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Hypercom Delivers 5,000+ Optimum Card Payment Terminals to Leading Ukraine Bank

PARIS, Nov 09, 2006 (BUSINESS WIRE) -- CARTES 2006 - Hypercom Corporation (NYSE: HYC) today announced that Ukraine's PrivatBank has increased its point-of-sale network with more than 5,000 Hypercom Optimum T2100 and M2100 card payment terminals, including both IP and GSM/GPRS models. The terminals allowed PrivatBank to extend its electronic payment services to merchants in the most distant parts of Ukraine while also enabling Hypercom to maintain its leading market share in the country.

The card payment terminals were supplied by Servus Systems Integration (SSI), the distributor of Hypercom products in Ukraine. PrivatBank selected SSI because of the high level of technical support, consultancy and training services they can offer the banking network.

"This contract underpins Hypercom's strong position in Ukraine, giving us an excellent opportunity to maintain solid market share as the adoption of electronic payments throughout this region continues to rise," said O.B. Rawls IV, Senior Vice President, International Sales, Hypercom Corporation. "It also reflects the strength of the Optimum product line and the reputation of SSI in the local market."

Key features of the T2100 include:

- High-speed transactions based on a 32-bit RISC processor with 12 megabytes of memory.
- Integrated printer with drop-in loading and speeds of 15 lines per second (lps) including graphics, faster than the standard 12.5 lps without graphics.
- High-contrast graphic LCD screen and large color-coded keypad with clear user prompts for fast data entry/key strokes.
- Dial, Ethernet and GPRS communications options to speed installation and ease migration.
- EMV 4.0 and Visa PED certification with Triple DES and RSA cryptographic support and secure casing to deliver the tightest security and durability.

The Optimum M2100 is an always-on, battery-operated, easy-to-carry mobile card payment device that accepts both magnetic stripe and smart cards. The unit features a full range of wireless connectivity options, EMV and Visa PED security certifications, long battery life, and the ability to withstand outdoor as well as indoor use.

"The expansion of our POS network is a step to realization of the bank's strategy to be closer to the client," said Nikita Volkov, Deputy Chairman of PrivatBank. "We want to provide maximum comfortable and safe payments in a trading network for our clients. Consumers will be able to pay for purchases quickly and easily with the plastic card in any Ukrainian city, regional center or village."

"This is an important agreement that is the product of our long-standing relationship with Hypercom as well as the quality of their equipment," said Elnura Mamedli, Deputy General Manager of SSI. "By working together, we have been able to lead the POS hardware market in Ukraine and position ourselves to sustain that leadership as the market continues to mature."

About PrivatBank (www.privatbank.ua)

PrivatBank is one of the top Ukrainian banks. Nationwide, PrivatBank's servicing network consists of 2,000 branches and offices all over Ukraine. PrivatBank is the largest retail bank: as of March 1, 2006 it maintained 9.5 million personal accounts, and the total personal deposits' sum comprised UAH 10,711 Million. PrivatBank is the superior issuer and service operator of plastic cards in Ukraine. Currently, PrivatBank's number of issued cards exceeds 9.4 million, and there are 3,142 ATMs and 16,626 POS-terminals in its card servicing network.

About Servus Systems Integration (www.ssi.com.ua)

SSI is one of the leading companies in the field of self-service and payment systems technologies. The dominant activities are self-service systems, software support for payment systems, warranty and post-warranty service for the solutions provided in all regions of the Ukraine, and training and consulting services.

About Hypercom Corporation (www.hypercom.com)

Global payment technology leader Hypercom Corporation (NYSE: HYC) delivers a full suite of high security, end-to-end electronic payment products and services. The company's solutions address the high security electronic transaction needs of banks and other financial institutions, large scale retailers, smaller merchants, quick service restaurants, and users in the transportation, healthcare, prepaid, unattended and many other markets. Hypercom solutions enable businesses in more than 100 countries to securely expand their revenues and profits.

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SOURCE: Hypercom Corporation

Hypercom Corporation
Pete Schuddekopf, 602-504-5383
pschuddekopf@hypercom.com
or
Hypercom EMEA
Guy Boxall, + 44.1483.718600
gboxall@hypercom.com

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