

PRESS RELEASE

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Annex 5

PERCENTAGE SALES CHANGE ATTRIBUTION

Explanation by geographic area
First half year 2017 vs first half year 2016

Area	Volume	Currency	Acquisitions	Total
Europe	4	-3	8	9
North America	5	0	22	27
Latin America	-5	2	0	-3
Asia	-5	-2	0	-7
Australia	3	0	10	13
Total	3	-1	14	16

PERCENTAGE SALES CHANGE ATTRIBUTION

Explanation by geographic area
Q2 2017 vs Q2 2016

Area	Volume	Currency	Acquisitions	Total
Europe	1	-1	6	6
North America	5	0	22	27
Latin America	-11	2	0	-9
Asia	-9	-2	0	-11
Australia	-6	0	12	6
Total	1	-1	13	13