

December 27, 2017

## Dollar General Announces Plans to Build New Distribution Center and Create Approximately 400 New Jobs in Longview, Texas

GOODLETTSVILLE, Tenn.--(BUSINESS WIRE)-- Dollar General Corporation (NYSE: DG) announced plans to build a new distribution center in Longview, Texas this morning. The state-of-the-art facility in Gregg County is expected to create approximately 400 new jobs at full capacity and serve approximately 1,000 Dollar General retail locations in Texas and the southeast. Construction should begin in early 2018 pending the receipt of all required governmental permits and development approvals and the absence of unforeseen circumstances.

This press release features multimedia. View the full release here:

<http://www.businesswire.com/news/home/20171227005085/en/>



Dollar General (Photo Credit: Business Wire)

the Longview Economic Development Corporation, all of whom helped support this project."

"Dollar General is excited to expand our supply chain and distribution operations in the Lone Star state with today's announcement," said Todd Vasos, Dollar General's chief executive officer. "This facility is expected to support Dollar General's growing store count in Texas where we already operate more than 1,400 current locations and have complementary operations in San Antonio. We look forward to the facility helping better serve our customers with value and convenience, as well as creating career opportunities for approximately 400 future Dollar General employees. I would like to express my gratitude for our partnership with Texas Governor Greg Abbott, leadership in both Gregg County and the city of Longview and

Dollar General plans to make the Longview distribution center its 17<sup>th</sup> facility in the major discount retailer's distribution network and second in Texas. In 2014, Dollar General announced plans to build its first Texas distribution center in San Antonio, Texas. Located in Bexar County, that facility celebrated its grand opening in 2016.

In addition to the full-time jobs the facility is expected to create, Dollar General also anticipates a strong economic impact through hundreds of jobs needed to construct the nearly 1,000,000 square foot building. Dollar General has selected Clayco as the project's official general contractor, Leo A. Daly as the architectural engineering firm and Elan Design as the civil engineering firm.

Dollar General takes a number of factors into consideration when choosing distribution centers including its location, its proximity to Dollar General stores, its local business environment and workforce and the availability of local and state economic incentives, among many others.

"Texas' dynamic and booming economy is attracting new businesses every day, and we are honored to welcome Dollar General's new distribution center to Longview as the latest example," said Texas Governor Greg Abbott. "I am proud that companies like Dollar General continue to invest in our top-notch workforce, and I am excited about this partnership and the positive impact it will have on the Longview community."

"A project of this magnitude absolutely requires a team effort and creative ideas," said Wayne Mansfield, Longview Economic Development Corporation CEO. "We are grateful for the spirit of cooperation between Dollar General and our local economic development partners in order to bring this project to completion. The result of this collaboration will provide 400 jobs for our citizens and expand our tax base. The successful recruitment of Dollar General is testimony to the competitive advantages Longview and Gregg County possess. Dollar General's reputation of success will fit well with our community."

Dollar General currently has more than 1,400 stores and over 12,000 employees in Texas. Dollar General currently has 15 distribution centers that are located in Alabama, California, Florida, Georgia, Indiana, Kentucky, Mississippi, Missouri, Ohio, Oklahoma, Pennsylvania, South Carolina, Texas (San Antonio), Virginia and Wisconsin. The Company's 16<sup>th</sup> distribution center in Amsterdam, New York is currently under construction.

For additional information, photographs or items to supplement a story, please contact the Media Relations Department at 1-877-944-DGPR (3477) or via email at [dgpr@dg.com](mailto:dgpr@dg.com).

### **Forward-Looking Statements**

This press release contains forward-looking information, including statements regarding Dollar General's outlook, plans and intentions including, but not limited to, statements made within the quotations of Messrs. Vasos and Mansfield. A reader can identify forward-looking statements because they are not limited to historical fact or they use words such as "may," "will," "believe," "plan," "expect," "estimate," "forecast," "anticipate," "intend," "should," "could," "would," or "look forward," and similar expressions that concern Dollar General's strategy, plans, intentions or beliefs about future occurrences or results, including without limitation statements regarding job creation, economic impact, and timing related to the Longview, Texas distribution center.

These matters involve risks, uncertainties and other factors that may cause the actual performance of Dollar General to differ materially from that which Dollar General expected. Many of these statements are derived from Dollar General's operating budgets and forecasts as of the date of this release, which are based on many detailed assumptions that Dollar General believes are reasonable. However, it is very difficult to predict the effect of known factors on Dollar General's future results, and Dollar General cannot anticipate all factors that could affect future results that may be important to an investor. All forward-looking information should be evaluated in the context of these risks, uncertainties and other factors, including those factors disclosed under "Risk Factors" in Dollar General's Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 24, 2017 and Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on December 7, 2017. Important factors that could cause actual results to differ materially from the expectations expressed in or implied by such forward-looking statements include, but are not limited to failure to receive all required governmental permits and development approvals, and:

- | economic conditions and other economic factors, including their effect on employment levels, consumer demand, customer traffic, customer disposable income, credit availability and spending patterns, inflation, commodity prices, fuel prices, interest rates, exchange rate fluctuations and the cost of goods;
- | failure to successfully execute the Company's strategies and initiatives, including those relating to merchandising, marketing, real estate, sourcing, shrink, private brand, distribution and transportation, store operations, store formats, budgeting and expense reduction, and technology;
- | failure to open, relocate and remodel stores profitably and on schedule, as well as failure of the Company's new store base to achieve sales and operating levels consistent with the Company's expectations;
- | effective response to competitive pressures and changes in the competitive environment and the markets where the Company operates, including, but not limited to, pricing, consolidation and omnichannel shopping;
- | levels of inventory shrinkage;
- | failure to successfully manage inventory balances;
- | disruptions, unanticipated or unusual expenses or operational failures in the Company's supply chain including, without limitation, a decrease in transportation capacity for overseas shipments, increases in transportation costs (including increased fuel costs and carrier rates or driver wages), work stoppages or other labor disruptions that could impede the receipt of merchandise, or delays in constructing or opening new distribution centers;
- | risks and challenges associated with sourcing merchandise from suppliers, including, but not limited to, those related to international trade;
- | risks and challenges associated with the Company's private brands, including, but not limited to, the Company's level of success in gaining and maintaining broad market acceptance of its private brands;
- | unfavorable publicity or consumer perception of the Company's products, including, but not limited to, related product liability;
- | the impact of changes in or noncompliance with governmental laws and regulations (including, but not limited to, environmental compliance, product safety, food safety, information security and privacy, and labor and employment laws, as well as tax laws, the interpretation of existing tax laws, or the Company's failure to sustain its reporting positions negatively affecting the Company's tax rate) and developments in or outcomes of private actions, class

- actions, administrative proceedings, regulatory actions or other litigation;
- | incurrence of material uninsured losses, excessive insurance costs or accident costs;
- | natural disasters, unusual weather conditions, pandemic outbreaks, terrorist acts and geo-political events;
- | failure to maintain the security of information that the Company holds, whether as a result of cybersecurity attacks or otherwise;
- | damage or interruption to the Company's information systems or failure of technology initiatives to deliver desired or timely results;
- | ability to attract, train and retain qualified employees, while controlling labor costs (including effects of potential federal or state regulatory changes related to overtime exemptions, if implemented) and other labor issues;
- | loss of key personnel, inability to hire additional qualified personnel or disruption of executive management as a result of retirements or transitions;
- | seasonality of the Company's business;
- | deterioration in market conditions, including market disruptions, limited liquidity and interest rate fluctuations, or a lowering of the Company's credit ratings;
- | new accounting guidance, or changes in the interpretation or application of existing guidance, such as changes to guidance related to leases, revenue recognition and intra-company transfers;
- | the factors disclosed under "Risk Factors" in the Company's most recent Annual Report on Form 10-K; and
- | such other factors as may be discussed or identified in this press release.

All forward-looking statements are qualified in their entirety by these and other cautionary statements that Dollar General makes from time to time in its SEC filings and public communications. Dollar General cannot assure the reader that it will realize the results or developments Dollar General anticipates or, even if substantially realized, that they will result in the consequences or affect Dollar General or its operations in the way Dollar General expects. Forward-looking statements speak only as of the date made. Dollar General undertakes no obligation, and specifically disclaims any duty, to update or revise any forward-looking statements to reflect events or circumstances arising after the date on which they were made, except as otherwise required by law. As a result of these risks and uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements included herein or that may be made elsewhere from time to time by, or on behalf of, Dollar General.

### **About Dollar General Corporation**

Dollar General Corporation has been delivering value to shoppers for over 75 years. Dollar General helps shoppers Save time. Save money. Every day!® by offering products that are frequently used and replenished, such as food, snacks, health and beauty aids, cleaning supplies, basic apparel, housewares and seasonal items at everyday low prices in convenient neighborhood locations. Dollar General operated 14,321 stores in 44 states as of November 3, 2017. In addition to high quality private brands, Dollar General sells products from America's most-trusted manufacturers such as Clorox, Energizer, Procter & Gamble, Hanes, Coca-Cola, Mars, Unilever, Nestle, Kimberly-Clark, Kellogg's, General Mills, and PepsiCo. For more information on Dollar General, please visit [www.dollargeneral.com](http://www.dollargeneral.com).

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