



DOLLAR TREE STORES, INC.®

March 2008

Dear Vendor Partners,

We would like to thank you for all of your support. It takes great associates, great merchandise, and great vendors to become the largest single price point retailer in America. You are a vital part of our company's success.

We would like to take this opportunity to address our gift and entertainment policy.

Within the company's merchandise/marketing group, we have taken a very clear position on this matter and want to make certain that we communicate it to you.

Our associates will accept NO GIFTS from vendors, regardless of value. In addition, we would like to re-state our policy regarding "entertainment." Entertainment is limited to business lunches and dinners. Other vendor provided activities, such as sporting events, golf, plays, concerts, gambling activities such as poker games, horse racing, etc. are not permissible.

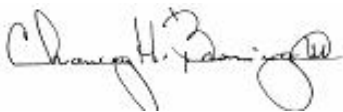
In addition, no one working directly or indirectly with our company is permitted to have a vendor pay his or her expenses or accept any type of commissions or reimbursements. This includes service providers such as inspectors, testing lab associates, etc. Any instance related to any of these matters must be immediately brought to our attention.

Any expression of gratitude and appreciation for our business relationship needs to be focused on continuing to help us provide our customers with extreme value, our shareholders with increased earnings, and our Merchandise Team with quality merchandise and timely delivery.

Without your company's efforts, along with our team of high quality, committed associates exceeding our customers' expectations every day, we would not be able to grow as successfully as we have. We appreciate your role in that effort.

If you have any questions regarding this policy, please direct your questions to any one of us.

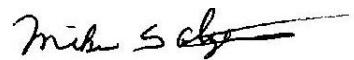
Best Personal Regards,



Chauncey H. Browning II
Divisional VP/GMM



Daniel R. Doerflein
Divisional VP/GMM



Mike Saltzer
Senior Vice President
Deal\$ Stores



Maureen Birmingham
General Merchandise Manager



Mark Russell
General Merchandise Manager

CC: Robert Rudman - Chief Merchandising Officer
