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EnerNOC Expands into Newly De-Regulated Mexican Electricity Market

BOSTON, Jan. 23, 2017 (GLOBE NEWSWIRE) -- [EnerNOC, Inc.](http://www.enernoc.com) (Nasdaq:ENOC), a leading provider of energy intelligence software (EIS) and demand response solutions, announced today that it will begin providing energy sourcing and advisory services in the recently de-regulated Mexican electricity market. One of EnerNOC's initial engagements in the region includes a procurement contract with a leading automotive systems and components supplier to design and manage a competitive energy sourcing process, as well as provide ongoing market intelligence and consulting services to optimize the company's energy budget and risk management strategy.

In 2016, the Mexican electricity market underwent significant reform to create a competitive wholesale electricity market, overseen by an independent system operator, El Centro Nacional de Control de Energía (CENACE). In August, the market rules were adjusted further, allowing more energy-intensive companies to leverage competitive prices to secure favorable energy contracts. Similar liberalization for Mexico's natural gas market is planned for 2017, and the introduction of a Clean Energy Credit market is scheduled for 2018, presenting additional opportunities for companies with operations in the region to buy energy more strategically.

"Liberalization of energy markets is a trend that is happening on a global scale. We've been monitoring the developments in Mexico closely over the past year, and we're excited to leverage our expertise to help our customers secure favorable electricity contracts that match their specific budget and risk management goals," said Jackie Bliss, General Manager of Global Energy Procurement, EnerNOC. "Many of our existing US-based industrial and manufacturing customers have energy-intensive facilities in Mexico, and we are well-positioned to help them capitalize on this attractive new market opportunity."

For more information about EnerNOC's energy procurement expertise and services, please visit www.enernoc.com/products/energy-procurement.

About EnerNOC

EnerNOC is a leading provider of energy intelligence software (EIS) and demand response solutions. With capabilities to better address budgets and procurement, utility bill management, facility analysis and optimization, sustainability and reporting, project tracking, and demand management, EnerNOC's SaaS platform helps enterprises control energy costs, mitigate risk, and streamline compliance and sustainability reporting. EnerNOC also offers access to more demand response programs worldwide than any other provider, offering enterprises a valuable payment stream to further enhance bottom line results and utilities and grid operators a reliable, cost-effective demand-side resource. For more information, visit www.enernoc.com.

Safe Harbor Statement

Statements in this press release regarding management's future expectations, beliefs, intentions, goals, strategies, plans or prospects, including, without limitation, statements relating to the Company's future financial performance on both a GAAP and non-GAAP basis, and the future growth and success of the Company's energy intelligence software and demand response solutions, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. Forward-looking statements can be identified by terminology such as "anticipate," "believe," "could," "could increase the likelihood," "estimate," "expect," "intend," "is planned," "may," "should," "will," "will enable," "would be expected," "look forward," "may provide," "would" or similar terms, variations of such terms or the negative of those terms. Such forward-looking statements involve known and unknown risks, uncertainties and other factors including those risks, uncertainties and factors referred to under the section "Risk Factors" in EnerNOC's most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, as well as other documents that may be filed by EnerNOC from time to time with the Securities and Exchange Commission. As a result of such risks, uncertainties and factors, the Company's actual results may differ materially from any future results, performance or achievements discussed in or implied by the forward-looking statements contained herein. EnerNOC is providing the information in this press release as of this date and assumes no obligations to update the information included in this press release or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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