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## **Hypercom Announces New Plug & Play Dial-to-IP Conversion Service for the ATM Market, Enabling ATM Upgrades without Expensive Equipment Replacement**

### **New ATMConnect Includes Conversion Hardware, Software Loads, Transaction Delivery & 24x7 Monitoring**

PARIS, Nov 08, 2006 (BUSINESS WIRE) -- CARTES 2006 -- Hypercom Corporation (NYSE: HYC) today extended its electronic payment networking solution offerings for the automated teller machine (ATM) market with ATMConnect, a service that upgrades dial ATMs to IP without the need to replace every ATM machine. The service enables ATM service providers to dramatically reduce the cost of dial-to-IP migrations, cut individual transaction times by 80 percent or more, eliminate phone lines by routing transactions over the customer's existing broadband or wireless connection, and gain security and management controls that protect consumers as well as providers.

The new service is built around the Hypercom ATMConnect 5100, an Internet gateway that plugs directly into legacy dial ATMs. This small device converts dial messages to IP, provides secure SSL encryption of all transactions, and supports either broadband or wireless connectivity. The product is also "plug and play," eliminating the need for financial institutions, processors and ISOs to manually input IP addresses and other information when upgrading their ATM portfolios.

As part of the service contract, Hypercom also handles equipment configuration, transaction delivery over its own secure network, and 24x7 proactive monitoring and device management, ensuring that providers are alerted to disruptions in the ATM, ATMConnect box, IP connection or host processor. The Hypercom transaction network includes high availability with no single point of failure, plus the ability to failover from one host data center to another in the event that the processor has an equipment failure.

"Roughly 65% of the 400,000 ATMs in North America and over 10% of the 325,000 ATMs in Western Europe today use dial communication technology. Replacing those machines with a completely new ATM that can handle SSL-secured IP transactions could cost as much as \$10,000 apiece," said Sharon Cline, Senior Vice President, Hypercom Network Solutions. "ATMConnect is a cost-effective alternative that offers all of the benefits of IP communication with the additional advantage of sourcing device configuration, management and even transaction transport from the same provider for a low monthly fee."

"This service expands Hypercom's footprint in the ATM market, provides the company opportunities to generate new revenue streams with recurring monthly revenues, and leverages technology that we have developed over 28 years of building transaction processing networks," said Neil P. Hudd, Senior Vice President, Global Product Development and Marketing, Hypercom Corporation. "This is a strong addition to our portfolio of products and services."

The ATMConnect service is available immediately.

About Hypercom ([www.hypercom.com](http://www.hypercom.com))

Global payment technology leader Hypercom Corporation (NYSE: HYC) delivers a full suite of high security, end-to-end electronic payment products and services. The company's solutions address the high security electronic transaction needs of banks and other financial institutions, processors, large scale retailers, smaller merchants, quick service restaurants, and users in the transportation, healthcare, prepaid, unattended and many other markets. Hypercom solutions enable businesses in more than 100 countries to securely expand their revenues and profits.

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guarantees of future performance. We undertake no obligation to publicly update or revise any forward-looking statements.  
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