

November 3, 2016

Guidance Software and DarkMatter to Deliver Best-in-Class Endpoint Security and Data Risk Management Solutions

Guidance solutions will provide full endpoint visibility, data risk management and deep forensic capabilities to DarkMatter clients

PASADENA, Calif.--(BUSINESS WIRE)-- Guidance Software, makers of EnCase®, the gold standard in forensic security, and EnForce, an automated risk management platform, today announced a partnership agreement with DarkMatter, an international cybersecurity firm headquartered in the United Arab Emirates, to help DarkMatter clients leverage the powerful capabilities of forensic security tools.

Under the agreement, DarkMatter will integrate Guidance Software products, including <u>EnCase Endpoint Security</u>, <u>EnCase Endpoint Security</u>, <u>EnCase Endpoint Investigator</u>, and <u>EnForce Risk Manager</u>, into its comprehensive cybersecurity solutions for clients across the Middle East. Guidance solutions will help DarkMatter clients find, assess, respond to, and remediate hidden cyber threats within their networks.

With the exponential growth in data and the ever-increasing cost of a breach, organizations across the Middle East, and the world, are looking for complete cybersecurity solutions. As cyberattacks become more advanced, security teams are shifting focus beyond traditional perimeter protection technologies to focus on rapid detection and response. Gartner estimates that by 2020, 60 percent of security budgets will be focused on detection and response, an increase from less than 10 percent two years ago.¹

Commenting on the partnership, Rabih Dabboussi, DarkMatter's Senior Vice President of Sales, Marketing and Business Development, said, "Forensic cyber security tools are being demanded by our clients with increasing regularity as a result of the rising sophistication of cyber threats. This collaboration with Guidance Software will add to our mission to provide planning, detection, protection and recovery capabilities to digital environments in order to offer a heightened level of cyber security resilience to digital transformation."

Rabih Dabboussi continued, "Partnerships with leading global technology providers is part of DarkMatter's go-to-market strategy, and we look forward to our clients enjoying the added active cyber security defence posture ushered in through our cooperation with Guidance Software."

Forensic security solutions from Guidance deliver unrivalled 360-degree visibility into endpoints, unmatched data collection, and automated incident response and remediation capabilities. The agreement announced today will help DarkMatter deliver the best possible solutions for its customers and support Guidance's development in the region.

"At Guidance, we are strengthening our capabilities and delivering the industry's most powerful forensic security solutions to help our customers reduce digital risk and protect their networks against today's advanced threats," said Guidance Vice President for EMEA Rafik Hajem. "Scaling our business and providing our customers with the comprehensive solutions they demand requires partnering with the best cyber security providers. Guidance is committed to growing our business in the Middle East through this strategic partnership with DarkMatter."

For more information on Guidance software products and services contact sales@guid.com.

About DarkMatter

DarkMatter is transforming the cyber security landscape. Headquartered in the UAE and operating globally, we're the region's first and only fully integrated digital defence and cyber security consultancy and implementation firm. Our elite team of global experts deliver advanced, next-generation solutions to governments and enterprises across the cyber security spectrum.

We help clients simplify the enormous complexity of today's ever-evolving cyber threats. Our vision is to secure the future by protecting its technologies. Innovation and Research are cornerstones to our development and the activities in these areas underpin our entire range offerings, including Secure Communications, Public Key Infrastructure and Big Data & Analytics products.

They also extend to our activities in Governance, Risk & Compliance, Cyber Network Defence, Managed Security Services, Infrastructure & System Integration, Test & Validation Labs, and Smart Solutions.

For further details, visit www.darkmatter.ae

About Guidance Software

Guidance (NASDAQ: GUID) exists to turn chaos and the unknown into order and the known-so that companies and their customers can go about their daily lives as usual without worry or disruption, knowing their most valuable information is safe and secure. The makers of EnCase®, the gold standard in forensic security, and EnForce™, an automated cyber risk management platform, Guidance provides a mission-critical foundation of market-leading applications that offer deep 360-degree visibility across all endpoints, devices and networks, allowing proactive identification and remediation of threats. From retail to financial institutions, our field-tested and court-proven solutions are deployed on an estimated 33 million endpoints at more than 70 of the Fortune 100 and hundreds of agencies worldwide, from beginning to endpoint.

For more information about Guidance Software, please visit <u>guidancesoftware.com</u>, "Like" our <u>Facebook page</u>, follow us on <u>Twitter</u>, or follow our <u>LinkedIn page</u>.

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¹ "New Research on Dealing with Advanced Threats," Gartner

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