



October 13, 2015

Healthcare Services Group, Inc. Reports Results for the Three and Nine Months Ended September 30, 2015 and Increases Third Quarter 2015 Cash Dividend

BENSALEM, Pa., Oct. 13, 2015 (GLOBE NEWSWIRE) -- Healthcare Services Group, Inc. (NASDAQ:HCSG) reported that revenues for the three months ended September 30, 2015 increased approximately 13% to \$360,165,000 compared to the same 2014 period. Net income for the three months ended September 30, 2015 was \$17,086,000 or \$0.24 per basic and per diluted common share. Revenues for the nine months ended September 30, 2015 increased approximately 13% to \$1,070,767,000 compared to the same 2014 period. Net income for the nine months ended September 30, 2015 was \$48,890,000 or \$0.68 per basic and per diluted common share.

Additionally, our Board of Directors declared a quarterly cash dividend of \$0.18 per common share, payable on December 18, 2015 to shareholders of record at the close of business on November 20, 2015. This represents the 50th consecutive quarterly cash dividend payment, as well as the 49th consecutive increase since our initiation of quarterly cash dividend payments in 2003.

The Company will host a conference call on Wednesday, October 14, 2015 at 8:30 a.m. Eastern Time to discuss its results for the three and nine months ended September 30, 2015. The call may be accessed via phone at 800-893-5360. The call will be simultaneously webcast under the "Events & Presentations" section of the investor relations page on our website, www.hcsg.com. A replay of the webcast will also be available on our website through approximately 10:00 p.m. Eastern Time on Wednesday, October 14th.

The Company also announced that it will participate in several conferences, including the Stifel Healthcare Conference on November 17th at The New York Palace Hotel in New York City and the Oppenheimer 26th Annual Healthcare Conference to be held December 8th - December 9th at The Westin New York Grand Central in New York City.

Cautionary Statement Regarding Forward-Looking Statements

This release and any schedules incorporated by reference into it may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934 (the "Exchange Act"), as amended, which are not historical facts but rather are based on current expectations, estimates and projections about our business and industry, our beliefs and assumptions. Words such as "believes," "anticipates," "plans," "expects," "will," "goal," and similar expressions are intended to identify forward-looking statements. The inclusion of forward-looking statements should not be regarded as a representation by us that any of our plans will be achieved. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Such forward-looking information is also subject to various risks and uncertainties. Such risks and uncertainties include, but are not limited to, risks arising from our providing services exclusively to the health care industry, primarily providers of long-term care; credit and collection risks associated with this industry; having several significant clients who each individually contributed at least 3% with one as high as 8% of our total consolidated revenues for the three and nine months ended September 30, 2015; our claims experience related to workers' compensation and general liability insurance; the effects of changes in, or interpretations of laws and regulations governing the industry, our workforce and services provided, including state and local regulations pertaining to the taxability of our services and other labor related matters such as minimum wage increases; continued receipt of tax benefits arising from our corporate reorganization and self-funded health insurance program transition; risks associated with the reorganization of our corporate structure; and the risk factors described in our Form 10-K filed with the Securities and Exchange Commission for the year ended December 31, 2014 in Part I thereof under "Government Regulation of Clients," "Competition" and "Service Agreements/Collections," and under Item IA "Risk Factors".

These factors, in addition to delays in payments from clients, have resulted in, and could continue to result in, significant additional bad debts in the near future. Additionally, our operating results would be adversely affected if unexpected increases in the costs of labor and labor-related costs, materials, supplies and equipment used in performing services could not be passed on to our clients.

In addition, we believe that to improve our financial performance we must continue to obtain service agreements with new clients, provide new services to existing clients, achieve modest price increases on current service agreements with existing clients and maintain internal cost reduction strategies at our various operational levels. Furthermore, we believe that our ability to sustain the internal development of managerial personnel is an important factor impacting future operating results and successfully executing projected growth strategies.

Healthcare Services Group, Inc. is the largest national provider of professional housekeeping, laundry and dietary services to long-term care and related health care facilities.

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HEALTHCARE SERVICES GROUP, INC.
CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)

| | For the Three Months Ended | | For the Nine Months Ended | |
|--|----------------------------|------------------------|---------------------------|---------------------|
| | September 30, | | September 30, | |
| | 2015 | 2014 | 2015 | 2014 |
| Revenues | \$ 360,165,000 | \$ 320,099,000 | \$ 1,070,767,000 | \$ 951,559,000 |
| Operating costs and expenses: | | | | |
| Cost of services provided | 308,645,000 | 315,757,000 | 916,798,000 | 858,943,000 |
| Selling, general and administrative | 23,445,000 | 39,375,000 | 75,332,000 | 83,661,000 |
| Income (loss) from operations | 28,075,000 | (35,033,000) | 78,637,000 | 8,955,000 |
| Other income (expense): | | | | |
| Investment and interest | (1,334,000) | (50,000) | (585,000) | 1,134,000 |
| Income (loss) before income taxes | 26,741,000 | (35,083,000) | 78,052,000 | 10,089,000 |
| Income tax provision (benefit) | 9,655,000 | (12,901,000) | 29,162,000 | 3,711,000 |
| Net income (loss) | <u>\$ 17,086,000</u> | <u>\$ (22,182,000)</u> | <u>\$ 48,890,000</u> | <u>\$ 6,378,000</u> |
| Basic earnings (loss) per common share | <u>\$ 0.24</u> | <u>\$ (0.31)</u> | <u>\$ 0.68</u> | <u>\$ 0.09</u> |
| Diluted earnings (loss) per common share | <u>\$ 0.24</u> | <u>\$ (0.31)</u> | <u>\$ 0.68</u> | <u>\$ 0.09</u> |
| Cash dividends per common share | <u>\$ 0.18</u> | <u>\$ 0.17</u> | <u>\$ 0.53</u> | <u>\$ 0.52</u> |
| Basic weighted average number of common shares outstanding | <u>72,009,000</u> | <u>70,671,000</u> | <u>71,714,000</u> | <u>70,479,000</u> |
| Diluted weighted average number of common shares outstanding | <u>72,691,000</u> | <u>70,671,000</u> | <u>72,381,000</u> | <u>71,213,000</u> |

HEALTHCARE SERVICES GROUP, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited)

| | September 30, 2015 | December 31, 2014 |
|--------------------------------------|-----------------------|-----------------------|
| Cash and cash equivalents | \$ 44,369,000 | \$ 75,280,000 |
| Marketable securities, at fair value | 59,199,000 | 11,799,000 |
| Accounts and notes receivable, net | 209,626,000 | 198,128,000 |
| Other current assets | 48,782,000 | 49,621,000 |
| Total current assets | <u>361,976,000</u> | <u>334,828,000</u> |
| Property and equipment, net | 13,251,000 | 12,772,000 |
| Notes receivable - long term | 2,626,000 | 5,179,000 |
| Goodwill | 44,438,000 | 44,438,000 |
| Other intangible assets, net | 17,918,000 | 20,349,000 |
| Deferred compensation funding | 23,905,000 | 24,742,000 |
| Other assets | 10,684,000 | 27,271,000 |
| Total Assets | <u>\$ 474,798,000</u> | <u>\$ 469,579,000</u> |

| | | |
|--|----------------|----------------|
| Accrued insurance claims - current | \$ 19,115,000 | \$ 17,748,000 |
| Other current liabilities | 73,728,000 | 100,211,000 |
| Total current liabilities | 92,843,000 | 117,959,000 |
| Accrued insurance claims - long term | 60,531,000 | 50,514,000 |
| Deferred compensation liability | 24,306,000 | 25,276,000 |
| Stockholders' equity | 297,118,000 | 275,830,000 |
| Total Liabilities and Stockholders' Equity | \$ 474,798,000 | \$ 469,579,000 |

 Primary Logo

Source: Healthcare Services Group, Inc.

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