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HARMAN Announces HARMAN IoT Gateway as a Cornerstone Solution for Companies Transforming to the Connected World

STAMFORD, Conn.--(BUSINESS WIRE)-- [HARMAN](#) (NYSE: HAR), the premier connected technologies company for the automotive, consumer and enterprise markets, today launched the HARMAN IoT Gateway, a complete end-to-end solution with modular software architecture and hardware flexibility that integrates protocols, manages storage and analytics and facilitates data flow securely between edge devices and the cloud. As an expansion to HARMAN's Internet of Things (IoT) solution portfolio, HARMAN has created a product to provide the market with a managed services solution that delivers improved asset utilization, reduced operational expenses, just-in-time inventory management, elevated customer experiences and more, allowing companies to gain new business and market insights.

The HARMAN IoT Gateway helps bridge a legacy environment with next-generation devices in the Internet of Things space. The Gateway equips enterprises with connected sensors and beacons that collect data from door contact, motion, temperature, air quality, Wi-Fi and Bluetooth. The solution also gathers streaming data, correlates with Office 365 calendars and provides heat maps on floor plans that analyze real-time utilization. The IoT Gateway is designed for use by enterprises in several sectors including building management, transportation, manufacturing, energy, retail and health care. The analytics generated from the use of the gateway will help enterprises gain a competitive advantage by enhancing their decision-making capabilities.

"For IoT deployments to be successful, products and solutions from partnering technology manufacturers need to easily integrate. The introduction of the new HARMAN IoT Gateway and its integration with our horizontal oneM2M standards-based IoT platform will enable the delivery of innovative smart building and smart city solutions and IoT applications and services across all industries," said Jim Nolan, executive vice president, IoT Solutions, Interdigital.

According to a [survey](#) conducted by 451 Research, 65 percent of enterprises have already incorporated IoT technologies into their business strategy; however many of them struggle with synchronization across disparate systems. With the IoT Gateway, HARMAN has created a secure, standards-based, cross-platform solution that supports third-party sensors and cloud platforms, giving customers a flexible, modular, future-proof foundation for their IoT strategy.

Other benefits of the solution include:

- | Interoperable capability with any hardware or cloud platform
- | Local and remote diagnostic support
- | Pre-integrated application bundles for verticals
- | Turnkey delivery models for faster time to market
- | Solution accelerators and global partnership network

"Many companies understand the true potential of IoT platforms, but they lack the right solution to integrate into their overall business strategy," said Sanjay Dhawan, president, HARMAN Connected Services. "Based on the IoT deployments that HARMAN Connected Services has managed for forward-thinking enterprises, we saw the need for an IoT Gateway that offers a superior level of device interoperability, security and analytics for our customers to gain competitive business advantages."

The product will be available globally starting March 1, 2017.

ABOUT HARMAN

HARMAN ([harman.com](#)) designs and engineers connected products and solutions for automakers, consumers, and enterprises worldwide, including connected car systems, audio and visual products, enterprise automation solutions; and connected services. With leading brands including AKG®, Harman Kardon®, Infinity®, JBL®, Lexicon®, Mark Levinson® and Revel®, HARMAN is admired by audiophiles, musicians and the entertainment venues where they perform around the world.

More than 25 million automobiles on the road today are equipped with HARMAN audio and connected car systems. The Company's software services power billions of mobile devices and systems that are connected, integrated and secure across all platforms, from work and home to car and mobile. HARMAN has a workforce of approximately 30,000 people across the Americas, Europe, and Asia and reported sales of \$7.2 billion during the 12 months ended December 31, 2016. The Company's shares are traded on the New York Stock Exchange under the symbol NYSE:HAR.

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HARMAN

Mary Maguire, +1 617-877-8580
Director, Public and Analyst Relations
HARMAN Connected Services
mary.maguire@harman.com

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