



Financial Report

2009 Q4 Supplemental Information

Date Released: 1/19/2010

The accompanying supplemental information is unaudited.

Fastener product line sales expressed as a % of net sales:

Quarter	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
1st	67.0%	61.5%	57.5%*	55.2%	55.0%	55.1%	52.3%	50.8%	50.2%	50.6%
2nd	67.0%	59.8%	57.5%*	54.9%	55.8%	54.3%	51.6%	51.5%	51.0%	49.7%
3rd	63.1%	58.2%*	56.1%*	54.7%	56.0%	52.9%	51.2%	50.5%	51.3%	49.5%
4th	62.8%	58.3%*	55.6%*	54.6%	55.4%	52.7%	51.0%	50.0%	51.2%	49.9%

* This percentage is calculated before the impact of the August 2001 acquisition.

Average daily sales rate (in thousands):

Month	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
January	\$2,630	\$3,156	\$3,333	\$3,674	\$4,267	\$5,385	\$6,670	\$7,508	\$8,680	\$7,945
February	\$2,746	\$3,190	\$3,418	\$3,688	\$4,431	\$5,542	\$6,722	\$7,513	\$8,641	\$7,736
March	\$2,861	\$3,188	\$3,480	\$3,869	\$4,608	\$5,646	\$6,835	\$7,897	\$9,228	\$7,626
April	\$2,905	\$3,167	\$3,546	\$3,802	\$4,643	\$5,879	\$7,004	\$7,842	\$9,181	\$7,249
May	\$2,964	\$3,242	\$3,640	\$3,883	\$4,877	\$5,996	\$7,149	\$8,095	\$9,387	\$7,444
June	\$3,084	\$3,316	\$3,770	\$3,995	\$5,021	\$6,086	\$7,339	\$8,426	\$9,767	\$7,570
July	\$3,016	\$3,238	\$3,614	\$3,910	\$4,964	\$6,044	\$7,236	\$8,243	\$9,462	\$7,297
August	\$3,107	\$3,290	\$3,720	\$4,046	\$5,054	\$6,152	\$7,425	\$8,419	\$9,800	\$7,700
September	\$3,182	\$3,458	\$3,837	\$4,160	\$5,250	\$6,659	\$7,730	\$8,790	\$10,051	\$7,957
October	\$3,200	\$3,332	\$3,671	\$4,173	\$5,325	\$6,533	\$7,571	\$8,683	\$9,719	\$7,905
November	\$3,012	\$3,087	\$3,529	\$4,042	\$5,053	\$6,152	\$7,157	\$8,243	\$8,805	\$7,745
December	\$2,836	\$2,980	\$3,213	\$3,756	\$4,787	\$5,603	\$6,594	\$7,705	\$7,706	\$7,045

Growth rate by age of store (daily basis):

Quarter	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
	10+ years old	10+ years old	10+ years old	10+ years old	10+ years old	10+ years old	10+ years old	10+ years old	10+ years old	10+ years old
1st								4.6%	6.7%	-17.1%
2nd								3.8%	9.7%	-26.6%
3rd								3.8%	9.4%	-25.4%
4th								5.4%	1.5%	-16.8%
Quarter	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
	5+ years old	5+ years old	5+ years old	5+ years old	5+ years old	5+ years old	5+ years old	5+ years old	5+ years old	5+ years old
1st	16.6%	4.8%	-5.8%	4.1%	11.2%	13.7%	12.1%	5.5%	9.1%	-16.2%
2nd	12.8%	-2.1%	1.0%	0.5%	17.6%	12.5%	9.8%	5.3%	10.7%	-25.5%
3rd	10.3%	-4.5%	3.2%	3.1%	16.8%	12.8%	9.8%	5.8%	9.9%	-25.2%
4th	10.5%	-9.7%	3.9%	7.1%	15.3%	11.9%	8.9%	8.0%	1.3%	-17.0%

Total store (site) openings:

Quarter	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
1st	12	50	24	36	49	74	73	73	53	33
2nd	22	44	53	35	78	62	59	50	59	9
3rd	20	25	37	35	62	48	69	24	28	3
4th	36	9	30	45	30	38	44	14	21	24
Cumulative	90	128	144	151	219	222	245	161	161	69
Stores Closed/Converted	-	-	-	-6	-	-	-	-1	-10	-11

Significant dates:

Fastenal Company anticipates publishing its consolidated net sales figures on the third business day of each month at this website; except for the net sales figures for the third month of a quarter, which is released with the quarterly earnings release.

Fastenal Company anticipates its 2009 Annual Report on Form 10-K will be filed with the Securities and Exchange Commission in February 2010.

Fastenal Company anticipates its Quarterly Reports on Form 10-Q will be filed with the Securities and Exchange Commission within 30 days of the end of the quarter.