

FIRST DATA CORPORATION
RECONCILIATION OF NON-GAAP MEASURES
(Unaudited)
(in millions, except per share amounts)

Management believes the following non-GAAP measures provide meaningful supplemental information to assist investors and analysts in understanding our financial results and to better analyze trends in our underlying business. Management uses these measures to evaluate the operating performance of the Company and its segments. Since management finds these measures useful, we believe that our investors will benefit from seeing the Company's results through the eyes of management in addition to seeing our GAAP results.

The Company's non-GAAP EPS measure excludes certain items that represent fluctuations that may not be indicative of the Company's future operating performance and may obscure underlying trends in the business, such as impairments, changes in derivative values related to the previously announced SFAS 133 restatement, litigation and regulatory settlements, divestitures and other charges. Non-GAAP measures for the Company's domestic segments exclude the current year buyout of a revenue sharing agreement for comparative purposes and exclude revenue earned from reimbursements of pass-through costs such as debit network fees and postage. Non-GAAP measures for the Company's international segment exclude acquisitions less than a year old, divestitures and foreign exchange impact from revenue. Management believes that these non-GAAP measures provide insight into the Company's core performance.

These non-GAAP financial measures should not be considered in isolation or as a substitute for the most comparable GAAP financial measures. The non-GAAP financial measures reflect an additional way of viewing aspects of our operations that, when viewed with our GAAP results and the reconciliation to the corresponding GAAP financial measures, provide a more complete understanding of our business. Investors are strongly encouraged to review our financial statements and publicly-filed reports in their entirety and not to rely on any single financial measure. A reconciliation of the non-GAAP measures to the most directly comparable GAAP financial measures is included below.

| | Three Months Ended March 31, | | |
|---|-------------------------------------|----------------|---------------|
| | 2007 | 2006 | Change |
| Earnings per share from continuing operations | \$ 0.23 | \$ 0.28 | |
| Impairments | 0.01 | - | |
| Changes in derivative values related to SFAS 133 (non-cash) | - | (0.09) | |
| Litigation and regulatory settlements | - | 0.01 | |
| Divestitures | - | - | |
| Other charges | - | - | |
| Earnings per share from continuing operations excluding items | <u>\$ 0.24</u> | <u>\$ 0.20</u> | 20% |

| | Three Months Ended March 31, 2007 |
|---|--|
| Operating cash flow from continuing operations | \$ 440 |
| Working capital, non-cash and non-operating items | (87) |
| Capital expenditures | (98) |
| Dividends | (23) |
| Free cash flow | <u>\$ 232</u> |

| | Three Months Ended March 31, | | |
|---|-------------------------------------|-----------------|---------------|
| | 2007 | 2006 | Change |
| <u>Commercial Services</u> | | | |
| Revenue | \$ 1,018.8 | \$ 934.4 | 9% |
| Reimbursable debit network fees | (224.9) | (179.5) | |
| Revenue excluding reimbursable debit network fees | <u>\$ 793.9</u> | <u>\$ 754.9</u> | 5% |
| Operating profit | \$ 225.1 | \$ 214.8 | 5% |
| Discover buyout (1) | 9.6 | - | |
| Operating profit excluding Discover buyout | <u>\$ 234.7</u> | <u>\$ 214.8</u> | 9% |
| Profit margin | 22.1% | 23.0% | |
| Profit margin excluding reimbursable debit network fees and Discover buyout | 29.6% | 28.5% | |

(1) The buyout of the Discover Financial Services revenue sharing agreement resulted in a first quarter expense charge for the purchase price.

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| | <u>Three Months Ended March 31,</u> | | |
|--|-------------------------------------|-----------------|---------------|
| | <u>2007</u> | <u>2006</u> | <u>Change</u> |
| <u>Financial Institution Services</u> | | | |
| Revenue | \$ 485.2 | \$ 445.2 | 9% |
| Reimbursable postage and other | (173.3) | (152.8) | |
| Revenue excluding reimbursable postage and other | <u>\$ 311.9</u> | <u>\$ 292.4</u> | 7% |
| Operating profit | \$ 96.7 | \$ 84.3 | 15% |
| Profit margin | 19.9% | 18.9% | |
| Profit margin excluding reimbursable postage and other | 31.0% | 28.8% | |
| <u>First Data International</u> | | | |
| Revenue | \$ 366.5 | \$ 263.9 | 39% |
| Acquisitions less than a year old | (59.7) | - | |
| Divestitures | (0.5) | (1.2) | |
| Foreign exchange impact (2) | (20.1) | - | |
| Organic revenue on a constant currency basis | <u>\$ 286.2</u> | <u>\$ 262.7</u> | 9% |

(2) Foreign exchange impact represents the difference between actual 2007 revenue and 2007 revenue calculated using 2006 exchange rates.