

Key Quarterly Financial Data	C	Q3'12	Q4'12	ı	Q1'13	Q2'13	Q3'13	(Q3'13 Y/Y	Q3'13 Q/Q
(\$ in millions, except gross profit % and net income per share data) (Unaudited)										
Net sales Gross profit % Research and development	\$	839.1 28.4% 32.4	\$ 1,075.0 27.3% 31.6		755.2 22.4% 29.9	\$ 519.8 27.0% 31.0	\$ 1,265.6 28.8% 35.0		51% 0.4 ppt 8%	143% 1.8 ppt 13%
Selling, general and administrative Production start-up Restructuring Operating income (loss)		73.5 1.6 24.2 107.0	63.4 1.6 24.8 172.0		74.5 1.4 2.3 61.2	66.3 1.4 2.4 39.1	63.9 - 57.3 207.9	\$	-13% -100% 137% 100.9 \$	-4% -100% NMF* 168.8
Income tax expense (benefit) Net income (loss)	\$	22.8 87.9	\$ 16.4 154.2	\$	7.0 59.1	\$ 7.5 33.6	\$ 13.7 195.0	\$	(9.1) \$ 107.1 \$	6.2 161.4
Share count - Diluted Net income (loss) per share - Diluted	\$	87.8 1.00	\$ 88.5 1.74	\$	89.4 0.66	\$ 91.1 0.37	\$ 100.4 1.94	\$	14% 0.94 \$	10% 1.57
Share-based compensation expense Capital expenditures Cash, cash equivalents, and marketable securities	\$	14.0 57.2 717.0	\$ 16.0 40.0 1,003.9	\$	16.5 71.7 1,011.7	\$ 7.4 85.2 1,285.3	\$ 14.3 69.5 1,531.9		2% 22% 114%	93% -18% 19%
See also Notes to our Consolidated Financial Statements Supplemental Data										
(Unaudited)										
Net cash provided by (used in) operating activities + Excess tax benefits from share-based compensation arrangements - Purchases of solar module collection and recycling restricted investment	\$	22.3 (5.3)	\$ 327.6 (34.2) -		66.5 24.9 -	\$ 222.4 30.8 -	\$ 375.1 (21.7) -	\$ \$ \$	352.8 \$ (16.4) \$ - \$	152.7 (52.5) -
- Purchases of property, plant and equipment = Free cash flow	\$	(57.2) (40.2)	\$ (40.0) 253.3		(71.7) 19.7	\$ (85.2) 167.9	\$ (69.5) 283.9	\$ \$	(12.3) \$ 324.1 \$	15.7 116.0
MW Produced Average conversion efficiency		489.8 12.7%	512.1 12.9%		369.6 12.9%	388.9 13.0%	426.0 13.3%		-13% 60 bps	10% 30 bps
Core cost per watt produced (1) Underutilization / Upgrade (2) Total cost per watt produced (4)	\$ \$ \$	0.64 0.03 0.67	\$ 0.66 0.02 0.68	\$	0.64 0.05 0.69	\$ 0.63 0.04 0.67	\$ 0.57 0.02 0.59	\$ \$ \$	(0.07) \$ (0.01) \$ (0.08) \$	(0.06) (0.02) (0.08)

⁽¹⁾ Beginning in Q1'13 Core cost per watt produced includes share-based compensation expense associated with factory labor.

⁽²⁾ Underutilization and Upgrades include the costs of underutilizing plant capacity and the down time associated with plant upgrades.

⁽⁴⁾ Beginning in Q2'12 Total cost per watt produced excludes German plant operations due to commencement of wind down activities.