

Finisar Corporation
Non-GAAP Consolidated Statement of Operations
(in thousands except per share data)

	Quarterly										YTD		Annual	
	Q1-16	Q2-16	Q3-16	Q4-16	Q1-17	Q2-17	Q3-17	Q4-17	Q1-18	Q2-18	Q217	Q218	FY16	FY17
	(Unaudited)										(Unaudited)		(Unaudited)	
Revenues	\$ 314,030	\$ 321,136	\$ 309,206	\$ 318,794	\$ 341,325	\$ 369,863	\$ 380,588	\$ 357,527	\$ 341,806	\$ 332,205	\$ 711,188	\$ 674,011	\$ 1,263,166	\$ 1,449,303
Cost of revenues	219,113	224,837	215,605	221,369	228,461	232,195	239,675	228,164	222,651	231,648	460,656	454,299	880,924	928,495
Gross profit	94,917	96,299	93,601	97,425	112,864	137,668	140,913	129,363	119,155	100,557	250,532	219,712	382,242	520,808
Gross margin	30.2%	30.0%	30.3%	30.6%	33.1%	37.2%	37.0%	36.2%	34.9%	30.3%	35.2%	32.6%	30.3%	35.9%
Operating expenses:														
Research and development	46,926	45,886	44,707	44,889	45,684	47,563	49,158	50,885	51,833	54,359	93,247	106,192	182,408	193,290
Sales and marketing	9,422	10,059	10,140	9,873	10,083	11,490	11,171	10,412	10,321	10,191	21,573	20,512	39,494	43,156
General and administrative	12,058	12,080	12,445	11,424	13,577	10,365	10,209	9,655	10,996	10,093	23,942	21,089	48,007	43,806
Total operating expenses	68,406	68,025	67,292	66,186	69,344	69,418	70,538	70,952	73,150	74,643	138,762	147,793	269,909	280,252
Income from operations	26,511	28,274	26,309	31,239	43,520	68,250	70,375	58,411	46,005	25,914	111,770	71,919	112,333	240,556
Interest income (expense), net	35	141	269	422	401	696	1,074	2,257	2,397	2,704	1,097	5,101	867	4,428
Other income (expense), net	(14)	461	1,026	263	(96)	(192)	(145)	(153)	(2)	(329)	(288)	(331)	1,736	(586)
Income before income taxes	26,532	28,876	27,604	31,924	43,825	68,754	71,304	60,515	48,400	28,289	112,579	76,689	114,936	244,398
Provision for income taxes	2,000	2,019	1,000	100	2,000	3,600	4,100	3,000	2,650	2,200	5,600	4,850	5,119	12,700
Net income	\$ 24,532	\$ 26,857	\$ 26,604	\$ 31,824	\$ 41,825	\$ 65,154	\$ 67,204	\$ 57,515	\$ 45,750	\$ 26,089	\$ 106,979	\$ 71,839	\$ 109,817	\$ 231,698
Net income per share:														
Income per share - basic	\$ 0.23	\$ 0.25	\$ 0.25	\$ 0.30	\$ 0.38	\$ 0.59	\$ 0.61	\$ 0.52	\$ 0.41	\$ 0.23	\$ 0.98	\$ 0.63	\$ 1.03	\$ 2.10
Income per share - diluted	\$ 0.23	\$ 0.25	\$ 0.25	\$ 0.29	\$ 0.38	\$ 0.58	\$ 0.59	\$ 0.50	\$ 0.40	\$ 0.23	\$ 0.95	\$ 0.62	\$ 1.01	\$ 2.03
Shares used in computing net income per share- basic	105,286	106,635	107,180	107,612	108,820	110,407	110,956	111,438	112,544	113,960	109,614	113,252	106,678	110,405
Shares used in computing net income per share- diluted	108,107	107,493	108,128	109,386	110,821	113,192	114,873	115,242	115,698	115,443	112,450	115,973	108,870	114,097

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	Quarterly								YTD		Annual			
	Q1-16	Q2-16	Q3-16	Q4-16	Q1-17	Q2-17	Q3-17	Q4-17	Q1-18	Q2-18	Q217	Q218	FY16	FY17
	(Unaudited)								(Unaudited)					
Revenues	\$ 314,030	\$ 321,136	\$ 309,206	\$ 318,794	\$ 341,325	\$ 369,863	\$ 380,588	\$ 357,527	\$ 341,806	\$ 332,205	\$ 711,188	\$ 674,011	\$ 1,263,166	\$ 1,449,303
Cost of revenues	224,147	230,610	219,836	226,723	231,637	235,192	242,961	231,374	225,896	235,389	466,829	461,285	901,316	941,164
Impairment of long-lived assets	1,071	-	-	-	-	-	-	-	-	-	-	-	1,071	-
Amortization of acquired developed technology	1,435	1,435	1,630	1,630	1,523	990	990	990	611	611	2,513	1,222	6,130	4,493
Gross profit	87,377	89,091	87,740	90,441	108,165	133,681	136,637	125,163	115,299	96,205	241,846	211,504	354,649	503,646
Gross margin	27.8%	27.7%	28.4%	28.4%	31.7%	36.1%	35.9%	35.0%	33.7%	29.0%	34.0%	31.4%	28.1%	34.8%
Operating expenses:														
Research and development	52,408	50,972	49,840	50,169	51,008	53,242	54,691	58,973	58,040	60,560	104,250	118,600	203,389	217,914
Sales and marketing	11,202	11,897	11,899	11,621	11,863	13,367	13,092	12,322	12,351	12,230	25,230	24,581	46,619	50,644
General and administrative	15,208	16,186	14,875	13,848	16,315	13,576	13,235	12,316	14,289	13,282	29,891	27,571	60,117	55,442
Amortization of purchased intangibles	668	668	668	668	668	668	713	713	707	666	1,336	1,373	2,672	2,762
Impairment of long-lived assets	830	-	-	-	-	-	-	-	-	-	-	-	830	-
Total operating expenses	80,316	79,723	77,282	76,306	79,854	80,853	81,731	84,324	85,387	86,738	160,707	172,125	313,627	326,762
Income from operations	7,061	9,368	10,458	14,135	28,311	52,828	54,906	40,839	29,912	9,467	81,139	39,379	41,022	176,884
Interest income	365	469	709	802	726	1,021	1,717	3,299	3,440	3,746	1,747	7,186	2,345	6,763
Interest expense	(2,883)	(2,917)	(2,933)	(3,017)	(2,986)	(3,025)	(5,399)	(8,953)	(9,013)	(9,131)	(6,011)	(18,144)	(11,750)	(20,363)
Other income (expense), net	881	445	1,968	(80)	(59)	795	(338)	(488)	(2,694)	1,111	736	(1,583)	3,214	(90)
Income before income taxes	5,424	7,365	10,202	11,840	25,992	51,619	50,886	34,697	21,645	5,193	77,611	26,838	34,831	163,194
Provision (benefit) for income taxes	2,031	721	(1,882)	(1,232)	2,043	2,854	4,499	(95,548)	1,786	(664)	4,897	1,122	(362)	(86,152)
Net income	\$ 3,393	\$ 6,644	\$ 12,084	\$ 13,072	\$ 23,949	\$ 48,765	\$ 46,387	\$ 130,245	\$ 19,859	\$ 5,857	\$ 72,714	\$ 25,716	\$ 35,193	\$ 249,346
Net income per share:														
Income per share - basic	\$ 0.03	\$ 0.06	\$ 0.11	\$ 0.12	\$ 0.22	\$ 0.44	\$ 0.42	\$ 1.17	\$ 0.18	\$ 0.05	\$ 0.66	\$ 0.23	\$ 0.33	\$ 2.26
Income per share - diluted	\$ 0.03	\$ 0.06	\$ 0.11	\$ 0.12	\$ 0.22	\$ 0.43	\$ 0.40	\$ 1.13	\$ 0.17	\$ 0.05	\$ 0.65	\$ 0.22	\$ 0.32	\$ 2.19
Shares used in computing net income per share- basic	105,286	106,635	107,180	107,612	108,820	110,407	110,956	111,438	112,544	113,960	109,614	113,252	106,678	110,405
Shares used in computing net income per share- diluted	108,107	107,493	108,128	109,386	110,821	113,192	114,873	115,242	115,698	115,443	112,450	115,973	108,870	114,097

Finisar Corporation
Consolidated Balance Sheets
(in thousands)

Total Available Cash (1)	\$ 1,232,763	\$ 1,232,852	\$ 1,236,823	\$ 1,214,268	\$ 626,282	\$ 593,803	\$ 562,476	\$ 531,056	\$ 520,770	\$ 495,692	\$ 490,191
	10/29/2017	7/30/2017	4/30/2017	1/29/2017	10/30/2016	7/31/2016	5/1/2016	1/31/2016	11/1/2015	8/2/2015	5/3/2015
	(Unaudited)	(Unaudited)		(Unaudited)	(Unaudited)	(Unaudited)		(Unaudited)	(Unaudited)	(Unaudited)	
ASSETS											
Current assets:											
Cash and cash equivalents	\$ 274,547	\$ 278,826	\$ 260,228	\$ 240,593	\$ 282,963	\$ 280,414	\$ 299,221	\$ 268,330	\$ 258,270	\$ 232,997	\$ 197,443
Short-term held-to-maturity investments (1)	958,216	954,026	976,595	973,675	343,319	313,389	263,255	262,726	262,500	262,695	292,748
Accounts receivable, net	260,870	273,180	272,377	280,098	277,667	255,036	249,257	241,384	230,065	234,798	213,234
Accounts receivable, other	42,915	45,388	48,807	58,498	49,997	43,678	44,576	41,933	39,982	40,807	40,650
Inventories	369,078	356,845	331,388	312,271	292,439	272,592	273,291	262,591	264,706	282,093	283,670
Prepaid expenses	18,602	19,462	20,526	17,140	18,646	18,483	25,317	20,538	22,649	36,518	
Total current assets	1,924,228	1,926,506	1,908,857	1,885,661	1,263,525	1,183,755	1,148,083	1,102,281	1,076,061	1,076,039	1,064,263
Property, equipment and improvements, net	443,733	420,298	383,919	357,039	341,563	338,918	348,613	342,818	344,695	322,043	315,777
Purchased technology, net	5,171	5,781	6,392	7,382	8,371	9,361	10,884	12,514	10,243	11,678	13,113
Other intangible assets, net	5,253	5,919	6,627	7,256	7,968	6,836	7,504	8,172	12,740	13,408	14,075
Goodwill	106,735	106,735	106,735	106,735	106,735	106,735	106,735	106,735	106,735	106,735	106,735
Minority investments	606	605	3,161	3,322	3,893	3,974	4,051	3,692	3,647	2,997	2,847
Other assets	20,818	21,651	16,964	19,072	14,102	15,365	14,656	13,917	14,883	27,407	28,368
Deferred tax assets	116,055	108,567	107,225	5,203	3,906	3,563	4,845	5,827	6,324	5,473	4,470
Total assets	\$ 2,622,599	\$ 2,596,062	\$ 2,539,880	\$ 2,391,670	\$ 1,750,063	\$ 1,668,507	\$ 1,645,371	\$ 1,595,956	\$ 1,575,328	\$ 1,565,780	\$ 1,549,648
LIABILITIES AND STOCKHOLDERS' EQUITY											
Current liabilities:											
Accounts payable	\$ 152,047	\$ 148,605	\$ 140,568	\$ 155,916	\$ 153,023	\$ 136,317	\$ 141,591	\$ 131,240	\$ 133,220	\$ 139,600	\$ 131,510
Accrued compensation	36,614	42,030	54,520	50,640	45,213	36,332	36,084	32,908	31,680	26,392	24,918
Other accrued liabilities	40,130	46,648	43,697	43,081	36,736	39,201	42,206	45,492	43,301	39,753	39,238
Deferred revenue	17,716	14,348	13,015	14,965	17,818	16,468	13,529	11,933	12,438	11,480	9,850
Total current liabilities	246,507	251,631	251,800	264,602	252,790	228,318	233,410	221,573	220,639	217,225	205,516
Long-term liabilities:											
Convertible notes, net of current portion	723,784	715,722	707,782	699,903	234,679	232,016	229,393	226,789	224,225	221,680	219,172
Other long-term liabilities	15,434	16,077	16,311	12,347	13,059	13,754	14,443	15,357	15,626	13,910	13,850
Deferred tax liabilities	1,742	1,469	1,283	247	220	302	439	6,408	7,569	7,635	7,317
Total liabilities	987,467	984,899	977,176	977,099	500,748	474,390	477,685	470,127	468,059	460,450	445,855
Stockholders' equity:											
Common stock	114	114	112	111	111	110	108	108	107	107	104
Additional paid-in capital	2,814,713	2,799,118	2,784,204	2,768,396	2,639,355	2,621,260	2,605,859	2,593,587	2,577,246	2,564,506	2,551,114
Accumulated other comprehensive income	(41,664)	(44,181)	(57,865)	(59,944)	(49,772)	(38,109)	(25,188)	(41,701)	(31,835)	(14,390)	861
Accumulated deficit	(1,138,031)	(1,143,888)	(1,163,747)	(1,293,992)	(1,340,379)	(1,389,144)	(1,413,093)	(1,426,165)	(1,438,249)	(1,444,893)	(1,448,286)
Total stockholders' equity	1,635,132	1,611,163	1,562,704	1,414,571	1,249,315	1,194,117	1,167,686	1,125,829	1,107,269	1,105,330	1,103,793
Total liabilities and stockholders' equity	\$ 2,622,599	\$ 2,596,062	\$ 2,539,880	\$ 2,391,670	\$ 1,750,063	\$ 1,668,507	\$ 1,645,371	\$ 1,595,956	\$ 1,575,328	\$ 1,565,780	\$ 1,549,648

(1) Total available cash includes cash and cash equivalents, short-term and long-term available-for-sale investments that are debt related