvisor Adjusted EBITDA increased 5% due primarily to higher revenue, partially offset by an increased investment in offline and online marketing, higher compensation due, in part, to increased headcount, and increased bad debt expense due to higher domestic revenue.

Video Adjusted EBITDA loss decreased 4% due primarily to increased profits at Electus and reduced losses at Daily Burn and IAC Films, partially offset by increased investment in Vimeo.

Applications Adjusted EBITDA decreased 1% due to lower revenue and an increase in selling and marketing expense, partially offset by a decrease in cost of revenue. The increase in selling and marketing expense was primarily due to a significant increase in online marketing related to new downloadable desktop applications at Consumer. The decrease in cost of revenue was due primarily to a decrease in traffic acquisition costs driven by a decline in revenue from Partnerships.

Publishing Adjusted EBITDA decreased 42% due primarily to lower revenue and an increase in selling and marketing expense, partially offset by a decrease in cost of revenue. The increase in selling and marketing expense was primarily related to an increase in online marketing across Premium Brands, including About.com, partially offset by a decline at Ask.com. The decrease in cost of revenue was due primarily to a decrease in traffic acquisition costs driven primarily by a decline in revenue at Ask.com.

Other Adjusted EBITDA improved to a profit of \$4.7 million in 2015 due to reduced losses from The Princeton Review.

Corporate Adjusted EBITDA loss decreased 3% due to lower compensation.

Interest expense

| | Years Ended December 31, | | | | | | |
|------------------|--------------------------|-----------|----------|----------|-----------|----------|----------|
| | 2016 | \$ Change | % Change | 2015 | \$ Change | % Change | 2014 |
| | (Dollars in thousands) | | | | | | |
| Interest expense | \$109,110 | \$35,474 | 48% | \$73,636 | \$17,322 | 31% | \$56,314 |

Interest expense in 2016 increased from 2015 due to the \$800 million of borrowings under the Match Group Term Loan in November 2015, of which \$400 million was refinanced on June 1, 2016 with the 2016 Match Group Senior Notes, and the 2% higher interest rate associated with the 2015 Match Group Senior Notes which were issued in exchange for a substantially like amount of 2012 Senior Notes, partially offset by the repurchases and redemptions of the 2013 and 2012 Senior Notes during the year.

Interest expense in 2015 increased from 2014 due primarily to both the costs and the higher interest rate associated with the exchange of \$445 million of Match Group Senior Notes for a substantially like amount of 2012 Senior Notes, as well as the \$800 million Match Group Term Loan. In connection with the note exchange, \$7.3 million in costs were expensed during 2015. The note exchange and term loan borrowings closed on November 16, 2015. Interest expense in 2015 was also impacted by the accelerated amortization of deferred financing costs associated with the redemption of the Liberty Bonds on September 1, 2015.

Other income (expense), net

| | Years Ended December 31, | | | | | | |
|-----------------------------|--------------------------|-----------|----------|----------|-----------|----------|------------|
| | 2016 | \$ Change | % Change | 2015 | \$ Change | % Change | 2014 |
| | (Dollars in thousands) | | | | | | |
| Other income (expense), net | \$60,461 | \$23,540 | 64% | \$36,921 | \$89,405 | NM | \$(52,484) |

Other income, net in 2016 includes gains of \$37.5 million and \$12.0 million related to the sale of ShoeBuy and PriceRunner, respectively, \$34.4 million in net foreign currency exchange gains due to strengthening of the dollar relative to the British Pound and Euro, interest income of \$5.1 million and a \$3.6 million gain related to the sale of marketable equity securities, partially offset by a non-cash charge of \$12.1 million related to the write-off of a proportionate share of original issue discount and deferred financing costs associated with prepayments of \$440 million of the Match Group Term Loan, \$10.0 million in other-than-temporary impairment charges related to certain cost method investments as a result of our assessment of the near-term prospects and financial condition of the investees, a loss of \$3.8 million related to the sale of ASKfm and a \$3.6 million loss on the 2013 and 2012 Senior Note redemptions and repurchases.

Other income, net in 2015 included a gain of \$34.3 million from a real estate transaction, \$5.4 million in net foreign currency exchange gains and \$4.3 million in interest income, partially offset by \$6.7 million in other-than-temporary impairment charges related to certain cost method investments.

Other expense, net in 2014 included \$66.6 million in other-than-temporary impairment charges related to certain cost method investments and a \$4.2 million other-than-temporary impairment charge on one of our equity method investments following the sale of a majority of the investee's assets, partially offset by a \$19.4 million gain related to the sale of Urbanspoon, \$4.4 million in interest income and \$3.6 million in gains related to the sale of several long-term investments.

Income tax benefit (provision)

| | Years Ended December 31, | | | | | | |
|--------------------------------|--------------------------|-----------|----------|------------|-----------|----------|------------|
| | 2016 | \$ Change | % Change | 2015 | \$ Change | % Change | 2014 |
| | (Dollars in thousands) | | | | | | |
| Income tax benefit (provision) | \$64,934 | NM | NM | \$(29,516) | NM | NM | \$(35,372) |
| Effective income tax rate | 80% | | | 21% | | | 13% |

In 2016, the Company recorded an income tax benefit for continuing operations of \$64.9 million, which represents an effective income tax rate of 80%. The effective income tax rate was higher than the statutory rate of 35% due primarily to foreign income taxed at lower rates and the non-taxable gain on the sale of ShoeBuy, partially offset by the non-deductible portion of the goodwill impairment charge at the Publishing segment.

In 2015, the Company recorded an income tax provision for continuing operations of \$29.5 million, which represents an effective income tax rate of 21%. The effective income tax rate was lower than the statutory rate of 35% due primarily to the realization of certain deferred tax assets, foreign income taxed at lower rates, the non-taxable gain on contingent consideration fair value adjustments, and a reduction in tax reserves and related interest due to the expiration of statutes of limitations, partially offset by a non-deductible goodwill impairment charge and unbenefited losses of unconsolidated subsidiaries.

In 2014, the Company recorded an income tax provision for continuing operations of \$35.4 million, which represents an effective income tax rate of 13%. The effective income tax rate was lower than the statutory rate of 35% due principally to a reduction in tax reserves and related interest of \$88.2 million due to the expiration of statutes of limitations for federal income taxes for 2001 through 2009 and foreign income taxed at lower rates, partially offset by the largely unbenefited loss associated with the write-downs of certain of the Company's investments and non-deductible goodwill associated with the sale of Urbanspoon.

For further details of income tax matters, see "Note 3—Income Taxes" to the consolidated financial statements included in "Item 8—Consolidated Financial Statements and Supplementary Data."

Earnings from discontinued operations, net of tax

| | Years Ended December 31, | | | | | | 2014 |
|---|--------------------------|-----------|----------|------|-----------|----------|-----------|
| | 2016 | \$ Change | % Change | 2015 | \$ Change | % Change | |
| | (Dollars in thousands) | | | | | | |
| Earnings from discontinued operations, net of tax | \$189 | NM | NM | \$17 | NM | NM | \$174,673 |

Earnings from discontinued operations, net of tax in 2014 was due to the release of tax reserves related to the expiration of the statutes of limitations for federal income taxes for the years 2001 through 2009.

Net (earnings) loss attributable to noncontrolling interests

Noncontrolling interests represent the noncontrolling holders' percentage share of earnings or losses from the subsidiaries in which the Company holds a majority, but less than 100 percent, ownership interest and the results of which are included in our consolidated financial statements.

| | Years Ended December 31, | | | | | | 2014 |
|--|--------------------------|------------|----------|---------|-----------|----------|---------|
| | 2016 | \$ Change | % Change | 2015 | \$ Change | % Change | |
| | (Dollars in thousands) | | | | | | |
| Net (earnings) loss attributable to noncontrolling interests | \$(25,129) | \$(31,227) | NM | \$6,098 | \$455 | 8% | \$5,643 |

Net earnings attributable to noncontrolling interests in 2016 primarily represents the proportionate share of the noncontrolling holders' ownership in Match Group.

Net loss attributable to noncontrolling interests in 2015 primarily represents the proportionate share of the noncontrolling holders' ownership in certain subsidiaries within the Video, HomeAdvisor and Publishing segments and Match Group.

Net loss attributable to noncontrolling interests in 2014 primarily represents the proportionate share of the noncontrolling holders' ownership in certain subsidiaries within the Video segment.

IAC'S PRINCIPLES OF FINANCIAL REPORTING

IAC reports Adjusted EBITDA as a supplemental measure to U.S. generally accepted accounting principles ("GAAP"). This measure is one of the primary metrics by which we evaluate the performance of our businesses, on which our internal budgets are based and by which management is compensated. We believe that investors should have access to, and we are obligated to provide, the same set of tools that we use in analyzing our results. This non-GAAP measure should be considered in addition to results prepared in accordance with GAAP, but should not be considered a substitute for or superior to GAAP results. IAC endeavors to compensate for the limitations of the non-GAAP measure presented by providing the comparable GAAP measure with equal or greater prominence and descriptions of the reconciling items, including quantifying such items, to derive the non-GAAP measure. We encourage investors to examine the reconciling adjustments between the GAAP and non-GAAP measure, which we discuss below.

Definition of IAC's Non-GAAP Measure

Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization ("Adjusted EBITDA") is defined as operating income excluding: (1) stock-based compensation expense; (2) depreciation; and (3) acquisition-related items consisting of (i) amortization of intangible assets and impairments of goodwill and intangible assets, if applicable, and (ii) gains and losses recognized on changes in the fair value of contingent consideration arrangements. We believe this measure is useful for analysts and investors as this measure allows a more meaningful comparison between our performance and that of our competitors. Moreover, our management uses this measure internally to evaluate the performance of our business as a whole and our individual business segments, and this measure is one of the primary metrics by which our internal budgets are based and by which management is compensated. The above items are excluded from our Adjusted EBITDA measure because these items are non-cash in nature, and we believe that by excluding these items, Adjusted EBITDA corresponds more closely to the cash operating income generated from our business, from which capital investments are made and debt is serviced. Adjusted EBITDA has certain limitations in that it does not take into account the impact to IAC's statement of operations of certain expenses.

For a reconciliation of operating income (loss) by reportable segment and net (loss) earnings attributable to IAC shareholders to Adjusted EBITDA for the years ended December 31, 2016, 2015 and 2014, see "Note 14—Segment Information" to the consolidated financial statements included in "Item 8—Consolidated Financial Statements and Supplementary Data."

Non-Cash Expenses That Are Excluded From IAC's Non-GAAP Measure

Stock-based compensation expense consists principally of expense associated with the grants of stock options, restricted stock units ("RSUs"), performance-based RSUs and market-based awards. These expenses are not paid in cash, and we include the related shares in our fully diluted shares outstanding using the treasury stock method; however, performance-based RSUs and market-based awards are included only to the extent the applicable performance or market condition(s) has been met (assuming the end of the reporting period is the end of the contingency period). Upon the exercise of certain stock options and vesting of RSUs, performance-based RSUs and market-based awards, the awards are settled, at the Company's discretion, on a net basis, with the Company remitting the required tax-withholding amount from its current funds.

Depreciation is a non-cash expense relating to our property and equipment and is computed using the straight-line method to allocate the cost of depreciable assets to operations over their estimated useful lives or, in the case of leasehold improvements, the lease term, if shorter.

Amortization of intangible assets and impairments of goodwill and intangible assets are non-cash expenses related primarily to acquisitions. At the time of an acquisition, the identifiable definite-lived intangible assets of the acquired company, such as trade names, content, technology, customer lists, advertiser and supplier relationships, are valued and amortized over their estimated lives. Value is also assigned to acquired indefinite-lived intangible assets, which comprise trade names and trademarks, and goodwill that are not subject to amortization. An impairment is recorded when the carrying value of an intangible asset or goodwill exceeds its fair value. We believe that intangible assets represent costs incurred by the acquired company to build value prior to acquisition and the related amortization and impairment charges of intangible assets or goodwill, if applicable, are not ongoing costs of doing business.

Gains and losses recognized on changes in the fair value of contingent consideration arrangements are accounting adjustments to report contingent consideration liabilities at fair value. These adjustments can be highly variable and are excluded from our assessment of performance because they are considered non-operational in nature and, therefore, are not indicative of current or future performance or the ongoing cost of doing business.

Effects of Changes in Foreign Exchange Rates on Match Group Revenue

The impact of foreign exchange rates on Match Group, due to its global reach, may be an important factor in understanding period over period comparisons if movement in rates is significant. International revenues are favorably

impacted as the U.S. dollar weakens relative to other foreign currencies, and unfavorably impacted as the U.S. dollar strengthens relative to other foreign currencies. We believe the presentation of revenue excluding foreign exchange, in addition to reported revenue, helps improve the ability to understand Match Group's performance because it excludes the impact of foreign currency volatility that is not indicative of Match Group's core operating results.

Revenue, excluding foreign exchange impact compares results between periods as if exchange rates had remained constant period over period. Revenue, excluding foreign exchange impact is calculated by translating current period revenues using prior period exchange rates. Revenue growth, excluding foreign exchange impact (expressed as a percentage), is calculated by determining the increase in current period revenues over prior period revenues where current period revenues are translated using prior period exchange rates.

This non-GAAP measure should be considered in addition to results reported in accordance with GAAP, but should not be considered a substitute for or superior to GAAP.

The impact of changes in foreign exchange rates on Match Group revenue was not material to the consolidated statement of operations for the year ended December 31, 2016 compared to the year ended December 31, 2015.

The following table presents the impact of foreign exchange on Match Group consolidated revenue and Match Group International Direct Revenue for the year ended December 31, 2015 compared to the year ended December 31, 2014:

| | Years Ended December 31, | | | |
|---|--------------------------|-------------------|------------|-------------------|
| | 2015 | \$ Change | % Change | 2014 |
| | (Dollars in thousands) | | | |
| Match Group consolidated revenue, as reported | \$ 909,705 | \$ 73,247 | 9% | \$ 836,458 |
| Foreign exchange effect | 48,109 | | | |
| Match Group consolidated revenue, excluding foreign exchange impact | <u>\$ 957,814</u> | <u>\$ 121,356</u> | <u>15%</u> | <u>\$ 836,458</u> |
| Match Group International Direct Revenue, as reported | \$ 283,351 | \$ 9,752 | 4% | \$ 273,599 |
| Foreign exchange effect | 47,080 | | | |
| Match Group International Direct Revenue, excluding foreign exchange impact | <u>\$ 330,431</u> | <u>\$ 56,832</u> | <u>21%</u> | <u>\$ 273,599</u> |

FINANCIAL POSITION, LIQUIDITY AND CAPITAL RESOURCES

Financial Position

| | December 31, 2016 | December 31, 2015 |
|---|---------------------|---------------------|
| | (In thousands) | |
| Cash and cash equivalents: | | |
| United States ^(a) | \$ 815,588 | \$ 1,109,331 |
| All other countries ^{(b) (c)} | 513,599 | 372,116 |
| Total cash and cash equivalents | 1,329,187 | 1,481,447 |
| Marketable securities (United States) ^(d) | 89,342 | 39,200 |
| Total cash and cash equivalents and marketable securities ^(e) | \$ 1,418,529 | \$ 1,520,647 |
| Match Group Debt: | | |
| 2015 Match Group Senior Notes | \$ 445,172 | \$ 445,172 |
| 2016 Match Group Senior Notes | 400,000 | — |
| Match Group Term Loan due November 16, 2022 ^{(f) (g)} | 350,000 | 800,000 |
| Total Match Group long-term debt | 1,195,172 | 1,245,172 |
| Less: Current maturities of Match Group long-term debt | — | 40,000 |
| Less: Unamortized original issue discount and original issue premium, net | 5,245 | 11,691 |
| Less: Unamortized debt issuance costs | 13,434 | 16,610 |
| Total Match Group debt, net of current maturities | 1,176,493 | 1,176,871 |
| IAC Debt: | | |
| 2013 Senior Notes | 390,214 | 500,000 |
| 2012 Senior Notes | 38,109 | 54,732 |
| Total IAC long-term debt | 428,323 | 554,732 |
| Less: Current portion of IAC long-term debt | 20,000 | — |
| Less: Unamortized debt issuance costs | 2,332 | 4,649 |
| Total IAC debt, net of current portion | 405,991 | 550,083 |
| Total long-term debt, net of current portion | \$ 1,582,484 | \$ 1,726,954 |

(a) Domestically, cash equivalents primarily consist of AAA rated government money market funds, commercial paper rated A1/P1 or better and treasury discount notes.

(b) Internationally, cash equivalents primarily consist of AAA rated treasury money market funds with maturities of less than 91 days from the date of purchase, and time deposits with maturities of less than 91 days.

(c) If needed for our U.S. operations, most of the cash and cash equivalents held by the Company's foreign subsidiaries could be repatriated, however, under current law, would be subject to U.S. federal and state income taxes. We have not provided for any such tax because the Company currently does not anticipate a need to repatriate these funds to finance our U.S. operations and it is the Company's intent to indefinitely reinvest these funds outside of the U.S.

(d) Marketable securities consist of commercial paper rated A1/P1, treasury discount notes, short-to-medium-term debt securities issued by investment grade corporate issuers and an equity security (which was sold in the second quarter of 2016). The Company invests in marketable debt securities with active secondary or resale markets to ensure portfolio liquidity to fund current operations or satisfy other cash requirements as needed. The Company also invests in equity securities as part of its investment strategy.

(e) At December 31, 2016 and 2015, cash and cash equivalents includes Match Group's domestic and international cash and cash equivalents of \$114.0 million and \$139.6 million; and \$34.4 million and \$53.8 million, respectively. Marketable securities at December 31, 2015 include \$11.6 million at Match Group. There are no marketable securities at December 31, 2016 at Match Group. Match Group is a separate and distinct legal entity with its own public shareholders and board of directors and has no obligation to provide the Company with funds. As a result, we cannot freely access the cash of Match Group and its subsidiaries. Match Group generated \$259.6 million and \$253.9 million of operating cash flows for the years ended December 31, 2016 and 2015, respectively. In addition, agreements governing Match Group's indebtedness limit the payment of dividends or distributions, loans or advances to stockholders, including the Company, in the event a default has occurred or Match Group's leverage ratio (as defined in the indentures) exceeds 5.0 to 1.0.

- (f) Proceeds from the 2016 Match Group Senior Notes were used to prepay a portion of the Match Group Term Loan. A final payment of \$350 million is due at maturity.
- (g) The Match Group Term Loan matures on November 16, 2022; provided that, if any of the 2015 Match Group Senior Notes remain outstanding on the date that is 91 days prior to the maturity date of the 2015 Match Group Senior Notes, the Match Group Term Loan maturity date shall be the date that is 91 days prior to the maturity date of the 2015 Match Group Senior Notes.

Match Group Senior Notes :

On June 1, 2016, Match Group issued \$400 million aggregate principal amount of the 2016 Match Group Senior Notes due June 1, 2024.

Promptly following the closing of the Match Exchange Offer on November 16, 2015, Match Group and its subsidiaries were designated as unrestricted subsidiaries of IAC for purposes of the indentures governing the 2013 and 2012 Senior Notes and the IAC Credit Facility. Following the designation, neither Match Group nor any of its subsidiaries guarantee any debt of IAC, or are subject to any of the covenants related to such debt.

The indentures governing the 2016 and 2015 Match Group Senior Notes contain covenants that would limit Match Group's ability to pay dividends or to make distributions and repurchase or redeem Match Group stock in the event a default has occurred or Match Group's leverage ratio (as defined in the indentures) exceeds 5.0 to 1.0. As of December 31, 2016, Match Group was in compliance with all applicable covenants and was below the 5.0 to 1.0 leverage ratio.

Match Group Term Loan and Match Group Credit Facility :

On November 16, 2015, under a credit agreement (the "Match Group Credit Agreement"), Match Group borrowed \$800 million in the form of a term loan. On March 31, 2016, the Company made a \$10.0 million principal payment on the Term Loan. On June 1, 2016, the proceeds of the 2016 Match Group Senior Notes were used to prepay a portion of the Match Group Term Loan and, as a result, quarterly principal payments of \$10 million under the Match Group Term Loan are no longer due. On December 8, 2016, Match Group made an additional \$40 million principal payment on the Match Group Term Loan. In addition, the remaining outstanding balance of \$350 million, which is due at maturity, was repriced; following the repricing, Match Group Term Loan bears interest, at Match Group's option, at a base rate or LIBOR, plus 2.25% or 3.25%, respectively, and in the case of LIBOR, a floor of 0.75%. The interest rate at December 31, 2016 is 4.20%. Interest payments are due at least semi-annually through the term of the loan. The Match Group Term Loan provides for additional annual principal payments as part of an excess cash flow sweep provision, the amount of which, if any, is governed by the secured net leverage ratio set forth in the Match Group Credit Agreement.

Match Group has a \$500 million revolving credit facility that expires on October 7, 2020 (the "Match Group Credit Facility"). The annual commitment fee on undrawn funds based on the current leverage ratio is 30 basis points. Borrowings under the Match Group Credit Facility bear interest, at Match Group's option, at a base rate or LIBOR, in each case plus an applicable margin, which is determined by reference to a pricing grid based on Match Group's consolidated net leverage ratio. The terms of the Match Group Credit Facility require Match Group to maintain a consolidated net leverage ratio of not more than 5.0 to 1.0 and a minimum interest coverage ratio of not less than 2.5 to 1.0 (in each case as defined in the Match Group Credit Agreement).

There are additional covenants under the Match Group Credit Facility and the Match Group Term Loan that limit the ability of Match Group and its subsidiaries to, among other things, incur indebtedness, pay dividends or make distributions. While the Match Group Term Loan remains outstanding, these same covenants under the Match Group Credit Agreement are more restrictive than the covenants that are applicable to the Match Group Credit Facility. Obligations under the Match Group Credit Facility and Match Group Term Loan are unconditionally guaranteed by certain Match Group wholly-owned domestic subsidiaries, and are also secured by the stock of certain Match Group domestic and foreign subsidiaries. The Match Group Term Loan and outstanding borrowings, if any, under the Match Group Credit Facility rank equally with each other, and have priority over the 2016 and 2015 Match Group Senior Notes to the extent of the value of the assets securing the borrowings under the Match Group Credit Agreement.

IAC Senior Notes :

The indenture governing the 2013 Senior Notes contains covenants that would limit our ability to pay dividends or to make distributions and repurchase or redeem our stock in the event a default has occurred or our leverage ratio (as defined in the indenture) exceeds 3.0 to 1.0. At December 31, 2016, there were no limitations pursuant thereto. There are additional covenants that limit the Company's ability and the ability of its restricted subsidiaries to, among other things, (i) incur

indebtedness, make investments, or sell assets in the event we are not in compliance with the financial ratio set forth in the indenture, and (ii) incur liens, enter into agreements limiting our restricted subsidiaries' ability to pay dividends, enter into transactions with affiliates and consolidate, merge or sell substantially all of our assets. The indenture governing the 2012 Senior Notes was amended to eliminate substantially all of the restrictive covenants contained therein in connection with the Match Exchange Offer.

IAC Credit Facility :

IAC has a \$300 million revolving credit facility that expires October 7, 2020 (the "IAC Credit Facility"). The annual commitment fee on undrawn funds is currently 35 basis points and is based on the leverage ratio most recently reported. Borrowings under the IAC Credit Facility bear interest, at the Company's option, at a base rate or LIBOR, in each case, plus an applicable margin, which is determined by reference to a pricing grid based on the Company's leverage ratio. The terms of the IAC Credit Facility require that the Company maintains a leverage ratio (as defined in the agreement) of not more than 3.25 to 1.0 and restrict our ability to incur additional indebtedness. Borrowings under the IAC Credit Facility are unconditionally guaranteed by the same domestic subsidiaries that guarantee the 2013 and 2012 Senior Notes and are also secured by the stock of certain of our domestic and foreign subsidiaries. The 2013 and 2012 Senior Notes rank equally with each other, and are subordinate to outstanding borrowings under the IAC Credit Facility to extent of the value of the assets securing such borrowings.

Cash Flow Information

In summary, the Company's cash flows attributable to continuing operations are as follows:

| | December 31, | | |
|---|-----------------------|-------------|-------------|
| | 2016 | 2015 | 2014 |
| | (In thousands) | | |
| Net cash provided by operating activities | \$ 344,141 | \$ 405,823 | \$ 469,005 |
| Net cash provided by (used in) investing activities | 12,862 | (582,721) | (439,794) |
| Net cash (used in) provided by financing activities | (502,829) | 678,390 | (125,937) |

2016

Net cash provided by operating activities attributable to continuing operations consists of earnings from continuing operations, adjusted for stock-based compensation expense, depreciation, amortization of intangibles, goodwill impairment, deferred income taxes, acquisition-related contingent consideration fair value adjustments, adjustments related to gains on the sale of businesses, investments and assets, impairments of long-term investments, and the effect of changes in working capital. Adjustments to earnings primarily consist of \$275.4 million of goodwill impairment at the Publishing segment, \$119.2 million of deferred income taxes, \$104.8 million of stock-based compensation expense, \$79.4 million of amortization of intangibles, \$71.7 million of depreciation, \$51.0 million of net gains on the sale of businesses, investments and assets, and \$10.7 million of impairment of long-term investments. The deferred income tax benefit primarily relates to the Publishing goodwill impairment. The decrease from changes in working capital consist primarily of a decrease in accounts payable and other current liabilities of \$52.4 million, an increase in other assets of \$12.9 million, partially offset by an increase in deferred revenue of \$35.8 million, and an increase in income taxes payable of \$9.0 million. The decrease in accounts payable and other current liabilities is due to (i) a decrease in accrued advertising and revenue share expense at Publishing and Applications mainly due to the effect of the new Google contract, which became effective April 1, 2016, (ii) a decrease in VAT payables related mainly to decreases in international revenue at Publishing, and (iii) decreases in payables at Match Group due to the timing of payments. The increase in other assets is primarily related to an increase in production costs at IAC Films. The increase in deferred revenue is mainly due to growth in prepaid revenue at Match Group, HomeAdvisor and Vimeo. The increase in income taxes payable is primarily due to receipt of 2015 capital loss refund in 2016 and current year income tax accruals in excess of current year income tax payments, partially offset by payment of 2015 tax liabilities in 2016. The excess tax benefit from stock-based awards was \$51.8 million.

Net cash provided by investing activities attributable to continuing operations in 2016 includes net proceeds from the sale of businesses, investments and assets of \$172.2 million, which mainly consists of proceeds from the sale of PriceRunner and ShoeBuy, partially offset by capital expenditures of \$78.0 million, primarily related to Match Group and HomeAdvisor investments in internal development of software to support their products and services, as well as leasehold improvements and

computer hardware, purchases (net of sales and maturities) of marketable debt securities of \$61.6 million , and cash used in acquisitions and investments of \$31.0 million .

Net cash used in financing activities attributable to continuing operations in 2016 includes \$308.9 million for the repurchase of 6.2 million shares of common stock at an average price of \$49.74 per share, and \$126.4 million for the redemption and repurchase of a portion of the 2012 and 2013 Senior Notes. Additionally, a payment of \$450.0 million was made toward the Match Group Term Loan, of which \$400.0 million was financed by the issuance of the 2016 Match Group Senior Notes.

2015

Adjustments to earnings from continuing operations primarily consist of \$140.0 million of amortization of intangibles, \$105.5 million of stock-based compensation, \$62.2 million of depreciation and \$14.1 million of goodwill impairment, partially offset by \$59.8 million of deferred income taxes, \$34.3 million of gain on a real estate transaction and \$15.5 million in acquisition-related contingent consideration fair value adjustments. The deferred income tax benefit primarily relates to amortization of intangibles and stock-based compensation. The increase from changes in working capital consist primarily of an increase in deferred revenue of \$66.9 million and an increase in income taxes payable of \$24.2 million , partially offset by an increase in accounts receivable of \$29.7 million and an increase in other assets of \$21.2 million . The increase in deferred revenue was due mainly to growth in prepaid revenue at Match Group, Vimeo and HomeAdvisor, increases related to acquisitions, and increases at Electus, CollegeHumor and Notional mainly due to the timing of various production deals. The increase in income taxes payable was due to 2015 income tax accruals in excess of 2015 income tax payments. The excess tax benefit from stock-based awards was \$56.4 million. The increase in accounts receivable was primarily due to growth in Match Group's in-app purchases sold through their mobile products and revenue growth at HomeAdvisor. The increase in other assets was primarily due to Match Group, relating to an increase in prepaid expenses, primarily from growth and the signing of longer-term contracts, as well as an increase in VAT refund receivables in the Publishing segment.

Net cash used in investing activities attributable to continuing operations in 2015 includes the purchase of acquisitions and investments of \$651.9 million , which includes PlentyOfFish, and capital expenditures of \$62.0 million , primarily related to the internal development of software to support our products and services, and computer hardware, partially offset by purchases (net of sales and maturities) of marketable securities of \$125.3 million , and net proceeds from the sale of long-term investments and an asset of \$9.4 million .

Net cash provided by financing activities attributable to continuing operations in 2015 includes \$788.0 million in borrowings from the Match Group Term Loan and \$428.8 million in net proceeds received from Match Group's initial public offering, partially offset by \$200.0 million used for the repurchase of 3.0 million shares of common stock at an average price of \$67.68 per share, \$113.2 million related to the payment of cash dividends to IAC shareholders, \$80.0 million for the early redemption of the Liberty Bonds, \$38.4 million in proceeds related to the issuance of common stock, net of withholding taxes, \$32.2 million for the purchase of noncontrolling interests, \$23.4 million for the repurchase of stock-based awards and \$19.1 million of debt issuance costs primarily associated with the Match Group Term Loan and revolving credit facility.

2014

Adjustments to earnings from continuing operations primarily consist of \$76.9 million of deferred income taxes, \$66.6 million of impairments related to long-term investments, \$61.2 million of depreciation, \$59.6 million of stock-based compensation expense and \$57.9 million of amortization of intangibles, partially offset by a \$21.9 million adjustment related to gains on sales of a business and long-term investments and \$13.4 million in acquisition-related contingent consideration fair value adjustments. The deferred income tax provision primarily relates to a net reduction in deferred tax assets related to the expiration of statutes of limitations for federal income taxes for the years 2001 through 2009. The changes from working capital activities consist of a decrease in income taxes payable of \$94.5 million and an increase in accounts receivable of \$19.9 million , partially offset by an increase in deferred revenue of \$30.1 million . The decrease in income taxes payable is primarily due to a net reduction in tax reserves related to the expiration of statutes of limitations for federal income taxes for the years 2001 through 2009, partially offset by 2014 income tax accruals in excess of 2014 income tax payments. The excess tax benefit from stock-based awards was \$45.0 million. The increase in accounts receivable is primarily due to revenue growth at HomeAdvisor. The increase in deferred revenue is due to increases related to acquisitions and growth in membership and subscription revenue at Match Group and Vimeo, respectively.

Net cash used in investing activities attributable to continuing operations in 2014 includes acquisitions and investments of \$283.7 million , which include the ValueClick O&O website businesses, The Princeton Review, SlimWare and LoveScout24, purchases (net of sales and maturities) of marketable securities of \$154.2 million , and capital expenditures of \$57.2 million

primarily related to the internal development of software to support our products and services, partially offset by \$58.4 million of proceeds from the sales of a business and long-term investments.

Net cash used in financing activities attributable to continuing operations in 2014 includes \$97.3 million related to the payment of cash dividends to IAC shareholders, \$33.2 million for the purchase of noncontrolling interests in Tinder and Meetic, and \$8.1 million in contingent consideration payments related principally to the 2013 Twoo acquisition.

Liquidity and Capital Resources

The Company's principal sources of liquidity are its cash and cash equivalents and marketable securities as well as cash flows generated from operations. IAC has a \$300 million revolving credit facility that expires on October 7, 2020. Match Group has a \$500 million revolving credit facility that expires on October 7, 2020. At December 31, 2016, there were no outstanding borrowings under the IAC Credit Facility or the Match Group Credit Facility.

At December 31, 2016, IAC had 9.3 million shares remaining in its share repurchase authorization. IAC may purchase shares over an indefinite period of time on the open market and in privately negotiated transactions, depending on those factors IAC management deems relevant at any particular time, including, without limitation, market conditions, share price and future outlook.

IAC's consolidated cash and cash equivalents at December 31, 2016 were \$1.3 billion, of which \$253.7 million was held by Match Group. The Company generated \$344.1 million of operating cash flows for the year ended December 31, 2016, of which \$259.6 million was generated by Match Group. Match Group is a separate and distinct legal entity with its own public shareholders and board of directors and has no obligation to provide the Company with funds. As a result, we cannot freely access the cash of the Match Group and its subsidiaries. In addition, agreements governing Match Group's indebtedness limit the payment of dividends or distributions and loans or advances to stockholders, including the Company, in the event a default has occurred or Match Group's leverage ratio (as defined in the indentures) exceeds 5.0 to 1.0.

The Company anticipates that it will need to make capital and other expenditures in connection with the development and expansion of its operations. The Company's 2017 capital expenditures are expected to be higher than 2016 by approximately 5% to 10%, driven, in part, by certain Corporate related expenditures and HomeAdvisor's sales center and corporate headquarters expansion.

Awards made under our subsidiary denominated equity plans are settled on a net basis, with the award holder entitled to receive a payment in IAC shares equal to the intrinsic value of the award at exercise less an amount equal to the required cash tax withholding payment. Awards made to employees of Match Group subsidiaries may be settled in either IAC shares or Match Group shares, at our option. The tax withholding payment associated with these awards is made by the Company in cash on behalf of the employee at the time these awards are exercised; in the case of Match Group awards, the tax withholding payment is made by Match Group in cash at the time these awards are exercised. In either case, the cash tax withholding payments will vary based on the ultimate number of awards exercised, the intrinsic value of the awards upon exercise and relevant withholding tax rates. We expect a reduction in future corporate income taxes equal to a substantial portion of any such withholding tax payments by virtue of the income tax deduction we will recognize based on the intrinsic value of the awards at exercise. However, there may be some delay in the timing of the realization of the cash benefit of the income tax deduction because it will be dependent upon the amount and timing of future taxable income and the timing of estimated income tax payments. As it relates to awards made to employees of Match Group subsidiaries, if the Company elects to settle these awards in IAC shares, we will receive Match Group shares equal in value to the IAC shares issued. If the Company elects to settle these awards in Match Group shares, our ownership interest in Match Group will be diluted. The Company expects to settle a sufficient number of exercises in IAC shares to maintain an economic interest in Match Group of at least 80%. See "Note 13—Stock-Based Compensation" to the consolidated financial statements included in "Item 8—Consolidated Financial Statements and Supplementary Data" for additional discussion of subsidiary denominated equity plans.

The Company believes its existing cash, cash equivalents, marketable securities and expected positive cash flows generated from operations will be sufficient to fund our normal operating requirements, including capital expenditures, debt service, the payment of withholding taxes on behalf of employees for net-settled stock-based awards, and investing and other commitments for the foreseeable future. The Company's liquidity could be negatively affected by a decrease in demand for our products and services. The Company's indebtedness could limit our ability to: (i) obtain additional financing to fund working capital needs, acquisitions, capital expenditure or debt service or other requirements; and (ii) use operating cash flow to make acquisitions, capital expenditures, invest in other areas, such as developing properties and exploiting business opportunities, in the event a default has occurred or in certain circumstances our leverage ratio (as defined in the indenture) exceeds 3.0 to 1.0. The Company may make additional acquisitions and investments and, as a result, the Company may need to raise additional

capital through future debt or equity financing to provide for greater financial flexibility. Additional financing may not be available at all or on terms favorable to us.

CONTRACTUAL OBLIGATIONS AND COMMERCIAL COMMITMENTS

| Contractual Obligations ^(a) | Payments Due by Period | | | | Total |
|---|-------------------------------|----------------------|----------------------|------------------------------|---------------------|
| | Less Than 1 Year | 1-3 Years | 3-5 Years | More Than 5 Years | |
| | (In thousands) | | | | |
| Long-term debt ^(b) | \$ 111,108 | \$ 539,396 | \$ 154,759 | \$ 1,349,491 | \$ 2,154,754 |
| Operating leases ^(c) | 31,834 | 55,977 | 31,762 | 189,070 | 308,643 |
| Purchase obligations ^(d) | 10,581 | 10,000 | — | — | 20,581 |
| Total contractual obligations | \$ 153,523 | \$ 605,373 | \$ 186,521 | \$ 1,538,561 | \$ 2,483,978 |

- (a) The Company has excluded \$37.8 million in unrecognized tax benefits and related interest from the table above as we are unable to make a reasonably reliable estimate of the period in which these liabilities might be paid. For additional information on income taxes, see "Note 3—Income Taxes" to the consolidated financial statements included in "Item 8—Consolidated Financial Statements and Supplementary Data."
- (b) Represents contractual amounts due including interest on both fixed and variable rate instruments. Long-term debt at December 31, 2016 consists of \$1.3 billion, which bears interest at fixed rates, and a \$350 million Match Group Term Loan, which bears interest at a variable rate. The Match Group Term Loan bears interest at LIBOR plus 3.25%, or 4.20%, at December 31, 2016. The amount of interest ultimately paid on the Match Group Term Loan may differ based on changes in interest rates. For additional information on long-term debt, see "Note 9—Long-term Debt" to the consolidated financial statements included in "Item 8—Consolidated Financial Statements and Supplementary Data."
- (c) The Company leases land, office space, data center facilities and equipment used in connection with operations under various operating leases, many of which contain escalation clauses. The Company is also committed to pay a portion of the related operating expenses under a data center lease agreement. These operating expenses are not included in the table above. For additional information on operating leases, see "Note 15—Commitments" to the consolidated financial statements included in "Item 8—Consolidated Financial Statements and Supplementary Data."
- (d) The purchase obligations principally include a web hosting commitment.

| Other Commercial Commitments ^(e) | Amount of Commitment Expiration Per Period | | | | Total |
|--|---|----------------------|----------------------|------------------------------|--------------|
| | Less Than 1 Year | 1-3 Years | 3-5 Years | More Than 5 Years | |
| | (In thousands) | | | | |
| Letters of credit and surety bonds | \$ 768 | \$ 63 | \$ — | \$ 1,437 | \$ 2,268 |

- (e) Commercial commitments are funding commitments that could potentially require registrant performance in the event of demands by third parties or contingent events.

Off-Balance Sheet Arrangements

Other than the items described above, the Company does not have any off-balance sheet arrangements as of December 31, 2016.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The following disclosure is provided to supplement the descriptions of IAC's accounting policies contained in "Note 2—Summary of Significant Accounting Policies" to the consolidated financial statements included in "Item 8—Consolidated Financial Statements and Supplementary Data" in regard to significant areas of judgment. Management of the Company is required to make certain estimates, judgments and assumptions during the preparation of its consolidated financial statements in accordance with U.S. generally accepted accounting principles. These estimates, judgments and assumptions impact the reported amount of assets, liabilities, revenue and expenses and the related disclosure of contingent assets and liabilities. Actual results could differ from these estimates. Because of the size of the financial statement elements to which they relate, some of our accounting policies and estimates have a more significant impact on our consolidated financial statements than others. What follows is a discussion of some of our more significant accounting policies and estimates.

Business Combinations and Contingent Consideration Arrangements

Acquisitions are an important part of the Company's growth strategy. The Company invested \$18.4 million, \$617.4 million and \$259.4 million in acquisitions in the years ended December 31, 2016, 2015 and 2014, respectively. The purchase price of each acquisition is attributed to the assets acquired and liabilities assumed based on their fair values at the date of acquisition, including identifiable intangible assets that either arise from a contractual or legal right or are separable from goodwill. The fair value of these intangible assets is based on detailed valuations that use information and assumptions provided by management. The excess purchase price over the net tangible and identifiable intangible assets is recorded as goodwill and is assigned to the reporting unit(s) that is expected to benefit from the combination as of the acquisition date.

In connection with certain business combinations, the Company has entered into contingent consideration arrangements that are determined to be part of the purchase price. Each of these arrangements are recorded at its fair value at the time of the acquisition and reflected at current fair value for each subsequent reporting period thereafter until settled. The contingent consideration arrangements are generally based upon earnings performance and/or operating metrics. The Company determines the fair value of the contingent consideration arrangements by using probability-weighted analyses to determine the amounts of the gross liability, and, if the arrangement is long-term in nature, applying a discount rate that appropriately captures the risk associated with the obligation to determine the net amount reflected in the consolidated financial statements. Determining the fair value of these arrangements is inherently difficult and subjective. Significant changes in forecasted earnings or operating metrics would result in a significantly higher or lower fair value measurement and can have a material impact on our consolidated financial statements. The changes in the estimated fair value of the contingent consideration arrangements during each reporting period, including the accretion of the discount, if applicable, are recognized in "General and administrative expense" in the accompanying consolidated statement of operations. See "Note 8—Fair Value Measurements and Financial Instruments" to the consolidated financial statements included in "Item 8—Consolidated Financial Statements and Supplementary Data" for a discussion of contingent consideration arrangements.

Recoverability of Goodwill and Indefinite-Lived Intangible Assets

Goodwill is the Company's largest asset with a carrying value of \$1.9 billion and \$2.2 billion at December 31, 2016 and 2015, respectively. Indefinite-lived intangible assets, which consist of the Company's acquired trade names and trademarks, have a carrying value of \$320.6 million and \$380.1 million at December 31, 2016 and 2015, respectively.

Goodwill and indefinite-lived intangible assets are assessed annually for impairment as of October 1 or, more frequently, if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit or the fair value of an indefinite-lived intangible asset below its carrying value. In performing its annual assessment, the Company has the option to qualitatively assess whether it is more likely than not that the fair value of a reporting unit is less than its carrying value.

For the Company's annual goodwill test at October 1, 2016, a qualitative assessment of the Match Group, HomeAdvisor Domestic, HomeAdvisor International, Vimeo, Daily Burn and ShoeBuy reporting units' goodwill was performed because the Company concluded it was more likely than not that the fair value of these reporting units was in excess of their respective carrying values. The primary factors that the Company considered in its qualitative assessment for each of these reporting units is described below:

- Match Group's October 1, 2016 market capitalization of \$4.8 billion exceeded its carrying value by more than 970% and Match Group's strong operating performance.
- The Company performed valuations of the HomeAdvisor Domestic, HomeAdvisor International, Vimeo and Daily Burn reporting units during 2016. These valuations were prepared primarily in connection with the issuance and/or settlement of equity grants that are denominated in the shares of these businesses. The valuations were prepared time proximate to, however, not as of October 1, 2016. The fair value of each of these businesses was significantly in excess of its October 1, 2016 carrying value.

- ShoeBuy's expected sales price was significantly in excess of its October 1, 2016 carrying value; which was confirmed by the sales price realized in its sale on December 30, 2016, which resulted in a pre-tax gain of \$37.5 million.

When the Company elects to perform a qualitative assessment and concludes it is not more likely than not that the fair value a reporting unit is greater than its carrying value goodwill must be tested for impairment. For the Company's annual goodwill test at October 1, 2016, the Company concluded that it was not more likely than not that the fair values of the Applications, Connected Ventures and The Princeton Review reporting units were greater than their respective carrying values and performed a quantitative test of these reporting units. The Company's quantitative test indicated that the fair value of each of these reporting units is in excess of its respective carrying value; therefore, the goodwill of these reporting units is not impaired. The Publishing reporting unit had no goodwill as of October 1, 2016 because the Company recorded an impairment charge equal to the entire \$275.4 million balance of the Publishing reporting unit goodwill during the second quarter of 2016, which is more fully described below, following a quantitative impairment test as of June 30, 2016. The quantitative impairment test is performed using the two-step process described below.

The first step of an annual or interim quantitative test of the recovery of goodwill involves a comparison of the estimated fair value of each of the Company's reporting units to its carrying value, including goodwill. The fair value of the Company's reporting units is determined using both an income approach based on discounted cash flows ("DCF") and a market approach when it tests goodwill for impairment, either on an interim basis or annual basis as of October 1 each year. The Company uses the same approach in determining the fair value of its businesses in connection with its subsidiary denominated stock based compensation plans, which can be a significant factor in the decision to apply the qualitative screen. Determining fair value using a DCF analysis requires the exercise of significant judgment with respect to several items, including the amount and timing of expected future cash flows and appropriate discount rates. The expected cash flows used in the DCF analyses are based on the Company's most recent forecast and budget and, for years beyond the budget, the Company's estimates, which are based, in part, on forecasted growth rates. The discount rates used in the DCF analyses are intended to reflect the risks inherent in the expected future cash flows of the respective reporting units. Assumptions used in the DCF analyses, including the discount rate, are assessed based on the reporting units' current results and forecasted future performance, as well as macroeconomic and industry specific factors. The discount rates used in determining the fair value of the Company's reporting units ranged from 10% to 17.5% in 2016 and 12% to 22% in 2015. Determining fair value using a market approach considers multiples of financial metrics based on both acquisitions and trading multiples of a selected peer group of companies. From the comparable companies, a representative market multiple is determined which is applied to financial metrics to estimate the fair value of a reporting unit. To determine a peer group of companies for our respective reporting units, we considered companies relevant in terms of consumer use, monetization model, margin and growth characteristics, and brand strength operating in their respective sectors. While a primary driver in the determination of the fair values of the Company's reporting units is the estimate of future revenue and profitability, the determination of fair value is based, in part, upon the Company's assessment of macroeconomic factors, industry and competitive dynamics and the strategies of its businesses in response to these factors.

If the estimated fair value of a reporting unit exceeds its carrying value, goodwill of the reporting unit is not impaired and the second step of the impairment test is not necessary. If the carrying value of a reporting unit exceeds its estimated fair value, then the second step of the goodwill impairment test must be performed. The second step of the goodwill impairment test compares the implied fair value of the reporting unit's goodwill with its carrying value to measure the amount of impairment, if any. The implied fair value of goodwill is determined in the same manner as the amount of goodwill recognized in a business combination. In other words, the estimated fair value of the reporting unit is allocated to all of the assets and liabilities of that unit (including any unrecognized intangible assets) as if the reporting unit had been acquired in a business combination and the fair value of the reporting unit was the purchase price paid. If the carrying value of the reporting unit's goodwill exceeds the implied fair value of that goodwill, an impairment is recognized in an amount equal to that excess. The Company has adopted the provisions of *Accounting Standards Update No. 2017-04, Intangibles — Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment*, effective January 1, 2017. Therefore, any goodwill impairment charge that might result in the future would be determined based solely upon the excess of the carrying value of the reporting unit over its fair value. The second step of the impairment analysis that is described above will no longer be performed.

At October 1, 2016, the fair value of each of the Company's reporting units with goodwill exceeded its carrying value by more than 20% except for The Princeton Review reporting unit; The Princeton Review reporting unit's fair value exceeded its carrying value by more than 10% but less than 20%.

While the Company has the option to qualitatively assess whether it is more likely than not that the fair value of its indefinite-lived intangible asset are less than its carrying value, the Company's policy is to determine the fair value of each of its indefinite-lived intangible assets annually as of October 1. The Company determines the fair value of indefinite-lived intangible assets using an avoided royalty DCF valuation analysis. Significant judgments inherent in this analysis include the selection of appropriate royalty and discount rates and estimating the amount and timing of expected future cash flows. The discount rates used in the DCF analyses are intended to reflect the risks inherent in the expected future cash flows generated by the respective intangible assets. The royalty rates used in the DCF analyses are based upon an estimate of the royalty rates that

a market participant would pay to license the Company's trade names and trademarks. Assumptions used in the avoided royalty DCF analyses, including the discount rate and royalty rate, are assessed annually based on the actual and projected cash flows related to the asset, as well as macroeconomic and industry specific factors. The discount rates used in the Company's annual indefinite-lived impairment assessment ranged from 11% to 16% in both 2016 and 2015, and the royalty rates used ranged from 2% to 7% in 2016 and 1% to 9% in 2015.

While the 2016 annual assessment did not identify any material impairments, during the second quarter of 2016, the Company recorded impairment charges equal to the entire \$275.4 million balance of the Publishing reporting unit goodwill and \$11.6 million related to certain Publishing indefinite-lived intangible assets. The 2015 annual assessment identified impairment charges related to certain intangible assets of the Publishing reporting unit and the goodwill on the ShoeBuy reporting unit of \$88.0 million and \$14.1 million, respectively. These impairment charges are more fully described above in "Results of Operations for the Years Ended December 31, 2016, 2015 and 2014—Operating income (loss)" and "Note 2—Summary of Significant Accounting Policies" to the consolidated financial statements included in "Item 8—Consolidated Financial Statements and Supplementary Data."

Recoverability and Estimated Useful Lives of Long-Lived Assets

We review the carrying value of all long-lived assets, comprising property and equipment, including leasehold improvements, and definite-lived intangible assets, for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. The carrying value of a long-lived asset is not recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use and eventual disposition of the asset. If the carrying value is deemed not to be recoverable, an impairment loss is recorded equal to the amount by which the carrying value of the long-lived asset exceeds its fair value. In addition, the Company reviews the useful lives of its long-lived assets whenever events or changes in circumstances indicate that these lives may be changed. The carrying value of property and equipment and definite-lived intangible assets is \$341.1 million and \$363.5 million at December 31, 2016 and 2015, respectively.

Income Taxes

The Company accounts for income taxes under the liability method, and deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying values of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates in effect for the year in which those temporary differences are expected to be recovered or settled. A valuation allowance is provided on deferred tax assets if it is determined that it is more likely than not that the deferred tax asset will not be realized. As of December 31, 2016 and 2015, the balance of deferred tax liabilities, net, is \$226.3 million and \$346.8 million, respectively.

We recognize liabilities for uncertain tax positions based on the two-step process. The first step is to evaluate the tax position for recognition by determining if the weight of available evidence indicates it is more likely than not that the position will be sustained on audit, including resolution of related appeals or litigation processes, if any. The second step is to measure the tax benefit as the largest amount which is more than 50% likely of being realized upon ultimate settlement. This measurement step is inherently difficult and requires subjective estimations of such amounts to determine the probability of various possible outcomes. We consider many factors when evaluating and estimating our tax positions and tax benefits, which may require periodic adjustments and which may not accurately anticipate actual outcomes. At December 31, 2016 and 2015, the Company has unrecognized tax benefits of \$41.0 million and \$43.4 million, including interest, respectively. Changes to reserves from period to period and differences between amounts paid, if any, upon resolution of issues raised in audits and amounts previously provided may be material. Differences between the reserves for income tax contingencies and the amounts owed by the Company are recorded in the period they become known.

The ultimate amount of deferred income tax assets realized and the amounts paid for deferred income tax liabilities and uncertain tax positions may vary from our estimates due to future changes in income tax law, state income tax apportionment or the outcome of any review of our tax returns by the various tax authorities, as well as actual operating results of the Company that vary significantly from anticipated results.

No income taxes have been provided on indefinitely reinvested earnings of certain foreign subsidiaries aggregating \$680.2 million at December 31, 2016. The estimated amount of the unrecognized deferred income tax liability with respect to such earnings would be \$169.3 million.

Stock-Based Compensation

The Company recorded stock-based compensation expense of \$104.8 million, \$105.4 million and \$59.6 million for the years ended December 31, 2016, 2015 and 2014, respectively. The Company estimated the fair value of stock options issued in 2016, 2015 and 2014 using a Black-Scholes option pricing model and, for those with a market condition, a lattice model. For stock options, including subsidiary denominated equity, the value of the stock option is measured at the grant date at fair value and expensed over the vesting term. The impact on stock-based compensation expense for the year ended December 31, 2016, assuming a 1% increase in the risk-free interest rate, a 10% increase in the volatility factor and a one-year increase in the

weighted average expected term of the outstanding options would be an increase of \$3.5 million, \$15.9 million and \$7.1 million, respectively. The Company also issues RSUs and performance-based RSUs. For RSUs issued, the value of the instrument is measured at the grant date as the fair value of the underlying IAC common stock and expensed as stock-based compensation expense over the vesting term. For performance-based RSUs issued, the value of the instrument is measured at the grant date as the fair value of the underlying IAC common stock and expensed as stock-based compensation over the vesting term when the performance targets are considered probable of being achieved.

Marketable Securities and Long-term Investments

At December 31, 2016, marketable securities of \$89.3 million consist of commercial paper rated A1/P1, treasury discount notes and short-to-medium-term debt securities issued by investment grade corporate issuers. Long-term investments at December 31, 2016 of \$122.8 million include equity securities accounted for under the cost and equity methods.

The Company invests in marketable debt securities with active secondary or resale markets to ensure portfolio liquidity to fund current operations or satisfy other cash requirements as needed. Marketable securities are adjusted to fair value each quarter, and the unrealized gains and losses, net of tax, are included in accumulated other comprehensive income as a separate component of shareholders' equity. The specific-identification method is used to determine the cost of securities sold and the amount of unrealized gains and losses reclassified out of accumulated other comprehensive income into earnings. The Company recognizes unrealized losses on marketable securities in net earnings when the losses are determined to be other-than-temporary. Additionally, the Company evaluates each cost and equity method investment for indicators of impairment on a quarterly basis, and recognizes an impairment loss if the decline in value is deemed to be other-than-temporary. Future events may result in reconsideration of the nature of losses as other-than-temporary and market and other factors may cause the value of the Company's investments to decline.

The Company employs a methodology that considers available evidence in evaluating potential other-than-temporary impairments of its investments. Investments are considered to be impaired when a decline in fair value below the amortized cost basis is determined to be other-than-temporary. Such impairment evaluations include, but are not limited to: the length of time and extent to which fair value has been less than the cost basis, the current business environment, including competition; going concern considerations such as financial condition, the rate at which the investee utilizes cash and the investee's ability to obtain additional financing to achieve its business plan; the need for changes to the investee's existing business model due to changing business and regulatory environments and its ability to successfully implement necessary changes; and comparable valuations. During 2016, 2015 and 2014, the Company recognized other-than-temporary impairments of \$10.0 million, \$6.7 million and \$66.6 million, respectively, related to cost method investments. These charges are described above in "Results of Operations for the Years Ended December 31, 2016, 2015 and 2014—Other income (expense), net."

Recent Accounting Pronouncements

For a discussion of recent accounting pronouncements, see "Note 2—Summary of Significant Accounting Policies" to the consolidated financial statements included in "Item 8—Consolidated Financial Statements and Supplementary Data."

Item 8. Consolidated Financial Statements and Supplementary Data

Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders of IAC/InterActiveCorp

We have audited the accompanying consolidated balance sheet of IAC/InterActiveCorp and subsidiaries (the Company) as of December 31, 2016 and 2015, and the related consolidated statements of operations, comprehensive operations, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2016. Our audits also included the financial statement schedule on page 95. These financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of IAC/InterActiveCorp and subsidiaries as of December 31, 2016 and 2015, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2016, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

As discussed in Note 2 to the consolidated financial statements, the Company adopted the change in treatment of the excess tax benefit (deficiency) within the statement of cash flows as a result of the adoption of the amendments to the FASB Accounting Standards Codification resulting from Accounting Standards Update No. 2016-09, "Compensation-Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting," effective January 1, 2017.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), IAC/InterActiveCorp's internal control over financial reporting as of December 31, 2016, based on criteria established in the Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) and our report dated February 28, 2017 expressed an unqualified opinion thereon.

/s/ ERNST & YOUNG LLP

New York, New York
February 28, 2017,
except for Notes 1, 2, 5, 14, 22 and 24,
as to which the date is July 18, 2017

IAC/INTERACTIVECORP AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEET

| | December 31, | |
|--|-----------------------------------|---------------------|
| | 2016 | 2015 |
| | (In thousands, except share data) | |
| ASSETS | | |
| Cash and cash equivalents | \$ 1,329,187 | \$ 1,481,447 |
| Marketable securities | 89,342 | 39,200 |
| Accounts receivable, net of allowance of \$16,405 and \$16,528, respectively | 220,138 | 250,077 |
| Other current assets | 204,068 | 174,286 |
| Total current assets | 1,842,735 | 1,945,010 |
| Property and equipment, net | 306,248 | 302,817 |
| Goodwill | 1,924,052 | 2,245,364 |
| Intangible assets, net | 355,451 | 440,828 |
| Long-term investments | 122,810 | 137,386 |
| Other non-current assets | 94,577 | 117,286 |
| TOTAL ASSETS | \$ 4,645,873 | \$ 5,188,691 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| LIABILITIES: | | |
| Current portion of long-term debt | \$ 20,000 | \$ 40,000 |
| Accounts payable, trade | 62,863 | 86,883 |
| Deferred revenue | 285,615 | 258,412 |
| Accrued expenses and other current liabilities | 344,910 | 383,251 |
| Total current liabilities | 713,388 | 768,546 |
| Long-term debt, net of current portion | 1,582,484 | 1,726,954 |
| Income taxes payable | 33,528 | 33,692 |
| Deferred income taxes | 228,798 | 348,773 |
| Other long-term liabilities | 44,178 | 64,510 |
| Redeemable noncontrolling interests | 32,827 | 30,391 |
| Commitments and contingencies | | |
| SHAREHOLDERS' EQUITY: | | |
| Common stock \$.001 par value; authorized 1,600,000,000 shares; issued 255,672,125 and 254,014,976 shares and outstanding 72,595,470 and 77,245,709 shares, respectively | 256 | 254 |
| Class B convertible common stock \$.001 par value; authorized 400,000,000 shares; issued 16,157,499 shares and outstanding 5,789,499 shares | 16 | 16 |
| Additional paid-in capital | 11,921,559 | 11,486,315 |
| Retained earnings | 290,114 | 331,394 |
| Accumulated other comprehensive loss | (166,123) | (152,103) |
| Treasury stock 193,444,655 and 187,137,267 shares, respectively | (10,176,600) | (9,861,350) |
| Total IAC shareholders' equity | 1,869,222 | 1,804,526 |
| Noncontrolling interests | 141,448 | 411,299 |
| Total shareholders' equity | 2,010,670 | 2,215,825 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$ 4,645,873 | \$ 5,188,691 |

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

IAC/INTERACTIVECORP AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF OPERATIONS

| | Years Ended December 31, | | |
|--|---------------------------------------|--------------|--------------|
| | 2016 | 2015 | 2014 |
| | (In thousands, except per share data) | | |
| Revenue | \$ 3,139,882 | \$ 3,230,933 | \$ 3,109,547 |
| Operating costs and expenses: | | | |
| Cost of revenue (exclusive of depreciation shown separately below) | 755,730 | 778,161 | 860,204 |
| Selling and marketing expense | 1,247,097 | 1,348,293 | 1,149,605 |
| General and administrative expense | 530,446 | 512,055 | 433,369 |
| Product development expense | 212,765 | 196,623 | 168,560 |
| Depreciation | 71,676 | 62,205 | 61,156 |
| Amortization of intangibles | 79,426 | 139,952 | 57,926 |
| Goodwill impairment | 275,367 | 14,056 | — |
| Total operating costs and expenses | 3,172,507 | 3,051,345 | 2,730,820 |
| Operating (loss) income | (32,625) | 179,588 | 378,727 |
| Interest expense | (109,110) | (73,636) | (56,314) |
| Other income (expense), net | 60,461 | 36,921 | (52,484) |
| (Loss) earnings from continuing operations before income taxes | (81,274) | 142,873 | 269,929 |
| Income tax benefit (provision) | 64,934 | (29,516) | (35,372) |
| (Loss) earnings from continuing operations | (16,340) | 113,357 | 234,557 |
| Earnings from discontinued operations, net of tax | 189 | 17 | 174,673 |
| Net (loss) earnings | (16,151) | 113,374 | 409,230 |
| Net (earnings) loss attributable to noncontrolling interests | (25,129) | 6,098 | 5,643 |
| Net (loss) earnings attributable to IAC shareholders | \$ (41,280) | \$ 119,472 | \$ 414,873 |
| Per share information attributable to IAC shareholders: | | | |
| Basic (loss) earnings per share from continuing operations | \$ (0.52) | \$ 1.44 | \$ 2.88 |
| Diluted (loss) earnings per share from continuing operations | \$ (0.52) | \$ 1.33 | \$ 2.71 |
| Basic (loss) earnings per share | \$ (0.52) | \$ 1.44 | \$ 4.98 |
| Diluted (loss) earnings per share | \$ (0.52) | \$ 1.33 | \$ 4.68 |
| Dividends declared per share | \$ — | \$ 1.36 | \$ 1.16 |
| Stock-based compensation expense by function: | | | |
| Cost of revenue | \$ 2,305 | \$ 1,210 | \$ 949 |
| Selling and marketing expense | 6,000 | 10,186 | 2,144 |
| General and administrative expense | 77,151 | 82,798 | 49,862 |
| Product development expense | 19,364 | 11,256 | 6,679 |
| Total stock-based compensation expense | \$ 104,820 | \$ 105,450 | \$ 59,634 |

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

IAC/INTERACTIVECORP AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF COMPREHENSIVE OPERATIONS

| | Years Ended December 31, | | |
|---|--------------------------|------------|------------|
| | 2016 | 2015 | 2014 |
| | (In thousands) | | |
| Net (loss) earnings | \$ (16,151) | \$ 113,374 | \$ 409,230 |
| Other comprehensive (loss) income, net of tax: | | | |
| Change in foreign currency translation adjustment ^(a) | (43,126) | (68,844) | (66,874) |
| Change in unrealized gains and losses of available-for-sale securities (net of tax benefits of \$884 and \$1,852 in 2016 and 2014, respectively, and tax provision of \$576 in 2015) ^(b) | 1,484 | 3,140 | (8,591) |
| Total other comprehensive loss | (41,642) | (65,704) | (75,465) |
| Comprehensive (loss) income | (57,793) | 47,670 | 333,765 |
| Comprehensive (income) loss attributable to noncontrolling interests | (18,638) | 7,399 | 6,454 |
| Comprehensive (loss) income attributable to IAC shareholders | \$ (76,431) | \$ 55,069 | \$ 340,219 |

^(a) The years ended December 31, 2016 and 2015 include amounts reclassified out of other comprehensive income into earnings. See "Note 11—Accumulated Other Comprehensive Loss" for additional information.

^(b) The years ended December 31, 2016 and 2015 include unrealized gains reclassified out of other comprehensive income into earnings. See "Note 6—Marketable Securities" and "Note 11—Accumulated Other Comprehensive Loss" for additional information.

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

IAC/INTERACTIVECORP AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY
Years Ended December 31, 2016, 2015 and 2014

| | | IAC Shareholders' Equity | | | | | | | | | | |
|--|-------------------------------------|-------------------------------|---------|---|--------|----------------------------|---|--------------------------------------|----------------|--------------------------------|--------------------------|----------------------------|
| | Redeemable Noncontrolling Interests | Common Stock \$.001 Par Value | | Class B Convertible Common Stock \$.001 Par Value | | Additional Paid-in Capital | (Accumulated Deficit) Retained Earnings | Accumulated Other Comprehensive Loss | Treasury Stock | Total IAC Shareholders' Equity | Noncontrolling Interests | Total Shareholders' Equity |
| | | \$ | Shares | \$ | Shares | | | | | | | |
| (In thousands) | | | | | | | | | | | | |
| Balance as of December 31, 2013 | \$ 42,861 | \$ 251 | 250,982 | \$ 16 | 16,157 | \$ 11,562,567 | \$ (32,735) | \$ (13,046) | \$ (9,830,317) | \$ 1,686,736 | \$ 42,665 | \$ 1,729,401 |
| Net (loss) earnings | (5,643) | — | — | — | — | — | 414,873 | — | — | 414,873 | — | 414,873 |
| Other comprehensive (loss) income, net of tax | (914) | — | — | — | — | — | — | (74,654) | — | (74,654) | 103 | (74,551) |
| Stock-based compensation expense | 558 | — | — | — | — | 59,362 | — | — | — | 59,362 | (286) | 59,076 |
| Issuance of common stock pursuant to stock-based awards, net of withholding taxes | — | 1 | 1,188 | — | — | (167,340) | — | — | 168,967 | 1,628 | — | 1,628 |
| Income tax benefit related to stock-based awards | — | — | — | — | — | 37,451 | — | — | — | 37,451 | — | 37,451 |
| Dividends | — | — | — | — | — | (39,557) | (57,020) | — | — | (96,577) | — | (96,577) |
| Noncontrolling interests related to acquisitions | 17,886 | — | — | — | — | — | — | — | — | — | — | — |
| Purchase of redeemable noncontrolling interests | (41,743) | — | — | — | — | — | — | — | — | — | — | — |
| Purchase of noncontrolling interests | — | — | — | — | — | — | — | — | — | — | (50,662) | (50,662) |
| Adjustment of redeemable noncontrolling interests and noncontrolling interests to fair value | 27,750 | — | — | — | — | (37,119) | — | — | — | (37,119) | 9,369 | (27,750) |
| Other | (328) | — | — | — | — | 253 | — | — | — | 253 | — | 253 |
| Balance as of December 31, 2014 | \$ 40,427 | \$ 252 | 252,170 | \$ 16 | 16,157 | \$ 11,415,617 | \$ 325,118 | \$ (87,700) | \$ (9,661,350) | \$ 1,991,953 | \$ 1,189 | \$ 1,993,142 |
| Net (loss) earnings | (7,737) | — | — | — | — | — | 119,472 | — | — | 119,472 | 1,639 | 121,111 |
| Other comprehensive loss, net of tax | (1,301) | — | — | — | — | — | — | (64,403) | — | (64,403) | — | (64,403) |
| Stock-based compensation expense | 6,725 | — | — | — | — | 87,685 | — | — | — | 87,685 | 4,808 | 92,493 |
| Issuance of common stock pursuant to stock-based awards, net of withholding taxes | — | 2 | 1,845 | — | — | (37,733) | — | — | — | (37,731) | — | (37,731) |
| Income tax benefit related to stock-based awards | — | — | — | — | — | 44,577 | — | — | — | 44,577 | — | 44,577 |
| Dividends | — | — | — | — | — | — | (113,196) | — | — | (113,196) | — | (113,196) |
| Purchase of treasury stock | — | — | — | — | — | — | — | — | (200,000) | (200,000) | — | (200,000) |
| Purchase of redeemable noncontrolling interests | (32,207) | — | — | — | — | — | — | — | — | — | — | — |
| Adjustment of redeemable noncontrolling interests to fair value | 23,155 | — | — | — | — | (23,155) | — | — | — | (23,155) | — | (23,155) |
| Noncontrolling interests related to Match Group IPO, net of fees and expenses | — | — | — | — | — | — | — | — | — | — | 428,283 | 428,283 |
| Repurchase of stock-based awards | — | — | — | — | — | — | — | — | — | — | (23,431) | (23,431) |
| Transfer from noncontrolling interests to redeemable noncontrolling interests | 1,189 | — | — | — | — | — | — | — | — | — | (1,189) | (1,189) |
| Other | 140 | — | — | — | — | (676) | — | — | — | (676) | — | (676) |
| Balance as of December 31, 2015 | \$ 30,391 | \$ 254 | 254,015 | \$ 16 | 16,157 | \$ 11,486,315 | \$ 331,394 | \$ (152,103) | \$ (9,861,350) | \$ 1,804,526 | \$ 411,299 | \$ 2,215,825 |

IAC/INTERACTIVECORP AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY (Continued)

Years Ended December 31, 2016, 2015 and 2014

| IAC Shareholders' Equity | | | | | | | | | | | | |
|--|---|--------------------------------------|----------------|--|---------------|----------------------------------|--|---|------------------------|--------------------------------------|-----------------------------|----------------------------------|
| | Redeemable Noncontrolling Interests | Common Stock \$.001 Par Value | | Class B Convertible Common Stock \$.001 Par Value | | Additional Paid-in Capital | (Accumulated Deficit) Retained Earnings | Accumulated Other Comprehensive Loss | Treasury Stock | Total IAC Shareholders' Equity | Noncontrolling Interests | Total Shareholders' Equity |
| | | \$ | Shares | \$ | Shares | | | | | | | |
| (In thousands) | | | | | | | | | | | | |
| Net (loss) earnings | \$ (3,849) | \$ — | — | \$ — | — | \$ — | \$ (41,280) | \$ — | \$ — | \$ (41,280) | \$ 28,978 | \$ (12,302) |
| Other comprehensive income (loss), net of tax | 385 | — | — | — | — | — | — | (35,151) | — | (35,151) | (6,876) | (42,027) |
| Stock-based compensation expense | 1,632 | — | — | — | — | 50,201 | — | — | — | 50,201 | 44,523 | 94,724 |
| Issuance of common stock pursuant to stock-based awards, net of withholding taxes | — | 2 | 1,657 | — | — | (772) | — | — | — | (770) | — | (770) |
| Income tax benefit related to stock-based awards | — | — | — | — | — | 49,406 | — | — | — | 49,406 | — | 49,406 |
| Purchase of treasury stock | — | — | — | — | — | — | — | — | (315,250) | (315,250) | — | (315,250) |
| Purchase of redeemable noncontrolling interests | (2,529) | — | — | — | — | — | — | — | — | — | — | — |
| Adjustment of redeemable noncontrolling interests to fair value | 7,921 | — | — | — | — | (7,560) | — | — | — | (7,560) | — | (7,560) |
| Purchase of noncontrolling interests | — | — | — | — | — | — | — | — | — | — | (211) | (211) |
| Issuance of Match Group common stock pursuant to stock-based awards, net of withholding taxes | — | — | — | — | — | — | — | — | — | — | 10,224 | 10,224 |
| Reallocation of shareholders' equity balances related to the noncontrolling interests created in the Match Group IPO | — | — | — | — | — | 342,507 | — | 21,131 | — | 363,638 | (363,638) | — |
| Changes in noncontrolling interests of Match Group due to the issuance of its common stock | — | — | — | — | — | (7,691) | — | — | — | (7,691) | 7,691 | — |
| Noncontrolling interests created in an acquisition | — | — | — | — | — | 12,222 | — | — | — | 12,222 | 9,811 | 22,033 |
| Other | (1,124) | — | — | — | — | (3,069) | — | — | — | (3,069) | (353) | (3,422) |
| Balance as of December 31, 2016 | \$ 32,827 | \$ 256 | 255,672 | \$ 16 | 16,157 | \$ 11,921,559 | \$ 290,114 | \$ (166,123) | \$ (10,176,600) | \$ 1,869,222 | \$ 141,448 | \$ 2,010,670 |

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

IAC/INTERACTIVECORP AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF CASH FLOWS

| | Years Ended December 31, | | |
|---|--------------------------|------------------|------------------|
| | 2016 | 2015 | 2014 |
| | (In thousands) | | |
| Cash flows from operating activities attributable to continuing operations: | | | |
| Net (loss) earnings | \$ (16,151) | \$ 113,374 | \$ 409,230 |
| Less: earnings from discontinued operations, net of tax | 189 | 17 | 174,673 |
| (Loss) earnings from continuing operations | (16,340) | 113,357 | 234,557 |
| Adjustments to reconcile (loss) earnings from continuing operations to net cash provided by operating activities attributable to continuing operations: | | | |
| Stock-based compensation expense | 104,820 | 105,450 | 59,634 |
| Depreciation | 71,676 | 62,205 | 61,156 |
| Amortization of intangibles | 79,426 | 139,952 | 57,926 |
| Goodwill impairment | 275,367 | 14,056 | — |
| Impairment of long-term investments | 10,680 | 6,689 | 66,601 |
| Deferred income taxes | (119,181) | (59,786) | 76,869 |
| Equity in losses (earnings) of unconsolidated affiliates | 549 | (772) | 9,697 |
| Acquisition-related contingent consideration fair value adjustments | 2,555 | (15,461) | (13,367) |
| Gains on sale of businesses, investments and assets, net | (50,965) | (1,005) | (21,946) |
| Gain on real estate transaction | — | (34,341) | — |
| Other adjustments, net | 4,734 | 26,496 | 20,789 |
| Changes in assets and liabilities, net of effects of acquisitions and dispositions: | | | |
| Accounts receivable | 1,283 | (29,680) | (19,918) |
| Other assets | (12,905) | (21,174) | (3,606) |
| Accounts payable and other current liabilities | (52,359) | 8,756 | 4,963 |
| Income taxes payable | 8,998 | 24,167 | (94,492) |
| Deferred revenue | 35,803 | 66,914 | 30,142 |
| Net cash provided by operating activities attributable to continuing operations | 344,141 | 405,823 | 469,005 |
| Cash flows from investing activities attributable to continuing operations: | | | |
| Acquisitions, net of cash acquired | (18,403) | (617,402) | (259,391) |
| Capital expenditures | (78,039) | (62,049) | (57,233) |
| Investments in time deposits | (87,500) | — | — |
| Proceeds from maturities of time deposits | 87,500 | — | — |
| Proceeds from maturities and sales of marketable debt securities | 252,369 | 218,462 | 21,644 |
| Purchases of marketable debt securities | (313,943) | (93,134) | (175,826) |
| Purchases of investments | (12,565) | (34,470) | (24,334) |
| Net proceeds from the sale of businesses, investments and assets | 172,228 | 9,413 | 58,388 |
| Other, net | 11,215 | (3,541) | (3,042) |
| Net cash provided by (used in) investing activities attributable to continuing operations | 12,862 | (582,721) | (439,794) |
| Cash flows from financing activities attributable to continuing operations: | | | |
| Borrowings under Match Group Term Loan | — | 788,000 | — |
| Principal payments on Match Group Term Loan | (450,000) | — | — |
| Proceeds from Match Group 2016 Senior Notes offering | 400,000 | — | — |
| Principal payments on IAC debt, including redemptions and repurchases of Senior Notes | (126,409) | (80,000) | — |
| Debt issuance costs | (7,811) | (19,050) | (383) |
| Fees and expenses related to note exchange | — | (6,954) | — |
| Proceeds from Match Group initial public offering, net of fees and expenses | — | 428,789 | — |
| Purchase of treasury stock | (308,948) | (200,000) | — |
| Dividends | — | (113,196) | (97,338) |
| Issuance of IAC common stock pursuant to stock-based awards, net of withholding taxes | (895) | (38,418) | 1,609 |
| Issuance of Match Group common stock pursuant to stock-based awards, net of withholding taxes | 9,548 | — | — |
| Repurchase of stock-based awards | — | (23,431) | — |
| Purchase of noncontrolling interests | (2,740) | (32,207) | (33,165) |
| Acquisition-related contingent consideration payments | (2,180) | (5,750) | (8,109) |

| | | | |
|--|---------------------|---------------------|-------------------|
| Funds held in escrow for MyHammer tender offer | (10,548) | — | — |
| Other, net | (2,846) | (19,393) | 11,449 |
| Net cash (used in) provided by financing activities attributable to continuing operations | (502,829) | 678,390 | (125,937) |
| Total cash (used in) provided by continuing operations | (145,826) | 501,492 | (96,726) |
| Total cash used in discontinued operations | — | (152) | (145) |
| Effect of exchange rate changes on cash and cash equivalents | (6,434) | (10,298) | (13,168) |
| Net (decrease) increase in cash and cash equivalents | (152,260) | 491,042 | (110,039) |
| Cash and cash equivalents at beginning of period | 1,481,447 | 990,405 | 1,100,444 |
| Cash and cash equivalents at end of period | \$ 1,329,187 | \$ 1,481,447 | \$ 990,405 |

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

IAC/INTERACTIVECORP AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1—ORGANIZATION

IAC is a leading media and Internet company comprised of widely known consumer brands, such as HomeAdvisor, Vimeo, Dictionary.com, The Daily Beast, Investopedia, and Match Group's online dating portfolio, which includes Match, Tinder, PlentyOfFish and OkCupid.

All references to "IAC," the "Company," "we," "our" or "us" in this report are to IAC/InterActiveCorp.

On March 31, 2017, Match Group, Inc. a subsidiary of IAC, sold its non-dating business, consisting of The Princeton Review. The non-dating business does not meet the threshold to be reflected as a discontinued operation at the IAC level. The Company has moved the non-dating business to its "Other" segment.

The Company has six reportable segments, which are described below.

Match Group

Our Match Group segment includes the dating businesses of Match Group, Inc., which completed its initial public offering ("IPO") on November 24, 2015. As of December 31, 2016, IAC's ownership interest and voting interest in Match Group were 82.5% and 97.9% , respectively.

Our Match Group segment consists of our North America dating business (which includes Match, Tinder, PlentyOfFish, OkCupid, our various affinity brands and other dating businesses operating within the United States and Canada) and our International dating business (which includes Meetic, Pairs, Twoo, the international operations of Tinder and PlentyOfFish and all other dating businesses operating outside of the United States and Canada).

Through the brands within our dating business, we are a leading provider of membership-based and ad-supported dating products servicing North America, Western Europe and many other regions around the world. We provide these services through websites and applications that we own and operate.

HomeAdvisor

HomeAdvisor is a leading global home services digital marketplace that helps connect consumers with home professionals in North America, as well as in France, the Netherlands and Italy under various brands. On November 3, 2016, HomeAdvisor acquired a controlling interest in MyHammer Holding AG, the leading home services marketplace in Germany.

Video

Our Video segment consists primarily of Vimeo, Electus, CollegeHumor, Notional, IAC Films and Daily Burn.

Vimeo operates a global video sharing platform for creators and their audiences. Through Vimeo, we offer video creators simple, professional grade tools to share, manage, distribute and monetize content online, and provide viewers with a clutter-free environment to watch content across a variety of Internet-enabled devices, including mobile devices and connected television platforms.

Electus provides production and producer services for both unscripted and scripted television, feature film and digital content, primarily for initial sale and distribution in the United States. Our content is distributed on a wide range of platforms, including broadcast television, premium and basic cable television, subscription-based and ad-supported video-on-demand services and through theatrical releases and other outlets. Electus also operates Electus Digital, which consists of the following websites and properties: CollegeHumor.com, Dorkly.com and WatchLOUD.com; YouTube channels WatchLOUD, Nuevon and Hungry; and Big Breakfast (a production company). Through Electus, we also operate Notional.

Daily Burn is a health and fitness property that provides streaming fitness and workout videos across a variety of platforms, including iOS, Android, Roku and other Internet-enabled television platforms.

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Applications

Our Applications segment includes Consumer, which includes our direct-to-consumer downloadable desktop applications, including Apalon, which houses our mobile applications operations, and SlimWare, which houses our downloadable desktop software and services operations; and Partnerships, which includes our business-to-business partnership operations.

Through our Consumer business, we develop, market and distribute a variety of applications, including desktop applications through which users can access search services and which are tailored to a number of specific online uses. Apalon is an award-winning mobile development company with one of the largest and most popular portfolios of mobile applications worldwide. SlimWare is a provider of community-powered software and services that clean, repair, update and optimize personal computers.

Through our Partnerships business, we work closely with partners in the software, media and other industries to design and develop customized browser-based search applications to be bundled and distributed with these partners' products and services.

Publishing

The Publishing segment includes our Premium Brands business, which is composed of About.com, Dictionary.com, Investopedia and The Daily Beast; and our Ask & Other business, which primarily includes Ask.com, CityGrid and, for periods prior to its sale on June 30, 2016, ASKfm.

Premium Brands

Our Premium Brands business primarily consists of the following destination websites:

- About.com, which provides detailed information and content written by independent, freelance subject matter experts;
- Dictionary.com, which primarily provides online and mobile dictionary, thesaurus and reference services;
- Investopedia, a resource for investment and personal finance education and information; and
- The Daily Beast, a website dedicated to news, commentary, culture and entertainment that curates and publishes existing and original online content from its own roster of contributors in the United States.

During 2016, About.com evolved from a general content website to a collection of vertical brands by transitioning content from the various network channels on its general content website to stand-alone vertical domains, each with its own unique branding and user experience. To date, content from four network channels (specifically, Health, Money, Tech, and Home) has been transitioned to four verticals (Verywell.com, TheBalance.com, Lifewire.com and TheSpruce.com, respectively).

Ask & Other

Our Ask & Other business primarily consists of:

- Ask.com, which provides general search services, as well as question and answer services that provide direct answers to natural-language questions;
- CityGrid, an advertising network that integrates local content and advertising for distribution to affiliated and third party publishers across web and mobile platforms; and
- For periods prior to its sale on June 30, 2016, ASKfm, a questions and answers social network.

Other

Our Other segment consists of The Princeton Review, which provides a variety of educational test preparation, academic tutoring and college counseling services, ShoeBuy, an Internet retailer of footwear and related apparel and accessories, and

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

PriceRunner, a shopping comparison website. The Princeton Review, ShoeBuy and PriceRunner were sold on March 31, 2017, December 30, 2016 and March 18, 2016, respectively.

NOTE 2—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The Company prepares its consolidated financial statements in accordance with U.S. generally accepted accounting principles ("GAAP").

Basis of Consolidation and Accounting for Investments

The consolidated financial statements include the accounts of the Company, all entities that are wholly-owned by the Company and all entities in which the Company has a controlling financial interest. Intercompany transactions and accounts have been eliminated.

Investments in the common stock or in-substance common stock of entities in which the Company has the ability to exercise significant influence over the operating and financial matters of the investee, but does not have a controlling financial interest, are accounted for using the equity method. Investments in the common stock or in-substance common stock of entities in which the Company does not have the ability to exercise significant influence over the operating and financial matters of the investee are accounted for using the cost method. Investments in companies that IAC does not control, which are not in the form of common stock or in-substance common stock, are also accounted for using the cost method. The Company evaluates each cost and equity method investment for impairment on a quarterly basis and recognizes an impairment loss if a decline in value is determined to be other-than-temporary. Such impairment evaluations include, but are not limited to: the current business environment, including competition; going concern considerations such as financial condition, the rate at which the investee utilizes cash and the investee's ability to obtain additional financing to achieve its business plan; the need for changes to the investee's existing business model due to changing business and regulatory environments and its ability to successfully implement necessary changes; and comparable valuations. If the Company has not identified events or changes in circumstances that may have a significant adverse effect on the fair value of a cost method investment, then the fair value of such cost method investment is not estimated, as it is impracticable to do so.

Accounting Estimates

Management of the Company is required to make certain estimates, judgments and assumptions during the preparation of its consolidated financial statements in accordance with GAAP. These estimates, judgments and assumptions impact the reported amounts of assets, liabilities, revenue and expenses and the related disclosure of contingent assets and liabilities. Actual results could differ from these estimates.

On an ongoing basis, the Company evaluates its estimates and judgments including those related to: the fair values of marketable securities and other investments; the recoverability of goodwill and indefinite-lived intangible assets; the useful lives and recoverability of definite-lived intangible assets and property and equipment; the carrying value of accounts receivable, including the determination of the allowance for doubtful accounts; the determination of revenue reserves; the fair value of acquisition-related contingent consideration arrangements; the liabilities for uncertain tax positions; the valuation allowance for deferred income tax assets; and the fair value of and forfeiture rates for stock-based awards, among others. The Company bases its estimates and judgments on historical experience, its forecasts and budgets and other factors that the Company considers relevant.

Revenue Recognition

The Company recognizes revenue when persuasive evidence of an arrangement exists, services are rendered or merchandise is delivered to customers, the fee or price charged is fixed or determinable and collectability is reasonably assured. Deferred revenue is recorded when payments are received, or contractually due, in advance of the Company's rendering of services or delivery of merchandise.

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Match Group

Match Group's revenue is substantially derived directly from users in the form of recurring membership fees for subscription-based online personals and related services. Membership revenue is presented net of credits and credit card chargebacks. Members pay in advance, primarily by using a credit card or through mobile app stores, and, subject to certain conditions identified in our terms and conditions, all purchases are final and nonrefundable. Fees collected, or contractually due, in advance for memberships are deferred and recognized using the straight-line method over the terms of the applicable membership period, which primarily range from one to six months, and corresponding mobile app store fees incurred on such transactions, if any, are deferred and expensed over the same period. Deferred revenue at Match Group is \$161.1 million and \$144.4 million at December 31, 2016 and 2015, respectively. Revenue is also earned from online advertising, the purchase of à la carte features and offline events. Online advertising revenue is recognized every time an advertisement is displayed. Revenue from the purchase of à la carte features is recognized based on usage. Revenue and the related expenses associated with offline events are recognized when each event occurs.

HomeAdvisor

HomeAdvisor's consumer connection revenue is generated and recognized when an in-network service professional is delivered a consumer match. HomeAdvisor's membership subscription revenue is generated through subscription sales to service professionals and is deferred and recognized over the term of the applicable membership. Membership agreements can be one month, three months, or one year. Deferred revenue at HomeAdvisor is \$18.8 million and \$11.9 million at December 31, 2016 and 2015, respectively.

Video

Revenue of businesses included in this segment is generated primarily through media production and distribution, subscriptions and advertising. Production revenue is recognized when the production is available for the customer to broadcast or exhibit, subscription fee revenue is recognized over the terms of the applicable subscriptions, which are one month or one year, and advertising revenue is recognized when an ad is displayed or over the period earned. Deferred revenue at Vimeo is \$36.7 million and \$30.4 million at December 31, 2016 and 2015, respectively. Deferred revenue at Electus, CollegeHumor and Notional totals \$23.1 million and \$24.4 million at December 31, 2016 and 2015, respectively.

Applications

Substantially all of Applications' revenue consists of advertising revenue generated principally through the display of paid listings in response to search queries. The substantial majority of the paid listings displayed by our Applications businesses are supplied to us by Google Inc. ("Google") pursuant to our services agreement with Google.

Pursuant to this agreement, those of our Applications businesses that provide search services transmit search queries to Google, which in turn transmits a set of relevant and responsive paid listings back to these businesses for display in search results. This ad-serving process occurs independently of, but concurrently with, the generation of algorithmic search results for the same search queries. Google paid listings are displayed separately from algorithmic search results and are identified as sponsored listings on search results pages. Paid listings are priced on a price per click basis and when a user submits a search query through one of our Applications businesses and then clicks on a Google paid listing displayed in response to the query, Google bills the advertiser that purchased the paid listing directly and shares a portion of the fee charged to the advertiser with us. We recognize paid listing revenue from Google when it delivers the user's click. In cases where the user's click is generated due to the efforts of a third party distributor, we recognize the amount due from Google as revenue and record a revenue share or other payment obligation to the third party distributor as traffic acquisition costs.

To a significantly lesser extent, Applications' revenue also consists of fees related to subscription downloadable applications which are recognized over the terms of the applicable subscriptions, primarily one to two years, and fees related to paid mobile downloadable applications and display advertisements, which are recognized at the time of the sale and when the ad is displayed, respectively. Deferred revenue at SlimWare is \$26.1 million and \$21.0 million at December 31, 2016 and 2015, respectively.

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Publishing

Publishing's revenue consists principally of advertising revenue, which is generated primarily through the display of paid listings in response to search queries, display advertisements (sold directly and through programmatic ad sales) and fees related to paid mobile downloadable applications. The substantial majority of the paid listings that our Publishing businesses display are supplied to us by Google in the manner and pursuant to the services agreement with Google, which is described above under "*Applications*."

Other

The Princeton Review's revenue consists primarily of fees received directly from students for in-person and online test preparation classes, access to online test preparation materials and individual tutoring services. Fees from classes and access to online materials are recognized over the period of the course and the period of the online access, respectively. Tutoring fees are recognized based on usage. Deferred revenue at The Princeton Review is \$23.3 million and \$25.7 million at December 31, 2016 and 2015, respectively.

ShoeBuy's revenue consisted of merchandise sales, reduced by incentive discounts and sales returns, and was recognized when delivery to the customer had occurred. Delivery was considered to have occurred when the customer took title and assumed the risks and rewards of ownership, which was on the date of shipment. Accruals for returned merchandise were based on historical experience. Shipping and handling fees billed to customers was recorded as revenue. The costs associated with shipping goods to customers were recorded as cost of revenue.

PriceRunner's revenue consisted principally of advertising revenue that, depending on the terms of the arrangement, was recognized when a user clicked on an ad, or when a user clicked-through on the ad and took a specified action on the destination site.

Cash and Cash Equivalents

Cash and cash equivalents include cash and short-term investments, with maturities of less than 91 days from the date of purchase. Domestically, cash equivalents primarily consist of AAA rated government money market funds, commercial paper rated A1/P1 or better and treasury discount notes. Internationally, cash equivalents primarily consist of AAA rated treasury money market funds and time deposits.

Marketable Securities

At December 31, 2016, marketable securities consist of commercial paper rated A1/P1, treasury discount notes and short-to-medium-term debt securities issued by investment grade corporate issuers. The Company invests in marketable debt securities with active secondary or resale markets to ensure portfolio liquidity to fund current operations or satisfy other cash requirements as needed. The Company also invests in marketable equity securities as part of its investment strategy. All marketable securities are classified as available-for-sale and are reported at fair value. The unrealized gains and losses on marketable securities, net of tax, are included in accumulated other comprehensive income as a separate component of shareholders' equity. The specific-identification method is used to determine the cost of securities sold and the amount of unrealized gains and losses reclassified out of accumulated other comprehensive income into earnings.

The Company employs a methodology that considers available evidence in evaluating potential other-than-temporary impairments of its investments. Investments are considered to be impaired when a decline in fair value below the amortized cost basis is determined to be other-than-temporary. Factors considered in determining whether a loss is other-than-temporary include the length of time and extent to which fair value has been less than the amortized cost basis, the financial condition and near-term prospects of the issuer, and whether it is not more likely than not that the Company will be required to sell the security before the recovery of the amortized cost basis, which may be maturity. If a decline in fair value is determined to be other-than-temporary, an impairment charge is recorded in current earnings and a new cost basis in the investment is established.

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Certain Risks and Concentrations

A significant portion of the Company's revenue is derived from online advertising, the market for which is highly competitive and rapidly changing. Significant changes in this industry or changes in advertising spending behavior or in customer buying behavior could adversely affect our operating results. Most of the Company's online advertising revenue is attributable to a services agreement with Google. For the years ended December 31, 2016, 2015 and 2014, revenue from Google represents 26%, 40% and 45%, respectively, of the Company's consolidated revenue. The Company's service agreement became effective on April 1, 2016, following the expiration of the previous services agreement. The services agreement expires on March 31, 2020; however, the Company may choose to terminate the agreement effective March 31, 2019. The services agreement requires that we comply with certain guidelines promulgated by Google. Google may generally unilaterally update its policies and guidelines without advance notice, which could in turn require modifications to, or prohibit and/or render obsolete certain of our products, services and/or business practices, which could be costly to address or otherwise have an adverse effect on our business, financial condition and results of operations. For the years ended December 31, 2016, 2015 and 2014, revenue earned from Google is \$824.4 million, \$1.3 billion and \$1.4 billion, respectively. This revenue is earned by the businesses comprising the Applications and Publishing segments. For the years ended December 31, 2016, 2015 and 2014, Google revenue represents 87% and 73%; 94% and 83%; and 97% and 83%, of Applications and Publishing revenue, respectively. Accounts receivable related to revenue earned from Google totaled \$65.8 million and \$97.2 million at December 31, 2016 and 2015, respectively.

The Company's business is subject to certain risks and concentrations including dependence on third-party technology providers, exposure to risks associated with online commerce security and credit card fraud.

Financial instruments, which potentially subject the Company to concentration of credit risk, consist primarily of cash and cash equivalents and marketable securities. Cash and cash equivalents are maintained with financial institutions and are in excess of Federal Deposit Insurance Corporation insurance limits.

Accounts Receivable

Accounts receivable are stated at amounts due from customers, net of an allowance for doubtful accounts and revenue reserves. Accounts receivable outstanding longer than the contractual payment terms are considered past due. The Company determines its allowance by considering a number of factors, including the length of time accounts receivable are past due, the Company's previous loss history, the specific customer's ability to pay its obligation to the Company and the condition of the general economy and the customer's industry. The Company writes off accounts receivable when they become uncollectible. The Company also maintains allowances to reserve for potential credits issued to customers or other revenue adjustments. The amounts of these reserves are based, in part, on historical experience.

Property and Equipment

Property and equipment, including significant improvements, are recorded at cost. Repairs and maintenance costs are expensed as incurred. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, or, in the case of leasehold improvements, the lease term, if shorter.

| <u>Asset Category</u> | <u>Estimated Useful Lives</u> |
|---|-------------------------------|
| Buildings and leasehold improvements | 3 to 39 Years |
| Computer equipment and capitalized software | 2 to 3 Years |
| Furniture and other equipment | 3 to 12 Years |

The Company capitalizes certain internal use software costs including external direct costs utilized in developing or obtaining the software and compensation for personnel directly associated with the development of the software. Capitalization of such costs begins when the preliminary project stage is complete and ceases when the project is substantially complete and ready for its intended purpose. The net book value of capitalized internal use software is \$46.9 million and \$39.6 million at December 31, 2016 and 2015, respectively.

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Business Combinations

The purchase price of each acquisition is attributed to the assets acquired and liabilities assumed based on their fair values at the date of acquisition, including identifiable intangible assets that either arise from a contractual or legal right or are separable from goodwill. The fair value of these intangible assets is based on detailed valuations that use information and assumptions provided by management. The excess purchase price over the net tangible and identifiable intangible assets is recorded as goodwill and is assigned to the reporting unit(s) that is expected to benefit from the combination as of the acquisition date.

In connection with certain business combinations, the Company has entered into contingent consideration arrangements that are determined to be part of the purchase price. Each of these arrangements are initially recorded at its fair value at the time of the acquisition and reflected at current fair value for each subsequent reporting period thereafter until settled. The contingent consideration arrangements are generally based upon earnings performance and/or operating metrics. The Company determines the fair value of the contingent consideration arrangements using probability-weighted analyses to determine the amounts of the gross liability, and, if the arrangement is long-term in nature, applying a discount rate that appropriately captures the risk associated with the obligation to determine the net amount reflected in the consolidated financial statements. Determining the fair value of these arrangements is inherently difficult and subjective. Significant changes in forecasted earnings or operating metrics would result in a significantly higher or lower fair value measurement and can have a material impact on our consolidated financial statements. The changes in the remeasured fair value of the contingent consideration arrangements during each reporting period, including the accretion of the discount, if applicable, are recognized in "General and administrative expense" in the accompanying consolidated statement of operations. See "Note 8—Fair Value Measurements and Financial Instruments" for a discussion of contingent consideration arrangements.

Goodwill and Indefinite-Lived Intangible Assets

Goodwill acquired in a business combination is assigned to the reporting unit(s) that is expected to benefit from the combination as of the acquisition date. The Company assesses goodwill and indefinite-lived intangible assets for impairment annually as of October 1, or, more frequently, if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit or the fair value of an indefinite-lived intangible asset below its carrying value.

When the Company elects to perform a qualitative assessment and concludes it is not more likely than not that the fair value of the reporting unit is less than its carrying value, no further assessment of that reporting unit's goodwill is necessary; otherwise, a quantitative assessment is performed and the fair value of the reporting unit is determined. If the carrying value of the reporting unit exceeds its fair value, the implied fair value of the reporting unit's goodwill is calculated (in the same manner as a business combination) and an impairment loss equal to the excess is recorded.

For the Company's annual goodwill test at October 1, 2016, a qualitative assessment of the Match Group, HomeAdvisor Domestic, HomeAdvisor International, Vimeo, Daily Burn and ShoeBuy reporting units' goodwill was performed because the Company concluded it was more likely than not that the fair value of these reporting units was in excess of their respective carrying values. The primary factors that the Company considered in its qualitative assessment for each of these reporting units is described below:

- Match Group's October 1, 2016 market capitalization of \$4.8 billion exceeded its carrying value by more than 970% and Match Group's strong operating performance.
- The Company performed valuations of the HomeAdvisor Domestic, HomeAdvisor International, Vimeo and Daily Burn reporting units during 2016. These valuations were prepared primarily in connection with the issuance and/or settlement of equity grants that are denominated in the shares of these businesses. The valuations were prepared time proximate to, however, not as of October 1, 2016. The fair value of each of these businesses was significantly in excess of its October 1, 2016 carrying value.
- ShoeBuy's expected sales price was significantly in excess of its October 1, 2016 carrying value; which was confirmed by the sales price realized in its sale on December 30, 2016, which resulted in a pre-tax gain of \$37.5 million.

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Company's annual goodwill test at October 1, 2016, the Company concluded that it was not more likely than not that the fair values of the Applications, Connected Ventures and The Princeton Review reporting units were greater than their respective carrying values and performed a quantitative test of these reporting units. The Company's quantitative test indicated that the fair value of each of these reporting units is in excess of its respective carrying value; therefore, the goodwill of these reporting units is not impaired. The Publishing reporting unit had no goodwill as of October 1, 2016 because the Company recorded an impairment charge equal to the entire \$275.4 million balance of the Publishing reporting unit goodwill during the second quarter of 2016, which is more fully described below, following a quantitative impairment test as of June 30, 2016.

The fair value of the Company's reporting units is determined using both an income approach based on discounted cash flows ("DCF") and a market approach when it tests goodwill for impairment, either on an interim basis or annual basis as of October 1 each year. The Company uses the same approach in determining the fair value of its businesses in connection with its subsidiary denominated stock based compensation plans, which can be a significant factor in the decision to apply the qualitative screen. Determining fair value using a DCF analysis requires the exercise of significant judgment with respect to several items, including the amount and timing of expected future cash flows and appropriate discount rates. The expected cash flows used in the DCF analyses are based on the Company's most recent forecast and budget and, for years beyond the budget, the Company's estimates, which are based, in part, on forecasted growth rates. The discount rates used in the DCF analyses are intended to reflect the risks inherent in the expected future cash flows of the respective reporting units. Assumptions used in the DCF analyses, including the discount rate, are assessed based on each reporting unit's current results and forecasted future performance, as well as macroeconomic and industry specific factors. The discount rates used in determining the fair value of the Company's reporting units ranged from 10% to 17.5% in 2016 and 12% to 22% in 2015. Determining fair value using a market approach considers multiples of financial metrics based on both acquisitions and trading multiples of a selected peer group of companies. From the comparable companies, a representative market multiple is determined which is applied to financial metrics to estimate the fair value of a reporting unit. To determine a peer group of companies for our respective reporting units, we considered companies relevant in terms of consumer use, monetization model, margin and growth characteristics, and brand strength operating in their respective sectors. While a primary driver in the determination of the fair values of the Company's reporting units is the estimate of future revenue and profitability, the determination of fair value is based, in part, upon the Company's assessment of macroeconomic factors, industry and competitive dynamics and the strategies of its businesses in response to these factors.

At October 1, 2016, the fair value of each of the Company's reporting units with goodwill exceeded its carrying value by more than 20%, except for The Princeton Review reporting unit; The Princeton Review reporting unit's fair value exceeded its carrying value by more than 10% but less than 20%.

While the Company has the option to qualitatively assess whether it is more likely than not that the fair value of its indefinite-lived intangible asset are less than its carrying value, the Company's policy is to determine the fair value of each of its indefinite-lived intangible assets annually as of October 1. The Company determines the fair values of its indefinite-lived intangible assets using avoided royalty DCF analyses. Significant judgments inherent in these analyses include the selection of appropriate royalty and discount rates and estimating the amount and timing of expected future cash flows. The discount rates used in the DCF analyses reflect the risks inherent in the expected future cash flows generated by the respective intangible assets. The royalty rates used in the DCF analyses are based upon an estimate of the royalty rates that a market participant would pay to license the Company's trade names and trademarks. Assumptions used in the avoided royalty DCF analyses, including the discount rate and royalty rate, are assessed annually based on the actual and projected cash flows related to the asset, as well as macroeconomic and industry specific factors. The discount rates used in the Company's annual indefinite-lived impairment assessment ranged from 11% to 16% in both 2016 and 2015, and the royalty rates used ranged from 2% to 7% in 2016 and 1% to 9% in 2015.

While the 2016 annual assessment did not identify any material impairments, during the second quarter of 2016 the Company recorded impairment charges related to the entire \$275.4 million balance of the Publishing reporting unit goodwill and \$11.6 million related to certain Publishing indefinite-lived intangible assets. The goodwill impairment charge at Publishing was driven by the impact from the new Google contract, traffic trends and monetization challenges and the corresponding impact on the current estimate of fair value. The expected cash flows used in the Publishing DCF analysis were based on the Company's most recent forecast for the second half of 2016 and each of the years in the forecast period, which were updated to include the effects of the new Google contract, traffic trends and monetization challenges and the cost savings from our restructuring efforts. For years beyond the forecast period, the Company's estimated cash flows were based on forecasted growth rates. The discount rate used in the DCF analysis reflected the risks inherent in the expected future cash flows of the

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Publishing reporting unit. Determining fair value using a market approach considers multiples of financial metrics based on both acquisitions and trading multiples of a selected peer group of companies. From the comparable companies, a representative market multiple was determined which was applied to financial metrics to estimate the fair value of the Publishing reporting unit. To determine a peer group of companies for Publishing, we considered companies relevant in terms of business model, revenue profile, margin and growth characteristics and brand strength. The indefinite-lived intangible asset impairment charge related to certain trade names and trademarks and were due to reduced level of revenue and profits, which, in turn, also led to a reduction in the assumed royalty rates for these assets. The royalty rates used to value the trade names that were impaired ranged from 2% to 6% and the discount rate that was used reflected the risks inherent in the expected future cash flows of the trade names and trademarks. The impairment charge is included in "Amortization of intangibles" in the accompanying consolidated statement of operations.

In 2015, the Company identified and recorded impairment charges of \$88.0 million related to certain indefinite-lived intangible assets at the Publishing segment and \$14.1 million at the Other segment related to goodwill at ShoeBuy. The indefinite-lived intangible asset impairment charge at Publishing related to certain trade names of certain Ask & Other direct marketing brands, including Ask.com. The impairment charge reflected the impact of Google ecosystem changes that have impacted our ability to market, the effect of the reduced revenue share on mobile under the terms of the services agreement with Google, and the shift in focus to higher margin businesses in Publishing's Premium Brands. The combined impact of these factors has reduced the forecasted revenue and profits for these brands and the impairment charge reflected the resultant reduction in fair value. The goodwill impairment charge at ShoeBuy was due to increased investment and the seasonal effect of high inventory levels as of October 1, 2015. The 2014 annual assessment identified no material impairments.

The Company's reporting units are consistent with its determination of its operating segments. Goodwill is tested for impairment at the reporting unit level. See "Note 14—Segment Information" for additional information regarding the Company's method of determining operating and reportable segments.

Long-Lived Assets and Intangible Assets with Definite Lives

Long-lived assets, which consist of property and equipment and intangible assets with definite lives, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. The carrying value of a long-lived asset is not recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use and eventual disposition of the asset. If the carrying value is deemed not to be recoverable, an impairment loss is recorded equal to the amount by which the carrying value of the long-lived asset exceeds its fair value. Amortization of definite-lived intangible assets is computed either on a straight-line basis or based on the pattern in which the economic benefits of the asset will be realized.

Fair Value Measurements

The Company categorizes its financial instruments measured at fair value into a fair value hierarchy that prioritizes the inputs used in pricing the asset or liability. The three levels of the fair value hierarchy are:

- Level 1: Observable inputs obtained from independent sources, such as quoted prices for identical assets and liabilities in active markets.
- Level 2: Other inputs, which are observable directly or indirectly, such as quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active and inputs that are derived principally from or corroborated by observable market data. The fair values of the Company's Level 2 financial assets are primarily obtained from observable market prices for identical underlying securities that may not be actively traded. Certain of these securities may have different market prices from multiple market data sources, in which case an average market price is used.
- Level 3: Unobservable inputs for which there is little or no market data and require the Company to develop its own assumptions, based on the best information available in the circumstances, about the assumptions market participants would use in pricing the assets or liabilities. See "Note 8—Fair Value Measurements and Financial Instruments" for a discussion of fair value measurements made using Level 3 inputs.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The Company's non-financial assets, such as goodwill, intangible assets and property and equipment, as well as equity and cost method investments, are adjusted to fair value only when an impairment charge is recognized. Such fair value measurements are based predominantly on Level 3 inputs.

Traffic Acquisition Costs

Traffic acquisition costs consist of (i) payments made to partners who distribute our Partnerships customized browser-based applications and who integrate our paid listings into their websites and (ii) fees related to the distribution and facilitation of in-app purchase of product features. These payments include amounts based on revenue share and other arrangements. The Company expenses these payments in the period incurred as a component of cost of revenue.

Advertising Costs

Advertising costs are expensed in the period incurred (when the advertisement first runs for production costs that are initially capitalized) and represent online marketing, including fees paid to search engines and third parties that distribute our Consumer downloadable applications, offline marketing, which is primarily television advertising, and partner-related payments to those who direct traffic to the Match Group brands. Advertising expense is \$1.0 billion, \$1.2 billion and \$994.7 million for the years ended December 31, 2016, 2015 and 2014, respectively.

The Company capitalizes and amortizes the costs associated with certain distribution arrangements that require it to pay a fee per access point delivered. These access points are generally in the form of downloadable applications associated with our Consumer operations. These fees are amortized over the estimated useful lives of the access points to the extent the Company can reasonably estimate a probable future economic benefit and the period over which such benefit will be realized (generally 18 months). Otherwise, the fees are charged to expense as incurred.

Legal Costs

Legal costs are expensed as incurred.

Income Taxes

The Company accounts for income taxes under the liability method, and deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying values of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates in effect for the year in which those temporary differences are expected to be recovered or settled. A valuation allowance is provided on deferred tax assets if it is determined that it is more likely than not that the deferred tax asset will not be realized. The Company records interest, net of any applicable related income tax benefit, on potential income tax contingencies as a component of income tax expense.

The Company recognizes liabilities for uncertain tax positions based on a two-step process. The first step is to evaluate the tax position for recognition by determining if the weight of available evidence indicates it is more likely than not that the position will be sustained on audit, including resolution of related appeals or litigation processes, if any. The second step is to measure the tax benefit as the largest amount which is more than 50% likely of being realized upon ultimate settlement.

Earnings Per Share

Basic earnings per share is computed by dividing net earnings attributable to IAC shareholders by the weighted average number of common shares outstanding during the period. Diluted earnings per share reflects the potential dilution that could occur if stock options and other commitments to issue common stock were exercised or equity awards vested resulting in the issuance of common stock that could share in the earnings of the Company.

Foreign Currency Translation and Transaction Gains and Losses

The financial position and operating results of foreign entities whose primary economic environment is based on their local currency are consolidated using the local currency as the functional currency. These local currency assets and liabilities

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

are translated at the rates of exchange as of the balance sheet date, and local currency revenue and expenses of these operations are translated at average rates of exchange during the period. Translation gains and losses are included in accumulated other comprehensive income as a component of shareholders' equity. Transaction gains and losses resulting from assets and liabilities denominated in a currency other than the functional currency are included in the consolidated statement of operations as a component of other income (expense), net. See "Note 20—Consolidated Financial Statement Details" for additional information regarding foreign currency exchange gains and losses.

Translation gains and losses relating to foreign entities that are liquidated or substantially liquidated are reclassified out of accumulated other comprehensive income (loss) into earnings. Such gains totaled \$2.2 million during the year ended December 31, 2015 and is included in "Other income (expense), net" in the accompanying consolidated statement of operations.

Stock-Based Compensation

Stock-based compensation is measured at the grant date based on the fair value of the award and is generally expensed over the requisite service period. See "Note 13—Stock-based Compensation" for a discussion of the Company's stock-based compensation plans.

Redeemable Noncontrolling Interests

Noncontrolling interests in the consolidated subsidiaries of the Company are ordinarily reported on the consolidated balance sheet within shareholders' equity, separately from the Company's equity. However, securities that are redeemable at the option of the holder and not solely within the control of the issuer must be classified outside of shareholders' equity. Accordingly, all noncontrolling interests that are redeemable at the option of the holder are presented outside of shareholders' equity in the accompanying consolidated balance sheet.

In connection with the acquisition of certain subsidiaries, management of these businesses has retained an ownership interest. The Company is party to fair value put and call arrangements with respect to these interests. These put and call arrangements allow management of these businesses to require the Company to purchase their interests or allow the Company to acquire such interests at fair value, respectively. The put arrangements do not meet the definition of a derivative instrument as the put agreements do not provide for net settlement. These put and call arrangements become exercisable by the Company and the counter-party at various dates in the future. During the years ended December 31, 2016 and 2015, one and two of these arrangements, respectively, were exercised. No put or call arrangements were exercised during 2014. These put arrangements are exercisable by the counter-party outside the control of the Company. Accordingly, to the extent that the fair value of these interests exceeds the value determined by normal noncontrolling interest accounting, the value of such interests is adjusted to fair value with a corresponding adjustment to additional paid-in capital. During the years ended December 31, 2016, 2015 and 2014, the Company recorded adjustments of \$7.9 million, \$23.2 million and \$27.8 million, respectively, to increase these interests to fair value. Fair value determinations require high levels of judgment and are based on various valuation techniques, including market comparables and discounted cash flow projections.

Noncontrolling Interests

During the quarter ended March 31, 2016, the Company reallocated amounts within the accounts comprising shareholders' equity to correct the amount of noncontrolling interests that was initially recorded following the IPO of Match Group, which occurred on November 24, 2015. The noncontrolling interests should have been recorded using the net book value of Match Group rather than the net IPO proceeds. In addition, the adjustment allocates the proportionate share of the accumulated other comprehensive loss to the noncontrolling interests balance. The reallocation has no effect on net income or earnings per share. Based on our assessment of both qualitative and quantitative factors, the reallocation was not considered material to the consolidated financial statements of the Company as of and for the year ended December 31, 2016, or any of the interim reporting periods included therein, and for the year ended December 31, 2015. Therefore, the adjustment was initially reflected in the consolidated financial statements of the Company as of and for the three months ended March 31, 2016, and was also reflected in the year-to-date consolidated financial statements of each subsequent interim period in 2016 and in the accompanying consolidated financial statements for the year ending December 31, 2016.

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Recent Accounting Pronouncements

Accounting Pronouncements not yet adopted by the Company

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-09, *Revenue from Contracts with Customers*, which clarifies the principles for recognizing revenue and develops a common standard for all industries. ASU No. 2014-09 was subsequently amended during 2015 and 2016; these amendments provide further revenue recognition guidance related to principal versus agent considerations, performance obligations and licensing, and narrow-scope improvements and practical expedients.

ASU No. 2014-09 is a comprehensive revenue recognition standard that will supersede nearly all existing revenue recognition guidance under GAAP. The new standard provides a single principles-based, five-step model to be applied to all contracts with customers. This five-step model includes (1) identifying the contract(s) with the customer, (2) identifying the performance obligations in the contract, (3) determining the transaction price, (4) allocating the transaction price to the performance obligations in the contract and (5) recognizing revenue when each performance obligation is satisfied. More specifically, revenue will be recognized when promised goods or services are transferred to the customer in an amount that reflects the consideration expected in exchange for those goods or services. ASU No. 2014-09 is effective for interim and annual reporting periods beginning after December 15, 2017, with early adoption permitted for interim and annual reporting periods beginning after December 15, 2016. Upon adoption, ASU No. 2014-09 may either be applied retrospectively to each prior period presented or using the modified retrospective approach with the cumulative effect recognized as of the date of initial application.

While the Company's evaluation of the impact of the adoption of ASU No. 2014-09 on its consolidated financial statements continues, it has progressed to the point where we have reached certain preliminary determinations. The Company does not expect the adoption of ASU No. 2014-09 to have a material effect on its consolidated financial statements. The Company will adopt ASU No. 2014-09 using the modified retrospective approach effective January 1, 2018. Therefore, the cumulative effect of adoption will be reflected as an adjustment to beginning retained earnings in the Form 10-Q for the period ending March 31, 2018. The adoption of ASU No. 2014-09 will primarily affect the Company's HomeAdvisor and Applications segments. The effect on HomeAdvisor will be that sales commissions, which represent the incremental direct costs of obtaining a service professional contract, will be capitalized and amortized over the average life of a service professional. These costs are expensed as incurred today. Within Applications, the primary effect will be to accelerate the recognition of the portion of the revenue of certain desktop applications sold by SlimWare that qualify as functional intellectual property under ASU No. 2014-09. This revenue is currently deferred and recognized over the applicable subscription term.

In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)*, which supersedes existing guidance on accounting for leases in "*Leases (Topic 840)*" and generally requires all leases to be recognized in the statement of financial position. The provisions of ASU No. 2016-02 are effective for reporting periods beginning after December 15, 2018; early adoption is permitted. The provisions of ASU No. 2016-02 are to be applied using a modified retrospective approach. The Company is currently evaluating the impact the adoption of this standard update will have on its consolidated financial statements.

Accounting Pronouncement adopted by the Company

In April 2015, the FASB issued ASU No. 2015-03, *Interest-Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs*, and in August 2015, the FASB issued ASU No. 2015-15, *Interest-Imputation of Interest (Subtopic 835-30): Presentation and Subsequent Measurement of Debt Issuance Costs Associated with Line-of-Credit Arrangements*. Together, this guidance requires that deferred debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of the associated debt liability, consistent with debt discounts and premiums, while debt issuance costs related to line-of-credit arrangements may still continue to be classified as assets. The Company adopted the provisions of ASU No. 2015-03 and ASU No. 2015-15 in the first quarter of 2016 and applied the provisions retrospectively, resulting in \$21.3 million of deferred debt issuance costs being reclassified from other non-current assets to long-term debt, net of current portion, in the accompanying December 31, 2015 consolidated balance sheet.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In March 2016, the FASB issued ASU No. 2016-09, *Compensation-Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting*. The update is intended to simplify existing guidance on various aspects of the accounting and presentation of employee share-based payments in financial statements including the accounting for income taxes, forfeitures and statutory tax withholding requirements, as well as classification on the statement of cash flows. The provisions of ASU No. 2016-09 are effective for reporting periods beginning after December 15, 2016; early adoption is permitted. The Company adopted the change in treatment of excess tax benefit (deficiency) on January 1, 2017 using the modified retrospective approach and applied the provisions of ASU No. 2016-09 related to the presentation on the statement of cash flows using the retrospective approach. Excess tax benefits for the years ended December 31, 2016, 2015 and 2014 were \$51.8 million, \$56.4 million and \$45.0 million, respectively, and were reclassified in the accompanying consolidated statement of cash flows and reflected as operating, rather than financing, cash flows. The Company continues to account for forfeitures using an estimated forfeiture rate.

To illustrate the effect of ASU No. 2016-09 on the Company's results for the year ended December 31, 2016, the table below illustrates the change in the Company's reported results after giving pro forma effect to ASU No. 2016-09 as if it had been in effect on January 1, 2016.

| | Reported results under current GAAP | Pro forma results assuming ASU No. 2016-09 had been in effect on January 1, 2016 |
|--|--|--|
| | (In thousands, except per share data) | |
| Net (loss) earnings | \$ (16,151) | \$ 33,255 |
| Net earnings attributable to noncontrolling interests | (25,129) | (30,024) |
| Net (loss) earnings attributable to IAC shareholders | (41,280) | 3,231 |
| Basic (loss) earnings per share from continuing operations | \$ (0.52) | \$ 0.10 |
| Fully diluted loss per share from continuing operations | \$ (0.52) | \$ (0.19) |

In August 2016, the FASB issued ASU No. 2016-15, *Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments*, which clarifies how cash receipts and cash payments in certain transactions are presented and classified on the statement of cash flows. The provisions of ASU No. 2016-15 are effective for reporting periods beginning after December 15, 2017, including interim periods, and will require adoption on a retrospective basis unless it is impracticable to apply, in which case we would be required to apply the amendments prospectively as of the earliest date practicable; early adoption is permitted. The Company early adopted the provisions of ASU No. 2016-15 on January 1, 2017 and the adoption of this standard update did not have a material impact on its consolidated statement of cash flows.

In January 2017, the FASB issued ASU No. 2017-04, *Intangibles — Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment*, which is intended to simplify the accounting for goodwill impairment. The guidance eliminates the requirement to calculate the implied fair value of goodwill under today's two-step impairment test to measure a goodwill impairment charge. The provisions of ASU No. 2017-04 are effective for reporting periods beginning after December 15, 2019; early adoption is permitted. The provisions of ASU No. 2017-04 are to be applied using a prospective approach. The Company early adopted the provisions of ASU No. 2017-04 on January 1, 2017 and the adoption of this standard update did not have a material impact on its consolidated financial statements.

Reclassifications

During the first quarter of 2017, certain operating expenses were reclassified between selling and marketing expense, general and administrative expense and product development expense. Certain prior year amounts have been reclassified to conform to the 2017 presentation.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE 3—INCOME TAXES

U.S. and foreign (loss) earnings from continuing operations before income taxes are as follows:

| | Years Ended December 31, | | |
|---------|--------------------------|------------|------------|
| | 2016 | 2015 | 2014 |
| | (In thousands) | | |
| U.S. | \$ (248,622) | \$ 79,639 | \$ 174,792 |
| Foreign | 167,348 | 63,234 | 95,137 |
| Total | \$ (81,274) | \$ 142,873 | \$ 269,929 |

The components of the (benefit) provision for income taxes attributable to continuing operations are as follows:

| | Years Ended December 31, | | |
|---|--------------------------|-----------|-------------|
| | 2016 | 2015 | 2014 |
| | (In thousands) | | |
| Current income tax provision (benefit): | | | |
| Federal | \$ 23,343 | \$ 67,505 | \$ (45,842) |
| State | 3,662 | 7,785 | (14,787) |
| Foreign | 27,242 | 14,012 | 19,132 |
| Current income tax provision (benefit) | 54,247 | 89,302 | (41,497) |
| Deferred income tax (benefit) provision: | | | |
| Federal | (100,798) | (50,254) | 74,255 |
| State | (9,518) | (3,727) | 3,090 |
| Foreign | (8,865) | (5,805) | (476) |
| Deferred income tax (benefit) provision | (119,181) | (59,786) | 76,869 |
| Income tax (benefit) provision | \$ (64,934) | \$ 29,516 | \$ 35,372 |

The current income tax payable was reduced by \$51.8 million , \$56.4 million and \$45.0 million for the years ended December 31, 2016 , 2015 and 2014 , respectively, for excess tax deductions attributable to stock-based compensation. The related income tax benefits are recorded as increases to additional paid-in capital.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Income taxes receivable (payable) and deferred tax assets (liabilities) are included in the following captions in the accompanying consolidated balance sheet at December 31, 2016 and 2015 :

| | December 31, | |
|--|---------------------|---------------------|
| | 2016 | 2015 |
| (In thousands) | | |
| Income taxes receivable (payable): | | |
| Other current assets | \$ 41,352 | \$ 26,793 |
| Other non-current assets | 1,615 | 1,564 |
| Accrued expenses and other current liabilities | (5,788) | (33,029) |
| Income taxes payable | (33,528) | (33,692) |
| Net income taxes receivable (payable) | <u>\$ 3,651</u> | <u>\$ (38,364)</u> |
| Deferred tax assets (liabilities): | | |
| Other non-current assets | \$ 2,511 | \$ 1,970 |
| Deferred income taxes | (228,798) | (348,773) |
| Net deferred tax liabilities | <u>\$ (226,287)</u> | <u>\$ (346,803)</u> |

The tax effects of cumulative temporary differences that give rise to significant deferred tax assets and deferred tax liabilities are presented below. The valuation allowance relates to deferred tax assets for which it is more likely than not that the tax benefit will not be realized.

| | December 31, | |
|----------------------------------|---------------------|---------------------|
| | 2016 | 2015 |
| (In thousands) | | |
| Deferred tax assets: | | |
| Accrued expenses | \$ 40,273 | \$ 36,418 |
| Net operating loss carryforwards | 63,948 | 68,048 |
| Tax credit carryforwards | 11,570 | 13,753 |
| Stock-based compensation | 87,914 | 76,285 |
| Cost method investments | 9,955 | 6,251 |
| Equity method investments | 17,455 | 17,105 |
| Intangible and other assets | 13,708 | — |
| Other | 20,089 | 16,057 |
| Total deferred tax assets | 264,912 | 233,917 |
| Less valuation allowance | (88,170) | (90,482) |
| Net deferred tax assets | <u>176,742</u> | <u>143,435</u> |
| Deferred tax liabilities: | | |
| Investment in subsidiaries | (385,474) | (382,254) |
| Intangible and other assets | — | (88,846) |
| Other | (17,555) | (19,138) |
| Total deferred tax liabilities | <u>(403,029)</u> | <u>(490,238)</u> |
| Net deferred tax liabilities | <u>\$ (226,287)</u> | <u>\$ (346,803)</u> |

At December 31, 2016 , the Company has federal and state net operating losses ("NOLs") of \$71.8 million and \$123.5 million , respectively. If not utilized, the federal NOLs will primarily expire at various times between 2030 and 2036, and the

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

state NOLs will expire at various times between 2017 and 2036. Utilization of federal and state NOLs will be subject to limitations under Section 382 of the Internal Revenue Code and applicable state law. At December 31, 2016, the Company has foreign NOLs of \$126.3 million available to offset future income. Of these foreign NOLs, \$112.4 million can be carried forward indefinitely and \$13.9 million will expire at various times between 2017 and 2036. During 2016, the Company recognized tax benefits related to NOLs of \$19.8 million. At December 31, 2016, the Company has federal and state capital losses of \$16.5 million and \$26.2 million, respectively. If not utilized, the capital losses will expire between 2017 and 2021. Utilization of capital losses will be limited to the Company's ability to generate future capital gains.

At December 31, 2016, the Company has tax credit carryforwards of \$18.3 million. Of this amount, \$9.1 million relates to state tax credits for research activities, \$3.9 million relates to federal credits for foreign taxes, and \$5.3 million relates to various state and local tax credits. Of these credit carryforwards, \$11.0 million can be carried forward indefinitely and \$7.3 million will expire primarily by 2018.

During 2016, the Company's valuation allowance decreased by \$2.3 million primarily due to the decrease in state and foreign net operating losses and foreign tax credits, partially offset by an increase in federal and state capital losses and other-than-temporary impairment charges on certain cost method investments. At December 31, 2016, the Company has a valuation allowance of \$88.2 million related to the portion of tax loss carryforwards and other items for which it is more likely than not that the tax benefit will not be realized.

A reconciliation of the income tax (benefit) provision to the amounts computed by applying the statutory federal income tax rate to earnings from continuing operations before income taxes is shown as follows:

| | Years Ended December 31, | | |
|--|--------------------------|------------------|------------------|
| | 2016 | 2015 | 2014 |
| | (In thousands) | | |
| Income tax (benefit) provision at the federal statutory rate of 35% | \$ (28,446) | \$ 50,006 | \$ 94,475 |
| Change in tax reserves, net | (828) | (2,928) | (86,151) |
| Foreign income taxed at a different statutory tax rate | (20,277) | (6,077) | (10,456) |
| State income taxes, net of effect of federal tax benefit | (3,880) | 2,208 | 7,240 |
| Realization of certain deferred tax assets | — | (22,440) | — |
| Non-taxable contingent consideration fair value adjustments | 1,020 | (4,517) | (4,439) |
| Non-taxable foreign currency exchange gains | (6,837) | (4,306) | — |
| Unbenefited losses | 1,730 | 4,264 | 5,433 |
| Non-deductible goodwill associated with the sale of Urbanspoon | — | — | 6,982 |
| Non-taxable sale and non-deductible goodwill associated with ShoeBuy | (13,142) | 4,920 | — |
| Goodwill impairment of Publishing | 10,649 | — | — |
| Non-deductible impairments for certain cost method investments | 3,489 | 2,341 | 23,310 |
| Deferred tax adjustment for enacted changes in tax laws and rates | (4,594) | — | — |
| Other, net | (3,818) | 6,045 | (1,022) |
| Income tax (benefit) provision | <u>\$ (64,934)</u> | <u>\$ 29,516</u> | <u>\$ 35,372</u> |

No income taxes have been provided on indefinitely reinvested earnings of certain foreign subsidiaries aggregating \$680.2 million at December 31, 2016. The estimated amount of the unrecognized deferred income tax liability with respect to such earnings would be \$169.3 million.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

A reconciliation of the beginning and ending amount of unrecognized tax benefits, including penalties but excluding interest, is as follows:

| | December 31, | | |
|--|------------------|------------------|------------------|
| | 2016 | 2015 | 2014 |
| | (In thousands) | | |
| Balance at January 1 | \$ 40,808 | \$ 30,386 | \$ 275,813 |
| Additions based on tax positions related to the current year | 2,033 | 4,227 | 2,159 |
| Additions for tax positions of prior years | 2,676 | 14,467 | 1,622 |
| Reductions for tax positions of prior years | (743) | (1,556) | (5,611) |
| Settlements | (5,107) | — | (5,092) |
| Expiration of applicable statutes of limitations | (1,295) | (6,716) | (238,505) |
| Balance at December 31 | <u>\$ 38,372</u> | <u>\$ 40,808</u> | <u>\$ 30,386</u> |

The Company recognizes interest and, if applicable, penalties related to unrecognized tax benefits in the income tax provision. Included in the income tax provision for continuing operations for the years ended December 31, 2016, 2015 and 2014 is a \$0.4 million expense, \$0.1 million expense and \$58.5 million benefit, respectively, net of related deferred taxes of \$0.2 million, less than \$0.1 million and \$35.3 million, respectively, for interest on unrecognized tax benefits. Included in the income tax provision for discontinued operations for the years ended December 31, 2016, 2015 and 2014 is a less than \$0.1 million benefit, less than \$0.1 million benefit and \$19.7 million benefit, respectively, net of related deferred taxes of less than \$0.1 million, less than \$0.1 million and \$11.7 million, respectively, for interest on unrecognized tax benefits. At December 31, 2016 and 2015, the Company has accrued \$2.6 million and \$2.5 million, respectively, for the payment of interest. At December 31, 2016 and 2015, the Company has accrued \$1.7 million and \$2.2 million, respectively, for penalties.

The Company is routinely under audit by federal, state, local and foreign authorities in the area of income tax. These audits include questioning the timing and the amount of income and deductions and the allocation of income and deductions among various tax jurisdictions. The Internal Revenue Service is currently auditing the Company's federal income tax returns for the years ended December 31, 2010 through 2012. The statute of limitations for the years 2010 through 2012 has been extended to December 31, 2017. Various other jurisdictions are open to examination for tax years beginning with 2009. Income taxes payable include reserves considered sufficient to pay assessments that may result from examination of prior year tax returns. Changes to reserves from period to period and differences between amounts paid, if any, upon resolution of audits and amounts previously provided may be material. Differences between the reserves for income tax contingencies and the amounts owed by the Company are recorded in the period they become known.

At December 31, 2016 and 2015, unrecognized tax benefits, including interest, were \$41.0 million and \$43.4 million, respectively. If unrecognized tax benefits at December 31, 2016 are subsequently recognized, \$37.7 million, net of related deferred tax assets and interest, would reduce income tax expense for continuing operations. The comparable amount as of December 31, 2015 was \$41.0 million. The Company believes that it is reasonably possible that its unrecognized tax benefits could decrease by \$6.9 million by December 31, 2017, due to settlements and expirations of statutes of limitations; all of which would reduce the income tax provision for continuing operations.

NOTE 4—BUSINESS COMBINATION

On October 28, 2015, Match Group completed the purchase of all the outstanding shares of Plentyoffish Media Inc. ("PlentyOffFish"), a leading provider of subscription-based and ad-supported online personals servicing North America, Europe, Latin America and Australia. Services are provided through websites and mobile applications that PlentyOffFish owns and operates. The purchase price was \$574.1 million in cash and is net of a \$0.9 million working capital adjustment paid to Match Group in the second quarter of 2016.

The financial results of PlentyOffFish are included in the Company's consolidated financial statements, within the Match Group segment, beginning October 28, 2015. For the year ended December 31, 2015, the Company included \$8.0 million of revenue and \$0.7 million of net earnings in its consolidated statement of operations related to PlentyOffFish.

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The table below summarizes the fair values of the assets acquired and liabilities assumed at the date of acquisition:

| | (In thousands) | |
|------------------------------|----------------|----------------|
| Cash and cash equivalents | \$ | 4,626 |
| Other current assets | | 4,460 |
| Computer and other equipment | | 2,990 |
| Goodwill | | 488,644 |
| Intangible assets | | 84,100 |
| Other non-current assets | | 1,073 |
| Total assets | | 585,893 |
| Current liabilities | | (6,418) |
| Other long-term liabilities | | (5,325) |
| Net assets acquired | \$ | 574,150 |

The purchase price was based on the expected financial performance of PlentyOfFish, not on the value of the net identifiable assets at the time of acquisition, which resulted in a significant portion of the purchase price being attributed to goodwill. The expected financial performance of PlentyOfFish reflects that it is complementary and synergistic to the existing Match Group dating businesses.

Intangible assets are as follows:

| | (In thousands) | Weighted-Average Useful Life (Years) |
|---|------------------|--|
| Indefinite-lived trade name | \$ 66,300 | Indefinite |
| Customer relationships | 10,100 | Less than 1 |
| New registrants | 3,100 | Less than 1 |
| Non-compete agreement | 3,000 | 5 |
| Developed technology | 1,600 | 2 |
| Total intangible assets acquired | \$ 84,100 | |

PlentyOfFish's other current assets, property and equipment, other non-current assets, current liabilities and other long-term liabilities were reviewed and adjusted to their fair values at the date of acquisition, as necessary. The fair values of trade names, customer relationships and the non-compete agreement were determined using variations of the income approach; specifically, in respective order, the relief from royalty, excess earnings and with or without methodologies. The fair values of new registrants and developed technology were determined using a cost approach that utilized the cost to replace methodology. The valuations of the intangible assets incorporate significant unobservable inputs and require significant judgment and estimates, including the amount and timing of future cash flows and the determination of royalty and discount rates. The amount attributed to goodwill is not tax deductible.

Pro forma Financial Information

The unaudited pro forma financial information in the table below presents the combined results of the Company and PlentyOfFish as if the acquisition of PlentyOfFish had occurred on January 1, 2014. The pro forma financial information includes adjustments required under the acquisition method of accounting and is presented for informational purposes only and is not necessarily indicative of the results that would have been achieved had the acquisition actually occurred on January 1, 2014. For the years ended December 31, 2015 and 2014, pro forma adjustments reflected below include increases of \$1.4 million and \$14.6 million, respectively, in amortization of intangible assets. The pro forma adjustments reflected below for the year ended December 31, 2014 also include a reduction in revenue of \$5.1 million due to the write-off of deferred revenue at the date of acquisition.

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| | Years Ended December 31, | |
|---|---------------------------------------|--------------|
| | 2015 | 2014 |
| | (In thousands, except per share data) | |
| Revenue | \$ 3,309,287 | \$ 3,157,893 |
| Net earnings attributable to IAC shareholders | \$ 155,599 | \$ 413,299 |
| Basic earnings per share attributable to IAC shareholders | \$ 1.88 | \$ 4.96 |
| Diluted earnings per share attributable to IAC shareholders | \$ 1.76 | \$ 4.67 |

NOTE 5—GOODWILL AND INTANGIBLE ASSETS

Goodwill and intangible assets, net are as follows:

| | December 31, | |
|--|----------------|--------------|
| | 2016 | 2015 |
| | (In thousands) | |
| Goodwill | \$ 1,924,052 | \$ 2,245,364 |
| Intangible assets with indefinite lives | 320,645 | 380,137 |
| Intangible assets with definite lives, net | 34,806 | 60,691 |
| Total goodwill and intangible assets, net | \$ 2,279,503 | \$ 2,686,192 |

The following table presents the balance of goodwill by reportable segment, including the changes in the carrying value of goodwill, for the year ended December 31, 2016 :

| | Balance at December 31, 2015 | Additions | (Deductions) | Impairment | Foreign Exchange Translation | Balance at December 31, 2016 |
|--------------|------------------------------------|-----------|--------------|--------------|------------------------------------|------------------------------------|
| | (In thousands) | | | | | |
| Match Group | \$ 1,218,607 | \$ 603 | \$ (2,983) | \$ — | \$ (9,689) | \$ 1,206,538 |
| HomeAdvisor | 150,251 | 21,985 | — | — | (1,625) | 170,611 |
| Video | 15,590 | 9,649 | — | — | — | 25,239 |
| Applications | 447,242 | — | — | — | — | 447,242 |
| Publishing | 277,192 | — | (1,968) | (275,367) | 143 | — |
| Other | 136,482 | — | (62,860) | — | 800 | 74,422 |
| Total | \$ 2,245,364 | \$ 32,237 | \$ (67,811) | \$ (275,367) | \$ (10,371) | \$ 1,924,052 |

The December 31, 2016 goodwill balance reflects accumulated impairment losses of \$598.0 million , \$529.1 million and \$11.6 million at Publishing, Applications and Connected Ventures (included in the Video segment), respectively.

The additions primarily relate to the acquisitions of MyHammer Holding AG (included in the HomeAdvisor segment) and VHX (included in the Video segment). The deductions primarily relate to the sales of PriceRunner and ShoeBuy (both included in the Other segment). See "Note 2—Summary of Significant Accounting Policies" for information on the 2016 impairment charge at Publishing.

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table presents the balance of goodwill by reportable segment, including the changes in the carrying value of goodwill, for the year ended December 31, 2015:

| | Balance at December 31, 2014 | Additions | (Deductions) | Impairment | Foreign Exchange Translation | Allocation of IAC's former Search & Applications Segment Goodwill Based on Relative Fair Value | Balance at December 31, 2015 |
|--------------------------------------|------------------------------------|------------|--------------|-------------|------------------------------------|---|------------------------------------|
| (In thousands) | | | | | | | |
| Search & Applications ^(a) | \$ 774,822 | \$ 1,450 | \$ — | \$ — | \$ (1,230) | \$ (775,042) | \$ — |
| Match Group | 715,733 | 549,146 | — | — | (46,272) | — | 1,218,607 |
| HomeAdvisor | 151,321 | — | — | — | (1,070) | — | 150,251 |
| Video | 15,590 | — | — | — | — | — | 15,590 |
| Applications | — | — | — | — | — | 447,242 | 447,242 |
| Publishing | — | 3,504 | — | — | 963 | 272,725 | 277,192 |
| Other | 97,460 | 2,475 | (3,711) | (14,056) | (761) | 55,075 | 136,482 |
| Total | \$ 1,754,926 | \$ 556,575 | \$ (3,711) | \$ (14,056) | \$ (48,370) | \$ — | \$ 2,245,364 |

(a) Prior to the fourth quarter of 2015, Search & Applications was a reportable segment consisting of one operating segment and one reporting unit. In the fourth quarter of 2015, Search & Applications was split into three new operating segments and reporting units: Applications, Publishing and PriceRunner (included in the Other segment). The goodwill of Search & Applications was allocated to these three reporting units based upon their relative fair values as of October 1, 2015. It was not possible to reflect this allocation on a retrospective basis because of acquisitions and dispositions during the three years in the period ended December 31, 2015.

The additions primarily relate to Match Group's acquisitions of PlentyOfFish and Eureka. See "Note 2—Summary of Significant Accounting Policies" for information on the 2015 impairment charge at ShoeBuy.

The December 31, 2015 goodwill balance includes accumulated impairment losses of \$529.1 million, \$322.6 million and \$65.2 million, which were re-allocated from the former Search & Applications segment, to Applications, Publishing and PriceRunner, respectively, based on their relative fair values as of October 1, 2015 following the change in reportable segments that occurred during the fourth quarter of 2015. The goodwill balance at December 31, 2015 also includes accumulated impairment losses of \$42.1 million and \$11.6 million at ShoeBuy (included in the Other segment) and Connected Ventures (included in the Video segment), respectively.

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Intangible assets with indefinite lives are trade names and trademarks acquired in various acquisitions. During the second quarter of 2016, the Company changed the classification of certain intangibles from indefinite-lived to definite-lived at Publishing. At December 31, 2016 and 2015, intangible assets with definite lives are as follows:

| | December 31, 2016 | | | Weighted-Average Useful Life (Years) |
|---|-----------------------|--------------------------|------------------|--------------------------------------|
| | Gross Carrying Amount | Accumulated Amortization | Net | |
| | (In thousands) | | | |
| Trade names | \$ 63,855 | \$ (52,927) | \$ 10,928 | 1.8 |
| Technology | 38,602 | (27,667) | 10,935 | 3.4 |
| Content | 14,802 | (8,965) | 5,837 | 4.3 |
| Customer lists | 12,485 | (9,997) | 2,488 | 3.7 |
| Advertiser and supplier relationships and other | 7,230 | (2,612) | 4,618 | 4.5 |
| Total | <u>\$ 136,974</u> | <u>\$ (102,168)</u> | <u>\$ 34,806</u> | 2.8 |

| | December 31, 2015 | | | Weighted-Average Useful Life (Years) |
|---|-----------------------|--------------------------|------------------|--------------------------------------|
| | Gross Carrying Amount | Accumulated Amortization | Net | |
| | (In thousands) | | | |
| Trade names | \$ 32,123 | \$ (26,268) | \$ 5,855 | 2.5 |
| Technology | 55,487 | (37,012) | 18,475 | 3.2 |
| Content | 62,082 | (48,937) | 13,145 | 4.1 |
| Customer lists | 28,836 | (13,078) | 15,758 | 2.1 |
| Advertiser and supplier relationships and other | 15,709 | (8,251) | 7,458 | 4.2 |
| Total | <u>\$ 194,237</u> | <u>\$ (133,546)</u> | <u>\$ 60,691</u> | 3.3 |

At December 31, 2016, amortization of intangible assets with definite lives for each of the next five years is estimated to be as follows:

| Years Ending December 31, | (In thousands) |
|---------------------------|------------------|
| 2017 | \$ 23,815 |
| 2018 | 6,922 |
| 2019 | 2,866 |
| 2020 | 1,203 |
| Total | <u>\$ 34,806</u> |

NOTE 6—MARKETABLE SECURITIES

At December 31, 2016, current available-for-sale marketable securities are as follows:

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|-----------------------------|-------------------|------------------------------|-------------------------------|------------|
| (In thousands) | | | | |
| Commercial paper | \$ 49,797 | \$ — | \$ — | \$ 49,797 |
| Treasury discount notes | 34,978 | — | (4) | 34,974 |
| Corporate debt securities | 4,575 | 2 | (6) | 4,571 |
| Total debt securities | 89,350 | 2 | (10) | 89,342 |
| Total marketable securities | \$ 89,350 | \$ 2 | \$ (10) | \$ 89,342 |

The contractual maturities of debt securities classified as current available-for-sale at December 31, 2016 are within one year.

The aggregate fair value of available-for-sale marketable debt securities with unrealized losses is \$37.0 million as of December 31, 2016 . There are no investments in current available-for-sale marketable debt securities that have been in a continuous unrealized loss position for longer than twelve months as of December 31, 2016 . The gross unrealized losses on the marketable debt securities relate primarily to changes in interest rates. The Company does not consider the gross unrealized losses to be other-than-temporary because the Company does not intend to sell the marketable debt securities that generated the gross unrealized losses at December 31, 2016 , and it is not more likely than not that the Company will be required to sell these securities before recovery of their amortized costs bases, which may be maturity.

At December 31, 2015 , current available-for-sale marketable securities are as follows:

| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|-----------------------------|-------------------|------------------------------|-------------------------------|------------|
| (In thousands) | | | | |
| Corporate debt securities | \$ 27,765 | \$ — | \$ (187) | \$ 27,578 |
| Equity security | 8,659 | 2,963 | — | 11,622 |
| Total marketable securities | \$ 36,424 | \$ 2,963 | \$ (187) | \$ 39,200 |

The unrealized gains and losses in the tables above are included in "Accumulated other comprehensive loss" in the accompanying consolidated balance sheet. The gross unrealized losses on the marketable debt securities relate primarily to changes in interest rates. The Company does not consider the gross unrealized losses to be other-than-temporary because the Company does not intend to sell the marketable debt securities that generated the gross unrealized losses at December 31, 2015, and it is not more likely than not that the Company will be required to sell these securities before recovery of their amortized costs bases, which may be maturity.

The following table presents the proceeds from maturities and sales of current and non-current available-for-sale marketable securities and the related gross realized gains:

| | December 31, | | |
|--|--------------|------------|-----------|
| | 2016 | 2015 | 2014 |
| (In thousands) | | | |
| Proceeds from maturities and sales of available-for-sale marketable securities | \$ 279,485 | \$ 218,976 | \$ 25,223 |
| Gross realized gains | 3,556 | 443 | 3,362 |

There were no gross realized losses from the maturities and sales of available-for-sale marketable securities for the years ended December 31, 2016 , 2015 and 2014 . However, during the second quarter of 2015 , the Company recognized \$0.3 million in losses that were deemed to be other-than-temporary related to various corporate debt securities that were expected to be sold by the Company, in part, to fund its cash needs related to Match Group's acquisition of PlentyOffish for \$575 million .

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Gross realized gains from the maturities and sales of available-for-sale marketable securities and losses that were deemed to be other-than-temporary are included in "Other income (expense), net" in the accompanying consolidated statement of operations.

NOTE 7—LONG-TERM INVESTMENTS

Long-term investments consist of:

| | December 31, | |
|-----------------------------|-------------------|-------------------|
| | 2016 | 2015 |
| (In thousands) | | |
| Cost method investments | \$ 116,133 | \$ 114,532 |
| Equity method investments | 6,677 | 11,262 |
| Marketable equity security | — | 7,542 |
| Auction rate security | — | 4,050 |
| Total long-term investments | <u>\$ 122,810</u> | <u>\$ 137,386</u> |

Cost method investments

In 2016, 2015 and 2014, the Company recorded \$10.0 million, \$4.5 million and \$66.6 million, respectively, of other-than-temporary impairment charges for certain cost method investments as a result of our assessment of the near-term prospects and financial condition of the investees. These charges are included in "Other income (expense), net" in the accompanying consolidated statement of operations.

The Company's largest cost method investment, through Match Group, is a 21% interest in the voting common stock of Zhenai Inc. ("Zhenai"), a leading provider of online dating and matchmaking services in China. However, given that our interest relative to other shareholders is not significant, we do not have the ability to exercise significant influence over the operating and financial matters of Zhenai and this investment is accounted for as a cost method investment.

Equity method investments

In 2016 and 2014, the Company recorded other-than-temporary impairment charges on certain of its investments of \$0.6 million and \$4.2 million, respectively. The other-than-temporary impairment charge recorded in 2014 related to one of its investments following the sale of a majority of the investee's assets. These charges are included in "Other income (expense), net" in the accompanying consolidated statement of operations.

Marketable equity security

The cost basis of the Company's long-term marketable equity security at December 31, 2015 was \$5.0 million with a gross unrealized gain of \$2.6 million. The gross unrealized gain at December 31, 2015 was included in "Accumulated other comprehensive loss" in the accompanying consolidated balance sheet. During the second quarter of 2016, this marketable equity security was classified as short-term due to the Company's decision to sell this security. During the third quarter of 2016, the security had been sold.

Auction rate security

See "Note 8—Fair Value Measurements and Financial Instruments" for information regarding the auction rate security.

NOTE 8—FAIR VALUE MEASUREMENTS AND FINANCIAL INSTRUMENTS

The following tables present the Company's financial instruments that are measured at fair value on a recurring basis:

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| | December 31, 2016 | | | |
|---------------------------|---|---|--|-------------------------------------|
| | Quoted Market Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Total Fair Value Measurements |
| | (In thousands) | | | |
| Assets: | | | | |
| Cash equivalents: | | | | |
| Money market funds | \$ 667,662 | \$ — | \$ — | \$ 667,662 |
| Time deposits | — | 79,000 | — | 79,000 |
| Treasury discount notes | 24,991 | — | — | 24,991 |
| Commercial paper | — | 123,640 | — | 123,640 |
| Marketable securities: | | | | |
| Commercial paper | — | 49,797 | — | 49,797 |
| Treasury discount notes | 34,974 | — | — | 34,974 |
| Corporate debt securities | — | 4,571 | — | 4,571 |
| Total | \$ 727,627 | \$ 257,008 | \$ — | \$ 984,635 |

| | | | | |
|---------------------------------------|------|------|-------------|-------------|
| Liabilities: | | | | |
| Contingent consideration arrangements | \$ — | \$ — | \$ (33,871) | \$ (33,871) |

| | December 31, 2015 | | | |
|----------------------------|---|---|--|-------------------------------------|
| | Quoted Market Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Total Fair Value Measurements |
| | (In thousands) | | | |
| Assets: | | | | |
| Cash equivalents: | | | | |
| Money market funds | \$ 601,848 | \$ — | \$ — | \$ 601,848 |
| Time deposits | — | 125,038 | — | 125,038 |
| Commercial paper | — | 302,418 | — | 302,418 |
| Marketable securities: | | | | |
| Corporate debt securities | — | 27,578 | — | 27,578 |
| Equity security | 11,622 | — | — | 11,622 |
| Long-term investments: | | | | |
| Auction rate security | — | — | 4,050 | 4,050 |
| Marketable equity security | 7,542 | — | — | 7,542 |
| Total | \$ 621,012 | \$ 455,034 | \$ 4,050 | \$ 1,080,096 |

| | | | | |
|---------------------------------------|------|------|-------------|-------------|
| Liabilities: | | | | |
| Contingent consideration arrangements | \$ — | \$ — | \$ (33,873) | \$ (33,873) |

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table presents the changes in the Company's financial instruments that are measured at fair value on a recurring basis using significant unobservable inputs (Level 3):

| | For the Year Ended | | | |
|---|-----------------------|---------------------------------------|-----------------------|---------------------------------------|
| | December 31, 2016 | | December 31, 2015 | |
| | Auction Rate Security | Contingent Consideration Arrangements | Auction Rate Security | Contingent Consideration Arrangements |
| | (In thousands) | | | |
| Balance at January 1 | \$ 4,050 | \$ (33,873) | \$ 6,070 | \$ (30,140) |
| Total net gains (losses): | | | | |
| Included in earnings: | | | | |
| Fair value adjustments | — | (2,555) | — | 15,461 |
| Foreign currency exchange gains | — | — | — | 626 |
| Included in other comprehensive income (loss) | 5,950 | (1,571) | (2,020) | 1,872 |
| Fair value at date of acquisition | — | (185) | — | (27,442) |
| Settlements | — | 2,180 | — | 5,750 |
| Proceeds from sale | (10,000) | — | — | — |
| Other | — | 2,133 | — | — |
| Balance at December 31 | \$ — | \$ (33,871) | \$ 4,050 | \$ (33,873) |

Contingent consideration arrangements

As of December 31, 2016, there are seven contingent consideration arrangements related to business acquisitions. The maximum contingent payments related to these seven arrangements are \$132.8 million and the fair value of these arrangements at December 31, 2016 is \$33.9 million.

The contingent consideration arrangements are generally based upon earnings performance and/or operating metrics. The Company determines the fair value of the contingent consideration arrangements by using probability-weighted analyses to determine the amounts of the gross liability, and, if the arrangement is long-term in nature, applying a discount rate that appropriately captures the risks associated with the obligation to determine the net amount reflected in the consolidated financial statements. The number of scenarios in the probability-weighted analyses can vary; generally, more scenarios are prepared for longer duration and more complex arrangements. The fair values of the contingent consideration arrangements at December 31, 2016 and 2015 reflect discount rates ranging from 12% to 25%.

The fair values of the contingent consideration arrangements are sensitive to changes in the forecasts of earnings and/or the relevant operating metrics and changes in discount rates. The Company remeasures the fair value of the contingent consideration arrangements each reporting period, including the accretion of the discount, if applicable, and changes are recognized in "General and administrative expense" in the accompanying consolidated statement of operations. The contingent consideration arrangement liability at December 31, 2016 and 2015 includes a current portion of \$33.4 million and \$2.6 million, respectively, and non-current portion of \$0.4 million and \$31.2 million, respectively, which are included in "Accrued expenses and other current liabilities" and "Other long-term liabilities," respectively, in the accompanying consolidated balance sheet.

Financial instruments measured at fair value only for disclosure purposes

The following table presents the carrying value and the fair value of financial instruments measured at fair value only for disclosure purposes:

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| | December 31, 2016 | | December 31, 2015 | |
|--|-------------------|-------------|-------------------|-------------|
| | Carrying Value | Fair Value | Carrying Value | Fair Value |
| | (In thousands) | | | |
| Current portion of long-term debt | \$ (20,000) | \$ (20,311) | \$ (40,000) | \$ (39,850) |
| Long-term debt, net of current portion | (1,582,484) | (1,657,861) | (1,726,954) | (1,761,601) |

The fair value of long-term debt, including the current portion is estimated using market prices or indices for similar liabilities and taking into consideration other factors such as credit quality and maturity, which are Level 3 inputs.

NOTE 9—LONG-TERM DEBT

Long-term debt consists of:

| | December 31, | |
|---|---------------------|---------------------|
| | 2016 | 2015 |
| | (In thousands) | |
| Match Group Debt: | | |
| 6.75% Senior Notes due December 15, 2022 (the "2015 Match Group Senior Notes"); interest payable each June 15 and December 15, which commenced on June 15, 2016 | \$ 445,172 | \$ 445,172 |
| 6.375% Senior Notes due June 1, 2024 (the "2016 Match Group Senior Notes"); interest payable each June 1 and December 1, which commenced on December 1, 2016 | 400,000 | — |
| Match Group Term Loan due November 16, 2022 ^(a) | 350,000 | 800,000 |
| Total Match Group long-term debt | 1,195,172 | 1,245,172 |
| Less: Current maturities of Match Group long-term debt | — | 40,000 |
| Less: Unamortized original issue discount and original issue premium, net | 5,245 | 11,691 |
| Less: Unamortized debt issuance costs | 13,434 | 16,610 |
| Total Match Group debt, net of current maturities | 1,176,493 | 1,176,871 |
| IAC Debt: | | |
| 4.875% Senior Notes due November 30, 2018 (the "2013 Senior Notes"); interest payable each May 30 and November 30, which commenced on May 30, 2014 | 390,214 | 500,000 |
| 4.75% Senior Notes due December 15, 2022 (the "2012 Senior Notes"); interest payable each June 15 and December 15, which commenced on June 15, 2013 | 38,109 | 54,732 |
| Total IAC long-term debt | 428,323 | 554,732 |
| Less: Current portion of IAC long-term debt | 20,000 | — |
| Less: Unamortized debt issuance costs | 2,332 | 4,649 |
| Total IAC debt, net of current portion | 405,991 | 550,083 |
| Total long-term debt, net of current portion | \$ 1,582,484 | \$ 1,726,954 |

(a) The Match Group Term Loan matures on November 16, 2022; provided that, if any of the 2015 Match Group Senior Notes remain outstanding on the date that is 91 days prior to the maturity date of the 2015 Match Group Senior Notes, the Match Group Term Loan maturity date shall be the date that is 91 days prior to the maturity date of the 2015 Match Group Senior Notes.

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Match Group Senior Notes :

The 2016 Match Group Senior Notes were issued on June 1, 2016. The proceeds of \$400 million were used to prepay a portion of indebtedness outstanding under the Match Group Term Loan. At any time prior to June 1, 2019, these notes may be redeemed at a redemption price equal to the sum of the principal amount thereof, plus accrued and unpaid interest and a make-whole premium. Thereafter, these notes may be redeemed at the redemption prices set forth below, together with accrued and unpaid interest thereon to the applicable redemption date, if redeemed during the twelve-month period beginning on June 1 of the years indicated below:

| <u>Year</u> | <u>Percentage</u> |
|---------------------|-------------------|
| 2019 | 104.781% |
| 2020 | 103.188% |
| 2021 | 101.594% |
| 2022 and thereafter | 100.000% |

The 2015 Match Group Senior Notes were issued on November 16, 2015, in exchange for a portion of the IAC 2012 Senior Notes (the "Match Exchange Offer"). Promptly following the closing of the Match Exchange Offer, Match Group and its subsidiaries were designated as unrestricted subsidiaries of IAC for purposes of the indentures governing the 2013 and 2012 Senior Notes and the IAC Credit Facility. Following the designation, neither Match Group nor any of its subsidiaries guarantee any debt of IAC, or are subject to any of the covenants related to such debt.

At any time prior to December 15, 2017, the 2015 Match Group Senior Notes may be redeemed at a redemption price equal to the sum of the principal amount thereof, plus accrued and unpaid interest and a make-whole premium. Thereafter, the 2015 Match Group Senior Notes may be redeemed at the redemption prices set forth below, together with accrued and unpaid interest thereon to the applicable redemption date, if redeemed during the twelve-month period beginning on December 15 of the years indicated below:

| <u>Year</u> | <u>Percentage</u> |
|---------------------|-------------------|
| 2017 | 102.375% |
| 2018 | 101.583% |
| 2019 | 100.792% |
| 2020 and thereafter | 100.000% |

The indentures governing the 2016 and 2015 Match Group Senior Notes contain covenants that would limit Match Group's ability to pay dividends or to make distributions and repurchase or redeem Match Group stock in the event a default has occurred or Match Group's leverage ratio (as defined in the indentures) exceeds 5.0 to 1.0 . At December 31, 2016 , there were no limitations pursuant thereto. There are additional covenants that limit Match Group's ability and the ability of its subsidiaries to, among other things, (i) incur indebtedness, make investments, or sell assets in the event Match Group is not in compliance with the leverage ratio set forth in the indenture, and (ii) incur liens, enter into agreements restricting Match Group subsidiaries' ability to pay dividends, enter into transactions with affiliates and consolidate, merge or sell substantially all of their assets.

Match Group Term Loan and Match Group Credit Facility :

On November 16, 2015, under a credit agreement (the "Match Group Credit Agreement"), Match Group borrowed \$800 million in the form of a term loan (the "Match Group Term Loan"). On March 31, 2016, Match Group made a \$10 million principal payment on the Match Group Term Loan. On June 1, 2016, the \$400 million in proceeds from the 2016 Match Group Senior Notes, described above, were used to prepay a portion of the Match Group Term Loan. On December 8, 2016, Match Group made an additional \$40 million principal payment on the Match Group Term Loan. In addition, the remaining outstanding balance of \$350 million , which is due at maturity, was repriced. The Match Group Term Loan provides for additional annual principal payments as part of an excess cash flow sweep provision, the amount of which, if any, is governed

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

by the secured net leverage ratio contained in the Match Group Credit Agreement. The Match Group Term Loan bears interest, at Match Group's option, at a base rate or LIBOR, plus 2.25% or 3.25% , respectively, and in the case of LIBOR, a floor of 0.75% . The interest rate at December 31, 2016 is 4.20% . Interest payments are due at least semi-annually through the term of the loan.

Match Group has a \$500 million revolving credit facility (the "Match Group Credit Facility") that expires on October 7, 2020. At December 31, 2016 and 2015 , there were no outstanding borrowings under the Match Group Credit Facility. The annual commitment fee on undrawn funds based on the current leverage ratio is 30 basis points. Borrowings under the Match Group Credit Facility bear interest, at Match Group's option, at a base rate or LIBOR, in each case plus an applicable margin, which is determined by reference to a pricing grid based on Match Group's consolidated net leverage ratio. The terms of the Match Group Credit Facility require Match Group to maintain a consolidated net leverage ratio of not more than 5.0 to 1.0 and a minimum interest coverage ratio of not less than 2.5 to 1.0 (in each case as defined in the agreement).

There are additional covenants under the Match Group Credit Facility and the Match Group Term Loan that limit the ability of Match Group and its subsidiaries to, among other things, incur indebtedness, pay dividends or make distributions. While the Match Group Term Loan remains outstanding, these same covenants under the Match Group Credit Agreement are more restrictive than the covenants that are applicable to the Match Group Credit Facility. Obligations under the Match Group Credit Facility and Match Group Term Loan are unconditionally guaranteed by certain Match Group wholly-owned domestic subsidiaries, and are also secured by the stock of certain Match Group domestic and foreign subsidiaries. The Match Group Term Loan and outstanding borrowings, if any, under the Match Group Credit Facility rank equally with each other, and have priority over the 2016 and 2015 Match Group Senior Notes to the extent of the value of the assets securing the borrowings under the Match Group Credit Agreement.

IAC Senior Notes :

The 2013 and 2012 Senior Notes were issued by IAC on November 15, 2013 and December 21, 2012, respectively. The 2013 and 2012 Senior Notes are unconditionally guaranteed by certain wholly-owned domestic subsidiaries, which are designated as guarantor subsidiaries. The guarantor subsidiaries are the same for the 2013 and 2012 Senior Notes. See "Note 22—Guarantor and Non-guarantor Financial Information" for financial information relating to guarantor and non-guarantor.

For the year ended December 31, 2016 , the Company redeemed and repurchased \$109.8 million of its 2013 Senior Notes and repurchased \$16.6 million of its 2012 Senior Notes.

The indenture governing the 2013 Senior Notes contains covenants that would limit our ability to pay dividends or to make distributions and repurchase or redeem our stock in the event a default has occurred or our leverage ratio (as defined in the indenture) exceeds 3.0 to 1.0 . At December 31, 2016 , there were no limitations pursuant thereto. There are additional covenants that limit the Company's ability and the ability of its restricted subsidiaries to, among other things, (i) incur indebtedness, make investments, or sell assets in the event we are not in compliance with the financial ratio set forth in the indenture, and (ii) incur liens, enter into agreements limiting our restricted subsidiaries' ability to pay dividends, enter into transactions with affiliates and consolidate, merge or sell substantially all of our assets. The indenture governing the 2012 Senior Notes was amended to eliminate substantially all of the restrictive covenants contained therein in connection with the Match Exchange Offer.

The Company may redeem the 2013 Senior Notes at the redemption prices set forth below, together with accrued and unpaid interest thereon to the applicable redemption date, if redeemed during the twelve-month period beginning on November 30 of the years indicated below:

| <u>Year</u> | <u>Percentage</u> |
|---------------------|-------------------|
| 2016 | 101.625% |
| 2017 and thereafter | 100.000% |

The redemption prices for the 2012 Senior Notes and the related time periods are identical to the 2015 Match Group Senior Notes presented above.

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

IAC Credit Facility :

IAC has a \$300 million revolving credit facility (the "IAC Credit Facility") that expires October 7, 2020. At December 31, 2016 and 2015, there were no outstanding borrowings under the IAC Credit Facility. The annual commitment fee on undrawn funds is currently 35 basis points, and is based on the leverage ratio most recently reported. Borrowings under the IAC Credit Facility bear interest, at the Company's option, at a base rate or LIBOR, in each case, plus an applicable margin, which is determined by reference to a pricing grid based on the Company's leverage ratio. The terms of the IAC Credit Facility require that the Company maintains a leverage ratio (as defined in the agreement) of not more than 3.25 to 1.0 and restrict our ability to incur additional indebtedness. Borrowings under the IAC Credit Facility are unconditionally guaranteed by the same domestic subsidiaries that guarantee the 2013 and 2012 Senior Notes and are also secured by the stock of certain of our domestic and foreign subsidiaries. The 2013 and 2012 Senior Notes rank equally with each other, and are subordinate to outstanding borrowings under the IAC Credit Facility to extent of the value of the assets securing such borrowings.

Long-term debt maturities:

| Years Ending December 31, | (In thousands) |
|---|-----------------------|
| 2018 | \$ 390,214 |
| 2022 | 833,281 |
| 2024 | 400,000 |
| Total | 1,623,495 |
| Less: Current portion of long-term debt | 20,000 |
| Less: Unamortized original issue discount and original issue premium, net | 5,245 |
| Less: Unamortized debt issuance costs | 15,766 |
| Total long term debt, net of current portion | \$ 1,582,484 |

NOTE 10—SHAREHOLDERS' EQUITY

Description of Common Stock and Class B Convertible Common Stock

Each holder of shares of IAC common stock and IAC Class B common stock vote together as a single class with respect to matters that may be submitted to a vote or for the consent of IAC's shareholders generally, including the election of directors. In connection with any such vote, each holder of IAC common stock is entitled to one vote for each share of IAC common stock held and each holder of IAC Class B common stock is entitled to ten votes for each share of IAC Class B common stock held. Notwithstanding the foregoing, the holders of shares of IAC common stock, acting as a single class, are entitled to elect 25% of the total number of IAC's directors, and, in the event that 25% of the total number of directors shall result in a fraction of a director, then the holders of shares of IAC common stock, acting as a single class, are entitled to elect the next higher whole number of IAC's directors. In addition, Delaware law requires that certain matters be approved by the holders of shares of IAC common stock or holders of IAC Class B common stock voting as a separate class.

Shares of IAC Class B common stock are convertible into shares of IAC common stock at the option of the holder thereof, at any time, on a share-for-share basis. Such conversion ratio will in all events be equitably preserved in the event of any recapitalization of IAC by means of a stock dividend on, or a stock split or combination of, outstanding shares of IAC common stock or IAC Class B common stock, or in the event of any merger, consolidation or other reorganization of IAC with another corporation. Upon the conversion of shares of IAC Class B common stock into shares of IAC common stock, those shares of IAC Class B common stock will be retired and will not be subject to reissue. Shares of IAC common stock are not convertible into shares of IAC Class B common stock.

Except as described herein, shares of IAC common stock and IAC Class B common stock are identical. The holders of shares of IAC common stock and the holders of shares of IAC Class B common stock are entitled to receive, share for share, such dividends as may be declared by IAC's Board of Directors out of funds legally available therefore. In the event of a liquidation, dissolution, distribution of assets or winding-up of IAC, the holders of shares of IAC common stock and the holders

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

of shares of IAC Class B common stock are entitled to receive, share for share, all the assets of IAC available for distribution to its stockholders, after the rights of the holders of any IAC preferred stock have been satisfied.

Reserved Common Shares

In connection with equity compensation plans, 17.9 million shares of IAC common stock are reserved at December 31, 2016 .

Common Stock Repurchases

During 2016 and 2015, the Company purchased 6.3 million and 3.0 million shares of IAC common stock for aggregate consideration, on a trade date basis, of \$315.3 million and \$200.0 million , respectively. During 2014, the Company did not purchase any shares of IAC common stock.

On May 3, 2016, IAC's Board of Directors authorized the repurchase of an additional 10.0 million shares of IAC common stock. At December 31, 2016 , the Company has approximately 9.3 million shares remaining in its share repurchase authorization.

NOTE 11—ACCUMULATED OTHER COMPREHENSIVE LOSS

The following tables present the components of accumulated other comprehensive (loss) income and items reclassified out of accumulated other comprehensive loss into earnings:

| | Year Ended December 31, 2016 | | |
|---|---|---|---|
| | Foreign Currency Translation Adjustment | Unrealized Gains On Available-For-Sale Securities | Accumulated Other Comprehensive (Loss) Income |
| | (In thousands) | | |
| Balance at January 1 | \$ (154,645) | \$ 2,542 | \$ (152,103) |
| Other comprehensive (loss) income before reclassifications, net of tax benefit of \$0.7 million related to unrealized losses on available-for-sale securities | (46,943) | 4,855 | (42,088) |
| Amounts reclassified to earnings | 9,850 | (2,913) ^(a) | 6,937 |
| Net current period other comprehensive (loss) income | (37,093) | 1,942 | (35,151) |
| Reallocation of accumulated other comprehensive loss (income) related to the noncontrolling interests created in the Match Group IPO | 21,589 | (458) | 21,131 |
| Balance at December 31 | \$ (170,149) | \$ 4,026 | \$ (166,123) |

(a) Amount is net of a tax provision of \$0.2 million .

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| | Year Ended December 31, 2015 | | |
|--|---|---|--------------------------------------|
| | Foreign Currency Translation Adjustment | Unrealized (Losses) Gain On Available-For-Sale Securities | Accumulated Other Comprehensive Loss |
| | (In thousands) | | |
| Balance at January 1 | \$ (86,848) | \$ (852) | \$ (87,700) |
| Other comprehensive (loss) income before reclassifications, net of tax provision of \$0.6 million related to unrealized gains on available-for-sale securities | (65,606) | 3,537 | (62,069) |
| Amounts reclassified to earnings | (2,191) | (143) ^(b) | (2,334) |
| Net current period other comprehensive (loss) income | (67,797) | 3,394 | (64,403) |
| Balance at December 31 | \$ (154,645) | \$ 2,542 | \$ (152,103) |

(b) Amount is net of a tax provision of \$0.1 million .

NOTE 12—(LOSS) EARNINGS PER SHARE

The following table sets forth the computation of basic and diluted (loss) earnings per share attributable to IAC shareholders.

| | Years Ended December 31, | | | | | |
|---|---------------------------------------|-------------|------------|------------|------------|------------|
| | 2016 | | 2015 | | 2014 | |
| | Basic | Diluted | Basic | Diluted | Basic | Diluted |
| | (In thousands, except per share data) | | | | | |
| Numerator: | | | | | | |
| (Loss) earnings from continuing operations | \$ (16,340) | \$ (16,340) | \$ 113,357 | \$ 113,357 | \$ 234,557 | \$ 234,557 |
| Net (earnings) loss attributable to noncontrolling interests | (25,129) | (25,129) | 6,098 | 6,098 | 5,643 | 5,643 |
| Impact from Match Group's dilutive securities ^{(a)(b)} | — | — | — | (1,799) | — | — |
| (Loss) earnings from continuing operations attributable to IAC shareholders | (41,469) | (41,469) | 119,455 | 117,656 | 240,200 | 240,200 |
| Earnings from discontinued operations attributable to IAC shareholders | 189 | 189 | 17 | 17 | 174,673 | 174,673 |
| Net (loss) earnings attributable to IAC shareholders | \$ (41,280) | \$ (41,280) | \$ 119,472 | \$ 117,673 | \$ 414,873 | \$ 414,873 |
| Denominator: | | | | | | |
| Weighted average basic shares outstanding | 80,045 | 80,045 | 82,944 | 82,944 | 83,292 | 83,292 |
| Dilutive securities including subsidiary denominated equity, stock options and RSUs ^{(c)(d)(e)(f)} | — | — | — | 5,323 | — | 5,266 |
| Denominator for earnings per share—weighted average shares ^{(c)(d)(e)(f)} | 80,045 | 80,045 | 82,944 | 88,267 | 83,292 | 88,558 |
| (Loss) earnings per share attributable to IAC shareholders: | | | | | | |
| (Loss) earnings per share from continuing operations | \$ (0.52) | \$ (0.52) | \$ 1.44 | \$ 1.33 | \$ 2.88 | \$ 2.71 |
| Discontinued operations | — | — | — | — | 2.10 | 1.97 |
| (Loss) earnings per share | \$ (0.52) | \$ (0.52) | \$ 1.44 | \$ 1.33 | \$ 4.98 | \$ 4.68 |

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

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- (a) Represents the impact on earnings related to Match Group's dilutive securities under the if-converted method.
 - (b) The impact on earnings of Match Group's dilutive securities is not applicable for the year ended December 31, 2014 as it was a wholly-owned subsidiary of the Company until its IPO on November 24, 2015. For the year ended December 31, 2016, the impact on earnings related to Match Group's dilutive securities under the if-converted method is excluded as the impact is anti-dilutive.
 - (c) For the year ended December 31, 2016, the Company had a loss from continuing operations; therefore, approximately 11.3 million potentially dilutive securities were excluded from computing dilutive earnings per share because the impact would have been anti-dilutive. Accordingly, the weighted average basic shares outstanding were used to compute all earnings per share amounts.
 - (d) If the effect is dilutive, weighted average common shares outstanding include the incremental shares that would be issued upon the assumed exercise of subsidiary denominated equity, stock options and vesting of restricted stock units ("RSUs"). For the years ended December 31, 2015 and 2014, 1.2 million and 0.3 million potentially dilutive securities, respectively, are excluded from the calculation of diluted earnings per share because their inclusion would have been anti-dilutive.
 - (e) Market-based awards and performance-based stock units ("PSUs") are considered contingently issuable shares. Market-based awards and PSUs are included in the denominator for earnings per share if (i) the applicable market or performance condition(s) has been met and (ii) the inclusion of the market-based awards and PSUs are dilutive for the respective reporting periods. For the year ended December 31, 2015, 0.6 million market-based awards and PSUs were excluded from the calculation of diluted earnings per share because the market or performance conditions had not been met. For the year ended December 31, 2014, less than 0.1 million PSUs were excluded from the calculation of diluted earnings per share because the performance conditions had not been met.
 - (f) See "Note 13—Stock-based Compensation" for additional information on equity instruments denominated in the shares of certain subsidiaries.

NOTE 13—STOCK-BASED COMPENSATION

IAC currently has two active plans under which awards have been granted. These plans cover stock options to acquire shares of IAC common stock, RSUs, PSUs and restricted stock, as well as provide for the future grant of these and other equity awards. These plans authorize the Company to grant awards to its employees, officers, directors and consultants. At December 31, 2016, there are 5.9 million shares available for grant under the plans.

The plans were adopted in 2008 and 2013, have a stated term of ten years, and provide that the exercise price of stock options granted will not be less than the market price of the Company's common stock on the grant date. The plans do not specify grant dates or vesting schedules of awards as those determinations have been delegated to the Compensation and Human Resources Committee of IAC's Board of Directors (the "Committee"). Each grant agreement reflects the vesting schedule for that particular grant as determined by the Committee. Broad-based stock option awards issued to date have generally vested in equal annual installments over a four-year period and RSU awards currently outstanding generally vest in three 33% installments over a three-year period, in each case, from the grant date.

The amount of stock-based compensation expense recognized in the consolidated statement of operations is reduced by estimated forfeitures, as the expense recorded is based on awards that are ultimately expected to vest. The forfeiture rate is estimated at the grant date based on historical experience and revised, if necessary, in subsequent periods if actual forfeitures differ from the estimated rate. At December 31, 2016, there is \$177.9 million of unrecognized compensation cost, net of estimated forfeitures, related to all equity-based awards, which is expected to be recognized over a weighted average period of approximately 2.6 years.

The total income tax benefit recognized in the accompanying consolidated statement of operations for the years ended December 31, 2016, 2015 and 2014 related to stock-based compensation is \$34.8 million, \$36.6 million and \$22.2 million, respectively.

IAC Stock Options

Stock options outstanding at December 31, 2016 and changes during the year ended December 31, 2016 are as follows:

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| | December 31, 2016 | | | |
|--|---|---------------------------------|---|---------------------------|
| | Shares | Weighted Average Exercise Price | Weighted Average Remaining Contractual Term | Aggregate Intrinsic Value |
| | (Shares and intrinsic value in thousands) | | | |
| Options outstanding at January 1, 2016 | 7,283 | \$ 52.13 | | |
| Granted | 1,722 | 46.25 | | |
| Exercised | (740) | 34.90 | | |
| Forfeited | (142) | 53.30 | | |
| Expired | (65) | 55.31 | | |
| Options outstanding at December 31, 2016 | 8,058 | \$ 52.41 | 6.7 | \$ 120,681 |
| Options exercisable | 4,170 | \$ 44.91 | 4.9 | \$ 87,865 |

The aggregate intrinsic value in the table above represents the difference between IAC's closing stock price on the last trading day of 2016 and the exercise price, multiplied by the number of in-the-money options that would have been received by the option holders had all option holders exercised their options on December 31, 2016. The total intrinsic value of stock options exercised during the years ended December 31, 2016, 2015 and 2014 is \$17.1 million, \$53.0 million and \$63.3 million, respectively.

The following table summarizes the information about stock options outstanding and exercisable at December 31, 2016:

| Range of Exercise Prices | Options Outstanding | | | Options Exercisable | | |
|--------------------------|----------------------------------|--|---------------------------------|----------------------------------|--|---------------------------------|
| | Outstanding at December 31, 2016 | Weighted-Average Remaining Contractual Life in Years | Weighted-Average Exercise Price | Exercisable at December 31, 2016 | Weighted-Average Remaining Contractual Life in Years | Weighted-Average Exercise Price |
| | (Shares in thousands) | | | | | |
| \$10.01 to \$20.00 | 404 | 2.6 | \$ 18.02 | 404 | 2.6 | \$ 18.02 |
| \$20.01 to \$30.00 | 238 | 2.3 | 20.97 | 238 | 2.3 | 20.97 |
| \$30.01 to \$40.00 | 913 | 4.1 | 31.61 | 913 | 4.1 | 31.61 |
| \$40.01 to \$50.00 | 2,727 | 7.1 | 44.31 | 1,389 | 5.1 | 46.35 |
| \$50.01 to \$60.00 | 464 | 5.7 | 58.30 | 333 | 4.3 | 58.80 |
| \$60.01 to \$70.00 | 1,850 | 8.0 | 64.70 | 540 | 7.2 | 64.72 |
| \$70.01 to \$80.00 | 962 | 8.2 | 74.23 | 228 | 7.8 | 73.20 |
| \$80.01 to \$90.00 | 500 | 8.3 | 84.31 | 125 | 8.3 | 84.31 |
| | 8,058 | 6.7 | \$ 52.41 | 4,170 | 4.9 | \$ 44.91 |

The fair value of stock option awards, with the exception of market-based awards, is estimated on the grant date using the Black-Scholes option pricing model. The Black-Scholes option pricing model incorporates various assumptions, including expected volatility and expected term. During 2016, 2015 and 2014, expected stock price volatilities were estimated based on the Company's historical volatility. The risk-free interest rates are based on U.S. Treasuries with comparable terms as the awards, in effect at the grant date. Expected term is based upon the historical exercise behavior of our employees and the dividend yields are based on IAC's historical dividend payments. The following are the weighted average assumptions used in the Black-Scholes option pricing model:

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| | Years Ended December 31, | | |
|-------------------------|--------------------------|-----------|-----------|
| | 2016 | 2015 | 2014 |
| Expected volatility | 29% | 28% | 31% |
| Risk-free interest rate | 1.2% | 1.6% | 1.5% |
| Expected term | 4.8 years | 5.3 years | 4.8 years |
| Dividend yield | —% | 2.0% | 1.5% |

During 2015, the Company granted market-based stock options to certain employees. These awards only vest if the price of IAC common stock exceeds the relevant price threshold for a twenty -day consecutive period and the service requirement is met. The service requirement provides that these awards vest in four equal annual installments beginning on the first anniversary of the grant date. The grant date fair value of each market-based award is estimated using a lattice model that incorporates a Monte Carlo simulation of IAC's stock price. The inputs used to fair value these awards include a weighted average expected volatility of 27% , risk-free interest rate of 2.3% and a 1.8% dividend yield. The expected term of these awards is derived from the output of the option valuation model. Expense is recognized over the longer of the vesting period of each of the four installments or the expected term. The weighted average expected term of these awards is 4 years .

Approximately 1.7 million , 2.5 million and 0.7 million stock options were granted by the Company during the years ended December 31, 2016 , 2015 and 2014 , respectively. The weighted average fair value of stock options granted during the years ended December 31, 2016 , 2015 and 2014 with exercise prices equal to the market prices of IAC's common stock on the date of grant are \$12.34 , \$15.24 and \$16.67 , respectively. During the year ended December 31, 2015, the weighted average exercise price and weighted average fair value of stock options granted with exercise prices greater than the market value of IAC's common stock on the date of grant are \$84.31 and \$12.00 , respectively.

Cash received from stock option exercises and the related tax benefit realized for the years ended December 31, 2016 , 2015 and 2014 are: \$25.8 million and \$6.1 million ; \$27.3 million and \$25.8 million ; and \$39.1 million and \$25.5 million , respectively. In January 2014, a portion of the Company's former Chief Executive Officer (the "Executive") who became the Chairman of Match Group outstanding IAC stock options were canceled and replaced with equity denominated in Match Group and various subsidiaries of Match Group. The incremental expense associated with this modification was \$7.4 million .

IAC Restricted Stock Units and Performance-based Stock Units

RSUs and PSUs are awards in the form of phantom shares or units denominated in a hypothetical equivalent number of shares of IAC common stock and with the value of each RSU and PSU equal to the fair value of IAC common stock at the date of grant. Each RSU and PSU grant is subject to service-based vesting, where a specific period of continued employment must pass before an award vests. PSUs also include performance-based vesting, where certain performance targets set at the time of grant must be achieved before an award vests. For RSU grants, the expense is measured at the grant date as the fair value of IAC common stock and expensed as stock-based compensation over the vesting term. For PSU grants, the expense is measured at the grant date as the fair value of IAC common stock and expensed as stock-based compensation over the vesting term if the performance targets are considered probable of being achieved.

Unvested RSUs and PSUs outstanding at December 31, 2016 and changes during the year ended December 31, 2016 are as follows:

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| | RSUs | | PSUs | |
|-------------------------------|-----------------------|--|------------------|--|
| | Number of shares | Weighted Average Grant Date Fair Value | Number of shares | Weighted Average Grant Date Fair Value |
| | (Shares in thousands) | | | |
| Unvested at January 1, 2016 | 650 | \$ 57.76 | 2 | \$ 71.39 |
| Granted | 148 | 46.92 | — | — |
| Vested | (268) | 52.41 | (2) | 71.39 |
| Forfeited | (4) | 61.68 | — | — |
| Unvested at December 31, 2016 | 526 | \$ 57.41 | — | \$ — |

The weighted average fair value of RSUs and PSUs granted during the years ended December 31, 2016, 2015 and 2014 based on market prices of IAC's common stock on the grant date was \$46.92, \$67.71 and \$68.13, respectively. The total fair value of RSUs and PSUs that vested during the years ended December 31, 2016, 2015 and 2014 was \$13.5 million, \$16.8 million and \$20.4 million, respectively.

Equity Instruments Denominated in the Shares of Certain Subsidiaries

The following description excludes awards denominated in the shares of the Company's publicly-traded subsidiary, Match Group. Match Group stock-based awards are issued pursuant to its stock incentive plan.

IAC has granted stock options and stock settled stock appreciation rights denominated in the equity of its subsidiaries to employees and management of certain subsidiaries. These equity awards vest over a period of years or upon the occurrence of certain prescribed events. The value of the stock options and stock settled stock appreciation rights is tied to the value of the common stock of these subsidiaries. Accordingly, these interests only have value to the extent the relevant business appreciates in value above the initial value utilized to determine the exercise price. These interests can have significant value in the event of significant appreciation. The interests are ultimately settled in IAC common stock with fair market value generally determined by negotiation or arbitration, at various dates through 2026. These equity awards are settled on a net basis, with the award holder entitled to receive a payment in shares equal to the intrinsic value of the award at exercise less an amount equal to the required cash tax withholding payment. The number of shares ultimately needed to settle these awards may vary significantly from the estimated numbers below as a result of both movements in our stock price and a determination of fair value of the relevant subsidiary that is different than our estimate. The expense associated with these equity awards is initially measured at fair value at the grant date and is expensed as stock-based compensation over the vesting term. The aggregate number of IAC common shares that would be required to settle these interests, other than for Match Group subsidiaries, at current estimated fair values, including vested and unvested interests (which will be reduced by the number of shares withheld to cover employee withholding taxes), at December 31, 2016 is 2.8 million shares, which is included in the calculation of diluted earnings per share, if the effect is dilutive. The comparable amount at December 31, 2015 is 2.3 million shares. Giving effect to withholding taxes, which will be paid by the Company on behalf of the employees at exercise, the aggregate number of shares and cash that would be required to settle the vested and unvested interests at estimated fair values on December 31, 2016 is 1.4 million shares and \$90.8 million, respectively, assuming a 50% withholding rate; the comparable amounts at December 31, 2015 are 1.1 million shares and \$69.1 million, respectively.

Following the completion of the Match Group IPO, equity awards that relate to the subsidiaries of Match Group will be settleable, at IAC's election, in shares of IAC common stock or Match Group common stock. To the extent shares of IAC common stock are issued in settlement of these awards, Match Group will reimburse IAC for the cost of those shares by issuing IAC shares of Match Group common stock. The aggregate number of IAC common shares at December 31, 2016 that would be required to settle Match Group subsidiary equity awards at current estimated fair values, including vested and unvested interests (which will be reduced by the number of shares withheld to cover employee withholding taxes), is 5.1 million shares and the comparable amount at December 31, 2015 is 4.1 million shares. Giving effect to withholding taxes, which will be paid by Match Group on behalf of the employees at exercise, the aggregate number of shares and cash that would be required to settle the vested and unvested interests at estimated fair values on December 31, 2016 is 2.5 million shares and \$164.6 million, respectively, assuming a 50% withholding rate; the comparable amounts at December 31, 2015 are 2.1 million shares and \$123.2 million, respectively. These amounts are in addition to the numbers in the paragraph above. Assuming no change in the

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

value of the Company's common stock at December 31, 2016, each incremental increase of 10% over the Company's December 31, 2016 fair value estimate of these Match Group subsidiaries would require approximately 0.7 million incremental aggregate shares to settle these awards.

During 2016 and 2015, the Company granted a nominal amount of IAC denominated market-based awards to certain Match Group employees. The number of awards that ultimately vest is dependent upon Match Group's stock price. The grant date fair value of each market-based award is estimated using a lattice model that incorporates a Monte Carlo simulation of Match Group's stock price. Each market-based award is subject to service-based vesting, where a specific period of continued employment must pass before an award vests. Some of the market-based awards contain performance targets set at the time of grant that must be achieved before an award vests.

During the first quarter of 2016, the Company modified certain subsidiary denominated equity awards resulting in a modification charge of \$7.3 million of which \$6.3 million was recognized as stock-based compensation for the year ended December 31, 2016 and \$1.0 million will be recognized over the remaining life of the modified awards.

During the first quarter of 2015, the Company modified certain subsidiary denominated equity awards resulting in a modification charge of \$5.8 million of which \$0.6 million and \$3.5 million was recognized in 2016 and 2015, respectively, and the remaining charge will be recognized over the remaining life of the modified awards through 2019. During the third quarter of 2015, the Company modified certain subsidiary denominated vested equity awards and recognized a modification charge of \$6.8 million. During the fourth quarter of 2015, the Company repurchased certain subsidiary denominated vested equity awards in exchange for \$23.4 million in cash and fully vested modified equity awards and recognized a modification charge of \$7.7 million. These modification charges are included in stock-based compensation for the year ended December 31, 2015.

During 2014, the Company granted an equity award denominated in shares of a subsidiary of the Company to a non-employee. This award is marked to market each reporting period. The award vests at multiple times a year and is fully vested in October 2017. In the third quarter of 2016, the Company settled the vested portion of the award for cash of \$13.4 million. At December 31, 2016, the total fair value of the remaining award, at current estimated fair value, including vested and unvested interests, is \$14.3 million.

NOTE 14—SEGMENT INFORMATION

The overall concept that IAC employs in determining its operating segments is to present the financial information in a manner consistent with how the chief operating decision maker views the businesses, how the businesses are organized as to segment management, and the focus of the businesses with regards to the types of services or products offered or the target market. Operating segments are combined for reporting purposes if they meet certain aggregation criteria, which principally relate to the similarity of their economic characteristics or, in the case of the Other reportable segment, do not meet the quantitative thresholds that require presentation as separate operating segments.

| | Years Ended December 31, | | |
|---------------------------|--------------------------|---------------------|---------------------|
| | 2016 | 2015 | 2014 |
| | (In thousands) | | |
| Revenue: | | | |
| Match Group | \$ 1,118,110 | \$ 909,705 | \$ 836,458 |
| HomeAdvisor | 498,890 | 361,201 | 283,541 |
| Video | 228,649 | 213,317 | 182,454 |
| Applications | 604,140 | 760,748 | 776,707 |
| Publishing | 407,313 | 691,686 | 791,549 |
| Other | 283,365 | 294,821 | 239,644 |
| Inter-segment elimination | (585) | (545) | (806) |
| Total | \$ 3,139,882 | \$ 3,230,933 | \$ 3,109,547 |

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| | Years Ended December 31, | | |
|---------------------------------|--------------------------|-------------------|-------------------|
| | 2016 | 2015 | 2014 |
| | (In thousands) | | |
| Operating Income (Loss): | | | |
| Match Group | \$ 315,549 | \$ 212,981 | \$ 253,725 |
| HomeAdvisor | 35,343 | 6,452 | 1,061 |
| Video | (27,656) | (38,756) | (43,346) |
| Applications | 109,663 | 175,145 | 178,960 |
| Publishing | (334,417) | (26,692) | 110,523 |
| Other | (11,678) | (28,611) | (17,050) |
| Corporate | (119,429) | (120,931) | (105,146) |
| Total | <u>\$ (32,625)</u> | <u>\$ 179,588</u> | <u>\$ 378,727</u> |

| | Years Ended December 31, | | |
|--|--------------------------|-------------------|-------------------|
| | 2016 | 2015 | 2014 |
| | (In thousands) | | |
| Adjusted EBITDA: ^(a) | | | |
| Match Group | \$ 403,380 | \$ 284,554 | \$ 289,287 |
| HomeAdvisor | 48,546 | 18,529 | 17,701 |
| Video | (21,247) | (38,384) | (39,916) |
| Applications | 132,276 | 184,258 | 186,192 |
| Publishing | (7,571) | 87,788 | 150,960 |
| Other | 1,802 | 4,734 | (2,705) |
| Corporate | (55,967) | (55,689) | (57,443) |
| Total | <u>\$ 501,219</u> | <u>\$ 485,790</u> | <u>\$ 544,076</u> |

| | December 31, | |
|---------------------------------------|---------------------|---------------------|
| | 2016 | 2015 |
| | (In thousands) | |
| Segment Assets: ^(b) | | |
| Match Group | \$ 487,790 | \$ 300,509 |
| HomeAdvisor | 97,751 | 32,116 |
| Video | 230,269 | 90,671 |
| Applications | 109,019 | 108,997 |
| Publishing | 409,838 | 391,450 |
| Other | 22,146 | 94,777 |
| Corporate | 1,009,557 | 1,483,979 |
| Total | <u>\$ 2,366,370</u> | <u>\$ 2,502,499</u> |

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| | Years Ended December 31, | | |
|------------------------------|--------------------------|------------------|------------------|
| | 2016 | 2015 | 2014 |
| | (In thousands) | | |
| Capital expenditures: | | | |
| Match Group | \$ 46,098 | \$ 25,246 | \$ 19,734 |
| HomeAdvisor | 16,660 | 10,170 | 6,775 |
| Video | 2,508 | 2,466 | 1,878 |
| Applications | 1,196 | 4,681 | 4,220 |
| Publishing | 2,093 | 6,283 | 13,481 |
| Other | 5,712 | 7,085 | 4,904 |
| Corporate | 3,772 | 6,118 | 6,241 |
| Total | <u>\$ 78,039</u> | <u>\$ 62,049</u> | <u>\$ 57,233</u> |

- (a) The Company's primary financial measure is Adjusted EBITDA, which is defined as operating income excluding: (1) stock-based compensation expense; (2) depreciation; and (3) acquisition-related items consisting of (i) amortization of intangible assets and impairments of goodwill and intangible assets, if applicable, and (ii) gains and losses recognized on changes in the fair value of contingent consideration arrangements. The Company believes this measure is useful for analysts and investors as this measure allows a more meaningful comparison between our performance and that of our competitors. Moreover, our management uses this measure internally to evaluate the performance of our business as a whole and our individual business segments, and this measure is one of the primary metrics by which our internal budgets are based and by which management is compensated. The above items are excluded from our Adjusted EBITDA measure because these items are non-cash in nature, and we believe that by excluding these items, Adjusted EBITDA corresponds more closely to the cash operating income generated from our business, from which capital investments are made and debt is serviced. Adjusted EBITDA has certain limitations in that it does not take into account the impact to IAC's statement of operations of certain expenses.
- (b) Consistent with the Company's primary metric (described in (a) above), the Company excludes, if applicable, goodwill and intangible assets from the measure of segment assets presented above.

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table presents revenue of certain segments disaggregated by service:

| | Years Ended December 31, | | |
|--|--------------------------|-------------------|-------------------|
| | 2016 | 2015 | 2014 |
| (In thousands) | | | |
| Match Group | | | |
| Direct revenue | \$ 1,067,364 | \$ 866,583 | \$ 799,527 |
| Indirect revenue (principally advertising revenue) | 50,746 | 43,122 | 36,931 |
| Total Match Group revenue | <u>\$ 1,118,110</u> | <u>\$ 909,705</u> | <u>\$ 836,458</u> |
| HomeAdvisor | | | |
| Consumer connection revenue ^(c) | \$ 410,590 | \$ 292,607 | \$ 229,803 |
| Membership subscription revenue | 55,928 | 34,524 | 19,036 |
| Other | 32,372 | 34,070 | 34,702 |
| Total HomeAdvisor revenue | <u>\$ 498,890</u> | <u>\$ 361,201</u> | <u>\$ 283,541</u> |
| Applications | | | |
| Advertising | \$ 552,346 | \$ 728,511 | \$ 759,446 |
| Subscription (including downloadable app fees) and Other | 51,794 | 32,237 | 17,261 |
| Total Applications revenue | <u>\$ 604,140</u> | <u>\$ 760,748</u> | <u>\$ 776,707</u> |
| Publishing | | | |
| Advertising | \$ 405,705 | \$ 685,766 | \$ 785,250 |
| Other | 1,608 | 5,920 | 6,299 |
| Total Publishing revenue | <u>\$ 407,313</u> | <u>\$ 691,686</u> | <u>\$ 791,549</u> |

(c) Fees paid by service professionals for consumer matches.

Revenue by geography is based on where the customer is located. Geographic information about revenue and long-lived assets is presented below:

| | Years Ended December 31, | | |
|---------------------|--------------------------|---------------------|---------------------|
| | 2016 | 2015 | 2014 |
| (In thousands) | | | |
| Revenue | | | |
| United States | \$ 2,318,976 | \$ 2,376,035 | \$ 2,146,189 |
| All other countries | 820,906 | 854,898 | 963,358 |
| Total | <u>\$ 3,139,882</u> | <u>\$ 3,230,933</u> | <u>\$ 3,109,547</u> |

| | December 31, | |
|---|-------------------|-------------------|
| | 2016 | 2015 |
| (In thousands) | | |
| Long-lived assets (excluding goodwill and intangible assets) | | |
| United States | \$ 281,725 | \$ 279,913 |
| All other countries | 24,523 | 22,904 |
| Total | <u>\$ 306,248</u> | <u>\$ 302,817</u> |

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following tables reconcile operating income (loss) for the Company's reportable segments and net (loss) earnings attributable to IAC shareholders to Adjusted EBITDA:

| Year Ended December 31, 2016 | | | | | | | |
|---|-------------------------------|--|--------------|--------------------------------|--|------------------------|-----------------|
| | Operating Income (Loss) | Stock-Based Compensation Expense | Depreciation | Amortization of Intangibles | Acquisition-related Contingent Consideration Fair Value Adjustments | Goodwill Impairment | Adjusted EBITDA |
| | (In thousands) | | | | | | |
| Match Group | \$ 315,549 | \$ 52,370 | \$ 27,726 | \$ 16,932 | \$ (9,197) | \$ — | \$ 403,380 |
| HomeAdvisor | 35,343 | 1,631 | 8,419 | 3,153 | — | — | 48,546 |
| Video | (27,656) | 640 | 1,785 | 4,176 | (192) | — | (21,247) |
| Applications | 109,663 | — | 5,095 | 5,483 | 12,035 | — | 132,276 |
| Publishing | (334,417) | — | 8,531 | 42,948 | — | 275,367 | (7,571) |
| Other | (11,678) | 618 | 6,219 | 6,734 | (91) | — | 1,802 |
| Corporate | (119,429) | 49,561 | 13,901 | — | — | — | (55,967) |
| Total | \$ (32,625) | \$ 104,820 | \$ 71,676 | \$ 79,426 | \$ 2,555 | \$ 275,367 | \$ 501,219 |
| Interest expense | (109,110) | | | | | | |
| Other income, net | 60,461 | | | | | | |
| Loss from continuing operations before income taxes | (81,274) | | | | | | |
| Income tax benefit | 64,934 | | | | | | |
| Loss from continuing operations | (16,340) | | | | | | |
| Earnings from discontinued operations, net of tax | 189 | | | | | | |
| Net loss | (16,151) | | | | | | |
| Net earnings attributable to noncontrolling interests | (25,129) | | | | | | |
| Net loss attributable to IAC shareholders | \$ (41,280) | | | | | | |

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Year Ended December 31, 2015

| | Operating Income (Loss) | Stock-Based Compensation Expense | Depreciation | Amortization of Intangibles | Acquisition-related Contingent Consideration Fair Value Adjustments | Goodwill Impairment | Adjusted EBITDA |
|---|-------------------------------|--|--------------|--------------------------------|--|------------------------|-----------------|
| | (In thousands) | | | | | | |
| Match Group | \$ 212,981 | \$ 49,401 | \$ 19,791 | \$ 13,437 | \$ (11,056) | \$ — | \$ 284,554 |
| HomeAdvisor | 6,452 | 1,649 | 6,593 | 3,835 | — | — | 18,529 |
| Video | (38,756) | 360 | 1,091 | 1,558 | (2,637) | — | (38,384) |
| Applications | 175,145 | — | 4,617 | 6,264 | (1,768) | — | 184,258 |
| Publishing | (26,692) | — | 9,577 | 104,903 | — | — | 87,788 |
| Other | (28,611) | 682 | 8,652 | 9,955 | — | 14,056 | 4,734 |
| Corporate | (120,931) | 53,358 | 11,884 | — | — | — | (55,689) |
| Total | 179,588 | \$ 105,450 | \$ 62,205 | \$ 139,952 | \$ (15,461) | \$ 14,056 | \$ 485,790 |
| Interest expense | (73,636) | | | | | | |
| Other income, net | 36,921 | | | | | | |
| Earnings from continuing operations before income taxes | 142,873 | | | | | | |
| Income tax provision | (29,516) | | | | | | |
| Earnings from continuing operations | 113,357 | | | | | | |
| Earnings from discontinued operations, net of tax | 17 | | | | | | |
| Net earnings | 113,374 | | | | | | |
| Net loss attributable to noncontrolling interests | 6,098 | | | | | | |
| Net earnings attributable to IAC shareholders | \$ 119,472 | | | | | | |

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| | Year Ended December 31, 2014 | | | | | |
|--|-------------------------------|--|--------------|--------------------------------|--|-----------------|
| | Operating Income (Loss) | Stock-Based Compensation Expense | Depreciation | Amortization of Intangibles | Acquisition-related Contingent Consideration Fair Value Adjustments | Adjusted EBITDA |
| | (In thousands) | | | | | |
| Match Group | \$ 253,725 | \$ 19,543 | \$ 21,502 | \$ 7,429 | \$ (12,912) | \$ 289,287 |
| HomeAdvisor | 1,061 | 558 | 6,520 | 9,562 | — | 17,701 |
| Video | (43,346) | 647 | 899 | 2,099 | (215) | (39,916) |
| Applications | 178,960 | — | 4,385 | 2,521 | 326 | 186,192 |
| Publishing | 110,523 | — | 11,856 | 28,581 | — | 150,960 |
| Other | (17,050) | 1,308 | 5,869 | 7,734 | (566) | (2,705) |
| Corporate | (105,146) | 37,578 | 10,125 | — | — | (57,443) |
| Total | 378,727 | \$ 59,634 | \$ 61,156 | \$ 57,926 | \$ (13,367) | \$ 544,076 |
| Interest expense | (56,314) | | | | | |
| Other expense, net | (52,484) | | | | | |
| Earnings from continuing operations before income taxes | 269,929 | | | | | |
| Income tax provision | (35,372) | | | | | |
| Earnings from continuing operations | 234,557 | | | | | |
| Earnings from discontinued operations, net of tax | 174,673 | | | | | |
| Net earnings | 409,230 | | | | | |
| Net loss attributable to noncontrolling interests | 5,643 | | | | | |
| Net earnings attributable to IAC shareholders | \$ 414,873 | | | | | |

The following tables reconcile segment assets to total assets:

| | December 31, 2016 | | | | |
|--------------------------|-------------------|--------------|---------------------------------------|-------------------------------------|--------------|
| | Segment Assets | Goodwill | Indefinite-Lived Intangible Assets | Definite-Lived Intangible Assets | Total Assets |
| | (In thousands) | | | | |
| Match Group | \$ 487,790 | \$ 1,206,538 | \$ 214,461 | \$ 3,221 | \$ 1,912,010 |
| HomeAdvisor | 97,751 | 170,611 | 4,884 | 5,908 | 279,154 |
| Video | 230,269 | 25,239 | 1,800 | 4,167 | 261,475 |
| Applications | 109,019 | 447,242 | 60,600 | 2,481 | 619,342 |
| Publishing | 409,838 | — | 15,000 | 11,441 | 436,279 |
| Other | 22,146 | 74,422 | 23,900 | 7,588 | 128,056 |
| Corporate ^(d) | 1,009,557 | — | — | — | 1,009,557 |
| Total | \$ 2,366,370 | \$ 1,924,052 | \$ 320,645 | \$ 34,806 | \$ 4,645,873 |

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| | December 31, 2015 | | | | |
|--------------------------|---------------------|---------------------|---------------------------------------|-------------------------------------|---------------------|
| | Segment Assets | Goodwill | Indefinite-Lived Intangible Assets | Definite-Lived Intangible Assets | Total Assets |
| | (In thousands) | | | | |
| Match Group | \$ 300,509 | \$ 1,218,607 | \$ 219,797 | \$ 19,026 | \$ 1,757,939 |
| HomeAdvisor | 32,116 | 150,251 | 600 | 5,727 | 188,694 |
| Video | 90,671 | 15,590 | 1,800 | 3,343 | 111,404 |
| Applications | 108,997 | 447,242 | 60,600 | 7,964 | 624,803 |
| Publishing | 391,450 | 277,192 | 59,805 | 7,849 | 736,296 |
| Other | 94,777 | 136,482 | 37,535 | 16,782 | 285,576 |
| Corporate ^(d) | 1,483,979 | — | — | — | 1,483,979 |
| Total | <u>\$ 2,502,499</u> | <u>\$ 2,245,364</u> | <u>\$ 380,137</u> | <u>\$ 60,691</u> | <u>\$ 5,188,691</u> |

(d) Corporate assets consist primarily of cash and cash equivalents, marketable securities and IAC's headquarters building.

NOTE 15—COMMITMENTS

The Company leases land, office space, data center facilities and equipment used in connection with its operations under various operating leases, many of which contain escalation clauses. The Company is also committed to pay a portion of the related operating expenses under a data center lease agreement. These operating expenses are not included in the table below.

Future minimum payments under operating lease agreements are as follows:

| Years Ending December 31, | (In thousands) |
|---------------------------|-------------------|
| 2017 | \$ 31,834 |
| 2018 | 31,661 |
| 2019 | 24,316 |
| 2020 | 18,523 |
| 2021 | 13,239 |
| Thereafter | 189,070 |
| Total | <u>\$ 308,643</u> |

Expenses charged to operations under these agreements are \$49.3 million , \$39.4 million and \$41.2 million for the years ended December 31, 2016 , 2015 and 2014 , respectively.

The Company's most significant operating lease is a seventy-seven year land lease for IAC's headquarters building in New York City and approximates 57% of the future minimum payments due under all operating lease agreements in the table above.

The Company also has funding commitments that could potentially require its performance in the event of demands by third parties or contingent events as follows:

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| | Amount of Commitment Expiration Per Period | | | | Total Amounts Committed |
|------------------------------------|--|--------------|--------------|----------------------|-------------------------------|
| | Less Than 1 Year | 1-3 Years | 3-5 Years | More Than 5 Years | |
| | (In thousands) | | | | |
| Purchase obligations | \$ 10,581 | \$ 10,000 | \$ — | \$ — | \$ 20,581 |
| Letters of credit and surety bonds | 768 | 63 | — | 1,437 | 2,268 |
| Total commercial commitments | \$ 11,349 | \$ 10,063 | \$ — | \$ 1,437 | \$ 22,849 |

The purchase obligations principally include a web hosting commitment. The letters of credit support the Company's casualty insurance program.

NOTE 16—CONTINGENCIES

In the ordinary course of business, the Company is a party to various lawsuits. The Company establishes reserves for specific legal matters when it determines that the likelihood of an unfavorable outcome is probable and the loss is reasonably estimable. Management has also identified certain other legal matters where we believe an unfavorable outcome is not probable and, therefore, no reserve is established. Although management currently believes that resolving claims against us, including claims where an unfavorable outcome is reasonably possible, will not have a material impact on the liquidity, results of operations, or financial condition of the Company, these matters are subject to inherent uncertainties and management's view of these matters may change in the future. The Company also evaluates other contingent matters, including income and non-income tax contingencies, to assess the likelihood of an unfavorable outcome and estimated extent of potential loss. It is possible that an unfavorable outcome of one or more of these lawsuits or other contingencies could have a material impact on the liquidity, results of operations, or financial condition of the Company. See "Note 3—Income Taxes" for additional information related to income tax contingencies.

NOTE 17—SUPPLEMENTAL CASH FLOW INFORMATION

Supplemental Disclosure of Non-Cash Transactions:

The Company recorded acquisition-related contingent consideration liabilities of \$0.2 million, \$27.4 million and \$8.8 million during the years ended December 31, 2016, 2015 and 2014, respectively, in connection with various acquisitions. See "Note 8—Fair Value Measurements and Financial Instruments" for additional information on contingent consideration arrangements.

On November 16, 2015, Match Group exchanged \$445.3 million of 2012 Senior Notes for \$445.2 million of Match Group Senior Notes. See "Note 9—Long-term Debt" for additional information on the note exchange.

Supplemental Disclosure of Cash Flow Information:

| | Years Ended December 31, | | |
|---|--------------------------|-----------|-----------|
| | 2016 | 2015 | 2014 |
| | (In thousands) | | |
| Cash paid (received) during the year for: | | | |
| Interest | \$ 107,360 | \$ 51,666 | \$ 54,027 |
| Income tax payments | 69,103 | 70,762 | 63,521 |
| Income tax refunds | (23,877) | (5,619) | (10,477) |

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE 18—RELATED PARTY TRANSACTIONS

IAC and Match Group:

IAC and Match Group, in connection with Match Group's IPO, entered into the following agreements:

- A Master Transaction Agreement, under which Match Group agrees to assume all of the assets and liabilities related to its business and agrees to indemnify IAC against any losses arising out of any breach by Match Group of the Master Transaction Agreement or other IPO related agreements;
- An Investor Rights Agreement that provides IAC with (i) specified registration and other rights relating to shares of Match Group's common stock and (ii) anti-dilution rights with respect to Match Group's common stock;
- An Employee Matters Agreement, which governs the respective rights, responsibilities and obligations of IAC and Match Group after the IPO with respect to a range of compensation and benefit issues;
- A Tax Sharing Agreement, which governs the respective rights, responsibilities and obligations of IAC and Match Group with respect to tax liabilities and benefits, entitlement to refunds, preparation of tax returns, tax contests and other tax matters regarding U.S. federal, state, local and foreign income taxes; and
- A Services Agreement, under which IAC has agreed to provide a range of services to Match Group, including, among others, (i) assistance with certain legal, finance, internal audit, treasury, information technology support, insurance and tax affairs, including assistance with certain public company reporting obligations; (ii) payroll processing services; (iii) tax compliance services; and (iv) such other services as to which IAC and Match Group may agree, and Match Group agrees to provide IAC informational technology services and such other services as to which IAC and Match Group may agree.

For the year ended December 31, 2016, 1.0 million shares of Match Group common stock were issued to IAC pursuant to the employee matters agreement; 0.5 million of which were issued as reimbursement for shares of IAC common stock issued in connection with the exercise and settlement of equity awards denominated in shares of a subsidiary of Match Group; and 0.4 million of which were issued as reimbursement for shares of IAC common stock issued in connection with the exercise and vesting of IAC equity awards held by Match Group employees.

For the year ended December 31, 2016 and for the period from the date of the IPO through December 31, 2015, Match Group was charged \$11.8 million and \$0.7 million, respectively, by the Company for services rendered pursuant to a services agreement. These amounts were paid in full by Match Group at December 31, 2016 and 2015, respectively.

At December 31, 2016, Match Group had a tax receivable of \$9.0 million due from the Company pursuant to the tax sharing agreement. Payments made to the Company during 2016 pursuant to this agreement were \$19.9 million.

IAC and Expedia:

Each of IAC and Expedia has a 50% ownership interest in two aircraft that may be used by both companies. The Company and Expedia purchased the second of these two aircraft during 2013. The Company paid \$25 million (50% of the total purchase price and refurbish costs) for its interest. Members of the aircrafts' flight crews are employed by an entity in which each of the Company and Expedia has a 50% ownership interest. The Company and Expedia have agreed to share costs relating to flight crew compensation and benefits pro-rata according to each company's respective usage of the aircraft, for which they are separately billed by the entity described above. The Company and Expedia are related parties since they are under common control, given that Mr. Diller serves as Chairman and Senior Executive of both IAC and Expedia. For the years ended December 31, 2016, 2015 and 2014, total payments made to this entity by the Company were not material.

NOTE 19—BENEFIT PLANS

IAC has a retirement savings plan in the United States that qualifies under Section 401(k) of the Internal Revenue Code. Under the IAC/InterActiveCorp Retirement Savings Plan ("the Plan"), participating employees may contribute up to 50% of

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

their pre-tax earnings, but not more than statutory limits. IAC contributes fifty cents for each dollar a participant contributes in this plan, with a maximum contribution of 3% of a participant's eligible earnings. Matching contributions for the Plan for the years ended December 31, 2016, 2015 and 2014 are \$10.0 million, \$9.1 million and \$7.5 million, respectively. Matching contributions are invested in the same manner as each participant's voluntary contributions in the investment options provided under the Plan. An investment option in the Plan is IAC common stock, but neither participant nor matching contributions are required to be invested in IAC common stock. The increase in matching contributions in 2016 and 2015 are due primarily to an increase in participation in the Plan due to an increase in headcount. The increase in matching contributions in 2015 was further impacted by an increase in participation due to acquisitions.

IAC also has or participates in various benefit plans, principally defined contribution plans, for its international employees. IAC's contributions for these plans for the years ended December 31, 2016, 2015 and 2014 are \$2.1 million, \$2.5 million and \$2.5 million, respectively. The decrease in contributions in 2016 is due, in part, to the sale of PriceRunner.

NOTE 20—CONSOLIDATED FINANCIAL STATEMENT DETAILS

| | December 31, | |
|--|-------------------|-------------------|
| | 2016 | 2015 |
| (In thousands) | | |
| Other current assets: | | |
| Income taxes receivable | \$ 41,352 | \$ 26,793 |
| Production costs | 39,763 | 24,804 |
| Prepaid expenses | 37,665 | 40,091 |
| Capitalized downloadable search toolbar costs, net | 28,737 | 27,929 |
| Other | 56,551 | 54,669 |
| Other current assets | <u>\$ 204,068</u> | <u>\$ 174,286</u> |

| | December 31, | |
|---|-------------------|-------------------|
| | 2016 | 2015 |
| (In thousands) | | |
| Property and equipment, net: | | |
| Buildings and leasehold improvements | \$ 247,451 | \$ 235,545 |
| Computer equipment and capitalized software | 259,464 | 239,309 |
| Furniture and other equipment | 93,002 | 88,664 |
| Projects in progress | 13,048 | 18,676 |
| Land | 5,117 | 5,117 |
| | <u>618,082</u> | <u>587,311</u> |
| Accumulated depreciation and amortization | (311,834) | (284,494) |
| Property and equipment, net | <u>\$ 306,248</u> | <u>\$ 302,817</u> |

| | December 31, | |
|--|-------------------|-------------------|
| | 2016 | 2015 |
| (In thousands) | | |
| Accrued expenses and other current liabilities: | | |
| Accrued employee compensation and benefits | \$ 106,301 | \$ 104,481 |
| Accrued advertising expense | 68,916 | 87,064 |
| Other | 169,693 | 191,706 |
| Accrued expenses and other current liabilities | <u>\$ 344,910</u> | <u>\$ 383,251</u> |

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| | Years Ended December 31, | | |
|------------------------------------|--------------------------|---------------------|---------------------|
| | 2016 | 2015 | 2014 |
| | (In thousands) | | |
| Revenue: | | | |
| Service revenue | \$ 2,967,474 | \$ 3,077,080 | \$ 2,957,735 |
| Product revenue | 172,408 | 153,853 | 151,812 |
| Revenue | <u>\$ 3,139,882</u> | <u>\$ 3,230,933</u> | <u>\$ 3,109,547</u> |
| Cost of revenue: | | | |
| Cost of service revenue | \$ 617,058 | \$ 652,137 | \$ 734,222 |
| Cost of product revenue | 138,672 | 126,024 | 125,982 |
| Cost of revenue | <u>\$ 755,730</u> | <u>\$ 778,161</u> | <u>\$ 860,204</u> |
| Other income (expense), net | | | |
| | \$ 60,461 | \$ 36,921 | \$ (52,484) |

Other income, net in 2016 ^(a) includes gains of \$37.5 million and \$12.0 million related to the sale of ShoeBuy and PriceRunner, respectively, \$34.3 million in net foreign currency exchange gains due to strengthening of the dollar relative to the British Pound and Euro, interest income of \$5.1 million and a \$3.6 million gain related to the sale of marketable equity securities, partially offset by a non-cash charge of \$12.1 million related to the write-off of a proportionate share of original issue discount and deferred financing costs associated with the repayment of \$440 million of the Match Group Term Loan, \$10.0 million in other-than-temporary impairment charges related to certain cost method investments as a result of our assessment of the near-term prospects and financial condition of the investees, a loss of \$3.8 million related to the sale of ASKfm and a \$3.6 million loss on the 2012 and 2013 Senior Note redemptions and repurchases.

Other income, net in 2015 included a gain of \$34.3 million from a real estate transaction, \$5.4 million in net foreign currency exchange gains and \$4.3 million in interest income, partially offset by \$6.7 million in other-than-temporary impairment charges related to certain cost method investments.

Other expense, net in 2014 included \$66.6 million in other-than-temporary impairment charges related to certain cost method investments and a \$4.2 million other-than-temporary impairment charge on one of our equity method investments following the sale of a majority of the investee's assets, partially offset by a \$19.4 million gain related to the sale of Urbanspoon, \$4.4 million in interest income and \$3.6 million in gains related to the sale of several long-term investments.

(a) PriceRunner was sold on March 18, 2016. PriceRunner's 2016 revenue, operating income and Adjusted EBITDA were \$7.1 million, \$2.2 million and \$2.6 million, respectively. Included in PriceRunner's operating income were \$0.3 million of amortization of intangibles and \$0.1 million of depreciation. ASKfm was sold on June 30, 2016. ASKfm's 2016 revenue, operating loss and Adjusted EBITDA loss were \$3.0 million, \$4.9 million and \$3.9 million, respectively. Included in ASKfm's operating loss were \$0.5 million of amortization of intangibles and \$0.5 million of depreciation. ShoeBuy was sold on December 30, 2016. ShoeBuy's 2016 revenue, operating loss and Adjusted EBITDA loss were \$171.8 million, \$4.2 million and \$1.3 million, respectively. Included in ShoeBuy's operating loss were \$2.7 million of depreciation and \$0.3 million of amortization of intangibles.

PriceRunner's full year 2015 revenue, operating income and Adjusted EBITDA were \$32.3 million, \$9.7 million and \$13.0 million, respectively. Included in PriceRunner's operating income were \$2.9 million of amortization of intangibles and \$0.4 million of depreciation. ASKfm's full year 2015 revenue, operating loss and Adjusted EBITDA loss were \$10.9 million, \$9.1 million and \$6.1 million, respectively. Included in ASKfm's operating loss were \$2.0 million of amortization of intangibles and \$1.1 million of depreciation. ShoeBuy's full year 2015 revenue, operating loss

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

and Adjusted EBITDA loss were \$151.8 million , \$18.9 million and \$2.4 million , respectively. Included in ShoeBuy's operating loss were \$14.1 million of goodwill impairment, \$2.0 million of depreciation and \$0.4 million of amortization of intangibles.

NOTE 21—RESTRUCTURING CHARGES

Publishing and Applications segments

During 2016 , the Company recognized significant declines in Publishing and Applications revenue due to the effects of the new Google contract, which was effective April 1, 2016, as well as declines from certain other legacy businesses. In an effort to manage overall costs, the Company incurred restructuring charges throughout 2016 related to lease termination costs and severance. For the year ended December 31, 2016 , the Company incurred \$18.3 million in costs related to this restructure. A summary of the costs incurred, payments made and the related accruals for both the Publishing and Applications segments at December 31, 2016 is presented below.

See "Note 2 — Summary of Significant Accounting Policies — Certain Risks and Concentrations" for additional information on revenue earned from Google.

| | Year Ended December 31, 2016 | | |
|-------------------------|------------------------------|--------------|-----------|
| | Publishing | Applications | Total |
| | (In thousands) | | |
| Lease termination costs | \$ 8,172 | \$ 100 | \$ 8,272 |
| Severance | 7,461 | 2,532 | 9,993 |
| Total | \$ 15,633 | \$ 2,632 | \$ 18,265 |

| | December 31, 2016 | | |
|--------------------------------------|-------------------------|-----------|-----------|
| | Lease Termination Costs | Severance | Total |
| | (In thousands) | | |
| Publishing accrual: | | | |
| Charges incurred | \$ 8,172 | \$ 7,461 | \$ 15,633 |
| Payments made | (314) | (5,074) | (5,388) |
| Publishing accrual as of December 31 | \$ 7,858 | \$ 2,387 | \$ 10,245 |

| | December 31, 2016 | | |
|--|-------------------------|-----------|----------|
| | Lease Termination Costs | Severance | Total |
| | (In thousands) | | |
| Applications accrual: | | | |
| Charges incurred | \$ 100 | \$ 2,532 | \$ 2,632 |
| Payments made | — | (1,933) | (1,933) |
| Applications accrual as of December 31 | \$ 100 | \$ 599 | \$ 699 |

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The costs are allocated as follows in the accompanying consolidated statement of operations:

| | Year Ended December 31, 2016 | | |
|------------------------------------|------------------------------|--------------|-----------|
| | Publishing | Applications | Total |
| | (In thousands) | | |
| Cost of revenue | \$ 9,186 | \$ 931 | \$ 10,117 |
| Selling and marketing expense | 3,080 | 593 | 3,673 |
| General and administrative expense | 2,175 | 351 | 2,526 |
| Product development expense | 1,192 | 757 | 1,949 |
| Total | \$ 15,633 | \$ 2,632 | \$ 18,265 |

Match Group segment

In addition to the restructuring charges at the Publishing and Applications segments discussed above, the Match Group has been in the process of modernizing and streamlining its underlying Dating technology infrastructure that supports both its mobile and desktop platforms, as well as consolidating its European operations from seven principal locations down to three. The project is complete at December 31, 2016. For the year ended December 31, 2016, the Match Group incurred \$4.9 million in costs related to this project, compared to \$16.8 million for the year ended December 31, 2015. A summary of the costs incurred, payments made and the related accruals for the Match Group segment at December 31, 2016 and 2015 are presented below.

| | December 31, 2016 | | |
|---------------------------|-------------------|---------------------------|----------|
| | Severance | Professional Fees & Other | Total |
| | (In thousands) | | |
| Accrual as of January 1 | \$ 3,013 | \$ 564 | \$ 3,577 |
| Charges incurred | 345 | 4,576 | 4,921 |
| Payments made | (2,404) | (4,844) | (7,248) |
| Accrual as of December 31 | \$ 954 | \$ 296 | \$ 1,250 |

| | December 31, 2015 | | |
|---------------------------|-------------------|---------------------------|----------|
| | Severance | Professional Fees & Other | Total |
| | (In thousands) | | |
| Accrual as of January 1 | \$ 795 | \$ 933 | \$ 1,728 |
| Charges incurred | 8,350 | 8,417 | 16,767 |
| Payments made | (6,132) | (8,786) | (14,918) |
| Accrual as of December 31 | \$ 3,013 | \$ 564 | \$ 3,577 |

The costs are allocated as follows in the statement of operations:

| | Year Ended December 31, | |
|------------------------------------|-------------------------|-----------|
| | 2016 | 2015 |
| | (In thousands) | |
| Cost of revenue | \$ 566 | \$ 2,947 |
| Selling and marketing expense | 560 | 1,678 |
| General and administrative expense | 1,647 | 8,160 |
| Product development expense | 2,148 | 3,982 |
| Total | \$ 4,921 | \$ 16,767 |

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE 22—GUARANTOR AND NON-GUARANTOR FINANCIAL INFORMATION

The 2013 and 2012 Senior Notes are unconditionally guaranteed, jointly and severally, by certain domestic subsidiaries which are 100% owned by the Company. The following tables present condensed consolidating financial information at December 31, 2016 and 2015 and for the years ended December 31, 2016, 2015 and 2014 for: IAC, on a stand-alone basis; the combined guarantor subsidiaries of IAC; the combined non-guarantor subsidiaries of IAC; and IAC on a consolidated basis.

Balance sheet at December 31, 2016:

| | IAC | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | IAC Consolidated |
|---|---------------------|---------------------------|-------------------------------|-----------------------|---------------------|
| | (In thousands) | | | | |
| Cash and cash equivalents | \$ 552,699 | \$ — | \$ 776,488 | \$ — | \$ 1,329,187 |
| Marketable securities | 89,342 | — | — | — | 89,342 |
| Accounts receivable, net | — | 90,807 | 129,331 | — | 220,138 |
| Other current assets | 71,152 | 30,515 | 102,401 | — | 204,068 |
| Intercompany receivables | — | 735,108 | 1,047,757 | (1,782,865) | — |
| Property and equipment, net | 4,350 | 178,806 | 123,092 | — | 306,248 |
| Goodwill | — | 521,740 | 1,402,312 | — | 1,924,052 |
| Intangible assets, net | — | 83,179 | 272,272 | — | 355,451 |
| Investment in subsidiaries | 3,659,570 | 557,802 | — | (4,217,372) | — |
| Other non-current assets | 52,228 | 111,037 | 169,595 | (115,473) | 217,387 |
| Total assets | \$ 4,429,341 | \$ 2,308,994 | \$ 4,023,248 | \$ (6,115,710) | \$ 4,645,873 |
| Current portion of long-term debt | \$ 20,000 | \$ — | \$ — | \$ — | \$ 20,000 |
| Accounts payable, trade | 2,697 | 38,283 | 21,883 | — | 62,863 |
| Other current liabilities | 42,159 | 120,279 | 468,087 | — | 630,525 |
| Long-term debt, net of current portion | 405,991 | — | 1,176,493 | — | 1,582,484 |
| Income taxes payable | — | 3,470 | 30,274 | (216) | 33,528 |
| Intercompany liabilities | 1,782,865 | — | — | (1,782,865) | — |
| Other long-term liabilities | 306,407 | 22,714 | 59,112 | (115,257) | 272,976 |
| Redeemable noncontrolling interests | — | — | 32,827 | — | 32,827 |
| IAC shareholders' equity | 1,869,222 | 2,124,248 | 2,093,124 | (4,217,372) | 1,869,222 |
| Noncontrolling interests | — | — | 141,448 | — | 141,448 |
| Total liabilities and shareholders' equity | \$ 4,429,341 | \$ 2,308,994 | \$ 4,023,248 | \$ (6,115,710) | \$ 4,645,873 |

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Balance sheet at December 31, 2015:

| | IAC | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | IAC Consolidated |
|---|---------------------|---------------------------|-------------------------------|-----------------------|---------------------|
| | (In thousands) | | | | |
| Cash and cash equivalents | \$ 1,073,053 | \$ — | \$ 408,394 | \$ — | \$ 1,481,447 |
| Marketable securities | 27,578 | — | 11,622 | — | 39,200 |
| Accounts receivable, net | 33 | 115,280 | 134,764 | — | 250,077 |
| Other current assets | 30,813 | 46,128 | 97,345 | — | 174,286 |
| Intercompany receivables | — | 637,324 | 963,146 | (1,600,470) | — |
| Property and equipment, net | 4,432 | 198,890 | 99,495 | — | 302,817 |
| Goodwill | — | 776,569 | 1,468,795 | — | 2,245,364 |
| Intangible assets, net | — | 135,817 | 305,011 | — | 440,828 |
| Investment in subsidiaries | 3,128,765 | 466,601 | — | (3,595,366) | — |
| Other non-current assets | 84,368 | 11,258 | 174,038 | (14,992) | 254,672 |
| Total assets | \$ 4,349,042 | \$ 2,387,867 | \$ 3,662,610 | \$ (5,210,828) | \$ 5,188,691 |
| Current portion of long-term debt | \$ — | \$ — | \$ 40,000 | \$ — | \$ 40,000 |
| Accounts payable, trade | 4,711 | 42,104 | 40,068 | — | 86,883 |
| Other current liabilities | 62,833 | 140,077 | 438,753 | — | 641,663 |
| Long-term debt, net of current portion | 550,083 | — | 1,176,871 | — | 1,726,954 |
| Income taxes payable | 152 | 3,435 | 30,105 | — | 33,692 |
| Intercompany liabilities | 1,600,470 | — | — | (1,600,470) | — |
| Other long-term liabilities | 326,267 | 18,160 | 83,848 | (14,992) | 413,283 |
| Redeemable noncontrolling interests | — | — | 30,391 | — | 30,391 |
| IAC shareholders' equity | 1,804,526 | 2,184,091 | 1,411,275 | (3,595,366) | 1,804,526 |
| Noncontrolling interests | — | — | 411,299 | — | 411,299 |
| Total liabilities and shareholders' equity | \$ 4,349,042 | \$ 2,387,867 | \$ 3,662,610 | \$ (5,210,828) | \$ 5,188,691 |

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Statement of operations for the year ended December 31, 2016:

| | IAC | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | IAC Consolidated |
|---|----------------|---------------------------|-------------------------------|--------------|------------------|
| | (In thousands) | | | | |
| Revenue | \$ — | \$ 1,381,525 | \$ 1,771,568 | \$ (13,211) | \$ 3,139,882 |
| Operating costs and expenses: | | | | | |
| Cost of revenue (exclusive of depreciation shown separately below) | 859 | 302,293 | 452,990 | (412) | 755,730 |
| Selling and marketing expense | 2,353 | 692,953 | 564,720 | (12,929) | 1,247,097 |
| General and administrative expense | 89,583 | 158,781 | 281,952 | 130 | 530,446 |
| Product development expense | 4,807 | 83,585 | 124,373 | — | 212,765 |
| Depreciation | 1,610 | 31,366 | 38,700 | — | 71,676 |
| Amortization of intangibles | — | 41,157 | 38,269 | — | 79,426 |
| Goodwill impairment | — | 253,245 | 22,122 | — | 275,367 |
| Total operating costs and expenses | 99,212 | 1,563,380 | 1,523,126 | (13,211) | 3,172,507 |
| Operating (loss) income | (99,212) | (181,855) | 248,442 | — | (32,625) |
| Equity in earnings (losses) of unconsolidated affiliates | 49,536 | (23,573) | — | (25,963) | — |
| Interest expense | (26,876) | — | (82,234) | — | (109,110) |
| Other (expense) income, net | (2,059) | 10,040 | 52,480 | — | 60,461 |
| (Loss) earnings from continuing operations before income taxes | (78,611) | (195,388) | 218,688 | (25,963) | (81,274) |
| Income tax benefit (provision) | 37,142 | 60,504 | (32,712) | — | 64,934 |
| (Loss) earnings from continuing operations | (41,469) | (134,884) | 185,976 | (25,963) | (16,340) |
| Earnings from discontinued operations, net of tax | 189 | — | 9 | (9) | 189 |
| Net (loss) earnings | (41,280) | (134,884) | 185,985 | (25,972) | (16,151) |
| Net earnings attributable to noncontrolling interests | — | — | (25,129) | — | (25,129) |
| Net (loss) earnings attributable to IAC shareholders | \$ (41,280) | \$ (134,884) | \$ 160,856 | \$ (25,972) | \$ (41,280) |
| Comprehensive (loss) income attributable to IAC shareholders | \$ (76,431) | \$ (115,899) | \$ 114,376 | \$ 1,523 | \$ (76,431) |

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Statement of operations for the year ended December 31, 2015:

| | IAC | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | IAC Consolidated |
|--|----------------|---------------------------|-------------------------------|--------------|------------------|
| | (In thousands) | | | | |
| Revenue | \$ — | \$ 1,635,345 | \$ 1,605,597 | \$ (10,009) | \$ 3,230,933 |
| Operating costs and expenses: | | | | | |
| Cost of revenue (exclusive of depreciation shown separately below) | 720 | 334,931 | 443,700 | (1,190) | 778,161 |
| Selling and marketing expense | 3,210 | 823,722 | 530,221 | (8,860) | 1,348,293 |
| General and administrative expense | 93,090 | 151,282 | 267,642 | 41 | 512,055 |
| Product development expense | 4,311 | 86,945 | 105,367 | — | 196,623 |
| Depreciation | 1,918 | 27,276 | 33,011 | — | 62,205 |
| Amortization of intangibles | — | 102,622 | 37,330 | — | 139,952 |
| Goodwill impairment | — | 14,056 | — | — | 14,056 |
| Total operating costs and expenses | 103,249 | 1,540,834 | 1,417,271 | (10,009) | 3,051,345 |
| Operating (loss) income | (103,249) | 94,511 | 188,326 | — | 179,588 |
| Equity in earnings of unconsolidated affiliates | 215,092 | 18,137 | — | (233,229) | — |
| Interest expense | (49,405) | (6,130) | (18,101) | — | (73,636) |
| Other (expense) income, net | (3,201) | 27,903 | 12,219 | — | 36,921 |
| Earnings from continuing operations before income taxes | 59,237 | 134,421 | 182,444 | (233,229) | 142,873 |
| Income tax benefit (provision) | 60,218 | (47,280) | (42,454) | — | (29,516) |
| Earnings from continuing operations | 119,455 | 87,141 | 139,990 | (233,229) | 113,357 |
| Earnings (loss) from discontinued operations, net of tax | 17 | — | (12) | 12 | 17 |
| Net earnings | 119,472 | 87,141 | 139,978 | (233,217) | 113,374 |
| Net loss attributable to noncontrolling interests | — | — | 6,098 | — | 6,098 |
| Net earnings attributable to IAC shareholders | \$ 119,472 | \$ 87,141 | \$ 146,076 | \$ (233,217) | \$ 119,472 |
| Comprehensive income attributable to IAC shareholders | \$ 55,069 | \$ 83,664 | \$ 80,248 | \$ (163,912) | \$ 55,069 |

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Statement of operations for the year ended December 31, 2014:

| | IAC | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | IAC Consolidated |
|--|----------------|---------------------------|-------------------------------|--------------|------------------|
| | (In thousands) | | | | |
| Revenue | \$ — | \$ 1,637,345 | \$ 1,484,041 | \$ (11,839) | \$ 3,109,547 |
| Operating costs and expenses: | | | | | |
| Cost of revenue (exclusive of depreciation shown separately below) | 998 | 414,255 | 447,704 | (2,753) | 860,204 |
| Selling and marketing expense | 2,138 | 698,689 | 457,081 | (8,303) | 1,149,605 |
| General and administrative expense | 105,221 | 123,596 | 204,507 | 45 | 433,369 |
| Product development expense | 6,496 | 77,492 | 85,400 | (828) | 168,560 |
| Depreciation | 1,426 | 25,670 | 34,060 | — | 61,156 |
| Amortization of intangibles | — | 31,863 | 26,063 | — | 57,926 |
| Total operating costs and expenses | 116,279 | 1,371,565 | 1,254,815 | (11,839) | 2,730,820 |
| Operating (loss) income | (116,279) | 265,780 | 229,226 | — | 378,727 |
| Equity in earnings of unconsolidated affiliates | 257,714 | 3,369 | — | (261,083) | — |
| Interest expense | (51,988) | (4,187) | (139) | — | (56,314) |
| Other (expense) income, net | (1,444) | 6,381 | (57,421) | — | (52,484) |
| Earnings from continuing operations before income taxes | 88,003 | 271,343 | 171,666 | (261,083) | 269,929 |
| Income tax benefit (provision) | 152,197 | (104,606) | (82,963) | — | (35,372) |
| Earnings from continuing operations | 240,200 | 166,737 | 88,703 | (261,083) | 234,557 |
| Earnings from discontinued operations, net of tax | 174,673 | — | 570 | (570) | 174,673 |
| Net earnings | 414,873 | 166,737 | 89,273 | (261,653) | 409,230 |
| Net loss attributable to noncontrolling interests | — | — | 5,643 | — | 5,643 |
| Net earnings attributable to IAC shareholders | \$ 414,873 | \$ 166,737 | \$ 94,916 | \$ (261,653) | \$ 414,873 |
| Comprehensive income attributable to IAC shareholders | \$ 340,219 | \$ 158,538 | \$ 23,409 | \$ (181,947) | \$ 340,219 |

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Statement of cash flows for the year ended December 31, 2016:

| | IAC | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | IAC Consolidated |
|--|-------------------|---------------------------|-------------------------------|------------------|---------------------|
| | (In thousands) | | | | |
| Net cash (used in) provided by operating activities attributable to continuing operations | \$ (62,686) | \$ 203,563 | \$ 203,264 | \$ — | \$ 344,141 |
| Cash flows from investing activities attributable to continuing operations: | | | | | |
| Acquisitions, net of cash acquired | — | — | (18,403) | — | (18,403) |
| Capital expenditures | (479) | (19,317) | (58,243) | — | (78,039) |
| Investments in time deposits | — | — | (87,500) | — | (87,500) |
| Proceeds from maturities of time deposits | — | — | 87,500 | — | 87,500 |
| Proceeds from maturities and sales of marketable debt securities | 252,369 | — | — | — | 252,369 |
| Purchases of marketable debt securities | (313,943) | — | — | — | (313,943) |
| Purchases of investments | — | — | (12,565) | — | (12,565) |
| Net proceeds from the sale of businesses and investments | 73,843 | 1,779 | 96,606 | — | 172,228 |
| Intercompany | (215,711) | — | — | 215,711 | — |
| Other, net | 126 | 643 | 10,446 | — | 11,215 |
| Net cash (used in) provided by investing activities attributable to continuing operations | (203,795) | (16,895) | 17,841 | 215,711 | 12,862 |
| Cash flows from financing activities attributable to continuing operations: | | | | | |
| Principal payments on Match Group Term Loan | — | — | (450,000) | — | (450,000) |
| Proceeds from Match Group 2016 Senior Notes offering | — | — | 400,000 | — | 400,000 |
| Principal payments on IAC debt, including redemptions and repurchases of Senior Notes | (126,409) | — | — | — | (126,409) |
| Debt issuance costs | — | — | (7,811) | — | (7,811) |
| Purchase of treasury stock | (308,948) | — | — | — | (308,948) |
| Issuance of IAC common stock pursuant to stock-based awards, net of withholding taxes | (895) | — | — | — | (895) |
| Issuance of Match Group common stock pursuant to stock-based awards, net of withholding taxes | — | — | 9,548 | — | 9,548 |
| Purchase of noncontrolling interests | (1,400) | — | (1,340) | — | (2,740) |
| Acquisition-related contingent consideration payments | — | (351) | (1,829) | — | (2,180) |
| Funds held in escrow for MyHammer tender offer | — | — | (10,548) | — | (10,548) |
| Intercompany | 184,233 | (184,233) | 215,711 | (215,711) | — |
| Other, net | (454) | (2,084) | (308) | — | (2,846) |
| Net cash (used in) provided by financing activities attributable to continuing operations | (253,873) | (186,668) | 153,423 | (215,711) | (502,829) |
| Total cash (used in) provided by continuing operations | (520,354) | — | 374,528 | — | (145,826) |
| Effect of exchange rate changes on cash and cash equivalents | — | — | (6,434) | — | (6,434) |
| Net (decrease) increase in cash and cash equivalents | (520,354) | — | 368,094 | — | (152,260) |
| Cash and cash equivalents at beginning of period | 1,073,053 | — | 408,394 | — | 1,481,447 |
| Cash and cash equivalents at end of period | \$ 552,699 | \$ — | \$ 776,488 | \$ — | \$ 1,329,187 |

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Statement of cash flows for the year ended December 31, 2015:

| | IAC | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | IAC Consolidated |
|--|--------------|---------------------------|-------------------------------|------------------|
| (In thousands) | | | | |
| Net cash (used in) provided by operating activities attributable to continuing operations | \$ (121,193) | \$ 258,582 | \$ 268,434 | \$ 405,823 |
| Cash flows from investing activities attributable to continuing operations: | | | | |
| Acquisitions, net of cash acquired | — | (6,078) | (611,324) | (617,402) |
| Capital expenditures | (1,332) | (21,905) | (38,812) | (62,049) |
| Proceeds from maturities and sales of marketable debt securities | 218,462 | — | — | 218,462 |
| Purchases of marketable debt securities | (93,134) | — | — | (93,134) |
| Purchases of investments | (6,978) | — | (27,492) | (34,470) |
| Net proceeds from the sale of investments and business | 1,277 | — | 8,136 | 9,413 |
| Other, net | 3,613 | 385 | (7,539) | (3,541) |
| Net cash provided by (used in) investing activities attributable to continuing operations | 121,908 | (27,598) | (677,031) | (582,721) |
| Cash flows from financing activities attributable to continuing operations: | | | | |
| Borrowings under Match Group Term Loan | — | — | 788,000 | 788,000 |
| Principal payment on Liberty Bond | — | (80,000) | — | (80,000) |
| Debt issuance costs | (1,876) | — | (17,174) | (19,050) |
| Fees and expenses related to note exchange | — | — | (6,954) | (6,954) |
| Proceeds from Match Group IPO, net of fees and expenses | — | — | 428,789 | 428,789 |
| Purchase of treasury stock | (200,000) | — | — | (200,000) |
| Dividends | (113,196) | — | — | (113,196) |
| Issuance of IAC common stock pursuant to stock-based awards, net of withholding taxes | (38,418) | — | — | (38,418) |
| Repurchase of stock-based awards | — | — | (23,431) | (23,431) |
| Purchase of noncontrolling interests | — | — | (32,207) | (32,207) |
| Acquisition-related contingent consideration payments | — | (240) | (5,510) | (5,750) |
| Intercompany | 683,571 | (150,744) | (532,827) | — |
| Other, net | (19,834) | — | 441 | (19,393) |
| Net cash provided by (used in) financing activities attributable to continuing operations | 310,247 | (230,984) | 599,127 | 678,390 |
| Total cash provided by continuing operations | 310,962 | — | 190,530 | 501,492 |
| Total cash used in discontinued operations | (140) | — | (12) | (152) |
| Effect of exchange rate changes on cash and cash equivalents | — | — | (10,298) | (10,298) |
| Net increase in cash and cash equivalents | 310,822 | — | 180,220 | 491,042 |
| Cash and cash equivalents at beginning of period | 762,231 | — | 228,174 | 990,405 |
| Cash and cash equivalents at end of period | \$ 1,073,053 | \$ — | \$ 408,394 | \$ 1,481,447 |

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Statement of cash flows for the year ended December 31, 2014:

| | IAC | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | IAC Consolidated |
|--|-------------------|---------------------------|-------------------------------|-------------------|
| (In thousands) | | | | |
| Net cash (used in) provided by operating activities attributable to continuing operations | \$ (80,559) | \$ 329,671 | \$ 219,893 | \$ 469,005 |
| Cash flows from investing activities attributable to continuing operations: | | | | |
| Acquisitions, net of cash acquired | — | (97,463) | (161,928) | (259,391) |
| Capital expenditures | (1,843) | (26,640) | (28,750) | (57,233) |
| Proceeds from maturities and sales of marketable debt securities | 21,644 | — | — | 21,644 |
| Purchases of marketable debt securities | (175,826) | — | — | (175,826) |
| Purchases of investments | (4,800) | (2,087) | (17,447) | (24,334) |
| Net proceeds from the sale of investments and assets | — | — | 58,388 | 58,388 |
| Other, net | (2,000) | 11 | (1,053) | (3,042) |
| Net cash used in investing activities attributable to continuing operations | (162,825) | (126,179) | (150,790) | (439,794) |
| Cash flows from financing activities attributable to continuing operations: | | | | |
| Debt issuance costs | (383) | — | — | (383) |
| Dividends | (97,338) | — | — | (97,338) |
| Issuance of IAC common stock pursuant to stock-based awards, net of withholding taxes | 1,609 | — | — | 1,609 |
| Purchase of noncontrolling interests | — | — | (33,165) | (33,165) |
| Acquisition-related contingent consideration payments | — | (406) | (7,703) | (8,109) |
| Intercompany | 321,192 | (201,802) | (119,390) | — |
| Other, net | — | (1,310) | 12,759 | 11,449 |
| Net cash provided by (used in) financing activities attributable to continuing operations | 225,080 | (203,518) | (147,499) | (125,937) |
| Total cash used in continuing operations | (18,304) | (26) | (78,396) | (96,726) |
| Total cash used in discontinued operations | (116) | — | (29) | (145) |
| Effect of exchange rate changes on cash and cash equivalents | — | 26 | (13,194) | (13,168) |
| Net decrease in cash and cash equivalents | (18,420) | — | (91,619) | (110,039) |
| Cash and cash equivalents at beginning of period | 780,651 | — | 319,793 | 1,100,444 |
| Cash and cash equivalents at end of period | \$ 762,231 | \$ — | \$ 228,174 | \$ 990,405 |

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE 23—QUARTERLY RESULTS (UNAUDITED)

| | Quarter Ended March 31 ^(a) | Quarter Ended June 30 ^(b) | Quarter Ended September 30 | Quarter Ended December 31 ^(a) |
|---|--|---|-------------------------------|---|
| (In thousands, except per share data) | | | | |
| Year Ended December 31, 2016 | | | | |
| Revenue | \$ 819,179 | \$ 745,439 | \$ 764,102 | \$ 811,162 |
| Cost of revenue | 193,734 | 170,397 | 179,131 | 212,468 |
| Operating income (loss) | 21,417 | (252,446) | 85,584 | 112,820 |
| Earnings (loss) from continuing operations | 7,934 | (190,542) | 52,340 | 113,928 |
| Net earnings (loss) | 7,934 | (190,542) | 52,340 | 114,117 |
| Net earnings (loss) attributable to IAC shareholders | 8,282 | (194,775) | 43,162 | 102,051 |
| Per share information attributable to IAC shareholders: | | | | |
| Basic earnings (loss) per share from continuing operations ^(d) | \$ 0.10 | \$ (2.45) | \$ 0.54 | \$ 1.29 |
| Diluted earnings (loss) per share from continuing operations ^(d) | \$ 0.09 | \$ (2.45) | \$ 0.49 | \$ 1.18 |
| Basic earnings (loss) per share ^(d) | \$ 0.10 | \$ (2.45) | \$ 0.54 | \$ 1.29 |
| Diluted earnings (loss) per share ^(d) | \$ 0.09 | \$ (2.45) | \$ 0.49 | \$ 1.18 |

| | Quarter Ended March 31 | Quarter Ended June 30 | Quarter Ended September 30 | Quarter Ended December 31 ^(c) |
|---|---------------------------|--------------------------|-------------------------------|---|
| (In thousands, except per share data) | | | | |
| Year Ended December 31, 2015 | | | | |
| Revenue | \$ 772,512 | \$ 771,132 | \$ 838,561 | \$ 848,728 |
| Cost of revenue | 186,737 | 177,963 | 199,377 | 214,084 |
| Operating income (loss) | 35,119 | 62,769 | 87,130 | (5,430) |
| Earnings (loss) from continuing operations | 21,863 | 57,885 | 65,026 | (31,417) |
| Net earnings (loss) | 21,988 | 57,732 | 65,043 | (31,389) |
| Net earnings (loss) attributable to IAC shareholders | 26,405 | 59,305 | 65,611 | (31,849) |
| Per share information attributable to IAC shareholders: | | | | |
| Basic earnings (loss) per share from continuing operations ^(d) | \$ 0.31 | \$ 0.72 | \$ 0.79 | \$ (0.38) |
| Diluted earnings (loss) per share from continuing operations ^(d) | \$ 0.30 | \$ 0.68 | \$ 0.74 | \$ (0.38) |
| Basic earnings (loss) per share ^(d) | \$ 0.32 | \$ 0.72 | \$ 0.79 | \$ (0.38) |
| Diluted earnings (loss) per share ^(d) | \$ 0.30 | \$ 0.68 | \$ 0.74 | \$ (0.38) |

(a) The first quarter and fourth quarter of 2016 include after-tax gains of \$11.9 million and \$37.5 million related to the sale of PriceRunner and ShoeBuy, respectively.

(b) The second quarter of 2016 includes after-tax impairment charges related to goodwill and indefinite-lived intangible assets of \$183.5 million and \$7.2 million, respectively.

(c) The fourth quarter of 2015 includes after-tax impairment charges related to indefinite-lived intangible assets and goodwill of \$55.3 million and \$14.1 million, respectively.

(d) Quarterly per share amounts may not add to the related annual per share amount because of differences in the average common shares outstanding during each period.

NOTE 24—SUBSEQUENT EVENT

On May 1, 2017, the Company announced that it had entered into a definitive agreement with Angie's List, Inc. ("Angie's List") to combine the businesses in the Company's HomeAdvisor segment and Angie's List under a new publicly traded company

IAC/INTERACTIVECORP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

to be called ANGI Homeservices Inc. IAC will own between approximately 87% and 90% of the economic interest (on a fully diluted basis) and approximately 98% of the total voting power of ANGI Homeservices Inc. common stock. This transaction, which is subject to the satisfaction of customary closing conditions, including the approval by Angie's List stockholders, is expected to close in the fourth quarter of 2017.

IAC/INTERACTIVECORP AND SUBSIDIARIES

VALUATION AND QUALIFYING ACCOUNTS

| Description | Balance at Beginning of Period | Charges to Earnings | Charges to Other Accounts | Deductions | Balance at End of Period |
|--|--------------------------------------|--------------------------|------------------------------|----------------------------|-----------------------------|
| (In thousands) | | | | | |
| 2016 | | | | | |
| Allowance for doubtful accounts and revenue reserves | \$ 16,528 | \$ 19,070 ^(a) | \$ (695) | \$ (18,498) ^(d) | \$ 16,405 |
| Sales returns accrual | 828 | 14,998 | (962) | (14,784) | 80 |
| Deferred tax valuation allowance | 90,482 | (837) ^(b) | (1,475) ^(c) | — | 88,170 |
| Other reserves | 2,801 | | | | 2,822 |
| 2015 | | | | | |
| Allowance for doubtful accounts and revenue reserves | \$ 12,437 | \$ 17,912 ^(a) | \$ (536) | \$ (13,285) ^(d) | \$ 16,528 |
| Sales returns accrual | 1,119 | 17,569 | — | (17,860) | 828 |
| Deferred tax valuation allowance | 98,350 | (6,072) ^(e) | (1,796) ^(f) | — | 90,482 |
| Other reserves | 2,204 | | | | 2,801 |
| 2014 | | | | | |
| Allowance for doubtful accounts and revenue reserves | \$ 8,540 | \$ 15,226 ^(a) | \$ (116) | \$ (11,213) ^(d) | \$ 12,437 |
| Sales returns accrual | 1,208 | 19,743 | — | (19,832) | 1,119 |
| Deferred tax valuation allowance | 62,353 | 35,119 ^(g) | 878 ^(h) | — | 98,350 |
| Other reserves | 2,518 | | | | 2,204 |

(a) Additions to the allowance for doubtful accounts are charged to expense. Additions to the revenue reserves are charged against revenue.

(b) Amount is primarily related to other-than-temporary impairment charges for certain cost method investments and an increase in federal capital and net operating losses, partially offset by a decrease in state net operating losses, foreign tax credits, and foreign net operating losses.

(c) Amount is primarily related to the realization of previously unbenefited unrealized losses on available-for-sale marketable equity securities included in accumulated other comprehensive income and currency translation adjustments on foreign net operating losses.

(d) Write-off of fully reserved accounts receivable.

(e) Amount is primarily related to the release of a valuation allowance on the other-than-temporary impairment charges for certain cost method investments, partially offset by an increase in federal, foreign and state net operating and capital losses.

(f) Amount is primarily related to a net reduction in unbenefited unrealized losses on available-for-sale marketable equity securities included in accumulated other comprehensive income and currency translation adjustments on foreign net operating losses.

(g) Amount is primarily related to other-than-temporary impairment charges for certain cost method investments and an increase in federal net operating losses, foreign tax credits, and state tax credits.

(h) Amount is primarily related to unbenefited unrealized losses on long-term marketable equity securities included in accumulated other comprehensive income, partially offset by currency translation adjustments on foreign net operating losses.