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EXL names new head of Global Corporate Development to drive strategic M&A

NEW YORK, October 3, 2017 — EXL (NASDAQ:EXLS), a leading Operations Management and Analytics company, today announced the appointment of Phillip J. (PJ) Kaputa as Senior Vice President, Head of Global Corporate Development for EXL.

In this role, Kaputa will be responsible for sourcing, evaluating and executing M&A transactions as EXL aims to increase the amount of capital it deploys on acquisitions in order to expand EXL's capabilities and its leadership position in key domains such as digital and analytics, and core industries such as insurance and healthcare. Kaputa will be based in New York and join EXL's Global Leadership Council.

"PJ is a great addition to the EXL leadership team as we look to accelerate acquisitions that bolster our growth strategy, add innovative capabilities and expand our addressable markets," said Vishal Chhibbar, Executive Vice President and Chief Financial Officer, EXL. "As an industry veteran, PJ is well positioned to identify and execute strategic M&A that drives value for clients and shareholders. PJ's appointment is another strong example of our ability to attract top talent to EXL."

"I am very excited to join EXL at such an exciting time in the company's evolution," Kaputa said. "EXL has a phenomenal client base, deep talent, market leading capabilities and unmatched expertise within key growth markets like insurance, healthcare and analytics. I look forward to working across EXL to expand our global acquisition agenda, strategically deploy capital, and deliver value to clients and shareholders."

Kaputa joins EXL from Genpact where he executed global M&A across the company's insurance, financial services, analytics and life sciences practices. Prior to Genpact, Kaputa held M&A positions at Accenture and within the transaction services practice of PriceWaterhouseCoopers. He is a graduate of Syracuse University.

About EXL

EXL (NASDAQ:EXLS) is a leading operations management and analytics company that designs and enables agile, customer-centric operating models to help clients improve their revenue growth and profitability. Our delivery model provides market-leading business outcomes using EXL's proprietary Business EXLerator Framework®, cutting-edge analytics, digital transformation and domain expertise. At EXL, we look deeper to help companies improve global operations, enhance data-driven insights, increase customer satisfaction, and manage risk and compliance. EXL serves the insurance, healthcare, banking and financial services, utilities, travel, transportation and logistics industries. Headquartered in New York, New York, EXL has more than 26,000 professionals in locations throughout the United States, Europe, Asia (primarily India and Philippines), South America, Australia and South Africa. For more information, visit www.exlservice.com.

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