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## **EnerNOC Expands Footprint in Asia with 200 Megawatt Contract with Taiwan Power Company**

BOSTON, March 08, 2017 (GLOBE NEWSWIRE) -- [EnerNOC, Inc.](#) (Nasdaq:ENOC), a leading provider of energy intelligence software (EIS) and demand response solutions, announced today that EnerNOC Taiwan has been awarded a 200 megawatt demand response contract with state-owned electric utility Taiwan Power Company (Taipower). Under the terms of the agreement, EnerNOC Taiwan will be the exclusive demand response aggregator in Taiwan for the duration of the initial 2-year contract.

Taiwan has a system peak load of roughly 36,000 megawatts, which is approximately equal to the peak load of Australia. Reserve power margins in Taiwan have dipped as low as 1.5 percent recently, which makes it challenging for Taipower to maintain reliable power supply during periods of peak demand.

"Demand response is a proven way to improve system reliability quickly and cost-effectively, and we look forward to building and operating this critical resource for Taipower," said Jeff Renaud, Vice President and Managing Director, Asia Pacific, EnerNOC.

EnerNOC Taiwan will operate as a joint venture between EnerNOC and Cheng Long Intelligent Engineering, a leading Taiwanese Energy Services Company with more than 350 commercial and industrial customers across Taiwan. "We are excited to partner with EnerNOC, which has the most experience operating demand response resources to deliver value to local communities, businesses, and power providers," said Chunyen Wu, Chairman of Cheng Long.

EnerNOC is the global leader in demand response, with a rapidly growing footprint in the Asia-Pacific Region. In addition to entering Taiwan, EnerNOC recently surpassed 1,000 enrolled megawatts in Korea and operates active demand response portfolios in Japan, Australia, and New Zealand.

"This is an exciting win for our demand response business as we continue to grow our international footprint and build upon our success in Asia," said Tim Healy, Chairman and CEO, EnerNOC. "Our strong partnership and ability to rapidly localize our technology position us to hit the ground running in this exciting new market."

### **About EnerNOC**

EnerNOC is a leading provider of energy intelligence software (EIS) and demand response solutions. With capabilities to better address budgets and procurement, utility bill management, facility analysis and optimization, sustainability and reporting, project tracking, and demand management, EnerNOC's SaaS platform helps enterprises control energy costs, mitigate risk, and streamline compliance and sustainability reporting. EnerNOC also offers access to more demand response programs worldwide than any other provider, offering enterprises a valuable payment stream to further enhance bottom line results and utilities and grid operators a reliable, cost-effective demand-side resource. For more information, visit [www.enernoc.com](http://www.enernoc.com).

### **Safe Harbor Statement**

Statements in this press release regarding management's future expectations, beliefs, intentions, goals, strategies, plans or prospects, including, without limitation, statements relating to the Company's future financial performance on both a GAAP and non-GAAP basis, and the future growth and success of the Company's energy intelligence software and demand response solutions, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. Forward-looking statements can be identified by terminology such as "anticipate," "believe," "could," "could increase the likelihood," "estimate," "expect," "intend," "is planned," "may," "should," "will," "will enable," "would be expected," "look forward," "may provide," "would" or similar terms, variations of such terms or the negative of those terms. Such forward-looking statements involve known and unknown risks, uncertainties and other factors including those risks, uncertainties and factors referred to under the section "Risk Factors" in EnerNOC's most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, as well as other documents that may be filed by EnerNOC from time to time with the Securities and Exchange Commission. As a result of such risks, uncertainties and factors, the Company's actual results may differ materially from any future results, performance or achievements discussed in or implied by the forward-looking statements contained herein. EnerNOC is providing the information in this press release as of this date and assumes no obligations to update the information included in this press release or revise

any forward-looking statements, whether as a result of new information, future events or otherwise.

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