

**PRESS RELEASE**

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Annex 5

**PERCENTAGE SALES CHANGE ATTRIBUTION**

Explanation by geographic area

First nine months 2017 vs first nine months 2016

<b>Area</b>	<b>Volume</b>	<b>Currency</b>	<b>Acquisitions</b>	<b>Total</b>
Europe	4	-1	13	16
North America	3	0	13	16
Latin America	-3	1	0	-2
Asia	-3	-1	0	-4
Australia	2	3	9	14
<b>Total</b>	<b>3</b>	<b>0</b>	<b>11</b>	<b>14</b>

**PERCENTAGE SALES CHANGE ATTRIBUTION**

Explanation by geographic area

Q3 2017 vs Q3 2016

<b>Area</b>	<b>Volume</b>	<b>Currency</b>	<b>Acquisitions</b>	<b>Total</b>
Europe	6	3	22	31
North America	-1	0	0	-1
Latin America	0	0	0	0
Asia	3	0	0	3
Australia	0	11	5	16
<b>Total</b>	<b>2</b>	<b>1</b>	<b>7</b>	<b>10</b>