

November 3, 2017

### Digirad Corporation Reports Financial Results for the Third Quarter and Nine Months Ended September 30, 2017

- Announces regular quarterly cash dividend of \$0.055 cents per share
- Updates 2017 financial guidance

SUWANEE, Ga., Nov. 03, 2017 (GLOBE NEWSWIRE) -- Digirad Corporation (Nasdaq:DRAD) today reported its financial results for the third guarter and nine months ended September 30, 2017.

Total revenues for the third quarter were \$28.6 million, compared to \$31.1 million in the third quarter of the prior year.

Net loss for the third quarter was \$8.9 million, or \$0.44 net loss per diluted share, compared to a net loss of \$0.3 million, or \$0.01 net loss per diluted share in the same period in the prior year. Non-GAAP adjusted net income for the third quarter was \$1.5 million, or \$0.07 adjusted net income per diluted share, compared to adjusted net income of \$1.0 million, or \$0.05 adjusted net income per diluted share in the same period in the prior year. Non-GAAP adjusted EBITDA for the third quarter was \$3.0 million, compared to \$3.6 million in the same period in the prior year.

Total revenues for the nine months ended September 30, 2017 were \$87.4 million, compared to the prior year's revenues for the first nine months of \$94.3 million.

Net loss for the nine months ended September 30, 2017 was \$13.7 million, or \$0.69 net loss per diluted share, compared to net income of \$12.3 million, or \$0.62 net income per diluted share in the same period in the prior year. Non-GAAP adjusted net income for the nine months ended September 30, 2017 was \$2.9 million, or \$0.15 adjusted net income per diluted share, compared to adjusted net income of \$4.4 million, or \$0.22 adjusted net income per diluted share in the same period in the prior year. Non-GAAP adjusted EBITDA for the nine months ended September 30, 2017 was \$7.2 million, compared to \$11.4 million in the same period in the prior year.

Operating cash flow for the nine months ended September 30, 2017 was \$4.1 million, compared to the prior year's operating cash flow for the first nine months of \$6.8 million. Non-GAAP free cash flow was \$2.7 million for the nine months ended September 30, 2017, compared to \$3.0 million in the same period in the prior year.

Digirad President and CEO Matt Molchan said, "Our service businesses performed well this quarter, with Diagnostic Services posting period over period growth for both the quarter and year, and Mobile Healthcare performing within our expectations with continued improvement from operational changes we made earlier this year. In our products businesses, we continue to have slower than expected capital equipment sales, which impacted our overall results. We believe this trend has continued in part due to uncertainty in the future of the Affordable Care Act. We still cannot predict exactly when the uncertainty around capital spending will lift, but in the meantime, we continue to build an order pipeline giving us confidence in eventual improvement in capital equipment sales."

Molchan continued, "We previously announced the cancellation of our partnership with Philips Healthcare, effective December 31, 2017. This cancellation has impacted a portion of our MDSS business, which includes our Philips product sales, as well as associated installation and warranty services; however, we will continue to run and operate the post-warranty service side of this business. While we will have to make some adjustments in the near term to unwind the Philips relationship, we believe our overall business remains strong, and will continue to generate cash and grow in the long-term. We remain committed to our dividend and growing stockholder value over time."

The Company also announced its regular quarterly cash dividend of \$0.055 cents per share, which will be paid on November 30, 2017, to shareholders of record on November 20, 2017.

#### 2017 Financial Guidance

Based on slower capital spending and the expected impact of Philips Healthcare contract cancellation, the Company updated its previously announced fiscal year 2017 financial guidance. The Company expects to generate revenues of approximately \$115 to \$120 million, non-GAAP adjusted EBITDA of between \$9.5 and \$10.5 million, adjusted net income per diluted share of between \$0.08 and \$0.10, and free cash flow of between \$5 and \$6 million.

#### **Conference Call Information**

A conference call is scheduled for 11:00 a.m. EDT on November 3, 2017 to discuss the results and management's outlook. The call may be accessed by dialing 1-877-407-9039 (international callers: +1-201-689-8470) five minutes prior to the scheduled start time and referencing Digirad. A simultaneous webcast of the call may be accessed online from the Events & Presentations link on the Investor Relations page at <a href="http://drad.client.shareholder.com">http://drad.client.shareholder.com</a>; an archived replay of the webcast will be available within 15 minutes of the end of the conference call.

#### **Use of Non-GAAP Financial Measures by Digirad Corporation**

This Digirad news release presents the non-GAAP financial measures "adjusted net income (loss)," "adjusted net income (loss) per diluted share," "adjusted EBITDA", and "free cash flow". The most directly comparable measure for these non-GAAP financial measures are net income (loss), net income (loss) per diluted share, and operating cash flow. The Company has included below unaudited adjusted financial information, which presents the Company's results of operations after excluding acquired intangible asset amortization, goodwill impairment, acquisition related contingent consideration adjustments, investment impairment loss, transaction and integration costs associated with DMS Health Technologies, litigation reserve, loss on extinguishment of debt and non-recurring related income tax adjustments. Further excluded in the measure of adjusted EBITDA are interest, taxes, depreciation, amortization and stock-based compensation. Free cash flow is calculated by subtracting cash paid for capital expenditures, net of dispositions from operating cash flow.

A discussion of the reasons why management believes that the presentation of non-GAAP financial measures provides useful information to investors regarding Digirad's financial condition and results of operations is included as Exhibit 99.2 to Digirad's report on Form 8-K filed with the Securities and Exchange Commission on November 3, 2017.

### **About Digirad Corporation**

Digirad delivers convenient, effective, and efficient healthcare solutions on an as needed, when needed, and where needed basis. Digirad's diverse portfolio of mobile healthcare solutions and medical equipment and services, including diagnostic imaging and patient monitoring, provides hospitals, physician practices, and imaging centers through the United States access to technology and services necessary to provide exceptional patient care in the rapidly changing healthcare environment. For more information, please visit <a href="https://www.digirad.com">www.digirad.com</a>.

### **Forward-Looking Statements**

This press release contains statements that are forward-looking statements as defined within the Private Securities Litigation Reform Act of 1995. Some of these forward-looking statements can be identified by the use of forward-looking words such as "believes," "expects," "may," "will," "should," "seek," "approximately," "intends," "plans," "estimates," or "anticipates," or the negative of those words or other comparable terminology, or in specific statements such as the Company's ability to deliver value to customers, the ability to grow and generate positive cash flow, the ability to execute on restructuring activities, and ability to successfully execute acquisitions. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the statements made. These risks are detailed in Digirad's filings with the U.S. Securities and Exchange Commission, including the Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and other reports. Readers are cautioned to not place undue reliance on these forward-looking statements, which speak only as of the date hereof. All forward-looking statements are qualified in their entirety by this cautionary statement, and Digirad undertakes no obligation to revise or update the forward-looking statements contained herein.

(Financial tables follow)

# Digirad Corporation Condensed Consolidated Statements of Operations (Unaudited)

		Three Months Ended September 30,						Ended · 30,
(in thousands, except per share amounts)	2017		2016			2017		2016
Revenues:								
Services	\$	22,667	\$	23,825	\$	69,080	\$	72,496
Product and product-related		5,888		7,261		18,341		21,837
Total revenues		28,555		31,086		87,421		94,333

Cost of revenues:								
Services		18,629		19,110		56,034		56,795
Product and product-related		3,286		3,675		10,607		10,407
Total cost of revenues		21,915		22,785		66,641		67,202
Gross profit		6,640		8,301		20,780		27,131
Total gross profit percentage		23.3 %		26.7 %		23.8 %		28.8 %
Services gross profit percentage		17.8 %		19.8 %		18.9 %		21.7 %
Product and product-related gross profit percentage		44.2 %		49.4 %		42.2 %		52.3 %
Operating expenses:								
Marketing and sales		1,992		2,426		6,661		7,888
General and administrative		3,878		4,608		14,919		15,900
Amortization of intangible assets		578		578		1,734		1,735
Goodwill impairment		2,580				2,580		
Total operating expenses		9,028		7,612		25,894	_	25,523
(Loss) income from operations		(2,388)		689		(5,114)		1,608
Other expense:								
Other expense, net		(237)		(428)		(237)		(414)
Interest expense, net		(224)		(342)		(842)		(1,092)
Loss on extinguishment of debt		_				(709)		<u> </u>
Total other expense		(461)		(770)	- —	(1,788)	_	(1,506)
(Loss) income before income taxes		(2,849)		(81)		(6,902)		102
Income tax (expense) benefit		(6,050)		(202)		(6,845)		12,222
Net (loss) income	\$	(8,899)	\$	(283)	\$	(13,747)	\$	12,324
Net (loss) income per share:								
Basic	\$	(0.44)	\$	(0.01)	\$	(0.69)	\$	0.63
Diluted	\$	(0.44)	\$	(0.01)	\$	(0.69)	\$	0.62
	\$	0.055	\$ \$	0.05	\$ \$	0.155	= <del>*</del>	0.15
Dividends declared per common share	φ	0.000	Ψ	0.03	Ψ	0.100	Ψ	0.13
Weighted average shares outstanding - basic		20,009		19,618		19,974	_	19,532
Weighted average shares outstanding - diluted	_	20,009		19,618		19,974	_	20,026

# Digirad Corporation Condensed Consolidated Balance Sheets (Unaudited)

(in thousands, except share data)	Septe	mber 30, 2017	Decer	mber 31, 2016
Assets:				
Current assets:				
Cash and cash equivalents	\$	1,103	\$	2,203
Securities available-for-sale		79		917
Accounts receivable, net		14,002		14,503
Inventories, net		5,903		5,987
Restricted cash		359		1,376
Other current assets		1,874		2,093
Total current assets		23,320		27,079
Property and equipment, net		29,048		31,407
Intangible assets, net		9,894		11,628
Goodwill		3,657		6,237
Deferred tax assets		20,623		27,019
Restricted cash		100		2,100
Other assets		976		793
Total assets	\$	87,618	\$	106,263

Liabilities:			
Current liabilities:			
Accounts payable	\$	5,571	\$ 6,514
Accrued compensation		3,566	3,962
Accrued warranty		167	196
Deferred revenue		2,751	3,123
Current portion of long-term debt		_	5,358
Other current liabilities		4,188	3,520
Total current liabilities		16,243	22,673
Long-term debt, net of current portion		18,500	16,070
Other liabilities		2,009	1,039
Total liabilities		36,752	39,782
Stockholders' equity:  Preferred stock, \$0.0001 par value: 10,000,000 shares authorized; no shares issued	or		
outstanding		_	_
Common stock, \$0.0001 par value: 80,000,000 shares authorized; 20,052,984 and 19,892,5 shares issued and outstanding (net of treasury shares) at September 30, 2017 and December 3			
2016, respectively		2	2
Treasury stock, at cost; 2,588,484 shares at September 30, 2017 and December 31, 2016		(5,728)	(5,728)
Additional paid-in capital		149,241	151,696
Accumulated other comprehensive loss			(52)
Accumulated deficit		(92,649)	 (79,437)
Total stockholders' equity		50,866	66,481
Total liabilities and stockholders' equity	\$	87,618	\$ 106,263

# Digirad Corporation Reconciliation of Non-GAAP Financial Measures (Unaudited)

		<u></u>	Nine Months Ended September 30,					
(in thousands, except per share amounts)		2017	2016			2017		2016
Net (loss) income Acquired intangible amortization	\$	(8,899) 578	\$	(283) 578	\$	(13,747) 1,734	\$	12,324 1,735
Acquisition related contingent consideration valuation adjustment <sup>(1)</sup>		_		(5)		(57)		(8)
Investment impairment loss <sup>(2)</sup>		237		414		237		414
Transaction and integration costs of DMS Health Technologies (3)		_		127		_		1,748
Goodwill impairment <sup>(4)</sup>		2,580		_		2,580		_
Litigation reserve <sup>(5)</sup>		_		_		1,339		_
Loss on extinguishment of debt		_		_		709		_
Income tax items <sup>(6)</sup>		6,956		170		10,110		(11,860)
Non-GAAP adjusted net income	\$	1,452	\$	1,001	\$	2,905	\$	4,353
Net (loss) income per share - diluted <sup>(7)</sup>	\$	(0.44)	\$	(0.01)	\$	(0.69)	\$	0.62
Acquired intangible amortization		0.03		0.03		0.09		0.09
Acquisition related contingent consideration valuation adjustment <sup>(1)</sup>		_		_		_		_
Investment impairment loss <sup>(2)</sup>		0.01		0.02		0.01		0.02
Transaction and integration costs of DMS Health Technologies <sup>(3)</sup>		_		0.01		_		0.09
Goodwill impairment <sup>(4)</sup>		0.13		_		0.13		_
Litigation reserve <sup>(5)</sup>		_		_		0.07		_
Loss on extinguishment of debt		_		_		0.04		_
Income tax items <sup>(6)</sup>		0.35		0.01		0.51		(0.59)
Non-GAAP adjusted net income per share - diluted <sup>(7)</sup>	\$	0.07	\$	0.05	\$	0.15	\$	0.22

	Three Mon Septem			Nine Mont Septem		
(in thousands)	2017		2016	 2017		2016
Net (loss) income	\$ (8,899)	\$	(283)	\$ (13,747)	\$	12,324
Acquisition related contingent consideration valuation adjustment <sup>(1)</sup>	_		(5)	(57)		(8)
Investment impairment loss <sup>(2)</sup>	237		414	237		414
Transaction and integration costs of DMS Health Technologies (3)	_		127	_		1,748
Goodwill impairment <sup>(4)</sup>	2,580		_	2,580		_
Litigation reserve <sup>(5)</sup>	_		_	1,339		_
Loss on extinguishment of debt	_		_	709		_
Depreciation and amortization	2,495		2,489	7,662		7,337
Stock-based compensation	270		274	829		754
Interest expense, net	224		342	842		1,092
Income tax expense (benefit)	6,050		202	6,845		(12,222)
Non-GAAP adjusted EBITDA	\$ 2,957	\$	3,560	\$ 7,239	\$	11,439

- (1) Reflects fair value adjustment to estimate of contingent consideration related to acquisitions.
- (2) Reflects impairment loss related to write-down of available-for-sale securities to their fair market value that was considered other than temporary.
- (3) Reflects diligence, transaction, and integration costs related to the acquisition of DMS Health Technologies.
- (4) Reflects impairment of goodwill for MDSS reporting unit.
- (5) Reflects tentative legal settlement reserve, with preliminary court approval, for wage and hour litigation.
- (6) Reflects income tax effect for adjusted financial data and acquisition related income tax adjustments, and adjustment to net operating loss carryforwards.
- (7) Per share amounts are computed independently for each discrete item presented. Therefore, the sum of the quarterly per share amounts will not necessarily equal to the total for the year, and sum of individual items may not equal the total.

# Digirad Corporation Reconciliation of Non-GAAP Financial Measures (Unaudited)

	Three Months Ended													
(in thousands, except per share amounts)		eptember 30, 2016	De	December 31, 2016		March 31, 2017		June 30, 2017		eptember 30, 2017				
Net (loss) income	\$	(283)	\$	1,978	\$	(2,076)	\$	(2,772)	\$	(8,899)				
Acquired intangible amortization		578		578		578		578		578				
Acquisition related contingent consideration valuation adjustment (1)		(5)		(56)		(57)		_		_				
Investment impairment loss <sup>(2)</sup>		414		_		_		_		237				
Transaction and integration costs of DMS Health Technologies (3)		127		173		_		_		_				
Goodwill impairment <sup>(4)</sup>		_		338		_		_		2,580				
Litigation reserve <sup>(5)</sup>		_		_		_		1,339		_				
Loss on extinguishment of debt		_		_		_		709		_				
Income tax items <sup>(6)</sup>		170		25		1,348		1,806		6,956				
Non-GAAP adjusted net income (loss)	\$	1,001	\$	3,036	\$	(207)	\$	1,660	\$	1,452				
Net (loss) income per share - diluted <sup>(7)</sup>	\$	(0.01)	\$	0.10	\$	(0.10)	\$	(0.14)	\$	(0.44)				
Acquired intangible amortization		0.03		0.03		0.03		0.03		0.03				
Acquisition related contingent consideration valuation adjustment (1)		_		_		_		_		_				

Investment impairment loss <sup>(2)</sup>	0.0	2	_	_	_	0.01
Transaction and integration costs of DMS Health Technologies <sup>(3)</sup>	0.0	1	0.01	_	_	_
Goodwill impairment <sup>(4)</sup>	-	_	0.02	_	_	0.13
Litigation reserve <sup>(5)</sup>	-	_	_	_	0.07	_
Loss on extinguishment of debt	_	_	_	_	0.04	_
Income tax items <sup>(6)</sup>	0.0	1		0.07	0.09	0.35
Non-GAAP adjusted net income (loss) per share - diluted <sup>(7)</sup>	\$ 0.0	5 \$	0.15	\$ (0.01	) \$ 0.08	\$ 0.07

	Three Months Ended										
	S	eptember 30,	D	December 31,		March 31,		June 30,		eptember 30,	
(in thousands)		2016	_	2016	_	2017	_	2017	_	2017	
Net income (loss)	\$	(283)	\$	1,978	\$	(2,076)	\$	(2,772)	\$	(8,899)	
Acquisition related contingent consideration valuation adjustment (1)		(5)		(56)		(57)		_		_	
Investment impairment loss <sup>(2)</sup>		414						_		237	
Transaction and integration costs of DMS Health Technologies (3)		127		173		_		_		_	
Goodwill impairment <sup>(4)</sup>		_		338		_		_		2,580	
Litigation reserve <sup>(5)</sup>		_		_		_		1,339		_	
Loss on extinguishment of debt		_		_		_		709		_	
Depreciation and amortization		2,489		2,552		2,579		2,588		2,495	
Stock-based compensation		274		270		263		296		270	
Interest expense, net		342		320		315		303		224	
Income tax (benefit) expense		202		(194)		786		9		6,050	
Non-GAAP adjusted EBITDA	\$	3,560	\$	5,381	\$	1,810	\$	2,472	\$	2,957	

- (1) Reflects fair value adjustment to estimate of contingent consideration related to acquisitions.
- (2) Reflects impairment loss related to write-down of available-for-sale securities to their fair market value that was considered other than temporary.
- (3) Reflects diligence, transaction, and integration costs related to the acquisition of DMS Health Technologies.
- (4) Reflects impairment of goodwill for Telerhythmics and MDSS reporting units.
- (5) Reflects tentative legal settlement reserve, with preliminary court approval, for wage and hour litigation.
- (6) Reflects income tax effect for adjusted financial data and acquisition related income tax adjustments, and adjustment to net operating loss carryforwards.
- (7) Per share amounts are computed independently for each discrete item presented. Therefore, the sum of the quarterly per share amounts will not necessarily equal to the total for the year, and sum of individual items may not equal the total.

# Digirad Corporation Reconciliation of Operating Cash Flow to Free Cash Flow (Unaudited)

(in thousands)
Net cash provided by operating activities
Purchases of property and equipment, net of dispositions
Free cash flow

 September 30,

 2017
 2016

 \$ 4,101
 \$ 6,816

 (1,393)
 (3,791)

 \$ 2,708
 \$ 3,025

**Nine Months Ended** 

The following table reflects outstanding principal balances and interest rates for the Company's debt at September 30, 2017 and December 31, 2016:

		September 30	December 31, 2016				
					Interest		
(in thousands)		Rate	_	Balance	Rate		
Comerica							
Revolving Line of Credit (1)	\$	18,500	3.59%	\$	_		
Wells Fargo							
Term A <sup>(2)</sup>		_			17,382	3.15%	
Term B <sup>(2)</sup>		_			4,581	5.65%	
Revolving Line of Credit (2)						2.69%	
Total borrowing	\$	18,500		\$	21,963		

<sup>(1)</sup> A Revolving Credit Agreement was entered into with Comerica Bank on June 21, 2017. The agreement consists of a revolving credit facility with a five-year term, maturing on June 21, 2022.

# Digirad Corporation Supplemental Segment Information (Unaudited)

	Three Mor				Ended 30,		
(in thousands)	 2017	2016 <sup>(1)</sup>		2017			2016 <sup>(1)</sup>
Revenue by segment:							
Diagnostic Services	\$ 12,171	\$	12,070	\$	36,932	\$	36,551
Diagnostic Imaging	2,975		2,703		8,701		9,703
Mobile Healthcare	10,496		11,755		32,148		35,945
Medical Device Sales and Service	2,913		4,558		9,640		12,134
Condensed consolidated revenue	\$ 28,555	\$	31,086	\$	87,421	\$	94,333
Gross profit by segment:							
Diagnostic Services	\$ 2,586	\$	2,479	\$	8,152	\$	7,934
Diagnostic Imaging	1,318		1,177		3,497		4,743
Mobile Healthcare	1,452		2,236		4,894		7,768
Medical Device Sales and Service	1,284		2,409		4,237		6,686
Condensed consolidated gross profit	\$ 6,640	\$	8,301	\$	20,780	\$	27,131
Income (loss) from operations by segment:							
Diagnostic Services	\$ 511	\$	143	\$	1,249	\$	346
Diagnostic Imaging	149		(40)		(314)		982
Mobile Healthcare	(174)		219		(1,121)		819
Medical Device Sales and Service	 (294)		494		(1,009)		1,209
Segment (loss) income from operations	192		816		(1,195)		3,356
Litigation reserve	_		_		(1,339)		_
Goodwill impairment	(2,580)		_		(2,580)		_
Transaction and integration costs of DMS Health Technologies	 		(127)				(1,748)
Condensed consolidated (loss) income from operations	\$ (2,388)	\$	689	\$	(5,114)	\$	1,608

<sup>(1)</sup> Segment information has been reclassified to conform to the current year presentation.

<sup>&</sup>lt;sup>(2)</sup> All tranches of the Wells Fargo Credit Facility were paid in full on June 21, 2017 upon entering into a Revolving Credit Agreement with Comerica Bank.

### Impact of Philips Agreement Termination (Unaudited)

On September 28, 2017, the Company received a notice of termination from Philips Healthcare that our Consolidated Agreement and Remote Insider agreement ("Philips Agreements") will be terminated upon the normal close of business on December 31, 2017 ("Termination Date"). After the Termination Date, the Company will no longer operate as a manufacturer's sales representative in the defined Upper Midwest region of the United States in the contract, as well as not install or warranty products sold in the same region.

The following table reflects financial information recorded for the respective quarterly and year to date periods that are directly related to activity under the Philips Agreements that will be terminated as of December 31, 2017.

		Nine Months Ended September 30,							
(in thousands)		2017	2016		2017		2016		
Revenues:									
Product sales commissions	\$	666	\$ 1,834	\$	2,584	\$	4,006		
Install and warranty		135	 216		420	\$	441		
Total revenues		801	2,050		3,004		4,447		
Cost of revenues		317	416		1,160		1,143		
Gross profit		484	1,634		1,844		3,304		
Operating expenses		647	873		2,023		2,309		
	\$	(163)	\$ 761	\$	(179)	\$	995		

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Source: Digirad Corporation

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