

	March 31, 2014	June 30, 2014	September 30, 2014	December 31, 2014	March 31, 2015	June 30, 2015	September 30, 2015
<b>ASSETS</b>							
<b>Current Assets:</b>							
Cash and cash equivalents	\$ 103,698	\$ 108,903	\$ 246,215	\$ 254,351	\$ 152,428	\$ 143,555	\$ 141,940
Restricted cash	1,197	916	1,097	813	344	288	2,314
Accounts receivable, net	46,528	25,193	56,994	40,875	43,010	38,729	61,206
Unbilled revenue	27,507	1,147	156,432	97,512	40,040	19,131	111,835
Capitalized incremental direct customer contract costs	16,267	43,805	6,955	7,633	7,800	19,356	21,047
Prepaid expenses, deposits and other current assets	10,864	12,387	13,281	19,137	22,853	24,166	23,166
<b>Total Current Assets</b>	206,061	192,351	480,974	420,321	266,475	245,225	361,508
Property and equipment, net	48,425	49,616	50,303	50,458	49,753	49,656	51,750
Goodwill and intangible assets, net	120,153	131,232	125,194	146,050	215,201	213,304	207,518
Deposits and other assets	4,704	5,144	8,367	7,873	9,146	8,377	7,606
<b>TOTAL ASSETS</b>	\$ 379,343	\$ 378,343	\$ 664,838	\$ 624,702	\$ 540,575	\$ 516,562	\$ 628,382
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>							
<b>Current Liabilities:</b>							
Accounts payable	\$ 1,532	\$ 2,301	\$ 2,187	\$ 9,250	\$ 3,863	\$ 2,255	\$ 2,242
Accrued capacity payments	58,497	38,339	126,084	92,332	58,726	46,243	130,479
Accrued payroll and related expenses	10,978	15,394	16,268	18,446	17,757	20,685	18,862
Accrued expenses and other current liabilities	14,931	29,341	30,447	28,724	27,201	25,245	25,970
Deferred revenue	29,281	51,141	13,143	13,738	17,791	22,919	36,138
<b>Total Current Liabilities</b>	115,219	136,516	188,129	162,490	125,338	117,347	213,691
Deferred acquisition consideration							
Deferred tax liability	6,938	9,715	14,542	16,449	16,570	16,857	16,878
Deferred revenue	7,997	7,168	7,623	5,816	6,750	6,279	6,509
Convertible senior notes, net	-	-	137,907	138,908	139,900	140,928	141,971
Other liabilities	8,402	8,872	8,960	8,919	8,969	8,971	9,341
<b>STOCKHOLDERS' EQUITY:</b>							
Undesignated preferred stock	-	-	-	-	-	-	-
Common stock	30	31	29	30	30	31	31
Additional paid-in capital	354,140	356,482	353,006	365,855	369,630	371,665	374,583
Accumulated other comprehensive loss	(1,987)	(1,647)	(3,219)	(4,752)	(7,294)	(7,402)	(9,471)
Accumulated deficit	(111,767)	(139,152)	(42,479)	(69,260)	(119,561)	(138,342)	(125,355)
<b>Total EnerNOC, Inc. stockholders' equity</b>	240,416	215,714	307,337	291,873	242,805	225,952	239,788
Noncontrolling interest	371	358	340	247	243	228	204
<b>Total stockholders' equity</b>	240,787	216,072	307,677	292,120	243,048	226,180	239,992
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	\$ 379,343	\$ 378,343	\$ 664,838	\$ 624,702	\$ 540,575	\$ 516,562	\$ 628,382

Certain amounts have been reclassified to conform with the current presentation.